



## **BULKY DOCUMENTS**

(Exceeds 300 pages)

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**Part 7 of 9**



Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*The Search Is Over!; All Alicia Hall had to do to become our newest two-piece star was get plucked from a pool of 3,000 applicants for SI's 2005 Swimsuit Model Search, go thong-to-thong with 12 finalists on NBC and then prevail in a final vote by viewers nationwide. Piece of cheesecake, right? Sports Illustrated*

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Sports Illustrated

2005 Winter

**SECTION:** THE WINNER; Pg. 176

**LENGTH:** 514 words

**HEADLINE:** The Search Is Over!;

All Alicia Hall had to do to become our newest two-piece star was get plucked from a pool of 3,000 applicants for SI's 2005 Swimsuit Model Search, go thong-to-thong with 12 finalists on NBC and then prevail in a final vote by viewers nationwide. Piece of cheesecake, right?

**BYLINE:** Albert Chen

**BODY:**

It didn't take long for the contestants in the Sports Illustrated Swimsuit Model Search to realize what they were up against. In the opening episode of the NBC reality show--in which undiscovered models competed for a spread in this year's Swimsuit Issue and a \$ 1 million modeling contract--the 12 contestants were enjoying a giggly dinner in their posh living quarters, an opulent Malibu estate, when a man entered bearing a packet of instructions for the group. Immediately springing across the dining table, like a vulture descending on roadkill, was 19-year-old Alicia Hall, who snatched the packet from the man's hands. "We were all thinking, Whoa, this girl really wants this," says runner-up Shannon Hughes. "From the moment I met her, I could see the determination in her eyes to win."

Snob, pain in the ass, a diva: These were some of the unflattering things said about Hall by the judges and her fellow contestants. "People think I'm rude and stuck up, but they don't know where I'm coming from," says Hall, who bossed around extras during a photo shoot and told the other competitors that she wasn't interested in forming friendships. "I've lived a pretty hard life, and I'm determined to succeed."

Hall's first memory of her childhood is set on a Nevada lakeshore. "I was three years old, and all of us--my mom, my sisters, my brother and I--lived in a station wagon that was parked near the water," she says. By the time she was four, state social services had taken her from her mother, and since then Hall has been shuttling from her foster parents to friends and relatives in North Carolina, Oklahoma and Las Vegas, where she's been working as a freelance website designer while modeling in local fashion shows.

Hall, who hasn't been in a schoolroom since the eighth grade, remembers wanting to be a model at an early age. Her older sister, Tracey, pursued modeling until she became pregnant and had a child when she was 16. "I want to carry on her dream," says Hall.

Last summer Hall heard about SI's model-search contest. She was one of 3,000 women who entered, submitting a video about herself to representatives from SI and NEXT Model Management. Hall made that cut and was one of 30 who were flown out to Los Angeles in August for face-to-face meetings with judges; a month later she heard that she'd been picked for the six-episode reality show. Each week judges cut contestants from the show.

In September the final three were flown to Bora Bora for their own full-scale photo shoot with SI photographer Walter Iooss Jr. There, the field was narrowed to two finalists--Hall and Hughes, a secretary and part-time model from Dallas--and they squared off in a national poll that decided the winner. On Feb. 4 in Hollywood, Hall learned that she was America's choice. "To go from nothing to this in so little time," she says, "it's amazing." --Albert Chen

"From the moment I met her," says Hughes, "I could see the determination in her eyes."

"People think I'm rude, but they don't know where I'm coming from."

**GRAPHIC:** COLOR PHOTO: PHOTOGRAPHS BY WALTER IOOSS JR.; HAIR BY JOHN RUGGIERO FOR, BUMBLE & BUMBLE; MAKEUP BY GLENN MARZIALI; ACCOMMODATIONS, BY BORA BORA NUI RESORT & SPA / STARWOOD'S LUXURY, COLLECTION; TRAVEL PROVIDED BY AIR TAHITI NUI, Alicia Hall SWIMSUIT BY SALINAS SWIMWEAR (\$ 84) PEARLS BY ROBERT WAN TAHITI, COLOR PHOTO: PHOTOGRAPHS BY WALTER IOOSS JR.; HAIR BY JOHN RUGGIERO FOR, BUMBLE & BUMBLE; MAKEUP BY GLENN MARZIALI; ACCOMMODATIONS, BY BORA BORA NUI RESORT & SPA / STARWOOD'S LUXURY, COLLECTION; TRAVEL PROVIDED BY AIR TAHITI NUI, COLOR PHOTO: PHOTOGRAPHS BY WALTER IOOSS JR.; HAIR BY JOHN RUGGIERO FOR, BUMBLE & BUMBLE; MAKEUP BY GLENN MARZIALI; ACCOMMODATIONS, BY BORA BORA NUI RESORT & SPA / STARWOOD'S LUXURY, COLLECTION; TRAVEL PROVIDED BY AIR TAHITI NUI, SWIMSUIT BY NAUTICA BLUE (\$ 40) PEARLS BY ROBERT WAN TAHITI, COLOR PHOTO: PHOTOGRAPHS BY WALTER IOOSS JR.; HAIR BY JOHN RUGGIERO FOR, BUMBLE & BUMBLE; MAKEUP BY GLENN MARZIALI; ACCOMMODATIONS, BY BORA BORA NUI RESORT & SPA / STARWOOD'S LUXURY, COLLECTION; TRAVEL PROVIDED BY AIR TAHITI NUI, SWIMSUIT BY SHE SHE NEW YORK (\$ 120) PEARLS BY ROBERT WAN TAHITI, COLOR PHOTO: PHOTOGRAPHS BY WALTER IOOSS JR.; HAIR BY JOHN RUGGIERO FOR, BUMBLE & BUMBLE; MAKEUP BY GLENN MARZIALI; ACCOMMODATIONS, BY BORA BORA NUI RESORT & SPA / STARWOOD'S LUXURY, COLLECTION; TRAVEL PROVIDED BY AIR TAHITI NUI, SWIMSUIT BY NAUTICA BLUE (\$ 88) PEARLS BY ROBERT WAN TAHITI

**LOAD-DATE:** March 21, 2005

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*bright stripes; Sensible Style Men's Health January 1, 2005*

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Men's Health

January 1, 2005

**SECTION:** No. 1, Vol. 20; Pg. 105 ; ISSN: 1054-4836

**IAC-ACC-NO:** 129314994

**LENGTH:** 444 words

**HEADLINE:** bright stripes; Sensible Style

**BODY:**

Byline: Fischbein, Jessica

What to Wear with a Striped Shirt; ; 1 striped shirt ; ; + a few key pieces ; ; = 9 new outfits for spring; ; ; In case you haven't heard, the Regis Philbin monochromatic- shirt-and-tie look is dead, buried, and being devoured by worms. One of the biggest trends this spring will be the colorful striped shirt. Options are plentiful: There are shirts with several tones of the same color, like the brightly striped shirt in blues shown here. And there are multicolored striped shirts available from nearly every designer, including Etro, Tommy Hilfiger, Express, and J. Crew.; ; You can wear a striped dress shirt with casual clothes like jeans, cargo pants, and shorts. Or wear it under a suit, with or without a tie. Remember: Let the colorful shirt be the statement by keeping the rest of your look in neutral colors--black, brown, white, or tan. For more ideas on displaying your new colors, turn the page. ; ; ; ((Note: photos not available in electronic format)); ; \$ 70 ; ; TOMMY HILFIGER striped shirt, (888) 866-6948, [tommy.com](#); ; ; BUILD YOUR OWN WARDROBE; ; \$ 700 ; ; BOSS HUGO BOSS unlined cotton suit (two-button--hot for spring), (800) 484-6267, [hugoboss.com](#); ; ; \$ 80 ; ; REEBOK Vanta Stripe sneaker (old-school cool), [reebok.com](#); ; ; \$ 395 ; ; DKNY Chino cotton jacket (detachable lining), (800) 231-0884, [dkny.com](#); ; ; \$ 880 ; ; ORIS XXL Date watch (automatic; cool, sweeping second hand), (914) 347-6747, [oris-watch.com](#); ; ; \$ 390 ; ; PAUL STUART zip cardigan (fine merino wool), (800) 678-8278, [paulstuart.com](#); ; ; \$ 80 ; ; ROSASEN Earl cargo shorts (long and relaxed is in), (800) 273-3011, [rosasen.com](#); ; ; \$ 70 ; ; NAUTICA Marine Drill Cargo pants (motocross inspired), (877) 628-8422, [marchon.com](#); ; ; \$ 90 ; ; CALVIN KLEIN COLLECTION EYEWEAR sunglasses (metal frames are in), (800) 544-1336; ; ; \$ 35 ; ; TYLER SPEED Maulers T-shirt (new, but looks old), Villians, San Francisco, (415) 626-5939, [guyshop.com](#); ; ; \$ 65 ; ; SPERRY TOP-SIDER Authentic Originals (colorful update), (800) 666-5689, [sperrytopsider.com](#); ; ; \$ 600 ; ; JOHN VARVATOS weekender bag (washed canvas), (212) 965-0700, [johnvarvatos.com](#); ; ; \$ 445 ; ; TOD'S antique leather Harrow boots (caramel color great for a spring shoe update), (800) 457-8637; ; ; \$ 630 ; ; GIORGIO ARMANI microfiber trousers (wear narrow shoes), [giorgioarmani.com](#); ; ; \$ 110 ; ; LEVI'S PREMIUM Skinner low, boot-cut jeans (slightly distressed), (800) 872-5384, [levi.com](#); ; ; Another Option: Add a Tie>> ; ; Unless you're an advanced fashionista, stick with a simple, solid tie in a similar or complementary color. Try cream or pale blue.;

**IAC-CREATE-DATE:** March 2, 2005

**LOAD-DATE:** March 23, 2005



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*LI-based companies manufacture trade show booths Long Island Business News (Long Island, NY) January 7, 2005 Friday*

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Long Island Business News (Long Island, NY)

January 7, 2005 Friday

**SECTION:** NEWS

**LENGTH:** 956 words

**HEADLINE:** LI-based companies manufacture trade show booths

**BYLINE:** Claude Solnik

**BODY:**

Barry Ballen stood in his firm's four-year-old, 250,000-square-foot Melville headquarters on a cool December day getting ready for showtime.

He and his firm were gearing up for the Consumer Electronics Show in Las Vegas, but they weren't an exhibitor or attendee. Ballen is the president of Gilbert Displays, one of the nation's biggest family-owned manufacturers of trade-show booths and the force behind the Olympus, Unwired and Orion exhibits at this year's CES.

While many people take the booths at conventions and trade shows for granted, the design and creation of those sets take research, thought and innovation on the part of those behind the scenes.

Gilbert - the business market's equivalent of a Broadway set designer - also creates booths for high-profile brands such as Calvin Klein, Donna Karan and Kenneth Cole.

The firm has created waterfalls and stages for Olympus and a makeshift bar for Marchon Eyewear. Employing about 200 people, Gilbert crafts elaborate "sets" that get shipped all over the country, from Manhattan to Chicago to Las Vegas, then re-assembled, only to be broken down once more and put back together elsewhere.

That means trade-show booth components need to be as lightweight as possible, said Ballen, adding that Gilbert's displays range in price from \$10,000 to \$1.5 million.

The firm even designs two-story booths, which did it for Nautica at the clothing store's Men's Apparel Guild show in Vegas, known as MAGIC in industry circles.

"We create environments, stores," Ballen said. "Every booth is different. That's the interesting part."

Although the construction of trade-show booths involves a high degree of customization, the industry at large is witnessing several trends.

"The decade of the frenetic Photoshop look has left trade-show attendees overstimulated," said Joel deCesare, general manager of Skyline Exhibits in Deer Park. "The most eye-catching exhibits now do more with less by offering attendees a calm and inviting place to rest their eyes, with a clean yet bold branding message."

He said "exhibitors have moved away from building massive structures" and toward the creation of "environments that balance the need to proclaim a brand with the need to invite attendees."

The average trade-show attendee will spend seven to eight hours on the floor over a period of two to three days visiting an average of 25 to 31 exhibits, deCesare said.

"This leaves 5 to 15 minutes per visit," he said. So you have only that much time to make "a lasting impression that will give you an edge over the competition."

While Skyline specializes in smaller booths, often with special features, Gilbert focuses its attention on bigger exhibits.

A Harry Potter banner with one word, "magic," hangs on one wall of Gilbert's headquarters, and a sign, in Home Depot orange, is painted on another.

The company's challenges range from designing and building a high-end booth in weeks to conveying a firm's image in a single setting.

"The great thing about our industry is that you learn about other businesses," Ballen said. "You've got to create an image if they don't have it. And for fashion companies, you've got to understand their image and create it in a trade show booth."

Added Raymond Muscat, production manager at Gilbert: "It's exciting. It changes all the time. There's a challenge every time you do something."

In fact, the firm often has to create different images for a company's distinct divisions. In the case of Olympus, for example, Gilbert's designs for medical equipment booths are unlike those for the company's cameras and other consumer devices.

While the booth designer crafts a more serious, austere look for Olympus microscopes, the cameras have been built into much glitzier sets. In one, a model stood on a platform while a photographer snapped her picture and the images were splashed on an LED near a waterfall.

At other times, Gilbert creates a microcosm, capturing the look and feel of a certain store in a trade-show booth.

That's what the company did for Christian Dior, which Ballen said spent a long time creating its image.

One trick to creating top-of-the-line booths is making not only the booth itself but the items inside eye-catching, he said. "The company is there to showcase their product and present their company," Ballen said.

Another thing that booth creators have to do, especially in these tough economic times, is be flexible.

Skyline, for instance, said there's a growing demand for modular booths that can be crafted in various sizes. And Ballen said Gilbert has been targeting a more diverse client base and helping companies transform hotel rooms into trade-show booths, complete with temporary walls.

Technology, too, is becoming a more important element of trade-show booths, which often feature Web sites on display, LEDs, plasma screens and other audiovisual components.

On the other side of the spectrum, printed fabrics that lend a softer, more comfortable feel to trade-show booths are becoming more popular, deCesare said.

Often, new design ideas for exhibits can be found in new shops and storefronts, and in pop culture en

masse, said Ballen, adding that his own design staff heads out on field trips **four** times a year to scout for ideas. Sources of inspiration range from Prada's slick, minimalist Manhattan **store** to movie scenes and sets.

While Gilbert and other trade-show booth makers took a hit after 9/11, they're making a comeback now.

Skyline's business has grown by double digits, according to deCesare, and Ballen said Gilbert's revenue has increased by about 20 percent in the past year.

"After 9/11, everything got tough," Ballen said. "But this year was a very **good** one."

**LOAD-DATE:** January 7, 2005

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*SHORT CUTS Rocky Mountain News (Denver, CO) January 11, 2005 Tuesday Final Edition*

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Rocky Mountain News (Denver, CO)

January 11, 2005 Tuesday Final Edition

**SECTION:** SPOTLIGHT; Pg. 3D

**LENGTH:** 258 words

**HEADLINE:** SHORT CUTS

**BODY:**

SHOP SMART

**What:** semiannual menswear clearance; 20 percent to 50 percent off furnishings, custom-made shirts, shoes and apparel from such makers as Tallia, Jack Victor, Polo by Ralph Lauren, **Nautica**, Levi and Cutter & Buck

**Where:** Kaufman's Tall and Big Men's Shop, 3395 S. Broadway, Englewood, 303-761-6000

**When:** through Feb. 6

Send shopping tips to Janet Simons, [Simonsj@RockyMountainNews.com](mailto:Simonsj@RockyMountainNews.com) or 303-892-2547.

**CALLING ALL CAMPS**

The Rocky Mountain News will publish its annual list of summer camps Feb. 21. To be included, send us information on the 2005 camp schedule; include the camp's name, address, phone number, type of camp (overnight or day), age requirements, sessions, prices and a brief description of activities. Good-quality photographs may be e-mailed as JPEGs. Mail to Summer Camps Roundup, **Rocky Mountain News**, 100 Gene Amole Way, Denver, CO 80204; e-mail [Spotlight@RockyMountainNews.com](mailto:Spotlight@RockyMountainNews.com); or fax 303-892-5407. For more information, call Elaine Goodman, 303-892-5309. Deadline is Feb. 4. No charge for listings.

**SHOUTING!**

**WHO'S SHOUTING!?**

24% of adults in a survey conducted by Harris Interactive for Cepacol said they had experienced sore throats from voice strain, including screaming at sporting events, talking in noisy rooms, singing and yelling.

Renee Grant-Williams, vocal coach to the famous, suggests these ways to keep irritation at bay:

Breathe from your abdomen to take pressure off your throat.

Avoid clearing your throat and whispering; both strain vocal cords.

Don't shout.

[www.cepacol.com](http://www.cepacol.com)

**LOAD-DATE:** January 11, 2005

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*Older surfers inspire high-end gear, dude; Trade show features mix of hip, nostalgic The San Diego Union-Tribune January 15, 2005 Saturday*

Copyright 2005 The San Diego Union-Tribune  
The San Diego Union-Tribune

January 15, 2005 Saturday

**SECTION:** BUSINESS; Pg. C-1

**LENGTH:** 724 words

**HEADLINE:** Older surfers inspire high-end gear, dude;  
Trade show features mix of hip, nostalgic

**BYLINE:** Shannon McMahon, STAFF WRITER

**BODY:**

The hallmark of surfing trade shows is no longer young women in barely there bikinis. It has become middle-aged men wearing Hawaiian shirts, extra large.

While still focused on the young and hip, the surfing industry is starting to flow with a new undercurrent. As the sport matures, a high-end niche has emerged that appeals to seasoned surfers who want better boards, finer clothes and expensive collectibles.

The latest selections for more seasoned surfers were showcased alongside skateboards, snow gear and other accessories at the Action Sports Retailer trade show, which started yesterday and continues through Sunday in the San Diego Convention Center.

"Older guys are staying in it," said Jeff Alter, whose father, Hobie, started making boards in 1950. "Or they're getting back into it."

Veteran surfers Greg Noll and Norm Daniels stood with their backs to the girls who were holding black balloons and passing out promotional postcards at the show. The men instead admired their own artwork, redwood surfboards and thousand-dollar oil paintings.

The apparel end of action sports, considered the most lucrative part of the sector, has decided to start riding the wave.

Quiksilver's "Silver Edition," Billabong's "Honolua" line and private collections from Solitude and Greg Noll Quality Surfwear target surfers 35 and older with better fabrics, "forgiving" sizes and shorts that look appropriate for a golf course. The industry has started to embrace its cradle-to-grave status.

"Surfing is a way of life," said Noll, 67. "It's a disease. You can't get rid of it. It's not the kind of sport that you do in high school and then sit around looking at pictures of it when you're older."

The trade show has attracted more than 275 exhibitors showing off their 2005 product lines. The weekend includes skateboarding performances, a fashion show and an auction of vintage surf gear.

Surfing and skateboarding comprise a \$8.6 billion industry with upward of 80 percent of revenue generated from clothing, watches, sunglasses and backpacks, according to the research firm Board Trac. Surfers, unlike their skating counterparts, typically stick with the sport for more than 30 years, said Angelo Ponzl of Board Trac. Skateboarders usually quit after 12 years, he said.

A legendary surfer featured in the film "Riding Giants," Noll builds roughly one board a month, each costing upward of \$8,000. He introduced his clothing line two years ago.

National retailers have done the same thing.

"This is all a byproduct of what's happened in our industry," said Pat Fraley, brand director for Billabong's Honolulu. "We're shifting away from the young customer . . . our brands are getting older with our customers."

Irvine-based Honolulu started shipping its higher-end men's clothes to specialty retail shops last month. Stores display the clothes, which cost \$20 to \$80, on mahogany wood racks beneath black-and-white photos of Maui's Honolulu Bay.

Through the mid-90s, Fraley said, the surfing industry focused on teens.

"But go to the beach today, look around and you'll see that a lot of those guys are older," Fraley, 38, said. "And, you know, I don't want to wear shorts that are down to my shins . . . or skinny-fitted shirts. I want something more comfortable."

Down the aisle at Quiksilver, western sales manager Kent Stevens explained the success of Quiksilver Edition, the fastest growing division among the company's 17 lines.

Men's casual wear, Stevens said, is dominated by East Coast companies such as Nautica, Ralph Lauren, Tommy Hilfiger and Perry Ellis.

"I don't want to buy Polo and Hilfiger," said Roy Turner, 47, of the Board Retailers Association. "I want to support my roots."

In the early '90s, Quiksilver decided to create clothes to "match the West Coast mentality," Stevens, 44, said. "Surfers are still young at heart." Within the past five years, the niche has seen double-digit growth.

In the late '90s, the company started "Alex Goes" for older women, which it shelved after one year. Quiksilver was ahead of the curve, Stevens said, "but I wouldn't be surprised if that comes back."

Younger surfers have also started paying homage to their older counterparts.

"There's a revival of goods from the '70s. Teens are having a good time riding boards from the past," said Kevin Flanagan, the trade show's director. "They're attracted to the nostalgia."

**GRAPHIC:** 2 PICS; 2 GRAPHS; CAPTIONS: 1. Conventioneers walked by a mural at the American Apparel booth at the Action Sports Retailer trade show, running through this weekend at the San Diego Convention Center. 2,3. Age in action sports — Almost a third of surfers are older than 35, while almost half of skateboarders are 11 or younger. 2. SURFERS 3. SKATEBOARDERS 4. Steve Hurst tried on a pair of "Electric" ski goggles while other consumers browsed Friday at the Action Sports Retailer trade show in the San Diego Convention Center.; PHOTOBY: 1,4. Sandy Huffaker photo 2,3. SOURCE: Board Trac | UNION-TRIBUNE

**LOAD-DATE:** January 17, 2005

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Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*The Bachelor Party The New York Times January 16, 2005 Sunday*

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The New York Times

January 16, 2005 Sunday  
Late Edition - Final

**SECTION:** Section 6; Column 1; Magazine Desk; STYLE; Pg. 56

**LENGTH:** 168 words

**HEADLINE:** The Bachelor Party

**BYLINE:** By Mark Jacobs

**BODY:**

When planning a bachelor party in the spa age, it's useful to know that some grooms appreciate a hot-cream hand massage after a weekend of lap dances. Today, many beauty spas offer organized homme improvement. At Bliss Spa's new outpost at the W Hotel on Lexington Avenue, a groom and his party can indulge in triple-oxygen facials in addition to the beer, the Xbox console and whatever entertainment they stage for themselves in the private spa suites. At the all-men's Nickel Spa, as part of the Groom's Special, friends can enjoy the exfoliation benefits of Love Handle Wraps. And at the Millefleurs Spa Mondial, belly dancers, fanning and grape feeding complement the salt scrubs. Our groom, Mark Lehman, left, an underwriter for a commercial mortgage lender who followed up a constitution-challenging two-night visit to Montreal with a day of beauty at Bliss, is "very confident" that the bachelor-party tradition hasn't softened. "It is alive and well," he says, clutching his Corona. MARK JACOBS

**URL:** <http://www.nytimes.com>

**GRAPHIC:** Photo: Groomed to perfection. From left: Mark Lehman in a **Nautica** robe, \$75. Mark Wancler in a Gucci robe, price upon request. Dana Serman in a Ralph Lauren Home robe, \$95. (Photograph by Gillian Laub

fashion assistant: Lindha Jacobsson. grooming: Karlo for Pierre Michel Salon, N.Y.C.)

**LOAD-DATE:** January 16, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [i](#)

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*Joint venture buys San Ysidro shopping center; Retail; Brief Article San Diego Business Journal January 17, 2005*

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San Diego Business Journal

January 17, 2005

**SECTION:** No. 3, Vol. 26; Pg. 6; ISSN: 8750-6890

**IAC-ACC-NO:** 127868700

**LENGTH:** 265 words

**HEADLINE:** Joint venture buys San Ysidro shopping center; Retail; Brief Article

**BYLINE:** Heather Bergman

**BODY:**

A joint venture between El Segundo-based Pacific Coast Capital Partners LLC and Pennsylvania-based Stoltz Real Estate Fund I LP purchased a 46.8-acre retail property, Plaza Las Americas, in San Ysidro for an undisclosed amount on Jan. 4.

PCCP estimates that, at stabilization, the asset is valued at more than \$ 150 million. PCCP made its investment through its Southern California Smart Growth Fund, an institutional equity fund focused on low- and moderate-income census tracts throughout the region. This is the first joint venture between PCCP and Stoltz.

Jennifer Diaz, fund manager, said she hopes the investment in Las Americas will spur the momentum for additional development and economic growth in the surrounding areas.

Las Americas is a 560,000-square-foot retail center, built in two phases. The project is part of a 66-acre, 1.4 million-square-foot, planned mixed-use development in a low-income census tract in San Diego, on the U.S.-Mexico border.

The center's 31-acre first phase includes eight one-story retail buildings, a food court and five pad buildings that are 100 percent leased. This phase opened in 2001 and includes tenants such as Banana Republic, Gap, Old Navy, Nike, Nautica, Brooks Bros., Adidas, Liz Claiborne, Guess?, Levi's, Sketchers and Polo Jeans.

The second phase comprises four buildings and 188,000 square feet. Construction for this phase has commenced and completion is anticipated in April. It has already signed leases to several tenants, including Last Call from Neiman Marcus, Coach and Polo, for 90,000 square feet.

**IAC-CREATE-DATE:** February 22, 2005

**LOAD-DATE:** March 21, 2005

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*SAILING - Newport mariners match foes in international Florida regatta The Providence Journal (Rhode Island) January 23, 2005 Sunday*

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The Providence Journal (Rhode Island)

January 23, 2005 Sunday  
All Editions

**SECTION:** SPORTS; Pg. D-14

**LENGTH:** 638 words

**HEADLINE:** SAILING - Newport mariners match foes in international Florida regatta

**BYLINE:** TOM MEADE, Journal Sports Writer

**BODY:**

The TransPac 52, Esmeralda, wins the most competitive classes, while two other yachts place first and second in the Swan 45 class.

Makoto Uematsu's TransPac 52, Esmeralda, of Newport, cruised to victory in one of the most competitive classes at Key West Race Week in Florida last week. Newport sailor Ken Read was tactician.

Tom Hill's 75-foot Titan 12, the biggest boat in the regatta, came on in lighter winds the last three days to win in its handicapped class in five of six races but couldn't overtake Uematsu's new Esmeralda. The Japanese entry, based in Newport, enjoyed a four-point margin by winning the other four races.

Two other Newport yachts, Better Than and VIM, placed first and second in the Swan 45 class. Andrzej Rojek of Brooklyn, N.Y. was driving Better Than and Craig Speck was at the helm of VIM.

Another Newport favorite, Jim Richardson's Barking Mad, was edged out of first place in the Farr 40 class by Hasso Plattner's Morning Glory by three points.

Plattner met his wife at the dock, and quietly toasted his 61st birthday, which coincided with his first place finish in the marquee Farr 40 class. Plattner, a software CEO from Kiel, Germany, and his tactician Russell Coutts, the America's Cup champion from New Zealand, accepted congratulations from Richardson and his tactician, Terry Hutchinson of Annapolis, Md.

Morning Glory won three of nine races and was fourth in the final. Plattner gave his tactician, Coutts, credit. "The difference with Russell is that he doesn't put me in tough situations," Plattner said. "He stays calm in a critical situation. That helps me as a driver and also the crew not to get nervous and excited."

It wasn't easy, Coutts said. "It was tough [tactically] because three boats were in the game, so we had to play the fleet."

Morning Glory had a strong start but went to the right side of the course when the wind was favorable on the left. The wind was 8-10 knots from the west and northwest Friday, steady compared to Thursday's

fading zephyrs but lighter than the first three days of the weeklong regatta.

"We were not winning this regatta until the last 300 meters when we passed **three** boats (to finish fourth)," Coutts said. "We got a couple of little shifts and puffs and that was it."

Barking Mad won the last race, followed by Atalanti, a two-time Key West winner for Greece's George Andreadis, who finished sixth.

The event's talent included 18 Olympic sailors representing 28 medals, including Kevin Burnham of Miami Beach, Fla. who won gold last with Paul Foerster aboard a 470 dinghy at Athens, Greece last summer. This time, on a larger boat, Burnham won again as part of the crew for helmsman **Bill** Hardesty on Pegasus Racing's Melges 24, entered by another software giant, Philippe Kahn of Santa Cruz, Calif.

Pegasus won the last race and three of nine and received the Key West 2005 **Boat** of the Week Trophy for winning the most competitive class. Pegasus swapped the lead daily with Maspero Giovanni's Joe Fly. The Italians were over early Friday and finished 20th, slipping to fourth in the **standings** behind Australia's James Spithill, the Lunna Rossa America's Cup helmsman, and Neil SULLIVAN'S M-Fatic from Annapolis.

The international team competition for the **Nautica** Trophy matched a designated eight pair of Farr 40s and Melges 24s. The dogfight ended with four teams separated by two points, led **by** the USA East team of Newport's Barking Mad and Neil Sullivan's M-Fatic from Annapolis, driven by **Olympic** silver medalist Morgan Reeser. They edged Europe A (Mean Machine and Team SBAB) by one **point**, followed by Europe B (Atalanti and Joe Fly) and Italy (Mascazone Latino and Blu Moon).

In the PHRF Class, won by Esmeralda, Dan Meyers' Numbers, a Farr 60 out of **Newport**, finished fifth, and Lightwave, a TransPac 52, owned by Dave Ford of Bristol, was ninth.

**LOAD-DATE:** January 25, 2005

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*Zipply do dah; Flor sleek styling nothing beats a zipper Hamilton Spectator (Ontario, Canada) January 26, 2005 Wednesday Final Edition*

Copyright 2005 Toronto Star Newspapers, Ltd.  
Hamilton Spectator (Ontario, Canada)

January 26, 2005 Wednesday Final Edition

**SECTION:** FASHION; Pg. G08

**LENGTH:** 255 words

**HEADLINE:** Zipply do dah; Flor sleek styling nothing beats a zipper

**SOURCE:** The Hamilton Spectator

**BYLINE:** Kellie Ann Zupet

**BODY:**

Men have the fashion world in their corner. Styles evolve rather than switch overnight. Few men question the correct length of their trousers or jackets. A smart suit can last for a decade but look interestingly different with an easy swap of shirt or tie. Even men's belts simply and functionally hold up their trousers and look smart.

All those advantages, yet they're ready to borrow from the girls.

What men have discovered that women have known for years is the joy of the zipper.

Zippers are a wonder, an innovation. They can completely close a garment without altering the style. They are discreet enough to be mostly invisible, yet can add fashion pizzazz of their own when required.

Men have always been a little more on the button side. Zips were simply practical, not style embellishments. Until now.

The runways of Milan have shown everything from suits to denim jackets closed with a zipper. The tight feeling of a turtleneck can be relieved with a small zipper and a sweatshirt becomes a jacket with the addition of a zip.

Shoulder zippers, once exclusively available on women's fashions, have shown up on high-end menswear. Even trousers have been embellished by a zipper near the hem.

The joy of a zipper is that it lies flat and is comfortable. Some styles employ zippers inside the clothing to secure personal items and offer trousers and jackets a certain Swiss Army appeal. Guys can up their style quotient with the advantage of a few well placed zip additions.

[gostyle@thespec.com](mailto:gostyle@thespec.com)

**GRAPHIC:** Photo: Scott Gardner; Ribbed zip cardigan, \$85, and shirt, \$58, are both by Izod Jeans.; Photo: Scott Gardner; Nautica sweater, \$150, is worn with hat and scarf, \$29.99 for the set, and Polo by Ralph Lauren T-shirt, \$40.; Photo: Scott Gardner; Wayne Gretzky hoodie is \$69.99.; Photo: Scott Gardner; Polo by Ralph Lauren zip jacket, \$135, is worn with a Nautica shirt, \$59.99.

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[1\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Region draws shoppers, store owners Courier News January 26, 2005 Wednesday*

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Courier News

January 26, 2005 Wednesday

**SECTION:** SPECIAL SECTION; Pg. 2S

**LENGTH:** 600 words

**HEADLINE:** Region draws shoppers, store owners

**BYLINE:** Christa Segalini, Staff; David Bergeland

**BODY:**

Flemington, Raritan Township known for mix of boutiques, high-end outlets.

By CHRISTA SEGALINI

Staff Writer

Flemington businesswoman Kris Lynn says she always wanted to have a store on Main Street.

She got her wish last year.

After buying and renovating the building next to the borough's historical Union Hotel, Lynn and her husband, Dan, were able to open their patio and garden furnishings boutique.

"It's going really well," Lynn says about her new store, The Potting Shed, which opened in May. "We had a great holiday season. I'm hoping that it will continue."

Lynn, a Raritan Township resident of 12 years, says the ongoing development of the area and, more specifically, Main Street itself, holds promise for new businesses that are looking to establish themselves as staples of the borough's downtown shopping district.

"We're hoping that they'll be adding more (stores) so that we can get more people coming to the area to eat and walk around," Lynn says.

And Lynn's hope is proving to be the borough's vision as well.

Erica Edwards, director of the Department of Community and Economic Development for Flemington-Raritan, says much is being done to promote the area as one of the state's most attractive shopping destinations by building upon its historical charm and sensitivity.

"At our foundation is historic preservation, which is key to the uniqueness of our shopping area," Edwards says. "There is no other place that I know of that is as uniquely positioned as Flemington is. We're looking for as much quality retail as we can get, and our historic character helps us to do that."

During the past few years, Raritan Township and Flemington have reinvented themselves to offer more

options to consumers who are looking for an all-inclusive shopping destination.

Shoppers who travel to visit one of the state's first and most extensive outlet malls, Liberty Village, are able to browse relatively new Main Street stores without having to drive far to make the most of their shopping experience.

What this means for consumers is that big name retailers such as **Nautica**, Anne Klein, and Nine West are just minutes from smaller boutiques such as It's a Dance Thing, a dance supply store; Riot, a punk-inspired clothing store; and Isabel's Boutique, a French-style lingerie shop.

In addition, The Flemington Marketplace, which opened in October 2003 at the intersection of Route 202 and Church Street, houses popular chain stores such as Kohl's department store, Burlington Coat Factory and Borders Books and Music.

Edwards says that since the Flemington Marketplace opened, replacing what was The Flemington Mall, the strip of stores has provided the area with a unique opportunity for cross-promotion among its shopping sites.

"The Flemington Marketplace is a quality retail destination, and it's a major improvement from what was over there before," Edwards says. "It is a shopping destination as much for local people as it is for visitors, and by improving the quality of the centers around us, we hope to draw the people to the area."

Christa Segalini can be reached at (908) 782-2300 or [csegalin@c-n.com](mailto:csegalin@c-n.com).

STAFF PHOTO BY DAVID BEREDELAND

Above, Kris Lynn, owner of The Potting Shed on Main Street in Flemington, talks to a customer. Lynn said opening the store has fulfilled a longtime dream.

Left, The Potting Shed - like several on Main Street - occupies a historical building that helps preserve the community's roots.

Below, The Potting Shed offers garden and patio merchandise. Like other stores in the area, it offers goods in a boutique setting.

**LOAD-DATE:** January 27, 2005

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*STAYING IN CODE; DRESSING UP THAT SCHOOL UNIFORM Buffalo News (New York) January 26, 2005  
Wednesday*

Copyright 2005 The Buffalo News  
Buffalo News (New York)

January 26, 2005 Wednesday  
FINAL EDITION

**SECTION:** NEXT; Pg. N6

**LENGTH:** 995 words

**HEADLINE:** STAYING IN CODE;  
DRESSING UP THAT SCHOOL UNIFORM

**BYLINE:** By AMANDA TOUROT - NeXt Correspondent

**BODY:**

Dress code, a phrase known to most students who attend parochial or private schools, will often cause a sigh of indifference and lack of enthusiasm. All these schools enforce either a strict uniform or dress code, usually consisting of school polos and sweaters, a pleated skirt, and dress pants that are khaki, black or navy in color.

However, a school enforcing a dress code is usually more generous to its students, allowing them to wear different-color blouses and Oxford-style shirts. Do these choices leave any room for individuality? Can teenagers express themselves without verging on an "out of dress code" detention?

The answer is usually "no." It seems so simple to automatically wake up, get ready for school quickly, and put on the school's required clothes without putting much thought into one's personal appearance. Everyone looks the same, after all.

A junior at Sacred Heart Academy, Mary Grace Furtney, makes a good point, "You can tell what a person is like, if they are creative or not, and most of their personality, through the clothes and accessories that they wear to school. You see many people, only at school. How would you want to appear to others in your school?"

Here are some tips to instill your own style, while remaining in fashion, into every school's dress code:

Polos, sweaters, and "Oxford-style" shirts are almost self-explanatory. Stay within the school's color guidelines, but choose more form-fitting pieces that will remain comfortable throughout the long day.

Here are some ideas from Emily Warne, a sophomore from Mount St. Mary's Academy. "Many girls wear two thin knee socks, with a white pair underneath a navy or black pair. Then, fold the white pair over the blue pair. Also, a lot of people wear the collars up of their polos."

Be creative with the way you wear the most important pieces of your school uniform or dress code.

It is easy to arrive at school in style. Mix it up with a bright colored hoodie **and** some noticeable gloves. A puffer vest and long, skinny scarf are always in style. Also, incorporate some **other** trendy and classic looks, like shrunken and fitted blazers of various colors and materials, colored peacoats, jean jackets, and fitted corduroy jackets.

Belts always add to an outfit. Instead of a plain belt, wear striped, unique, **solid** colored, or more polished classic-style belts (black or brown). There is no room for "boring black" every **day** of the week. Says Stephanie Begley, a junior at St. Mary's High School: "I usually wear my skirt **or** American Eagle pants to school with a polo, but if I change my belt every day and add a different pair **of** shoes, I have a totally different outfit that is inspired by the way I feel each morning."

If you are a fan of watches, buy one that expresses your personality. Guess, **Fossil**, and Nine West are known for their preppy designs. Others have more playful designs or even **cartoon** characters.

Shoes are definitely wonderful. They give a person poise and complete an outfit. There are so many choices, especially in department stores, that it is hard to go wrong. Have a **variety** of styles, including flats, clogs, and backless dress shoes of all different material and color. Remember to stay comfortable and within the school guidelines, which may specify that shoes may only be black **or** brown. Some school consider tan and pink, more recently popular shoe colors, to be out of dress **code**.

This next piece of fashion is often a favorite for many girls. Schools allow female students to carry purses. Carry one that makes you stand out, whether it is designer or simply unique. **Currently**, Louis Vuitton, Kate Spade, Coach, Guess, Dooney and Bourke, metallic-colored, leather totes and **bags**, and one-of-a-kind purses are in great demand. How else could you display your obsession with **Hello Kitty**? Purses must be organic to the body and add to the outfit without appearing out of place.

Make a statement with the jewelry you wear. Wear unique earrings, like long **and** funky ones that are seen in all stores. Many students own the yellow "Live Strong" and pink "Breast **Cancer** Awareness" bracelets. Be creative and buy what inspires you. Carly McNeil, also a junior at St. Mary's **High** School, says: "I usually don't wear jewelry to school. When I do though, I feel so much more pretty **and** confident." You can change the entire look of your uniform by wearing different colors and styles of jewelry.

Sorry, boys, but many of these tips do not apply to your population. Keep a **clean** and crisp look, with clothing that's not too baggy or unflattering. Shop at stores with preppy and **basic** clothing. For example, Structure, Abercrombie, American Eagle, and Hollister have many "in dress **code**" clothes. Department stores are very reliable when searching for affordable school clothes and also **carry** better-known brands, like Ralph Lauren, Tommy Hilfiger and **Nautica**, just to name a few.

Most stores sell clothing that will not fit the dress code description, or intended **"uniform"** look. However, some stores are known for their preppy styles and carry the staples of clothing, **or** "classics." Pants and sweaters have more dressy appeal, which are all perfect for both the hallway **and** going out. These stores include Abercrombie, Express, American Eagle, J. Crew, The Limited, and Guess. Add a few key pieces to your wardrobe like pants, belts and purses that are versatile, and can be easily **worn** outside of school when combined with other casual clothing. Try shopping at Target, any department store, DEB, and Rave for these types of purchases.

If you're out of town, stop at H&M for more affordable and fashionable separates, purses, and accessories. (Sorry guys, but H&M is only for women.)

Now, go hit the mall! Remember, if you feel good about yourself and the way **you** look, a necessary notion especially during these few years, you appear more confident and represent **the** image that your school is trying to accomplish.

Amanda Touro is a junior at St. Mary's High School.

**GRAPHIC:** Photos by Bill Wippert/Buffalo News Finding ways to add color to **the** St. Mary's High School



dress code are, from left, Stephanie Begley with a Guess purse, Clare Schaub with hoop earrings, Kyle Bukolt with a colorful belt and Liz Greene with pink loafers.

**LOAD-DATE:** January 29, 2005

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*KID AND PLAY FORGET PARENTS. GBMI'S LATEST RETAIL LOCATION IS BECOMING KNOWN AS A PLACE WHERE CHILDREN ARE COMFORTABLE, HAPPY AND IN THE MOOD TO BUY SHOES. FN January 31, 2005*

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Business and Industry  
FN

January 31, 2005

**SECTION:** Pg. 150 ISSN: 0162-914X

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**HEADLINE:** KID AND PLAY FORGET PARENTS. GBMI'S LATEST RETAIL LOCATION IS BECOMING KNOWN AS A PLACE WHERE CHILDREN ARE COMFORTABLE, HAPPY AND IN THE MOOD TO BUY SHOES.

**BODY:**

Byline: Wayne Niemi

When Killick Datta couldn't find a hip, child-friendly shoe store to take his own 4- and 1-year-old kids, he built one.

"I wanted cool shoes. I want kids to be fashionable," said Datta, CEO of Santa Barbara, Calif.-based Global Brand Marketing Inc., which owns the Pony and Dry-Shod brands and also produces shoes under the Diesel, Nautica and XOXO labels. "It was really out of frustration that I set out to open the store."

The result is Global Feet Kids, a 2,500-sq.-ft. store that opened in September 2004. Located at 939 State St. in Santa Barbara, the store features 200 footwear styles by Pony, Diesel and Nautica. Prices range from \$15 to \$20 for sandals and \$80 to \$90 for shoes. "We're not cheap," said Datta. "The idea of the store was never to be cheap. We don't do sales and we don't sell off-price."

Datta said that the company had been selling kids' shoes in its adult-oriented Global Feet store, located across the street from Global Feet Kids (another Global Feet is slated to open in Santa Monica, Calif., in May), but that the smaller shoes often got lost when displayed on shelves next to adult products. "We felt that we have such a great line of kids' [shoes] but we weren't doing them much service in our adult stores," he said.

That was remedied in the new concept, where everything in the store is centered at kids' height and kids' eye level. Large flat-panel televisions are mounted two to three feet off the ground and connected to PlayStation 2, Xbox and GameCube video-game systems. Indeed, the idea is to be child-centric in every way, from kid-size chairs to product shelves at lower heights.

"I don't care whether the mother is comfortable or not I want the kids to be comfortable," said Datta. "This is not a mother's store it's a kid's store. Kids tell their mothers that they want to go and hang out there and they drag them there. At any point in time, there are 30 kids in there, playing games. It's totally interactive."

Even Datta's daughter, too young to understand the connection between the store and her father, finds the atmosphere irresistible. "She will tell my wife that she wants to go to that shoe store," he said. "She drags Mom there. She doesn't know that Dad owns it."

While Datta would not provide sales figures for the store, he said the consumer response has been overwhelming. "It's gone far above our expectations," he said. "There's been a huge reaction. We're very happy."

The store has also caught the eye of mall developers who would like to see the concept expanded. Said Datta, "It's something we're looking at."

The CEO was quick to point out, however, that he has no visions of a large retail chain concept. Instead, Datta said he wants to build slowly and take the time to iron out all the details in a way that is most appealing to kids.

"We will open new stores, but not suddenly," he said. "We'll add them when we find a good location. We're in no hurry. We use our retail to be able to showcase all our products. Nordstrom, who we do a really good business with, will buy, say, 30 SKUs. I have 5,000 SKUs in all of the different brands [at Global Feet Kids]. So our retail is really to showcase all the different kinds of products that we have."

Datta also said he has no intention of competing with his wholesale customers, so the company makes sure that there are no retailers carrying the same products in the near vicinity. "If a customer were to buy from me instead of Nordstrom, that doesn't help me," he said. "That's just trading dollars. What is of interest to me is giving people a choice. They can go and buy certain styles from Nordstrom and then they can come to us and say, 'Oh, look. There are different kinds of shoes from Diesel or Pony or Nautica.'"

Beyond using the store as a showcase for presenting the breadth of the company's children's shoes, Datta said Global Feet Kids has also been a valuable tool for testing new products. "We're about fashion, so this also allows us to get a very early read on the success or failure of our shoes," he said. "We can put the shoes in there and know immediately whether kids are picking them up or if they're not."

Moving ahead, Datta said that the company will continue to study the retail business and look for ways to improve its product presentation. "Retail is a completely different business," he said. "So we'll learn the way it's done and then we'll learn to do it better."

Caption(s): Aside from selling shoes, Global Feet Kids also features kid-friendly items such as PlayStation 2, Xbox and GameCube. Copyright 2005 Fairchild Publications, Inc. 801

**LOAD-DATE:** February 6, 2005

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*TREND SPOTTING. Children's Business February 1, 2005*

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Children's Business

February 1, 2005

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**HEADLINE:** TREND SPOTTING.

**BYLINE:** Clack, Erin E.; Kaiser, Ariel L.

**BODY:**

Byline: Erin E. Clack, Ariel L. Kaiser

HOW ADORN-ABLE!

This season, it's all in the details. Fall finds kids' shoe designers dabbling in the decorative arts, adorning footwear with everything from antique-feeling brooches, to glitzy sequins, to playful charms and trinkets.

Michelle K

Mia

Report

Sam & Libby

Self Esteem

Steve Madden

Stevies

Skechers

BEST WESTERN

Cowboy boots have lassoed the attention of the fashion herd yet again. Anything but basic, the latest bounty of boots for girls are gussied up with decorative details like splicing, beading, topstitching, jewels, studs and charms

Roberto Cavalli Angels

Sam & Libby

Self Esteem

Mootsies Tootsies

Small Frye

Skechers

POLITE SOCIETY

In a nostalgic nod to eras gone by, designers have dreamed up an array of dainty dress shoes with old-fashioned flair. With their delicate heels, pretty bow and buckle details and classic plaid and tweed fabrics, these demure shoes will have girls stepping out in true lady-like fashion.

Circa Joan & David

Levis

Sam & Libby

Dynasty

ESKIMO PIE

In a spin-off of last winters popular shearling boot, shoe makers are dishing up chic, Eskimo-style boots trimmed in plush fur. Look for them in sugary sweet colors like caramel, chocolate brown and cotton candy pink, as well as in bold shades of blueberry and raspberry.

Mia

Skechers

Esprit

Nine West

Nina

Stevies

ANIMAL PLANET

Animal prints continue their orbit in the fashion world. Now they're surfacing on sweet, conservative styles like Mary Janes, ballet flats and loafers taking these shoe classics for a walk on the wild side.

Mudd

Michelle K

Self Esteem

Nine West

Nina

## KNITPICKING

In perhaps one of the biggest trend stories of the season, footwear designers are giving girls shoes the textured treatment wrapping them in colorful tweed and boucle fabrics.

Mia

Sam & Libby

Dynasty

Buster Brown

Steve Madden

## MODERN MOCS

An old footwear favorite, the moccasin has been given a modern day makeover. Designers have put a few fresh fashion twists on the simple shoe, glamming it up with ribbon trim, beading, rhinestones, grommets, jewels and even wedge heels.

Elle Girl

Esprit

Buster Brown

Skechers

Elle Girl

Circa Joan & David

## HORSEPLAY

Classic riding boots have trotted onto the fashion pasture this fall. No horse required these sophisticated numbers look as stylish on the street as they do in the saddle.

Circa Joan & David

Esprit

Dynasty

Jumping Jacks

## HEART TO HEART

Seems Cupids been aiming his arrows at the footwear community. This fall, shoe vendors are making no secret of their fondness for flirty heart appliques and prints.

Elle Girl

Vans

Ricosta

Ecco

SHALL WE DANCE?

Footwear designers have taken a cue from the dance world to create this season's hottest new boots, featuring cozy knit shafts resembling leg warmers.

Michelle K

Esprit

Carters

Mootsies Tootsies

NAME DROPPING

Whats in a name? Just ask todays brand-conscious boy consumer. Forget **fashlon** to really win his stamp of approval, a shoes gotta have the right label.

**Nautica**

P. Miller

Pony

Diesel

Timberland

G Unit

Adidas

New Balance

CASUAL COOL

The wallabee, an old-school favorite made famous by Clarks of England, has **stepped** back into the spotlight. A particular favorite of the urban crowd, this laid-back shoe is **popping up** in new, more modern interpretations for fall.

Levis

**Nautica**

Ecko Unltd.

Rockport

**IAC-CREATE-DATE:** March 1, 2005

**LOAD-DATE:** March 23, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[1\]](#)

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*TAX-FREE CLOTHING SHOPPERS RACKING UP SAVINGS The New York Post February 2, 2005 Wednesday*

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February 2, 2005 Wednesday

**SECTION:** All Editions; Pg. 23

**LENGTH:** 220 words

**HEADLINE:** TAX-FREE CLOTHING SHOPPERS RACKING UP SAVINGS

**BYLINE:** TATIANA DELIGIANNAKIS and RITA DELFINER

**BODY:**

Bargain hunters who find shopping a taxing experience yesterday basked in **another** day of tax-free week in the Big Apple.

Eli Zahab, 20, a hardware salesman from Brooklyn, took a day off from work **just** to take advantage of tax-less clothing and footwear shopping and charted a marathon course he said **would** take him "through every store on 34th Street."

"I still have a long way to go," said Zahab as he browsed through a Gap at Herald Square and bought two Calvin Klein button-down shirts on sale at Macy's for the price of one — for an **untaxed** \$51.

The semiannual holiday from taxes began in the city Monday and lasts through **Sunday**.

It gives shoppers who buy clothing and footwear that costs less than \$110 an **exemption** from the 8.625 percent sales tax.

Carmen Valentin, 32, who made a beeline to Macy's, was delighted to find an **\$85 Nautica** bathrobe for her father clearance-priced at \$21.

"I'm happy," she said. "I found good sales and no taxes."

The city Finance Department estimates that city shoppers will save \$23 million **in** sales tax this week.

And not only local New Yorkers benefitted. Neesha Sharma, 25, had flown in from Britain on a trip booked to coincide with tax-free week.

"It's worth it. It adds to the good deals we get," she said, referring to her home **country's** currency against the weak dollar.

**LOAD-DATE:** February 2, 2005



Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*FASHIONABLE FALL;DESIGNS FOR AUTUMN HIT THE RUNWAYS IN NEW YORK FOR FASHION WEEK  
Pittsburgh Post-Gazette (Pennsylvania) February 3, 2005 Thursday*

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Pittsburgh Post-Gazette (Pennsylvania)

February 3, 2005 Thursday SOONER EDITION

**SECTION:** LIFESTYLE, Pg.B-1

**LENGTH:** 807 words

**HEADLINE:** FASHIONABLE FALL;  
DESIGNS FOR AUTUMN HIT THE RUNWAYS IN NEW YORK FOR FASHION WEEK

**BYLINE:** LAMONT JONES, PITTSBURGH POST-GAZETTE

**BODY:**

It's high-stress time again for Glenn McMahon and Jerry Kaye.

McMahon, president of Ellen Tracy, and Kaye, creative director for Perry Ellis menswear, are in the final stretch of the countdown to public presentations of their fall 2005 collections.

They aren't alone. More than 100 other designers are putting the finishing touches on their newest lines as thousands of guests, buyers and media from around the world descend on midtown Manhattan's Bryant Park for New York Fashion Week.

The semiannual event officially kicks off tomorrow. But Nautica is among those lines in a show tonight as the weeklong plethora of private receptions, parties and after-parties begins.

When all is said and done, somewhere along all the hoopla and hype, designers hope buyers and journalists like the clothes they've worked months to create.

Kenneth Cole again leads off the shows sanctioned by 7th on Sixth, the Big Apple-based organization that produces Olympus Fashion Week each February and September. Between Cole's 9 a.m. runway presentation and the Jennifer Lopez collection at 8 p.m. Feb. 11, a range of veteran and burgeoning American designers will show.

Ellen Tracy, which gained a reputation in the '40s for lovely blouses, will feature plenty of them for fall. McMahon described tunic-length blouses worn with a belt over pants and soft, feminine blouses with cascading ruffles.

The fabrics and patterns, along with colors and detail that have characterized the brand for decades, tell the full story. Lizard accents cashmere jackets and other pieces. Richly textured jacquards, tapestries and brocades, along with bead-embroidered paisley and the mixing of floral patterns are cosmopolitan and urbane without being "pretentious and uptight."

About 65 looks -- only a third of the entire collection -- will be shown during an informal walk-through set up like a salon, McMahon said.

He also described long skirts and slim pencil styles worn with short and three-quarter-length jackets.

Signature colors morph with each of three presentations: honey, pale blue and yellow and gold metallics for early autumn, then silver metallics, mulberry, grays and greens, followed by a late-autumn line dominated by black, ivory and white with a touch of blue.

McMahon's inspiration was how the style of a well-traveled American woman might be influenced by the Far East and Outer Mongolia.

"Very ladylike and refined but a little bit more bohemian in spirit," he explained. "We partly wanted to give a more global approach to people through fashion -- America intrigued and inspired by the global nation."

Perry Ellis' Kaye tried to capture the same sort of elegance for men, drawing inspiration from naturally stylish men such as Robert Redford, Sean Connery and Warren Beatty -- "almost iconic type of people who really had a wonderful style about them that they created, not stylists."

In this first fall signature men's collection for Perry Ellis, expect crocheted sweaters, hand-crocheted trim on leather jackets, stitched detailing on shoulders, pieces with "that workmanlike feel," Kaye said.

Paisleys highlight the pattern mixing in jackets, with pants in plaids and checks played against stripes. Signature colors are greens and browns with accents of pink and melon. Kaye said there's less black than usual.

"The collection is really about a confident man. It's fashionable but not hard to wear. They're not going to look costumey."

One of the emerging brands that will debut this season is Ruffian. Between designers Brian Wolk and Claude Morais, there is education in the fine arts, opera, costume design, and accessories design for Chanel Couture. Wolk said their show, at 4 p.m. Saturday at the National Arts Club, was inspired by 1940s, French atelier-crafted looks and will feature totally hand-made and embellished garments made from textiles woven in England.

Years after designing for Perry Ellis, Detroit native Tracy Reese has made a name for herself with playful but chic and artfully designed womenswear. Her fourth fall collection, to be presented at 11 a.m. Sunday, will feature Victorian-inspired jackets; opulent dress-inspired coats with appliques, intricate buttons and lace; Edwardian-style, lingerie-like blouses and flared and tiered dresses of chiffon and Chantilly lace with brocaded velvet and chenille.

With rich colors such as sapphire, crimson, gold and pumpkin juxtaposed against camel, brown and black, the line promises to be gorgeous -- and vintage Reese.

"It's a new year and a new inspiration," she said. "There are some really beautiful beaded pieces, almost antique-looking. There's some really cool coats in this collection. There's more pants this season than we did last year. And there's a lot of full skirts, which I absolutely love."

#### NOTES:

Post-Gazette fashion editor LaMont Jones can be reached at [ljones@post-gazette.com](mailto:ljones@post-gazette.com) or 412-263-1469.

#### GRAPHIC:

DRAWING(For two drawings) Tracy Reese, known for chic and playful-looking designs, will show her antique-inspired fall 2005 collection, right, Sunday during Olympus Fashion Week in New York.

DRAWING: The Ruffian Fall 2005 collection includes this design.

PHOTO: Claude Morais and Brian Wolk are the designers behind Ruffian.

LOAD-DATE: February 3, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: [nautica](#) and [date](#)(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Strategy: Jane Takes The Helm In New Nautica Ads Brandweek February 7, 2005*

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**BRANDWEEK.COM**

Brandweek

February 7, 2005

**SECTION:** NEWS; Strategy

**LENGTH:** 284 words

**HEADLINE:** Strategy: Jane Takes The Helm In New Nautica Ads

**SOURCE:** Print

**BYLINE:** Sandra O'Loughlin

**BODY:**

In a bid to bolster momentum for its men's line, **Nautica's** spring campaign will be its first to feature a celebrity, actor Thomas Jane, along with a new tagline, "Navigate life."

Jane, who has starred in *The Punisher* among other films, was chosen for his "versatility and classic American style," a **Nautica** rep said. Teaser elements for the campaign, via Laird + Partners, New York, break this week in *The New York Times* and the *Wall Street Journal* as part of Olympus Fashion Week, which runs through Feb. 13 in New York.

The effort includes mobile outdoor ads near Grand Central Station, the Fashion Show tents and other trend-spotting locales. Street teams will distribute "Navigate Life" T-shirts and parkas. The **Nautica** name does not appear in the teaser creative, which features Jane as a lone protagonist in a signature **Nautica** yellow jacket aboard a sailboat.

The full campaign gets underway in March. Images, shot on multiple locations in South Florida, show Jane during "candid" moments at home, at the office, on the beach and at sea. Model Chandra North also appears with Jane in some of the ads.

"Our objective was to create a multifaceted campaign that shows a man balancing demands on his life," said **Nautica** vp of marketing Chris Fuentes. "This is not just an ad campaign. It's about navigating life."

The campaign will launch with multiple-page inserts in *Details*, *GQ*, *InStyle*, *Men's Health*, *People*, *Travel & Leisure* and *Vanity Fair*, among others. Newspaper ads will hit key markets.

A budget was not specified but represents a one-third increase over 2003 levels. **Nautica** spent \$16 million on ads in 2003 and \$13 million January-October last year, per TNS/CMR.

**LOAD-DATE:** February 13, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(gteq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Dan River to Debut Aviva Stanoff; Asian-Inspired Minimalist Looks Set for April Market Home Textiles Today*  
February 14, 2005

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Home Textiles Today

February 14, 2005

**SECTION:** NEWS; Pg. 4

**LENGTH:** 340 words

**HEADLINE:** Dan River to Debut Aviva Stanoff;  
Asian-Inspired Minimalist Looks Set for April Market

**BYLINE:** By Michele SanFilippo

**BODY:**

New York — Dan River is launching a new designer brand, Aviva Stanoff, that will debut Asian-inspired minimalist looks at the April New York Home Textiles Market.

The new program is about simplicity with an eye on texture and muted color palettes. It is geared toward specialty and department stores and will be priced competitively with such brands as Nicole Miller and **Nautica**. Queen comforter sets will retail for \$229 to \$299 and queen sheet sets for \$99. Quilts, coverlets and duvets will also be offered.

Sheeting will be on 300-count ring-spun cotton and top-of-bed will feature a combination of fabrics designed to appeal to the fashion-conscious female age 20 to 60. The collection will encompass bedding, throws, decorative pillows and scatter rugs. Packaging will reflect Stanoff's simplicity of design and clean-looking patterns.

Four to five patterns will be shown in April from a current lineup that includes: Stargazer, an organza overlay in browns and rust; Lemon Leaf, an embossed suede in blue tones; Tranquill, an olive satin burnout with an ombre effect; Lantern, an ink block design in plums; and Delicate, a sparse orchid print on a linen-like ground reversing to a grid.

According to Geri Wetmore, Dan River's vice president of lifestyle brand marketing and new business development, the introduction of the new designer "is a continuation of our mission to be more meaningful to the customer through expansion of brands and alternative top-of-bed products."

In other brands, Dan River is adding four new patterns to its Caribbean Joe and Country Living licenses and three new looks as well as bath mats in Lily Pulitzer. Its Marquis and Supreme Dimensions groups will feature a wide mix of textural pieced and printed beds.

In addition, Daniel Hammer, Dan River's executive vice president, added that the company will grow its sourcing to at least 50 percent by year's end and plans to set up a China overseas office sometime this year, bringing on new staff here as well as abroad.

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: [nautica](#) and [date\[geq \(1/1/2005\) and leq \(12/31/2005\)\]](#) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Swamping their rivals Pensacola News Journal February 15, 2005 Tuesday*

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Pensacola News Journal

February 15, 2005 Tuesday

**SECTION:** SPORTS; Pg. 3D

**LENGTH:** 658 words

**HEADLINE:** Swamping their rivals

**BYLINE:** Geoff Watts

**BODY:**

Locals sail to victory in Key West

Geoff Watts

News Journal correspondent

For sailing enthusiasts, the America's Cup is as good as it gets across the globe.

Since its inception in 1851, the America's Cup has taken up its main residence in the United States.

Before "Australia II" captured the prestigious cup in 1983, America had enjoyed a 132-year stranglehold on yacht racing's biggest prize -- the longest such streak of any trophy in any sport by any nation to this day.

The Gulf Coast provides a fertile training ground for aficionados who enjoy the high-stakes world of yacht racing.

In mid-January, a group of local sailors joined forces and traveled down to Key West for the Key West 2005 presented by Nautica, one of yacht racing's crown jewels.

Aboard Pensacolian George Gamble's 48-foot Beneteau 47.7 named "Pretty Woman," the local crew dominated the Division II Performance Handicap Rating Factor series, leaving an international field in their wake.

"We started two and a half years ago with the goal that we were going to go down there and be competitive," said 46-year-old helmsman Rick Zern, who owns three sailing companies and whose involvement with sailing dates back 35 years. "We just started assembling a crew of people that we wanted to race with us and went from there."

Competing against other yachts from around the nation and beyond in a nine-race series throughout five days, the crew navigated the early week heavy winds on their way to a dominating first-place finish.

"Key West Race Week is kind of like the pinnacle of a certain type of competition," Zern said. "So the people that are down there, obviously, are more experienced. On Saturday (and Sunday) before the series, we went out and practiced in 30 knots of wind. The majority of our competitors stayed on the beach saying

'Hey, we don't want to go out and break anything.'

"I've said it before and I'll say it again -- I believe it's the truth -- that we actually won that series on Saturday and Sunday since we were one of the few boats that went out and practiced in it."

Much of the 25-member all-star crew aboard Pretty Woman assembled were familiar with their teammates, having raced with and against each other.

After Hurricane Ivan, local sailors got together and enlisted Gamble's boat, which through immense preparation survived the storm, in order to pull off the victory.

"More than anything else, Pretty Woman is just the coolest boat in the area," said Pretty Woman tactician Hunter Riddle, a sail maker and enthusiast for 30 years. "All the really active sailors want to sail on that boat. It's just the biggest and fastest boat in the area."

Ben Myers, 46, a sailor for 38 years who, as sail trim, adjusted the sails in the proper direction according to wind conditions to produce the optimum speed, felt fortunate to be a part of the winning crew.

"I was originally going to be sailing down there on another boat," Myers said. "This was kind of a culmination of people that would have been sailing on several other boats."

"You're sailing against world-class competitors. The difference in times gets down to the seconds and tenths of seconds as far as winning."

"Out of nine races we took five firsts, two seconds, a third and a fifth."

Pretty Woman's route prompted the after-race press release to deem PHRF Division II as "Pretty Woman's Domain."

"Even though the boats are very, very close together -- just like in the 'Daytona 500' -- there are wrecks from time to time, but it's not like a demolition derby," Zern said. "By the middle of the week we had already won the series. We won the party, too."

Perhaps the luckiest member of the crew was Catholic High senior Andrew Moraski, who missed a week of school.

"It was great," the 17-year-old Moraski said. "We had a pretty tight class (of boats). Everybody on the boat (was) a great sailor, and I had a blast."

"It was a good week to miss (school), too."

**LOAD-DATE:** February 16, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) 

Terms: [nautica](#) and [date](#)(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*RIDENCO LAUNCHES ESTONIA SUBSIDIARY Athens News Agency February 15, 2005*

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Athens News Agency

February 15, 2005

**ACC-NO:** A20050216AF-A9AA-GNW

**LENGTH:** 68 words

**HEADLINE:** RIDENCO LAUNCHES ESTONIA SUBSIDIARY

**BODY:**

Athens-quoted Ridenco SA announced on Tuesday that it had set up a wholly-owned subsidiary in Estonia

Ridenco Ou Estonia has a start-up capital of about 4,000 euros, the parent company said in a statement to Athens bourse authorities

The new firm will operate in wholesale and retail sales of apparel and footwear, and manage a retail outlet for Nautica goods in Tallin, Estonia's capital, the statement added.

**LOAD-DATE:** February 16, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) ☐

Terms: nautica and date(gteq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Fabrils, accessories make the bed Rochester Democrat and Chronicle February 18, 2005 Friday*

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Rochester Democrat and Chronicle

February 18, 2005 Friday

**SECTION:** INSIDER; Pg. 14I

**LENGTH:** 447 words

**HEADLINE:** Fabrils, accessories make the bed

**BYLINE:** Elizabeth Grant

**BODY:**

Elizabeth Grant

We all have one.

Some of us share it. Some of us get it all to ourselves.

Get your mind out of the gutter - we're talking about a bed.

Sure it can be a place for well, you know, but it can also be a place to read, watch TV and, oh yeah, sleep! But what does your bedding say about your style?

Leslie Hearn, a national bedding buyer for JC Penney, keeps her eye on the latest trends. She says "solid-color bedding is a huge trend right now. That way you've got an easier way to redo your room, or change the look."

Regardless of your taste, you can always mix up the look by adding accessories or choosing different fabric for your sheets or pillows.

"You can do a whole lot with accessories, even if you have a plain-looking bed," Hearn adds.

So how do current trends play out in three different bedding styles?

**MODERN**

With the MTV Cribs collection featured at JC Penney, named for the TV show **Cribs**, anyone can feel like a star - even without the paycheck.

This collection features bold patterns and colors. Try pairing a loud color or pattern, such as a purple, silver or a leopard print comforter, with accent throw pillows in coordinating animal prints or metallic hues.

Use a coordinating bed skirt in a vibrant color like black or burgundy to complete the look.

Hearn suggests "(adding) a sequined pillow (or) a zebra rug." to finish the **Cribs** look.



For more information, go to:

[www.jcpenney.com](http://www.jcpenney.com)

Classic

Try a down comforter with a duvet in a classic plaid or striped pattern.

Using duvets (which start at about \$100) as accessories allows you to "redo **your** room more often," Hearn says.

To create a truly classic, rustic look, coordinate plaids, stripes and solids using **your** own color scheme. If you choose a plaid duvet, use solid sheets and striped pillowcases or throw **pillows**.

Check out **Nautica**, Eddie Bauer or Polo for some ideas on putting this classic look together.

Go online:

[www.eddiebauerhome.com](http://www.eddiebauerhome.com)

[www.nautica.com](http://www.nautica.com)

[www.polo.com](http://www.polo.com)

ROMANTIC

For true romantics, it's all about the senses. These people want their spaces to make them feel sexy and luxurious.

To achieve this try a silk or velvet comforter and pair it with accent pillowcases in fabrics such as satin, silk or velvet. Use plush goose-feather throw pillows in complementary colors and fabrics to finish the effect.

The sheet sets range in price from \$120 to \$200 (depending on the size of **your** bed and the fabric chosen). For more information on silk, satin and other exotic fabrics, click on the U.S. **flag** at:

[www.betweenthesheets.co.uk](http://www.betweenthesheets.co.uk)

[www.jcpenney.com](http://www.jcpenney.com)

[www.betweenthesheets.co.uk](http://www.betweenthesheets.co.uk)

Gannett News Service file photo 2001

[www.nautica.com](http://www.nautica.com)

**LOAD-DATE:** February 19, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*NO PLACE LIKE HOMME; A NEW SEASON BRINGS NEW IDEAS FOR HOW EVERYDAY MEN SHOULD DRESS*  
*Hartford Courant (Connecticut) February 20, 2005 Sunday*

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Hartford Courant (Connecticut)

February 20, 2005 Sunday  
6 EDITION

**SECTION:** LIFE; Pg. H3

**LENGTH:** 601 words

**HEADLINE:** NO PLACE LIKE HOMME;  
A NEW SEASON BRINGS NEW IDEAS FOR HOW EVERYDAY MEN SHOULD DRESS

**BYLINE:** GREG MORAGO; Courant Staff Writer

**DATELINE:** NEW YORK --

**BODY:**

There's something both uplifting and disconcerting about seeing a legend like Harry Belafonte work the runway. Dressed in a snappy black two-button twill suit and black crocodile loafers at the Kenneth Cole show that officially opened Fashion Week, Belafonte immediately brought two things to mind: that he remains insanely handsome, and that anything would look good on him.

Most guys aren't that lucky. Working Joes and everyday fellas don't think a lot about how they dress. In fact, fashion scares them. And yet the booming men's beauty industry suggests that men do care about how they look. Ergo, a growing number are paying more attention to their wardrobe, trading up on their Dockers.

Fashion Week -- Belafonte or no -- probably isn't the best place for the everyday man to start re-imagining his wardrobe. But it does offer a wide variety of ideas for how men might dress come fall. Menswear designers at Fashion Week didn't push the envelope as much as the womenswear collections. For guys, though, that's a good thing: The more you monkey with pants and jackets the more you scare off a potential new customer or turn off an existing one.

So what did we see? A lot of smart, clean, approachable looks. Suits (from one- to three-buttons) were sharp and fitted. Dark colors (black, navy, gray) continue to rule, although shots of purple and teal made their presence known. A spiffy, classically American silhouette not only looks right, it looks comfortable.

What did we like?

Richard Tyler: Half his show was couture, the other half was uniforms (if they can rightly be called that) designed for Delta airways. We should all be lucky enough to dress like these natty pilots and flight attendants. Whether it was simple pleated wool pants with a turtleneck sweater or a midnight blue stretch wool suit, Tyler's fly boys took wing.

**Nautica:** For years the look here has been one of privilege: yachtsmen and cool preps who like to look the money. The new collection seems a bit more adventuresome (yummy shearling jackets and Donegal wool pants). It's an edgier approach to classic sportswear; a downtowner's idea of varsity. And it worked.

**John Varvatos:** Feeling the need to flex? If so, Varvatos' collection with its broad shoulders and wide-legged trousers will accommodate your muscled body. We like the subtle shine of his suits and the way the roomier pants moved. Maybe guys won't accessorize with the neck scarves he showed, but that doesn't make the collection any less wearable.

**Perry Ellis:** Jerry Kaye, the new creative director for Perry Ellis, said this collection is about old world meets modern man. It's a good idea, successfully executed. We like the comfortable silhouettes and the rich indulgence (cashmere sweaters, velvet trousers, alpaca overcoats and python belts). But the color palette - caramel, olive, and cocoa brown -- was a harder sell.

**Joseph Abboud:** What a surprise (shock, even) to see this gentlemanly haberdasher go for a more punk look. His models looked like they were ready for a rumble with their sleeves pushed up, shirts untucked and thick pocket chains dangling menacingly. Some of the pieces actually looked attractive but the presentation (everything scrunched, wrinkled and wrapped) didn't do the collection any favors.

**Kenneth Cole:** Somehow, Cole always has his ear tuned to the right urban vibe. His shouldery suits, cable-knit turtlenecks and boxy coats looked smart and plugged-in. The only misstep was a handful of pieces in cranberry, plum and teal. Thankfully, Belafonte's look set exactly the right tone (in more ways than one) for Cole's winning collection.

**GRAPHIC:** PHOTO 1-5: COLOR, TWO TOP PHOTOS, GETTY IMAGES; ALL OTHER PHOTOS, ASSOCIATED PRESS

**PHOTO 1-3: WHERE THE BOYS ARE --** Smart sportswear and stylish suits for fall 2005 were found in great numbers during Fashion Week. Above: models from the Perry Ellis Signature collection. At top, from left: crisp sophistication from **Nautica**; high-flying threads from Richard Tyler, who showed pieces from a line he designed for Delta Airlines. **PHOTO 4-5: FINE AND DANDIES --** A bit of fur trim (above) from Perry Ellis Signature and wool sateen sheen (left) from Kenneth Cole.

**LOAD-DATE:** February 23, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) 

Terms: [nautica](#) and [date](#)(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*10 Things Shaun Alexander Can't Live Without; The Seattle Seahawks' Pro Bowl running back rushes to tell us what means the most to him Sports Illustrated For Kids March, 2005*

Copyright 2005 Time Inc.  
Sports Illustrated For Kids

March, 2005

**SECTION:** TIMEOUT/MY LIFE; Pg. 53

**LENGTH:** 399 words

**HEADLINE:** 10 Things Shaun Alexander Can't Live Without;  
The Seattle Seahawks' Pro Bowl running back rushes to tell us what means the most to him

**BYLINE:** Interview By Matt Higgins; Shaun Alexander

**BODY:**

1 Spaghetti. I love spaghetti. I've always eaten it the night before a game, and it's definitely my favorite thing to eat. What's really funny is now that I'm married, my wife has all these different ways of making sauce, and I really like Prego better than everything. I tell her, "That's really fresh. Okay, that's cool, but you got any Prego?"

2 My family. Of course, my wife and baby daughter, Heaven, and my brothers. My brother, Durran, is a year and 18 days older than me, so we're really close. We had some sibling rivalry, but it was so small because we were always put together. It was like "Here come the Alexander boys." It's hard to be a rival with someone who's always your teammate. But there were little things, like running to the car to get the front seat first.

3 Business. I love learning about the business world. [Alexander has a degree in marketing from the University of Alabama.] I love advertising. After my [NFL] career, I wouldn't be surprised if I have a real estate company or I am part of a marketing company.

4 My vision [on the field]. I can see things really well. I see holes [in the line] before they open up, because I can just feel it happening. My vision is the number 1 thing for me. I've always capitalized on it.

5 Nautica. I love wearing Nautica clothes, so any of those would [make my list].

6 Eddie Murphy. He must be my favorite actor. He's in just about all my favorite movies. When I watch Coming to America, I'm rattling off the lines.

7 Gospel music. I get to meet a lot of famous musicians, so it's cool, but I love gospel music. I'm friends with Ruben Studdard, so that's cool, and I still like Kirk Franklin. My wife gave me the gospel CD MercyMe.

8 My keys to success. I do three things: 1. Put God first. 2. Set high goals, where people think, "You'll never be able to do that." 3. Have fun.

9 The memory of my big game. In high school, I scored seven TDs in a game. I had a scar under my chin from playing that same opponent as a junior. I got them back my senior year.

10 My records. I like doing things that people haven't done before. In football, I scored five touchdowns in

the first half [against the Minnesota Vikings in 2002], and that's never been done before. People ask, "You did that in high school or the NFL?" I'm like "The NFL," and they're like, "Yeah, right!"

**GRAPHIC:** COLOR PHOTO: ALEXANDER BY SCOTT CLARKE/WIREIMAGE.COM, COLOR PHOTO: PREGO COURTESY OF CAMPBELL SOUP COMPANY, COLOR PHOTO: ALEXANDER FAMILY BY TED S. WARREN/AP, COLOR PHOTO: **NAUTICA** BY CARLO ALLEGRI/GETTY IMAGES, COLOR PHOTO: EDDIE MURPHY BY PARAMOUNT/COURTESY OF EVERETT COLLECTION, COLOR PHOTO: RUBEN STUDDARD COURTESY OF J-RECORDS/BMG, COLOR PHOTO: TOUCHDOWN BY JOHN FROSCHAUER/AP

**LOAD-DATE:** February 24, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: [nautica](#) and [date](#)(geq (1/1/2005) and leq (12/31/2005)) [\(Edit Search | Suggest Terms for My Search\)](#)

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*Preppies go peacock; colorful shirts; Brief Article Men's Health March 1, 2005*

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Men's Health

March 1, 2005

**SECTION:** No. 2, Vol. 20; Pg. 30 ; ISSN: 1054-4836

**IAC-ACC-NO:** 131975893

**LENGTH:** 129 words

**HEADLINE:** Preppies go peacock; colorful shirts; Brief Article

**BODY:**

Rainbow Trend

If you give a damn about being Mr. Trend, build a full-spectrum arsenal of colored shirts. This spring, designers are offering them in new tapered, slim-fit styles. Ask your tailor to retrofit any beautifully worn baggy polos or button-downs in your closet, taking in the sides and sleeves a tad so you look both rich enough to own a polo pony and forceful enough to handle a filly. Apparently not hot: Fashion-world has recently declared the flipped-up (or "popped") polo-shirt collar to be embarrassing. We respectfully and poetically demur: It both looks dashing on deck and offers some sun protection for your neck.

From Top Claiborne polo shirts, \$ 35, (800) 581-7272, claiborne.com; Nautica oxford shirts, \$ 50, (877) 628-8422, nautica.com

**IAC-CREATE-DATE:** May 2, 2005

**LOAD-DATE:** May 03, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) ☐

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Sex and Becks; Extracts; Coty Inc.; Brief Article Duty-Free News International March 1, 2005*

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Duty-Free News International

March 1, 2005

**SECTION:** No. 4, Vol. 19; Pg. 17; ISSN: 1357-7077

**IAC-ACC-NO:** 130648730

**LENGTH:** 64 words

**HEADLINE:** Sex and Becks; Extracts; Coty Inc.; Brief Article

**BODY:**

Sex and Becks: Coty has added three new licences to its fragrance portfolio. It will develop a line of fragrances for former Sex in the City star Sarah Jessica Parker and a Beckham beauty house for Victoria and David Beckham. It will also launch new fragrances for Nautica Apparel, and will distribute Nautica Classic for men and women, Latitude Longitude and Nautica Competition.

**IAC-CREATE-DATE:** March 29, 2005

**LOAD-DATE:** March 30, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [i](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*IN BRIEF: GIBSON OVERSEAS ADDS COOKWARE... SALTON GOES INTO CLEANING PRODUCTS... ROOMS TO GO DELIVERS NEXT DAY... HFN The Weekly Newspaper for the Home Furnishing Network March 7, 2005*

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HFN The Weekly Newspaper for the Home Furnishing Network

March 7, 2005

**SECTION:** Pg. 3 ; ISSN: 1082-0310

**IAC-ACC-NO:** 130044809

**LENGTH:** 545 words

**HEADLINE:** IN BRIEF: GIBSON OVERSEAS ADDS COOKWARE... SALTON GOES INTO CLEANING PRODUCTS... ROOMS TO GO DELIVERS NEXT DAY...

**BODY:**

GIBSON OVERSEAS ADDS COOKWARE

Tabletop company Gibson Overseas is moving into cookware with two separate lines that will be introduced at the upcoming International Home & Housewares Show in Chicago.

The two lines will hit both opening and moderate price points. There are 30 SKUs total, in stainless steel, hard anodized aluminum and carbon steel. The addition of cookware to the company's business is part of Gibson's strategy of becoming a one-stop shopping resource for its retail customers, said Sal Gabbay, the company's chief marketing officer.

**SALTON GOES INTO CLEANING PRODUCTS**

Salton Inc. is entering the stick goods and cleaning category with several new products it will unveil at the International Home & Housewares Show in Chicago.

Salton is launching four new items at the show, including a vacuuming dust bin that eliminates the need to bend down to clean floors, and a broom that has bristles with expanding widths to clean floor spaces of various sizes. The line, which will retail from \$ 14.99 to \$ 49.99, will be targeted to all channels of distribution.

**ROOMS TO GO DELIVERS NEXT DAY**

Rooms To Go, the nation's largest furniture chain, has launched next-day deliveries in selected markets, including Florida and North Carolina, and plans to offer next-day service across its 98 stores in six states by the end of the year.

The move is expected to accelerate a trend that has seen several large furniture retailers report significant sales increases after speeding up delivery with offers of same-day and next-day service. In South Florida, where Rooms To Go has a large presence, City Furniture and El Dorado have been offering same-day deliveries for more than a year.



The next-day delivery offers being touted in television commercials apply to orders placed for in-stock merchandise before 2 p.m.

#### WHIRLPOOL, SANYO WIN ENERGY STARS

This year's Energy Star Award winners have been announced by the U.S. Environmental Protection Agency and the Department of Energy, which will honor all recipients at ceremonies on March 15 at the Capitol Hilton in Washington.

Manufacturer Partners of the Year for Energy Star Products are: Canon USA Inc., GE Consumer and Industrial, Gorell Enterprises Inc., Lennox Industries Inc., Sylvania, Sea Gull Lighting Products and Whirlpool Corp.

The Retail Partner of the Year is Lowe's Cos., while Sears, Roebuck and Co. earned the Excellence in Appliance Retailing Award. Panasonic earned the Excellence in Product Labeling Award. Wisconsin Focus on Energy is cited for its National Product Campaign, while GE Consumer and Industrial and Maytag Corp. were each cited for their National Product Campaigns. The Home Depot earned the Retail Commitment Award.

#### ORIENTAL ACCENT, NAUTICA IN DEAL

Oriental Accent Inc. has signed a license agreement with Nautica Apparel Inc. to make and distribute home decor, table lighting and accessories to complement the existing Nautica home furnishings line.

Oriental Accent will introduce Nautica lamps, vases, hurricanes, wall shelves, boxes, bowls and candlesticks at the April International Home Furnishings Market in High Point, N.C.

Nautica Apparel is a subsidiary of Nautica Enterprises Inc., a division of VF Corp.

IAC-CREATE-DATE: March 14, 2005

LOAD-DATE: March 26, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*CHECK POINT; THE ROAD AHEAD FOR DRESS SHIRTS. Daily News Record March 7, 2005*

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Daily News Record

March 7, 2005

**SECTION:** Pg. 1 ; ISSN: 1041-1119

**IAC-ACC-NO:** 130044758

**LENGTH:** 17 words

**HEADLINE:** CHECK POINT; THE ROAD AHEAD FOR DRESS SHIRTS.

**BODY:**

(photo only)

Caption(s): Cotton shirt by **NAUTICA**, silk tie by CLAIBORNE, cufflinks by TED BAKER

**IAC-CREATE-DATE:** March 21, 2005

**LOAD-DATE:** March 27, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: [nautica and date\(geq \(1/1/2005\) and leq \(12/31/2005\)\)](#) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Against the wind Hamilton Spectator (Ontario, Canada) March 9, 2005 Wednesday Final Edition*

Copyright 2005 Toronto Star Newspapers, Ltd.  
Hamilton Spectator (Ontario, Canada)

March 9, 2005 Wednesday Final Edition

**SECTION:** FASHION; Pg. G09

**LENGTH:** 178 words

**HEADLINE:** Against the wind

**SOURCE:** The Hamilton Spectator

**BYLINE:** Kellie Ann Zupet

**BODY:**

The windbreaker is a versatile and handy garment. It has just enough weight to stop a chill yet is light enough for the golf course or walking the dog.

This classic item is not nearly as stuffy as a pair of loafers or as staid as crisp khaki trousers.

Designers such as Ralph Lauren, **Nautica** and Swiss Army use the windbreaker not only as a fashion piece, but as an active lifestyle enticement. You are just as likely to find secret pockets for golf balls and hidden closures to protect against the elements in one of these jackets as you would flap pockets.

The look this year is retro preppy with hints of a country club lifestyle. Colours range from the traditional blues, reds and khakis to tropical shades of daffodil and peacock. They feature traditional zips and the creative use of Velcro and toggles.

As stylish as they may be, windbreakers are meant to keep the wind at bay. As a result, you will often find hidden hoods and extra-durable seam protection.

Kellie Ann Zupet reports on fashion for The Hamilton Spectator. [gostyle@thespec.com](mailto:gostyle@thespec.com)

**GRAPHIC:** Photo: Barry Gray; Windbreaker, \$98, is worn with pant, \$64, and T-shirt, \$24, all at Gap. Model from Vogue Models and Talent Hamilton-Toronto Makeup by Katherine Norman of The Make-up Source Hair by Melissa Spadafora for Salon Melize; Photo: Barry Gray; Windbreaker, \$78, is worn with T-shirt, \$24, and jeans, \$64, all at Gap.; Photo: Barry Gray; **Nautica** windbreaker, \$175, with Ralph Lauren pant, \$39.99, and Tommy Hilfiger shirt, \$58, all at The Bay.

**LOAD-DATE:** March 9, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: [nautica and date\(geq \(1/1/2005\) and leq \(12/31/2005\)\)](#) ([Edit Search](#) | [Suggest Terms for My Search](#))

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Date/Time: Thursday, July 6, 2006 - 12:34 PM EDT

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*Jackson Outlet Village an adventure all its own Asbury Park Press March 10, 2005 Thursday*

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Asbury Park Press

March 10, 2005 Thursday

**SECTION:** D; Pg. 1

**LENGTH:** 766 words

**HEADLINE:** Jackson Outlet Village an adventure all its own

**BYLINE:** JEAN MIKLE/TOMS RIVER BUREAU

**BODY:**

A self-professed "shopaholic," Sally Hanna of East Windsor doesn't have a problem travelling a good distance in search of a bargain.

So on a chilly early afternoon, one day after a major snowstorm, Hanna, 29, could be found at Jackson Outlet Village, the 70-store outlet mall on Route 537 East. She was bringing back a pair of pants to the Tommy Hilfiger store, but after that she planned to do a bit of shopping.

"I get really good deals here," said Hanna, who listed Tommy Hilfiger and Timberland among her favorite outlet stores. As an outlet mall "VIP Member," Hanna receives coupons for even deeper discounts.

Like many shoppers from out of the area, Hanna discovered the outlet mall four or five years ago, when she was visiting the nearby Great Adventure theme park.

"I saw the sign for the outlets," she said. "I've been coming here regularly ever since."

Opened in April 1997 on Route 537 just east of Great Adventure, the Jackson Outlet Village has become a destination of its own. There are 70 stores at the village, which spans 195,850 square feet on 56 acres.

Tenants at the mall include Mikasa, the Nike Factory Store, Liz Claiborne, Bass, Bose, J. Crew, Skechers, Calvin Klein, **Nautica**, Polo, Samsonite and Banana Republic.

New Plan Excel Realty Trust opened the center, then called Six Flags Factory Outlets, nearly eight years ago, and entered into a joint marketing agreement with nearby Great Adventure.

New Plan ended the joint marketing agreement in 2002, and later that year sold the outlet mall to Roseland-based Chelsea Property Group Inc., the largest U.S. factory outlet owner. The Jackson mall was one of four centers New Plan sold to Chelsea for \$193 million cash.

About 800 people work at the outlet village, including both full- and part-timers.

One of those employees is Manchester resident Gabrielle Brune, who worked for more than 30 years in retail in Paramus, at the Garden State Plaza, before retiring to Leisure Knoll several years ago.

But when Brune's husband died about two years ago, she decided to rejoin the work force. Brune, 73, took

a job at the Brooks Brothers Factory Store, where she was folding clothes on a recent day.

"I like it. It's a nice place to work," Brune said. She said that in addition to the holiday rush, the store is very busy in the summer months, in part because of nearby Great Adventure.

When New Plan opened the outlet village in 1997, it was part of a trend to build more shopping centers in tourist areas, on the theory that people on vacation tend to spend more money and would be willing to spend at least part of a trip out shopping.

Brune said in the summer months, Brooks Brothers does see many vacationers, or day-trippers, visiting its store.

"The parents will drop their kids off and then come here to shop," she said.

The outlet village's parking area is large, but on a busy day during the holiday season, all of the spaces can sometimes be full, Brune said.

Brooks Brothers assistant manager Erica Maglio said 15 people work in the store, a number that swells to about 20 for the holiday season.

"I like the people here. Everyone is very friendly. I like the outlet center in general," said Maglio, a 24-year-old Brick resident who has worked at Brooks Brothers since August. She said she preferred the outlet village to her previous mall job.

"The hours are better and it's a more pleasant environment," Maglio said.

Starting in March, the outlet village is open until 9 p.m. Mondays through Saturdays, an hour later than the winter closing time. Maglio said she frequently worked until 11 p.m. in her previous job.

Brick resident Trish Brown shared Maglio's contention that the outlet village environment was nicer than that of an enclosed mall.

Brown was shopping in Jackson with her parents, her sister, her kids, Kyle, 7, and Aidan, 4, and her nephew, Joseph, 1. The snowstorm had canceled school, so the family decided to make a shopping expedition.

"I come to the outlets to be out in the fresh air and to get bargains," Brown said. "It's better than being shut up in the mall."

Her favorite stores? Stride-Rite and Gap Kids came to mind.

"We mostly go shopping for the kids when we're here," she said.

Brown's mom, Pat Heim, said she visits the outlet mall "pretty often."

"The prices are great. That's why we keep coming back," said Heim, 64, of Manalapan. "The girls always go into the kids' stores."

Jackson Outlet Village is open from 10 a.m. to 9 p.m. Mondays through Saturdays, and from 10 a.m. to 7 p.m. on Sundays. For more information, call (732) 833-0503.

LOAD-DATE: March 15, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) 

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

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*Pro Shop The New York Times March 13, 2005 Sunday*

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March 13, 2005 Sunday  
Late Edition - Final

**SECTION:** Section 6; 'T'; Column 1; T: Men's Fashion Magazine; The Get; Pg. 70

**LENGTH:** 9 words

**HEADLINE:** Pro Shop

**BODY:**

You're sure to Score In spring's winning sports shirts.

**URL:** <http://www.nytimes.com>

**GRAPHIC:** Photo: 1.Gap striped polo shirt, \$30. Go to [www.gap.com](http://www.gap.com). 2.D&G cotton striped polo shirt, \$275. At D&G SoHo, 434 West Broadway. 3.Valentino R.E.D. cotton polo shirt, \$295. At Valentino boutiques. 4.Versus striped cotton rugby shirt, \$365. At Versace boutiques. 5.Izod cotton polo shirt, \$48. At Macy's stores. 6.Dries Van Noten polo shirt, \$245. At Scoop stores. 7.Nautica striped cotton polo shirt, \$53. At selected Macy's stores. 8.Lacoste cotton polo shirt, \$85. Call (800)452-2678. 9.Original Penguin cotton polo shirt, \$49. Go to [www.originalpenguin.com](http://www.originalpenguin.com). 10.Miu Miu striped nylon-blend polo shirt, \$410. At selected Miu Miu stores. 11.Champion 1919 Collection striped rugby shirt, \$40. Go to [www.champion1919.com](http://www.champion1919.com). (Photograph by Ilan Rubin)

**LOAD-DATE:** March 13, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

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*INDIAN TEXTILE EXPORTERS EYEING BRANDS IN US, EU Business Line March 13, 2005*

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Business Line

March 13, 2005

ACC-NO: A20050314274-AD21-GNW

LENGTH: 444 words

HEADLINE: INDIAN TEXTILE EXPORTERS EYEING BRANDS IN US, EU

BYLINE: Anil Sasi

BODY:

New Delhi, March 12 - INDIAN textile exporters are planning to move up the **value** chain and are trying to grab a piece of the high-margin branded segment in the home textile and **apparel** business in the US and the European Union (EU).

A start has been made with domestic terry towel major Welspun Industries Ltd entering into a licence agreement with global apparel major **Nautica** Enterprises for manufacturing, **marketing** and distributing the '**Nautica**' brand of bath towels in the US and Canadian markets.

The trend is expected to catch up even faster with many of the blockbuster **apparel** and home textile brands belonging to a number of bankrupt US textile retailers such as Pillowtex, West Point Stevens and Dan River up for sale, industry players said. Indian exporters are, however, **expected** to face stiff competition from Chinese players, who are eyeing these brands in a big way. **In** fact, the Hong Kong-based trading major, Li & Fung, has already picked up two of the most well-known **home** textiles brands in the US - Cannon and Royal Velvet from Pillowtex. "There is definitely a big opportunity **in** the branded segment in these markets," says Mr Rajinder Gupta, Managing Director of Ludhiana-based **Abhishek** Industries, among the biggest terry towel exporters in the country.

While Pillowtex has already gone bankrupt, West Point Stevens and Dan River **are** on the verge of closure. "This means that 70,000 to 80,000 tonnes of the US towel market is up for **grabs** and presents a big opportunity for Indian exporters to expand their business opportunity," an **industry** player said. Moreover, the net realisation per item for an exporter is several times higher in case of **branded** products. "It makes sense for Indian exporters to try and get a piece of the branded segment or to **float** their own brands in the US, EU markets," he said.

Following the phase-out of the quota regime in global textile trade from **January** this year, Indian exporters have emerged as major suppliers of textile items to buyers in the US and EU. **They** have, however, not been able to break into the high-margin branded segment and the foreign **buyers** and retailers have largely undertaken the branding of Indian exports so far.

The Government has, on its part, been trying to promote the branding of **exports** and the Ministry of

Textiles is expected to come out with a policy for increasing India's market **share** through brand building. The Chinese administration is also encouraging textile enterprises to **concentrate** more on the high-end segment and the Chinese textiles industry is also increasingly looking at **branding**, fashion and design as the prime focus areas, the industry players said.

**LOAD-DATE:** March 14, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(gteq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Actually, It's A Convenience Mart, Disguised Tampa Tribune (Florida) March 15, 2005 Tuesday*

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Tampa Tribune (Florida)

March 15, 2005 Tuesday  
FINAL EDITION

**SECTION:** PASCO; Pg. 1

**LENGTH:** 580 words

**HEADLINE:** Actually, It's A Convenience Mart, Disguised

**BYLINE:** TOM JACKSON, [tjackson@tampatrib.com](mailto:tjackson@tampatrib.com)

**DATELINE:** L AND O' LAKES

**BODY:**

By TOM JACKSON

[tjackson@tampatrib.com](mailto:tjackson@tampatrib.com)

LAND O' LAKES — As an abject believer in, and an avid practitioner of, retail therapy, it is my pleasure and duty to investigate fresh and/or unusual acquisitional opportunities.

I consider it my patriotic duty, an ongoing compliance with President Bush's post-9/11 suggestion that curtailed consumer spending would be a concession to terrorists. I buy a new ratchet wrench set, I strike a blow against al-Zarqawi.

Take that, Islamo-fascists.

Now, plainly, there is nothing particularly unusual about a department store on a hill, even one plopped down in the middle of what once was a workout track for trotting horses. But the Belk edifice standing in that space qualifies as the very definition of new, right down to the ambient aroma.

As if that weren't sufficient, Belk, which opened its doors last week, also is the essence of trendiness, brandishing many of the brands synonymous with cutting edge: Nautica, Polo, Liz Claiborne, Pappagallo, Jones New York. Also Este'e Lauder, Clinique, Lancome, Calvin Klein. Furthermore, Royal Doulton, Wedgwood, Noritake, Waterford, Lenox.

None of these brands is remarkable in and of itself. Stroll into any area Dillard's, Macy's, Nordstrom and you are likely to find similar collections. Beyond remarkable, however, and downright historic is that central Pasco's slightly upscale shoppers — of which there is no shortage — no longer face a minimum 30-mile round-trip to satisfy their fashion magazine urges.

At the risk of committing an unpaid advertisement, Belk has much of what the acquisitive crave and — this just in — it's virtually all on sale. Hmmmm. Is that the sound of surging consumer confidence I hear?

## Good News All Around

Now, with all due respect to old-timers who liked things the way they were, it's hard to see how any of this is bad for Pasco. An unscientific observation conducted Monday afternoon detected on the order of 95 percent of those who entered the new store exiting with a bag in their hands, occasionally several. Consider the Penny for Pasco account enhanced.

Furthermore, no small number of the shoppers were visitors, either from other counties — Hillsborough, Sumter, Lee, Hernando — other states — New York, Ohio, Illinois, Michigan — or another country — Canada — thereby confirming one of the chief arguments made by proponents of the optional sales tax: Nonresidents would pay a substantial portion.

Inside, it was a regular family affair, with moms and their little girls browsing for spring clothes, inspecting china and sitting for makeovers, affirming the store's unofficial motto. Belk. Bringing together mothers and daughters since Wednesday.

## What A Man Needs

For men, there's golf attire — even those distinctive Greg Norman wide-brim woven hats — near suits, alongside boxer shorts of every stripe. Accessories? Belk has a few, including the elusive oversize attache' wallet in several finishes, plus a bonus (!) valet box.

Better still, for the central Pasco man who has everything except a reliable memory, Belk has what the absent-minded husband or father needs for nearly every special occasion, including the most vital: location, location, location. It's almost certain that Belk's arrival enhances domestic tranquility in the surrounding region.

That's a benefit it doesn't take a shopaholic to appreciate.

Columnist Tom Jackson can be reached at (813) 948-4219.

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NOTES: TOM JACKSON

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*Dry goods store reinvents itself with new location, image Mississippi Business Journal March 21, 2005*

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Business Dateline

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Mississippi Business Journal

March 21, 2005

**SECTION:** Vol. 27, No. 12; Pg. 30; ISSN: 0195-0002

**ACC-NO:** 813289341

**LENGTH:** 775 words

**HEADLINE:** Dry goods store reinvents itself with new location, image

**BYLINE:** Lofton, Lynn

**BODY:**

CLARKSDALE - There was a time when clothing stores outfitted the whole family and were called dry goods stores. That time still exists in Clarksdale in the reincarnation of R.L. Aaron's Dry Goods, a venerable business that reinvented itself to keep pace with changing times and tastes. However, they kept the old-fashioned service.

R.L. Aaron's Dry Goods opened in Shelby in 1908 and much later was bought by cousins Will Rooker and Sam Rosenthal. Two and a half years ago, the cousins made the big decision to relocate the store.

"It definitely took courage," said managing partner Will Rooker. "We took a very large risk by moving something that had been a staple for 90 years and hoping to duplicate it."

He says they moved because the population of Shelby is small, a highway bypass around town knocked out a lot of traffic and they thought Clarksdale needed a store like theirs. The cousins built a large building on U.S. 61 where there's lots of traffic.

"We're on a main highway, and we're a specialty shop that carries things you find in Memphis and Jackson," he said. "We have 10,000 square feet, and most independent stores have around 1,800."

Rooker, whose mother's family has always been in the clothing business, says he speaks to every person who enters the store, and every person gets personal service from him and the two employees.

"We will help you from the time you walk in the door, or we'll let you browse if that's what you want," he said. "There are not a lot of places you can go and buy things like we have and deal with the owner. I can make the decisions instead of corporate headquarters."

The upscale store carries men's and ladies' labels and specialty items the owner says aren't found elsewhere in the Delta. They have some clothing for boys and are adding garments for girls. They have the Blue designer line for children that he says is going great.

A few of the adult brands include Ralph Lauren, Tommy Hilfiger, Nautica, James Jeans, BCBG, Le Tigre, To

The Max, Lucy Love and Lucky jeans and shirts. There's a wide range of dress and sport apparel, suits, men's and women's shoes and accessories available. There are Justin, Red Wing, Georgia and Rocky boots for men along with Mossy Oak outdoor wear.

Employee George Hughes says the 100% cotton tags so important to the region are in evidence all over the store. They also have many school logo items for Ole Miss, Mississippi State and LSU.

"It's a down-home atmosphere with big city merchandise," said Hughes, who moved back to Clarksdale after living in Austin, Texas. "There is a market here for that, and we have customers of all ages a wide variety of people come in."

He too stressed the personal attention given to customers. "We will work with you to find what you want and get fittings, make alterations and special orders when needed," he said.

Hughes says the store is adding more sizes and styles for women who don't want to dress like their daughters.

"You would have to drive at least an hour or an hour and a half to big malls to find the things we have here," he said. "A lot of clothing stores are closing in the Delta, and it's really helped to have this beautiful store here."

Thursdays through Saturdays are busy times, and every day after high school seniors get out of class, starting around 1:30. Rooker says he thinks many of the students just like hanging out in his cool store where there's comfortable seating and music is always playing. The tasteful interior has a Mediterranean feel with stone finished floors, handcrafted display tables, soft colors and walls finished in hardwood and brick.


"We chose to be here because we believe in the Delta," he said. "I advertise on cable television, and a lot of customers drive from Little Rock, Jackson, Starkville, Columbus, Oxford, Grenada, Hernando and Helena, Ark."

There is a Wal-Mart nearby on U.S. 61, but Rooker hopes it will affect Clarksdale positively by bringing more shoppers to town. "That's the only way it will help small businesses," he said, "but we offer items they will not have and personal service they don't have."

Ron Hudson, executive director of the Clarksdale Chamber of Commerce, proudly points to R.L. Aaron's Dry Goods as an outstanding addition to the city and area's "commerce scene. "We welcome them to Clarksdale and are really pleased that things are going so well for them here," he said.

Rooker, who moved his family wife Patti, five-year-old daughter Willow and three-year-old son Grayson - to Clarksdale last year, says the dry goods store is doing much better in the new location, and the area has been wonderful to them.

**LOAD-DATE:** April 7, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) 

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**VF ADDS SURFWEAR IN WAVE OF PURCHASES; THE COMPANY IS BUYING THE REEF CLOTHING LINE, WHICH PRODUCES SANDALS AND A LINE OF SURFING APPAREL.** *News & Record (Greensboro, NC) March 22, 2005 Tuesday ALL EDITIONS*

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News & Record (Greensboro, NC)

March 22, 2005 Tuesday ALL EDITIONS

**SECTION:** BUSINESS; Pg. B8

**LENGTH:** 334 words

**HEADLINE:** VF ADDS SURFWEAR IN WAVE OF PURCHASES;  
THE COMPANY IS BUYING THE REEF CLOTHING LINE, WHICH PRODUCES SANDALS AND A LINE OF  
SURFING APPAREL.

**BYLINE:** BY NATE DEGRAFF Staff Writer

**BODY:**

VF Corp. will buy a surfwear company later this spring, continuing a spate of recent purchases for the Greensboro-based apparel giant.

The acquisition of Reef, best-known for its surf sandals, puts another brand name in VF's stable. The past two years have seen the company purchase shoe-maker Vans and upscale clothier Nautica, among others.

The company started working on its latest deal about two months ago.

"We're always looking," said Cindy Knoebel, a VF spokeswoman. "This one came up and we snapped it up pretty quickly."

San Diego-based Reef is a beach-sandal powerhouse that has dabbled in apparel; clothes make up less than 10 percent of its sales.

VF, the world's largest apparel company, wants to bulk up the Reef clothing line, though it hasn't decided how to do that, Knoebel said.

VF's lines include Wrangler, Lee and The North Face.

The Reef deal is a wise move for VF, said Jim D'Aquila, managing director at The Mercanti Group, an investment-banking firm in Minneapolis. D'Aquila, who said he wasn't familiar with the financial details of the deal, said Reef's surf-inspired digs are popular with everyone from teens to the older "Beach Boys" set.

"Surfwear's popular in Topeka," he said. "And I haven't seen a big ocean there."

Terms of the deal were not disclosed, though Reef's 2004 revenues of \$75 million rival that of Green Sport Monte Bianco S.P.A. and Kipling Belgium NV, two recent VF acquisitions.

The Reef deal is expected to close by the end of April.

Founded in 1984 by brothers and native Argentinians Fernando and Santiago Aguerre, Reef's first product was a sandal designed for surfers.

In 1998, the company started selling girls' sandals. Last year, the company debuted a full men's apparel line, with board shorts and woven shirts.

Knoebel said VF will retain Reef's 130 employees, including its top managers.

VF's shares closed Monday at \$58.05, down 60 cents a share.

Contact Nate DeGraff at 373-7024 or [ndegraff@news-record.com](mailto:ndegraff@news-record.com)

**LOAD-DATE:** March 22, 2005

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*Good buys The Daily Telegraph (Sydney, Australia) March 26, 2005 Saturday*

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The Daily Telegraph (Sydney, Australia)

March 26, 2005 Saturday

**SECTION:** FEATURES; Good buys Saturday Shopping; Pg. 123

**LENGTH:** 360 words

**HEADLINE:** Good buys

**SOURCE:** MATP

**BODY:**  
SPORTSCRAFT

The excitement has been building for Sportscraft's sale offering 20 per cent off all women's accessories and clothing for today only.

The sale is in all stores nationally. Stockists, phone 1800 002 477, [www.sportscraft.com.au](http://www.sportscraft.com.au)

TONY BARLOW

Buy a pure wool suit from \$299 by Senator (with two trousers), Gian Marco or Giorgio Morelli (with two trousers) and receive two free Jardeau business shirts available in a selection of styles and colours. Offer valid until the end of March or until sold out, only at Strand Arcade, 9232 1159 and Roselands Shopping Centre, 9740 9049.

TIE RACK

Tie Rack is featuring three great offers until April 10. Offer 1: Tie Rack exclusive Italian silk ties, \$30. Buy one get the second at half price.

Offer 2: Italian fashion scarves \$14.50 each or two for \$25. Offer 3: Buy any two winter scarves from new season collections and save \$10. Stockists, 9906 4066, [www.tie-rack.co.uk](http://www.tie-rack.co.uk)

DESIGNER WATCH SALE

All your favourite designer watch brands can be found today on the final day of this warehouse sale for a massive 50-70 per cent off.

Brands include Florelli, Guess, Timex, Maxum, Echo and Nautica. Stock consists of samples, discontinued lines, and aged and slightly damaged pieces. Cash or credit only. Cronulla Sharks, Leagues Club (Summertime Bar), Captain Cook Dr, Cronulla, 10am-4.30pm.

TREE OF LIFE

Tree of Life has gone into summer sale frenzy with pure cotton sarongs in delicious gelato colours at only \$10, and Peace Angel singlets \$5-15.

Their huge range of silver jewellery starts from \$10.

The nationwide sale continues until stock is sold out.

Stockists: phone 8596 3933, [www.treeoflife.com.au](http://www.treeoflife.com.au)

#### OZ RESORT

Look super sexy under the last of the summer sun by heading to Oz Resort's 50per cent off sale (excludes new stock). Seafolly, Sunseeker, Moontide, Jets, Playboy, Cheetah, Wahini and more can be found at Oz Resort, Westfield Bondi Junction, 9387 4433 and Shop 1, 710 Military Rd, Mosman, 9969 9929. Sale lasts until sold out.

If your business is holding a sale on a Saturday or Sunday forward the details to [goodbuys@daillytelegraph.com.au](mailto:goodbuys@daillytelegraph.com.au)

**LOAD-DATE:** March 25, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[1\]](#)

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*COLD COMFORT; cool accessories; Brief Article Daily News Record March 28, 2005*

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Daily News Record

March 28, 2005

**SECTION:** Pg. 16 ; ISSN: 1041-1119

**IAC-ACC-NO:** 131057703

**LENGTH:** 283 words

**HEADLINE:** COLD COMFORT; cool accessories; Brief Article

**BYLINE:** Bailey, Ellen Askin

**BODY:**

Byline: Ellen Askin Bailey

Fashion definitely meets function in the latest flock of cold-weather accessories, as lightweight knits and sleek shapes trump the beefy looks usually found in hats and scarves for fall and holiday.

Retailers expect the season to start early and maintain its momentum, thanks to sportswear-friendly accessories that men increasingly wear both indoors and out. "There are so many cool accessories for fall that aren't only about serious-looking scarves and business attire," says Dan Farrington, a buyer for Mitchells in Westport, Conn. "It's going to be a strong holiday season."

In scarves, cashmere keeps inching up on wool, while multistripes, color blocking, plaids and checks are the category's latest conduits of color. Traditional men's wear fabrics are also on the rebound as scarf makers reinterpret houndstooths, bird's-eyes and plaids in orange, red, teal and eggplant.

Retro is the watchword in headwear. A debut line from Original Penguin offers a broad mix of recycled styles, from a jazzy 1950s-era porkpie to the Ivy cap with an exaggerated slope front, shown here. Cashmere knits with short visors, like the one above from Imperial, target the younger set. Scala for Dorfman Pacific will introduce fur and leather trapper hats that reflect the enduring appeal of fuzzy accents.

Caption(s): Left: Cotton/acrylic hat by BLUE MARLIN, wool/acrylic scarf by **NAUTICA**. Center: Wool hat by ORIGINAL PENGUIN, cashmere scarf by JOSEPH ABOUD. Right: Cashmere hat by IMPERIAL, cashmere scarf by LOHCARRON, leather gloves by UNIONBAY, wool gloves by THINSULATE. / Leather and fur hat by SCALA for DORFMAN PACIFIC, wool scarf by PERRY ELLIS.

**IAC-CREATE-DATE:** May 17, 2005

**LOAD-DATE:** May 18, 2005

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*Jeaneology: break away from those basic bluejeans and update your look **with** denim washed in the coolest rinses for spring; perfect fit; Brief Article Men's Fitness **April 1, 2005***

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Men's Fitness

**April 1, 2005**

**SECTION:** No. 3, Vol. 21; Pg. 42; ISSN: 0893-4460

**IAC-ACC-NO:** 131128593

**LENGTH:** 258 words

**HEADLINE:** Jeaneology: break away from those basic bluejeans and update **your** look with denim washed in the coolest rinses for spring; perfect fit; Brief Article

**BYLINE:** Keily, Kimberly

**BODY:**

[1] Salt Jeans Rivington, \$ 136. The deep-blue rinse gives these jeans a **dressy** feel, but the subtle white threading makes them more casual-Friday. Pair them with your favorite vintage T-shirt or dress them up with a sleek leather jacket.

[ILLUSTRATION OMITTED]

[2] 7 for All Mankind Jean In Oslo, \$ 165. The light gray rinse is ideal for casual dressing. Mix them with more neutral colors like a black or charcoal V-neck knit, a khaki blazer, or a **caramel** crewneck shirt.

[ILLUSTRATION OMITTED]

[3] Levi's Premium Skinner Jean In Dean, \$ 138. This super-dark rinse looks **good** with any suit jacket. Wear them with a pair of lace-up dress shoes and you have a killer look that **works** in the office or on a date.

[ILLUSTRATION OMITTED]

[4] Polo Jeans Co. Ralph Lauren Nicholas Utility Jean in Medium Olympia Wash, \$ 90. With its bleached-out spots, these jeans cater to your inner artist. So be creative--basically anything goes when you've got these on.

[ILLUSTRATION OMITTED]

[5] Rock & Republic Vaughn Dark Slick Jean, \$ 225. The name says it all. These dark jeans with red stitching have a more urban feel. Pair them with your favorite track jacket and **trainers**, and you're ready to hit the clubs.

[ILLUSTRATION OMITTED]

[6] **Nautica** Jeans Company Big E-Z Fit Jean In Skylight, \$ 80. This medium-blue rinse is perfect for a weekend at home, hanging out with your lady. Don them with your favorite T-shirt and you'll have that perfect relaxed weekend vibe.

[ILLUSTRATION OMITTED]

**IAC-CREATE-DATE:** April 6, 2005

**LOAD-DATE:** April 07, 2005

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*shoestring shopping guide The Toronto Star April 2, 2005 Saturday*

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The Toronto Star

April 2, 2005 Saturday

**SECTION:** SHOPPING; Pg. M02

**LENGTH:** 376 words

**HEADLINE:** shoestring shopping guide

**BODY:**

#### AMBIANCE HOME ESSENTIALS

Ambiance carries the complete line of Tempur-Pedic mattresses and pillows at very competitive prices. Look at the linens and bathroom accessories while you are there. We particularly liked the fog-design lamps, now on sale.

Location: 1923 Avenue Rd., Toronto (three lights south of Highway 401 at Brooke Ave.), 416-256-9930.

Hours: Monday to Saturday 10: 30 a.m. to 6: 30 p.m., Sunday noon to 5 p.m.

#### PROCTER & GAMBLE

##### Warehouse Sale

Cosmetics from Cover Girl are offered at up to 75 per cent off, and numerous other P&G brands, including Swiffer, Tide, Mr. Clean, Pampers, toothpaste and paper products will also be on sale.

Location: 1630 Kingston Rd., Pickering (north of Highway 401, west of Brock Rd.), 416-730-4711, extension 6.

Hours: April 6 to 24, Monday to Friday 10 a.m. to 8 p.m., Saturday until 6 p.m., Sunday 11 a.m. to 5 p.m.

#### TIMEX

##### Spring Warehouse Sale

You'll find an excellent selection of Timex products, including Ironman heart rate monitors. Brand names you will recognize include Guess, Nautica, Timberland and Expedition. New items will be brought in daily, and all sales are final. No strollers, please.

Location: 445 Hood Rd., Markham, (north of Denison St.), 905-477-8463.

Hours: April 8 to 10, Friday 4 p.m. to 9 p.m., Saturday 9 a.m. to 6 p.m., Sunday 9 a.m. to 5 p.m.

**CAROUSEL CANADA****Moving Sale**

Carousel Imports a variety of home accent and garden accessories currently available only through wholesale. However, the company is moving to a new location and is clearing wicker and rattan, bistro tables, frames and accent, garden and decorative baby items. In the new location the company will be open to the public, so stay tuned.

Location: 180 Jardin Dr., Unit 1, Concord (off Keele St., just north of Highway 407), 905-760-8330.

Hours: April 3 to 10, 10 a.m. to 6 p.m.

**FABRIC CLEARANCE CENTRE****Spring Liquidation Sale**

This sale features Waverly printed fabrics at \$4.99 a yard, and upholstery and drapery fabrics from \$2.99 a yard. It will also cut foam to size.

Location: 4884 Dufferin St., Unit 6, Toronto, (two lights south of Steeles Ave. W.), 415-665-4647.

Hours: April 4 to 9, Monday to Friday, 9 a.m. to 6 p.m., Saturday 9 a.m. to 5 p.m.

Compiled by Cathle Mostowyk, Linda Sherman and Ben Harrison.

shoestring shopping guide

**LOAD-DATE:** April 4, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

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*COLOR, LINEN, COMFORT ARE BUZZWORDS FOR MEN Pittsburgh Post-Gazette (Pennsylvania) April 3, 2005 Sunday*

Copyright 2005 P.G. Publishing Co.  
Pittsburgh Post-Gazette (Pennsylvania)

April 3, 2005 Sunday REGION EDITION

**SECTION:** OPEN COVER STORY, Pg.G-8

**LENGTH:** 723 words

**HEADLINE:** COLOR, LINEN, COMFORT ARE BUZZWORDS FOR MEN

**BODY:**

Menswear is looking up this spring.

Upbeat, upscale and uptown.

The predominant look for fellows is one of relaxed elegance. The muse for many designers continues to be the seasoned jet-setter, the guy whose clothes say, "Take me seriously but not too seriously."

What does that mean? This time around, it means a lot of things.

It means white jeans, white pants and white suits worn with colorful polos, striped shirts, mesh tops and sandals or sneakers.

It means destroyed denim with a comfortable, relaxed fit, paired with an embroidered shirt with French cuffs or a jean jacket and novelty tee.

It means khaki suits dressed up with a silk tie or down with an open-collar button-down shirt.

And it means cotton canvas sport jackets, silk blazers in hot solids such as tangerine and periwinkle, leather motorcycle jackets with flat-front trousers, and shirts in colorful prints so zany and abstract that they look as if they could have been a preschool art project.

With all the strong trends, there's no clear leader of the pack, and there seem to be no rules.

As Charles Spiegel sees it, the main themes of spring and summer menswear are "color, color, color and then linen, linen, linen."

Spiegel, owner of the tony Squirrel Hill men's store Charles Spiegel for Men/the Garage, said the sanding and fraying of denim has carried over into linen, along with an intentional wrinkled texture. The new looks have made men feel more comfortable wearing a fabric long associated with easy-to-get, hard-to-remove, unsightly deep creases.

Spiegel has handsome linen shirts by John Varvatos, Hartford, Alfred Dunhill and Diesel, which pair well with slacks and shorts. They also look good with jeans -- American men's all-time favorite garment -- such as those by specialty brands like Earnest Sewn, Meltin' Pot and Blue Blood, which are new to the store and Pittsburgh.

Options abound in striped and solid linen separates and casual linen jackets **at** Kaufmann's. Director of fashion Robert Rutkauskas called them two of the season's top 10 men's **trends**, along with retro and vintage prep looks, head-to-toe white and solid-color three-button silk sport **coats** that are "perfect for the office or a night on the town."

Heinz Healey's' Ibiza silk sport coats in beige, blue and tangerine are **lightweight**, comfortable and versatile. Worn with white tops and bottoms or colorful patterned shirts and ties over **dark** pants, they lend a dash of debonair, uptown flair.

"It takes you into spring," said Chas Schaldenbrand, owner of Heinz Healey's **at** Station Square. "It designates you've got something new on. The other thing is, the fabric being **silk** helps you feel that you're into a different season. And I think that's what it's all about, the change of **seasons**."

For fellows who can't wait to break out the shorts, there's plenty of variety **this** season, including madras and patchwork styles. Paired with shirts, they promise interesting color schemes, with more than 60 polo shirt colors available at Macy's by brands such as Izod, Lacoste, Polo Ralph Lauren, Hilfiger and **Nautica**.

Men need not fear adventurous color and pattern combinations, said Macy's **spokeswoman** Heather Hannan.

"Seersucker and woven shirts will match up with twill shorts in great colors **like** washed cranberry, slate blue and mint," she said. "The color story continues in pants of brick, green **and** putty accented with further color from ribbon belts."

Blue remains a popular men's color, and it shows up in interesting ombre and **dye**-effect knits played against black suits or trousers at the Kenneth Cole store at SouthSide Works.

Fabrics are dressier this season, with some specially treated to resist stains **and** wrinkles. This coincides with a trend toward more luxury in menswear, with more suit dressing in the **style** forecast and dress shirts ready to complement them in high-fashion colors such as mango, apricot, lavender, Pacific blue and lime.

The wildly divergent shades, tones and hues that color expert Leatrice Eiseman **saw** in this spring's collections when they were previewed in September have successfully moved **from** runway to reality.

"You could make combinations of any of these colors," said Eiseman, executive **director** of the Pantone Color Institute. "The rulebook has been thrown out the window."

#### NOTES:

Post-Gazette fashion editor LaMont Jones can be reached at [ljones@post-gazette.com](mailto:ljones@post-gazette.com) or 412-263-1469.

#### GRAPHIC:

Bold patterns, crisp white and pinstripes are trends that come together in this **striped** pant (\$370) and black-on-white shirt (\$395) by Etro at Charles Spiegel for Men.

Fellows can dress up denim for any occasion. Andrew dresses up his Diesel Zaf jeans (\$190) with a Ted Baker sport jacket (\$695), Paul Smith shirt (\$227) and cuff links ( \$115), John Bartlett silk necktie (\$95) and sporty Y-3 footwear ( \$240) at MODA, Walnut St., Shadyside.

Take cool, light khaki to work in this Alfani jacket (\$175.50) with matching **pants** (\$67.50) worn over a Club Room by Charter Club bright yellow shirt (\$23.50) and Kenneth Cole **striped** necktie (\$19.34) at Macy's. (Also on Page G-1.)

**LOAD-DATE:** April 7, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) ☐

Terms: nautica and date(gteq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*A twist of limeAccount executive finds a mix of basic and fun Corpus Christi Caller-Times (Texas) April 10, 2005, Sunday*

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Corpus Christi Caller-Times (Texas)

April 10, 2005, Sunday

**SECTION:** Hola!; Pg. G10

**LENGTH:** 706 words

**HEADLINE:** A twist of lime  
Account executive finds a mix of basic and fun

**BYLINE:** Cassandra Hinojosa

**BODY:**

Bryan Johnson, 31, is an advertising account executive and ex-amateur boxer who moved to Corpus Christi from Houston in June 2004.

Johnson is a part-time boxing writer and kayak fisherman who was born in Cleveland, Ohio.

He is married and father of 6-week-old daughter Ella. His favorite TV shows are Spike TV's "The Ultimate Fighter," NBC's "The Contender" and HBO's "Deadwood."

My top men's fashion influence...

Brad Pitt in "Ocean's Eleven" and "Ocean's Twelve" has the fashion sense that I'd like to emulate most. He has the nice suits and French cuffs. I haven't seen what he wears (sold) in stores. I don't know where those clothes came from, but I like them.

Co-workers often compliment...

My wife for picking out my clothes. Though she does buy me things from time to time, I am completely in charge of my style. It's not that hard for a man to pick out a shirt and match it with a tie. Nine times out of 10, when my wife picks out clothes for me, she ends up returning it.

You'll never catch me wearing...

Jorts, which is to say jean shorts. I'd prefer to see people go get some board or cargo shorts. Anything but jorts. Honestly, I don't know if I ever wore jorts, even when they were cool.

I can't believe I used to wear...

It's a toss up between a braided belt and a bolo tie. I wore a bolo tie to a high school dance back in the late '80s. Looking at those old photos is pretty funny. I still see a lot of braided belts out there so perhaps it would be less offensive to stick with the bolo tie as my embarrassing item.

Something I'd like to incorporate more of into my wardrobe...



Dress shirts with French cuffs and cuff links. They are both becoming more mainstream. I only have one (pair of cufflinks). It's more fun because you've got another accessory in which to express yourself. I know a friend who has cufflinks made from Scrabble pieces.

The wackiest men's clothing item in my closet...

A Brett Favre Green Bay Packers jersey. I don't wear jerseys. Never been to Wisconsin. I don't even like football very much. I'm not sure why I have it.

The most I have ever spent on clothing...

When I was graduating from college, I invested in a navy Alfani suit. With tax and tailoring, the bill climbed above \$700. Any guy who buys suits knows this isn't extraordinary at all.

When I landed my first professional job for \$18K a year, it hardly seemed worth it. But 10 years later, it's still a decent suit that I've gotten a lot of use out of.

The best men's fashion advice I can offer...

The easiest way to update your wardrobe is to get some flat front pants. They may not stay in style forever, but for now they simply look better than pleated pants. And up to date shoes. Shoes don't have to be expensive, just nice looking. Even Kenneth Cole and Diesel, you can find sales for about \$65.

My favorite shopping spots...

Express Men is a great place for the staples of the wardrobe such as khakis. They have a huge selection of dress shirts in hundreds of colors. Dillard's is also good for workweek gear.

The Banana Republic Web site gets a lot of business from me and Urban Outfitters is a good place for casual wear.

Locally, I like Benjamin's for T-shirts, shorts and flops. Everyone needs board shorts and flops. I didn't wear flops unless I was on vacation, until I moved here. It's a more "flop friendly" place.

When I shop for clothes...

I just try to find stuff that is fairly basic but fun. I avoid patterns and most graphics but I like to have a little color in my wardrobe. I am drawn to the lime greens and pinks more than anything else. I just need to make sure it fits me properly.

I describe my wardrobe as...

I've heard the word "metrosexual" tossed around. I am still a bit unclear on the exact definition. I am not offended by that designation. For work, I always match, but casual stuff doesn't have to match as much. Most of my shirts are button down.

My most comfortable pair of shoes is...

My Puma H Street shoes. They are modeled after track spikes - minus the spikes. They weigh just a few ounces and look pretty good, too. I have one pair I ordered online from puma.com. They're just like wearing socks.

**GRAPHIC:** Johnson wears a J. Crew button-down shirt and leather boots, with Gap cargo pants and a Fossil leather cuff watch.

Credit: Michelle Christenson/Caller-Times

Cuff links are an accessory in which men can reflect their personality, Johnson says. Here, he wears a French cuff shirt and cufflinks from Express Men.

Credit: Michelle Christenson/Caller-Times

Johnson says he - not his wife - is in charge of selecting his wardrobe. He wears an Express Men shirt, floral print tie and Jones New York suit.

Credit: Michelle Christenson/Caller-Times


Bryan Johnson, 31, relaxes in a Quiksilver zip up jacket and red Hurley shirt from Benjamin's and BKE Jeans from the Buckle.

Credit: Michelle Christenson/Caller-Times

Shades of lime green are among Johnson's favorite shirt colors. He wears an Express Men belt, shirt and matching Nautica tie from Dillard's with pinstripe pants from J. Crew and Bostonian dress shoes.

Credit: Michelle Christenson/Caller-Times

**LOAD-DATE:** April 10, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) 

Terms: nautica and date(gteq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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Date/Time: Thursday, July 6, 2006 - 12:16 PM EDT



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*Greensboro-based VF Corp. to open office in Florida The Charlotte Observer April 13, 2005, Wednesday*

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The Charlotte Observer

April 13, 2005, Wednesday

**KR-ACC-NO:** CH-APPAREL-20050413

**LENGTH:** 292 words

**HEADLINE:** Greensboro-based VF Corp. to open office in Florida

**BYLINE:** By Stella Hopkins

**BODY:**

Greensboro Wrangler maker VF Corp. plans a southern Florida office to coordinate production in the Caribbean, evidence of its strong commitment to a partnership important in the Carolinas.

VF, one of the world's largest apparel makers, has operated factories in the region for more than 10 years. The company, with such brands as **Nautica** and Lee jeans, also works with contractors for some goods.

The new unit, planned to have 28 workers, will more efficiently combine buying decisions and leverage VF's size and purchasing power, said John Strasburger, who will lead the office in a new position, vice president of Americas sourcing.

U.S. mills, including Carolinas denim makers, are fearful as growing imports from China and other distant countries threaten their sales to VF and others in the Caribbean. VF buys from many countries and has said China is likely to become a larger supplier, but has also stressed the value of nearby Caribbean production.

"It shows we're committed," Strasburger said of the office.

VF makes that commitment while the Central America Free Trade Agreement faces stiff opposition in Congress. VF, like many U.S. apparel makers, supports CAFTA.

On the eve of Senate committee hearings on the trade pact, Strasburger added: "If CAFTA is approved, it's possible we will increase sourcing in the region."

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**JOURNAL-CODE:** CH

**LOAD-DATE:** April 14, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(gaq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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Date/Time: Thursday, July 6, 2006 - 12:16 PM EDT



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*Lexington pieces win mag's award as outstanding buys Furniture Today April 14, 2005*

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**FURNITURE**Today

Furniture Today

April 14, 2005

**SECTION:** MARKET DAILY; High Point Market; Industry News; Pg. 124

**LENGTH:** 181 words

**HEADLINE:** Lexington pieces win mag's award as outstanding buys

**BYLINE:** Staff

**BODY:**

Lexington, N.C.— Two Lexington Home Brands pieces, an étagère from Liz Claiborne Home and a buffet from **Nautica**, have won Woman's Day magazine's Great Buy Awards.

The first annual awards were sponsored by Budget Decorating Ideas, a Woman's Day special publication.

Products in 15 home categories were chosen for their blend of great design and low cost.

Judges included Budget Decorating Ideas Editor Jean Nayar, Chayse Dacoda of the "While You Were Out" TV show, and Vern Yip, formerly of TV's "Trading Spaces" and host of a new show, "Home Intervention."

The softly traditional, stepped étagère from Liz Claiborne Home won in the living room furniture category for its antique look and finish and versatility at \$890 retail.

**Nautica** took top honors in the formal dining room category for the buffet's function and style flexibility at \$2,000 retail.

Other categories were upholstered seating, casual dining room, bedroom furniture, accent furniture, juvenile, lighting, outdoor, soft goods, tabletop, window treatments, rugs, wall coverings and decorative accessories.

**LOAD-DATE:** April 22, 2005

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Date/Time: Thursday, July 6, 2006 - 12:15 PM EDT

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Terms: nautica and date(gteq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Retailer enters state Tulsa World (Oklahoma) April 16, 2005 Saturday*

Copyright 2005 The Tulsa World  
Tulsa World (Oklahoma)

April 16, 2005 Saturday  
Final Home Edition

**SECTION:** Business; Retail; Pg. E1

**LENGTH:** 763 words

**HEADLINE:** Retailer enters state

**BYLINE:** DEBBIE BLOSSOM World Staff Writer

**BODY:**

Belk chain locating in Owasso center A century-old department store chain will make its Oklahoma debut in October in a multimillion-dollar Owasso retail development along U.S. 169, just south of 96th Street North.

Charlotte, N.C.-based Belk Inc. is pushing westward from its mid-Atlantic roots and began eyeing a fertile Oklahoma market two years ago, said Gary Siler, the retailer's director of stores for its Western Division.

"We've had our eye on the Tulsa market, and Owasso, for some time," said Siler, who was among Belk executives who visited Owasso and toured parts of Tulsa on Friday. "It's safe to say this has been in the works for well over two years."

The announcement that Belk would be part of the sprawling Smith Farm Marketplace retail development came a year ago from Dallas-based Hunt Cos., which is investing an estimated \$50 million in the project.

Siler declined to comment on the price tag for the 74,000-square-foot store, which will anchor the center along with a 174,000-square-foot Target Corp. store.

Between 125 and 130 employees will be hired for a planned Oct. 12 grand opening, he said.

Belk and other retailers choosing Owasso is good news for the city, which could see up to 1,000 jobs created by the entire project and as much as \$3 million in annual sales tax revenue, city officials have said.

Gary Atkin, president of Owasso's chamber of commerce, is looking forward to Belk's arrival, even though it may be a retailer that many residents are not familiar with.

"When people see Belk's quality, they'll equate it with other stores," he said.

Belk, with 229 stores in 14 states, is the largest privately owned department store chain in the country. The business was created in 1888 when company founder William Henry Belk opened a small bargain store in Monroe, N.C.

With 13 new stores in 2004 and 11 planned this year, Belk has an expansion plan projected at 10 to 15 new stores per year for the next five years, Siler said.

Since 2000, growth has been brisk in states such as Texas, Louisiana and Missouri, he said. The company favors strip-style retail centers in medium-size markets outside bigger cities, and that strategy has about 60 percent of its stores outside of traditional malls.

Smith Farm Marketplace is an ideal setting for Belk, Siler said, because it offers an open, lifestyle center offering parking at the front of the store and close proximity to other well-known retailers and restaurants.

Belk stores sell a mix of apparel and home merchandise, with brand-name and private label clothing, shoes, cosmetics and fragrances, gifts and home decor.

Men's and women's clothing lines include such brands as Liz Claiborne, Tommy Hilfiger, Lauren by Ralph Lauren and **Nautica**. There are petite and plus sizes, a children's department, intimate apparel and a full-service shoe department.

Recent merchandising changes in some markets include more home furnishing and a larger selection of cosmetics under brands such as Estee Lauder, Clinique and Lancome.

With its inventory, a full-service staff and check-out registers within each department, "I would compare Belk to Foley's and Dillard's," Siler said, and less like some national retailers that have incorporated front-of-store check-out and serve-yourself departments.

To Belk customers, what's important is convenient parking, he said, and clear signage inside the store.

"What we're finding is our business model is being received and accepted by customers right now," Siler said. "It's pretty exciting."

Unlike many department store chains, Belk is doing well financially.

The company reported an 11.3 percent increase in net income for fiscal 2005, which ended Jan. 29, and an 8 percent increase in sales.

The company has made headlines in the past months -- and most recently Thursday -- with rumors that it is a possible buyer for at least some of the Saks Inc. chain that includes tony Saks Fifth Avenue and nine other regional department stores and specialty shops.

Speculation that Belk might be a bidder for part of Saks started when it bought four of Saks' Profit's locations in North Carolina during January.

But even if Belk expands through a purchase of other stores based in the Southeast, the first Oklahoma location probably won't be its last.

"I think Oklahoma is a prime target for Belk," Siler said, noting that the company is already checking out other areas, including Oklahoma City.

And as for more stores in the Tulsa area, "I think that's a possibility," he said.

Debbie Blossom 581-8387  
[debbie.blossom@tulsaworld.com](mailto:debbie.blossom@tulsaworld.com)

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*Marie Claire's Tracy Taylor presents summer fashion steals and splurges NBC News Transcripts April 16, 2005 Saturday*

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NBC News Transcripts

**SHOW:** Saturday Today 7:00 AM EST NBC

**April 16, 2005 Saturday**

**LENGTH:** 1167 words

**HEADLINE:** Marie Claire's Tracy Taylor presents summer fashion steals and splurges

**ANCHORS:** CAMPBELL BROWN

**BODY:**

CAMPBELL BROWN, co-host:

This morning on TODAY'S STYLE, we are taking a look at some of the latest steals and splurges for summer, and with us now is Tracy Taylor, who's fashion director for Marie Claire magazine.

And you're joining us with some fashion dos...

Ms. TRACY TAYLOR (Marie Claire Magazine): That's right.

BROWN: ...for men and women.

Ms. TAYLOR: That's right.

BROWN: So when we talk about steals and splurges, the first thing I think of is Academy Award dresses.

Ms. TAYLOR: Exactly.

BROWN: You see the actress in these--actresses in the million-dollar dresses...

Ms. TAYLOR: Right.

BROWN: ...and then a week later...

Ms. TAYLOR: A day later.

BROWN: ...there's a more afforda---affordable version is in stores.

Ms. TAYLOR: Exactly.

BROWN: This is, like, a big thing now, right?



Ms. TAYLOR: This is a big thing. You know, some people have the money to spend, others want to save a little bit, and designers this season have given you both ways, which is fantastic for everybody.

BROWN: And we've got weekend looks for women and men and party looks.

Ms. TAYLOR: Exactly.

BROWN: Let's start with our girls...

Ms. TAYLOR: Very good.

BROWN: ...and our girls' weekend looks.

Ms. TAYLOR: Exactly. These are sort of weekend chic. And the tunic is really the item of the season.

BROWN: I'm seeing this everywhere.

Ms. TAYLOR: I know. And you know what? Like I said, you can spend a little or you can spend a lot. One of these looks is \$600, and the other one is only about 60 bucks.

BROWN: OK.

Ms. TAYLOR: Can you tell the difference?

BROWN: I'm going to say that the steal is this one right here? Yeah?

Ms. TAYLOR: OK. Very good. Excellent. Give her a round of applause.

BROWN: I got it. I got it.

Ms. TAYLOR: The steal is on the right, and the top's by Old Navy. It's a green beaded tunic. It's 19.50. And the Levis jeans are only \$40. Now this one's cotton. The other one is chiffon. It's gorgeous.

BROWN: Well, that's how you can tell, is the fabric.

Ms. TAYLOR: There you go.

BROWN: I mean, I think the--the chiffon is, obviously...

Ms. TAYLOR: OK, you're going to pay. Margaret Loves Peter, this top over here, is \$230 and the jeans are by Scotta. They're \$350.

BROWN: But even on the steal, I mean, the beading is really nice...

Ms. TAYLOR: It looks...

BROWN: ...on the sleeves. It looks great.

Ms. TAYLOR: ...it looks great. It looks fantastic. Sometimes you don't want to spend a lot in the summer.

BROWN: Yeah, no.

Ms. TAYLOR: You know, you wear it and you might want to get a new one next summer in the new cool color.

BROWN: Thank you very much.

Ms. TAYLOR: You can wear this out, you know, to the office or a party.

BROWN: Totally. Fabulous, women. OK, let's bring out our guys. This is our guys' weekend look.

Ms. TAYLOR: This is our guys' weekend look. They're very handsome.

BROWN: Very classic and preppy.

Ms. TAYLOR: Very classic and preppy. But, you know, this look is not for when you're down at the country club. Like, shows like "The OC," you know, a lot of kids are wearing those kind of like urban, preppy cool looks with the seersucker pants and the Polo shirts.

BROWN: Yeah, now, what did you spend?

Ms. TAYLOR: Now, one of these things \$1,000, and one of the outfits...

BROWN: A thousand dollars?

Ms. TAYLOR: ...is only 90. A thousand bucks. Which one's which?

BROWN: OK, I'm thinking this one closest to me is 90?

Ms. TAYLOR: Whoo!

BROWN: No?

Ms. TAYLOR: You're good.

BROWN: Yeah?

Ms. TAYLOR: You're good. Yeah, you're really good.

BROWN: OK.

Ms. TAYLOR: This is Thomas, and he's wearing a Nautica shirt. It's \$78. His pants are by H&M. They're only \$9.90. This whole look is only \$87, OK?

BROWN: These pants are great. And to be honest...

Ms. TAYLOR: I think so.

BROWN: ...I was just randomly guessing on that one.

Ms. TAYLOR: Oh, come on!

BROWN: I really didn't have a clue.

Ms. TAYLOR: Well, they do look very, very, very similar. So you'll find Jay is splurge, and--oh, wait, hold on a second. No, this is the splurge.

BROWN: No, did we get it backwards?

Ms. TAYLOR: Oh my gosh! I did.

BROWN: I got it wrong!

Ms. TAYLOR: This is the splurge.

BROWN: No way! OK.

Ms. TAYLOR: The left is the steal. OK, the splurge is on the right.

BROWN: I thought you looked like a splurge guy.

Ms. TAYLOR: Hickey-Freeman, \$995, that Polo shirt. I'm so sorry. And Perry Ellis, the top, is 59.50.

BROWN: But they're both really cute.

Ms. TAYLOR: OK.

BROWN: Not--not--hard to tell the difference, I have to say. OK.

Ms. TAYLOR: Sorry, guys. I messed up on that one.

BROWN: Our models are back here freezing because it's actually kind of cold out.

Ms. TAYLOR: OK. Come on, girls, in your party look. And they're in these gorgeous little strappy dresses.

BROWN: OK, wow!

Ms. TAYLOR: And this is really is really a knock-out look for any dress. You're going to make such a huge statement when you walk in the door. You'll get a lot of attention, and it's a, you know, blue beaded chiffon...

BROWN: And the detailing on dresses...

Ms. TAYLOR: ...the detailing.

BROWN: ...you're seeing that a lot this season.

Ms. TAYLOR: OK. Here, I'm not going to make a mistake. One of these dresses is \$1700, and the other one is \$260. Can you tell the difference?

BROWN: I'm going to guess that the one closest to me, here, is the more expensive, and that's the steal.

Ms. TAYLOR: Mm-hmm.

BROWN: And I'm just guessing because this one has more beading.

Ms. TAYLOR: OK.

BROWN: It seems like it would cost more. Yeah?

Ms. TAYLOR: You're absolutely right. In fact, the beads are real. And this one on the right is by Matthew Williamson. It is the splurge. It's \$1700. It's gorgeous, though, and you can really pay the price for these details.

BROWN: OK.

Ms. TAYLOR: The one on the left...

BROWN: Seventeen hundred bucks, though...

Ms. TAYLOR: I know.

BROWN: They're---they're pretty close.

Ms. TAYLOR: This ABS, and it's \$260. And, you know, it's going to save you a **bundle**, but you're still going to look great.

BROWN: Than you. You guys look great. OK, and finally our guys...

Ms. TAYLOR: Thanks, guys.

BROWN: ...they got to get dressed up on occasion, too. And khaki suits are **the hot thing**.

Ms. TAYLOR: They are. This is, like, your relaxed suit. In fact, if guys like to **wear khakis**, this is the first thing--perfect thing to wear to a party. You know, you have your burst of **color**, but it's breathable. It's lightweight. They look fantastic.

BROWN: OK, I've got to tell you, I've got no clue on this one.

Ms. TAYLOR: OK...

BROWN: Absolutely no clue.

Ms. TAYLOR: ...one of these looks is \$1500, and the other one is about \$450. **OK**, what do you think?

BROWN: This one maybe?

Ms. TAYLOR: Very good.

BROWN: Is the cheaper one?

Ms. TAYLOR: Very good. This is the steal on Jan. It's from Banana Republic. It's \$375, and the top is 68. That's also from Banana. And the one on the left is the splurge...

BROWN: Let's bring all the models and end on that note.

Ms. TAYLOR: ...from Ralph Lauren. Gorgeous.

BROWN: These--these guys look great. Thank you. Thank you so much. You **guys** look adorable.

Tracy, our thanks to you.

Ms. TAYLOR: Thank you. Absolutely. Our pleasure.

BROWN: Very hot, guys.

We'll be back in just a moment.

**LOAD-DATE:** April 16, 2005

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Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*The Last Word Lansing State Journal April 20, 2005 Wednesday*

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April 20, 2005 Wednesday

**SECTION:** NOISE; Pg. 20TAB

**LENGTH:** 810 words

**HEADLINE:** The Last Word

**BYLINE:** - Emily Smith NOISE

**BODY:**

M.A.D.E. man

Designer starts his own hip-hop clothing line, Infinite Fashions

By Emily Smith

NOISE

Kenneth Townsend, 27, of Lansing says he's not what most people think of when they picture a male clothing designer. "I'm not the typical (stereotype) male designer ... the effeminate, egotistical male," he said. Typical or not, Townsend, a Chicago native, has his textile design degree from Michigan State University, founded the Multicultural Apparel Designers and Entrepreneurs (M.A.D.E) group at MSU and trademarked his own fashion line, Infinite Fashions last year. We talked with Townsend to find out what his group is about, how he came up with the logo for Infinite Fashions and what celeb he can't wait to see wearing his designs.

Q.How did you get into fashion?

A.I was an artist by nature. I started designing clothes my senior year of high school. It was like an epiphany. 'Whoa, clothes, art and money - I could do that for a living.' From there, it just took focus. I started working for a designer after graduation ... I just couldn't see myself doing anything else. I'd do it for free. I do do it for free.

Q.If you already had experience, why go to college?

A.I believe in continuing education 110 percent. You learn so much if you're open-minded. You meet other people. College is a resource, there's so much for you there. If I hadn't went ahead and finished my education, I'd be lacking a lot.

Q.What is M.A.D.E. all about?

A.With hip-hop (at) the forefront of fashion, M.A.D.E. was a way for students who are a part of that culture to express their perspectives on fashion. (It's) also a way for design students to learn about business. (And it's) a way to have fun.

Q. Why did you create the group?

A. The group was created after noticing a need in the college for a more diversified perspective on fashion. In addition, there was a need for a group designed around students' current and future professional needs.

Q. Why do you think it is important to have a multicultural-specific group?

A. I believe the concept of pluralistic diversity is one way to eliminate ignorance. These students are together in this group because they believe in its potential to help them grow. We are also a very open-minded group, we don't judge people by society's standards. These perspectives show in our members' interactions with each other. We are constantly learning about our peers and ourselves whether they are white, black, Asian, Chicano, Latino.

Q. Being just out of college, advising a student group and getting a clothing line started has to be a struggle. Why do it?

A. Me and struggle are like brothers. We grew up together and will always occasionally fight with one another but we respect each others' strength ... I always wanted my own clothing label ... I think I bring a different perspective towards fashion and the industry. I have learned from people from many different lifestyles. I can identify with these lifestyles and accept their differences for what they are. This awareness of the public is a large part of fashion.

Q. Who is your target audience?

A. The ready-to-wear market is between (ages) 16 and 30. We're focusing on women's wear right now. With women, they want to try new things, they don't want something someone else is wearing.

Q. How did you come up with the name and logo for your company?

A. It was a long process coming up with the final logo. For some reason I was thinking about one of my previous math classes and one of the symbols that inspired me. I began to draw variations on this symbol (the infinity sign), conceptualized a brand image and a name and everything seemed to fit together seamlessly. I had never really been 100 percent satisfied with logos I created previously. This one was the truth.

Q. Where do your clothing design ideas come from?

A. A lot come from my head, looking at magazines ... It comes from everywhere. I design clothes around people's lifestyles, around my consumer, not around what I like.

Q. Where do you want to take Infinite Fashions first?

A. I want to go to Chicago. I'm from Chicago, I know the environment. The market is there but the competition isn't as vast.

Q. Besides your own, what's your favorite brand of clothing?

A. If I had to spend my 'twos and fives' on any label, it's Nautica. The label has a crisp look ... it's professional and stylish.

Q. What celeb would you like to see wearing Infinite Fashions?

A. Will Smith and Jada. I admire Will Smith. A lot of people hate on him but Will is from Philly and he's never compromised anything. He stayed himself. n

See the M.A.D.E. fashion show


"7 p.m. Friday, April 22 at Erickson Kiva, North Shaw Lane and Farm Lane on the campus of Michigan State University.

"New fashions for all seasons will be presented by M.A.D.E. group members, plus live entertainment.

"Admission is free.

**GRAPHIC:** Jeremy Herliczek I NOISE; Kenneth Townsend

**LOAD-DATE:** April 21, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) 

Terms: nautica and date(gteq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Herald hosts 8th annual event / 'Yard salers' set up, rain or shine The Herald (Rock Hill, S.C.) April 23, 2005 Saturday*

Copyright 2005 McClatchy Newspapers Inc.  
The Herald (Rock Hill, S.C.)

April 23, 2005 Saturday FINAL EDITION

**SECTION:** CITY; Pg. 1B

**LENGTH:** 344 words

**HEADLINE:** Herald hosts 8th annual event /

'Yard salers' set up, rain or shine

**BYLINE:** By Rebecca Sulock /

The Herald

**BODY:**

While the wind gusted across The Herald's parking lot Friday, Mark Tait and Kim Brechtel wrestled with a tarp and some metal racking. They heard rain was coming and were constructing an elaborate shelter over their stuff for sale.

Despite the threat of overnight storms, the yard sale faithful were setting up shop in the parking lots Friday - even after the high wind and rain. But barring a major storm today, The Herald will hold its eighth annual World's Largest Yard Sale from 9 a.m. to 3 p.m.

Forecasters predict scattered morning showers giving way to partly cloudy weather by the afternoon, said meteorologist Larry Lee of the National Weather Service.

"It looks like even if there are showers in the area, it won't rain every place," Lee said. He said the highs will be in the 60s, and it will be windy.

So "yard saler" Tynika Digsby will have to batten down the children's clothes she plans to sell. She and her best friend have rented a booth at the sale for the past five years and they always get the same spot - near the man who sells hamburgers and turkey wings.

Digsby said it's not just the sellers who come year after year.

"There's three ladies that rush my booth first thing," Digsby said. "They say, 'You always take care of your son's clothes,' and they come and buy them up quickly. They say I buy him nice things. I buy him Nautica and Polo, and they like that."

People look forward to the event every year, she said.

"What is it they say?" Digsby asked. "One man's loss is another man's fortune, or something like that."

Rebecca Sulock 329-4072



[rsulock@heraldonline.com](mailto:rsulock@heraldonline.com)

Want to go? What: The Herald's eighth annual World's Largest Yard Sale **When:** 9 a.m. to 3 p.m. today **Where:** Herald parking lots, 132 W. Main St. **Cost:** \$ 2, free for children 10 and younger **Details:** Featuring hundreds of booths with antiques, home appliances, electronics, clothing, baby items. With children's activities including a petting zoo and moon bounce. **For weather updates,** call 909-4222.

**LOAD-DATE:** April 25, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) [\(Edit Search\)](#) | [Suggest Terms for My Search](#)

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Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Summer shades: pick a classic: aviator sunglasses never go out of style; perfect fit; Brief Article Men's Fitness May 1, 2005*

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Men's Fitness

May 1, 2005

**SECTION:** No. 4, Vol. 21; Pg. 48; ISSN: 0893-4460

**IAC-ACC-NO:** 131436207

**LENGTH:** 122 words

**HEADLINE:** Summer shades: pick a classic: aviator sunglasses never go out of style; perfect fit; Brief Article

**BYLINE:** Kelly, Kimberly

**BODY:**

Buy the Right Pair

"Your glasses should be long enough to fit comfortably around the ears and wide enough to contour the face," says Charlie Altuna, style adviser and spokesperson for the Sunglass Hut corporation. Ask the salesperson to help you customize the glasses for your face. The small pads at the bridge of the nose can be adjusted to raise or lower the lenses to your liking. To check their fit, slip the glasses on and gently shake your head from side to side. If the glasses remain in place, you're good to go.

Ray-Ban, \$ 110

Dior Homme, \$ 200

Calvin Klein Eyewear, \$ 130

**Nautica** Eyewear, \$ 120

Dolce & Gabbana, \$ 199

Diesel 55DSL, \$ 110

Coach Eyewear, \$ 150

[ILLUSTRATIONS OMITTED]

**IAC-CREATE-DATE:** April 14, 2005

**LOAD-DATE:** April 15, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: [nautica](#) and [date\(gteq \(1/1/2005\) and leq \(12/31/2005\)\)](#) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*NOT IN THE SWIM; MEN DON'T SPEND MUCH TIME CHOOSING SWIMMING WEAR; HEREIN, A GUIDE FOR THE GUILTY, AND THOSE WITHOUT A WOMAN'S INFLUENCE Hartford Courant (Connecticut) May 1, 2005 Sunday*

Copyright 2005 The Hartford Courant Company  
Hartford Courant (Connecticut)

May 1, 2005 Sunday  
6 METRO EDITION

**SECTION:** LIFE; Pg. H1

**LENGTH:** 1032 words

**HEADLINE:** NOT IN THE SWIM;  
MEN DON'T SPEND MUCH TIME CHOOSING SWIMMING WEAR; HEREIN, A GUIDE FOR THE GUILTY, AND THOSE WITHOUT A WOMAN'S INFLUENCE

**BYLINE:** JOHN JURGENSEN; COURANT STAFF WRITER

**BODY:**

At the Swimwear Outlet, a bargain store in New Haven that stocks a warehouse worth of bikinis, trunks, briefs, boardshorts, jammers, one-pieces, tankinis and thongs, there are 21 dressing rooms. Twenty of them are reserved for women.

This ratio sums up the reality of summer: When it comes to beach wear, men and women are divided by a gender line of taut Lycra.

Every year, as warm weather beckons, women's fashion magazines trot out the newest crop of swimsuits, the layouts accompanied by sisterly words on how to select styles that flatter the various female forms.

But who is there to advise men how to step, half-naked, into the spotlight of summer?

"A lot of it has to do with their wives' opinion of the men in their trunks," says Donna Labanero, who has run the Swimwear Outlet for 15 years with her husband, Joe. "Most men don't even try them on. They just ask for the waist size and go."

No doubt such grab-and-go choices are to blame for some of the appalling scenes on display each summer at America's pools and beaches. But there's no reason that this has to be so. For the men who think that picking a swimsuit is as simple as choosing boxers or briefs, that cutoffs are an economical alternative to store-bought garments, or that thongs make a guy look worldly and liberated, help is available.

Thus, with input from experts who don't shy away from frank discussions of mesh linings, we suggest some guidelines:

Starling Down The Speedo

In the 1970s, Olympic champion Mark Spitz made it cool for boys and men everywhere to cut the water in

suits the size of napkins. So what became of the Speedo?

"The gays took it over," explains Mark-Evan Blackman, chairman of menswear design at New York's Fashion Institute of Technology. "They started strutting around in Speedos, and straight guys said, 'We can't look like that.' It was an in-your-face sexuality thing."

Now, even many competitive swimmers sheath themselves in speed-enhancing bodysuits. And despite Bill Murray's bold turn in his skivvies for "The Life Aquatic With Steve Zissou," the Jacques Cousteau style is not coming back to the American mainstream anytime soon.

"I cannot advocate that look," says Bruce Pask, style director for Cargo, the monthly men's buying guide. On the other hand, Pask says, men on the quest for comfort tend to choose billowing trunks that make their legs look like straws.

"It's like hiding behind pleats. Extra fabric is not necessarily helping."

These days, big boardshorts designed for surfing define the look for young men. But the proportions of a knee-length number with a lace-up waistband "can be difficult for people who don't have athletic bodies," Pask says. Instead, boxer-style trunks with a shorter, fitted leg might be a better choice, especially for older guys who have no plans to hop on a surfboard. But Pask warns against elastic waistbands that can turn a too-baggy suit into a skirt. In the swim-short category, he recommends J. Crew, Nautica, Original Penguin and Birdwell Beach Britches, among others.

#### Bringing Baby To The Beach

You don't need us to tell you. Nobody sells a magical piece of material that will disguise the beer belly you've nurtured. While a woman may attempt optical illusions with a one-piece or trunkini, gutsy guys face a single decision: Do I wear the waistband below the belly or across the navel, like the equator on a globe?

Easy. Always go low, unless you want to look like Malibu Humpty Dumpty.

If they're in the vicinity of Miami, guys in need of more guidance may want to seek the counsel of Eduardo Lora, owner of Absolutely Suitable in South Beach.

"If he has a 40-inch waist, he's a larger man, but he still has a fashion sense, and he's trying to look the best he can," Lora says. "What I've done is put him in something to make his legs look longer, or in a lower-rise suit so you can see that it's not the suit causing that definition."

His designer suits by Moschino, Dolce & Gabbana and Shan range from \$75 to \$350. But the first step to self-confidence, Lora says, is some time spent with the mirror.

"In the fitting room, they can confront private features that they're aware of but never wanted to discuss. It's a private moment. But soon, they're OK," Lora says. "I want everyone to feel good. When they get to the beach, it's almost like they're a different person. Like they've gone to see a psychologist."

#### Put It In Context

But South Beach is a special place. A place where a swimsuit -- for men and women alike -- may consist of a knotted piece of string. For that reason, a piece purchased at Absolutely Suitable may not necessarily play well on the rocky sands of Hammonasset Beach State Park.

"In Connecticut, it would be the trunk, and in Miami, it would be the brief in a louder color, and in Europe, it would be the Speedo," Lora says.

This sort of formula is often on display in international vacation destinations such as the Caribbean, where a bather from the Continent can often be identified by the amount of skin he's showing.

As Blackman puts it, ``Europeans don't have the same baggage that we have about packages. There, if your bits and pieces are out in front, it doesn't have the same sexual connotation that it does here. You will see guys in their 30s through 60s in Speedos because that's just their suit of choice. They're practical. They dry out quickly. And they're easily packed in a suitcase."

But there's at least one European label that offers a compromise that most American guys can live with: Vilebrequin. Born in St. Tropez in the 1970s, these brilliant trunks come in five different cuts and a range of different prints, from salamanders to elephants.


And yet the same rule of the sexes seems to apply at Vilebrequin's Madison Ave. showroom as at the Swimwear Outlet in New Haven: The women usually make the calls.

``Seventy percent of our clients are women," says Benjamine Parent, a spokeswoman for the high-end label. ``When you see a couple come into the store, the guy wants to be comfortable, and the girl wants her man to look cool on the beach. ... It's a \$200 bathing suit, so you want to make the best of it."

Perhaps such weighty decisions are better left to the experts after all.

**GRAPHIC:** PHOTO 1: COLOR, THOMAS HOFFGEN / GETTY IMAGES PHOTO 2: (B&W), SPEEDO  
PHOTO 2: THE CLASSIC brief-style Speedo can be replaced with a longer cut. The woman in a man's life often makes the choice.

**LOAD-DATE:** May 4, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) 

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Tanger center to add several clothing lines The Atlanta Journal-Constitution May 5, 2005 Thursday*

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The Atlanta Journal-Constitution

May 5, 2005 Thursday Home Edition

**SECTION:** Clayton / Henry; Pg. 4J1;

**LENGTH:** 287 words

**HEADLINE:** Tanger center to add several clothing lines

**BYLINE:** ERIC STIRGUS

**BODY:**

Michael Grant wondered what the construction crews were building on the parking lot at the Tanger Outlet Center.

The shopping center management announced plans last week to expand Tanger, located near I-75 in Locust Grove. It's adding 46,114 square feet of space, which will house clothing stores like Polo Ralph Lauren, Nautica, Children's Place, Skechers and Strasburg Children.

Grant, 38, who fancies Polo and Nautica, was pleased.

"That's alright with me," said the Macon resident who shops there at least once a week.

Tanger officials are hoping to keep pace with the increasing demand in the area. Since 2000, Henry County's population has grown by more than 40,000 residents, making it the nation's seventh fastest-growing county in that time span, according to the U.S. Census.

Butts and Spalding counties have also grown sharply since 2000.

Tanger is the closest retail shopping center for many Southside and central Georgia residents.

Tanger general manager Jackie Sewell believes the expansion will add more jobs for Locust Grove and boost the area's economy.

"I am extremely excited about our expansion and how it will be beneficial to our community and its economic development," said the center's general manager, Jackie Sewell.

The expansion is scheduled to be completed by August. The center, which opened in 1994, currently includes businesses like the Gap, Liz Claiborne, Kasper, Mikasa and Reebok.

McDonough resident Amber Smith had mixed feelings about the expansion. She shops at Tanger about twice a month for its discount prices.

"It could be an opportunity for more jobs," said Smith, 22. "What stinks for me is [it will mean] more traffic, more people out here."

**LOAD-DATE:** May 19, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [i](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*IN BRIEF Newsday (New York) May 10, 2005 Tuesday*

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# Newsday

Newsday (New York)

May 10, 2005 Tuesday  
CITY EDITION

**SECTION:** BUSINESS & TECHNOLOGY; Pg. A40

**LENGTH:** 874 words

**HEADLINE:** IN BRIEF

**BYLINE:** Compiled from staff and wire reports; Harry Berkowitz

**BODY:**

**SPITZER BACKS CONDITIONS ON VERIZON.** New York Attorney General Elliot Spitzer urged U.S. regulators to require Verizon Communications Inc. to offer stand-alone fast-Internet services as a condition of the company's proposed acquisition of MCI Inc. Spitzer also said the combined company should offer competitors "non-discriminatory access to the Internet backbone that MCI controls" as a merger condition, according to a filing yesterday at the Federal Communications Commission's Web site. Manhattan-based Verizon won a bidding war last week to buy MCI for \$8.44 billion.

**ONLINE GAMING SUIT.** Scientific Games Corp., the world's biggest supplier of instant lottery tickets, said it filed a patent-infringement lawsuit against Gtech Holdings Inc. over online lottery games that have an optional bonus wager. Scientific Games, based in Manhattan, claims that Gtech infringes two Scientific Games patents in services it provides for Rhode Island Lottery's Powerball Power Play and Keno Plus games. The patents relate to optional bonus features in online lottery games. The lawsuit was filed yesterday in U.S. District Court in Wilmington, Del. A spokesman for Gtech didn't immediately return a message seeking comment.

**BAD NEWS AT BRISTOL-MYERS SQUIBB.** Bristol-Myers Squibb Co. said yesterday it revised its first quarter net earnings downward as it increased its legal reserves, resulting in a drop in net profit for the period of 45 percent instead of the previously reported 36 percent. No reason was given for the decision to increase the reserve, which reduced the company's first quarter net earnings by \$88 million. Net earnings for the first quarter are now \$533 million or 27 cents a share. Bristol-Myers increased the amount it set aside during the quarter for its legal reserve to \$124 million from \$14 million. The reserve now totals \$140 million. Bristol-Myers is facing numerous lawsuits and investigations stemming from an accounting scandal as well as federal regulators' 2001 rejection of an application to review the cancer drug Erbitux, which the company markets with ImClone Systems Inc.

**FREE PRESCHOOL VIDEO SERVICE DROPPED.** Cablevision has dropped the free video-on-demand service



featuring PBS programming for preschool children, saying it has been transformed into more of a commercial venture. The Public Broadcasting Service and cable giant Comcast Corp. last month jointly announced the launch of PBS Kids Sprout On Demand, which replaced the service that Cablevision had offered. The Comcast venture also will include a 24-hour digital network that may carry limited advertising and charges fees to cable and satellite TV companies that carry it. "Comcast, PBS and their partners are trying to build a business out of this programming," which has undermined our ability to offer this children's content for free-on-demand, as our customers have come to expect," Cablevision said in a statement. Cablevision continues to carry Thirteen Kids, a digital channel with PBS children's programming. "We're continuing to work with Cablevision and are hopeful that we can reach agreement with them to carry PBS Kids Sprout," a Comcast spokeswoman said.

- Harry Berkowitz

**SPORTSWEAR SALES BOOST PROFITS.** Apparel company Warnaco Group Inc. yesterday said profit for the first quarter rose 45 percent, led by strong sales in its sportswear group. The Manhattan company, which sells brands such as Nautica, Polo and Calvin Klein, as well as its own Warner's lines, said net income rose to \$29.4 million, or 63 cents per share, from \$20.2 million, or 44 cents per share. Revenue rose to \$439.5 million from \$393.3 million, led by the performance of its sportswear group.

**LOSSES FOR ONLINE TRADING SERVICE.** ESPEED Inc., the electronic bond-trading unit of Cantor Fitzgerald LP, said first-quarter net income fell 87 percent as revenue declined and it hired more salespeople during the last year. Net income dropped to \$1.34 million, or 2 cents a share, from \$10.7 million, or 18 cents, a year earlier. Revenue was \$38.9 million, down from \$44.6 million, the Manhattan company said yesterday.

**RESIGNATIONS AT SAKS.** Saks Inc. yesterday asked several executives to resign after an internal probe showed the company improperly collected \$20 million in vendor markdowns. Donald Watros, chief administrative officer of the Saks Fifth Avenue unit, Saks's general counsel Brian Martin and chief accounting officer Donald Wright were all asked to resign.

**LAWSUIT TARGETS DISNEY MOVES.** Walt Disney Co., the second-largest U.S. media company, was sued by former directors Roy Disney and Stanley Gold, who claim the board lied to shareholders about the company's search for a chief executive to replace Michael Eisner. Roy Disney and Gold sued the board at Burbank, Calif.-based Disney in Delaware Chancery Court, seeking to void the 2005 election of directors and force a new ballot, the former directors said yesterday.

**WITNESS: TYCO BONUSES WERE WELL-KNOWN.** Mark Swartz, Tyco International Ltd.'s former chief financial officer, testified that the company's board knew about millions in bonuses that he and ex-chief executive L. Dennis Kozlowski are accused of stealing. Swartz and Kozlowski are on trial for fraud and larceny in a New York state court.

**LOAD-DATE:** May 10, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

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*Haute Shots San Antonio Express-News May 12, 2005 Thursday*

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San Antonio Express-News

May 12, 2005 Thursday  
STATE&METRO Edition

**SECTION:** S.A. LIFE; Pg. 12F

**LENGTH:** 176 words

**HEADLINE:** Haute Shots

**BYLINE:** Emily Spicer

**BODY:**

Cover-ups may be the fashion headliners this swimsuit season, but when it comes to actually swimming or tanning, it's the suit alone that matters. Here's a quick look at some more summer swimsuit trends beyond the cover-ups.

#### **Hawaii remixed**

As an old Sinatra tune would suggest, Hawaiian prints and the beach go together like a horse and carriage. But today's Hawaiian prints get a boost of modernity with unexpected color combinations or with flowers other than the standard hibiscus or lei. Tankini by Sessa, \$82; strapless one-piece by Be Creative, \$94, both at Foley's.

#### **Stripes**

Whether bold, skinny or diagonal, the stripe is right this summer. Two-piece suit with skirt by Anne Cole Locker, \$48 per piece; one-piece by Be Creative, \$84, both at Foley's.

#### **Nautical**

Skirts are so trendy this summer, and nautical swimwear is a perennial fave. Put them together and you get a look as stylish and classic as any pin-up girl memorialized on the side of a plane. Two-piece skirted suit by **Nautica**, top \$50, skirt, \$56; one-piece by Tommy Hilfiger, \$82, both at Foley's.

**GRAPHIC:** PHOTOS BY JUANITO GARZA/STAFF


**LOAD-DATE:** May 13, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: [nautica](#) and [date](#)(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Good Sports The New York Times May 22, 2005 Sunday*

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May 22, 2005 Sunday  
Late Edition - Final

**SECTION:** Section 6; Column 1; Magazine Desk; STYLE; Pg. 80

**LENGTH:** 386 words

**HEADLINE:** Good Sports

**BODY:**

Swinging: Kokin Preppie Driver grosgrain-ribbon hat, \$245. Call (212) 643-8225. Lacoste cotton polo shirt, \$75. Call (800) 452-2678. Burberry Prorsum sunglasses, \$168. At Burberry stores. Bally skinny belt, \$225. At select Bally stores. Julcy Couture plaid trousers, \$225. At Scoop, 1275 Third Avenue. Footjoy Europa shoes, \$85, and Nike Mojo golf balls, \$20 for one dozen. At Paragon Sports, 867 Broadway. Callaway golf clubs. See [www.callawaygolf.com](http://www.callawaygolf.com). Louis Vuitton monogram canvas golf bag, approximately \$6,800. At select Louis Vuitton stores.

Boarding: Nautica Eyewear (left) and Nike Vision sunglasses, \$120 and \$130 respectively. From Marchon Eyewear. See [www.marchon.com](http://www.marchon.com). Calvin Klein Collection tank top, \$190. At Calvin Klein, 654 Madison Avenue and Dallas. Billabong quick-dry board shorts, \$45, and Evolution High Performance surfboard, \$525. At New York Pipe Dreams, 1623 York Avenue. Vans Classic Slip-ons, \$37. See [www.vans.com](http://www.vans.com). Chanel scuba top, \$865, and scuba bottom, \$910. At Chanel, 15 East 57th Street.

Wheeling: Hermes leather-trim bicycle, approximately \$2,925. At Hermes stores. Giro Atmos Lone Star 6 Gold (Premium Edition) helmet, \$300. At Conrad's Bike Shop, 25 Tudor City Place. Nike White Label Terazzo polo, \$100. At Saks Fifth Avenue. Breitling Emergency Mission steel watch, \$4,990. Call (800) 641-7343. CW-X Conditioning Tights, \$69.95. At Paragon Sports. Pirelli shoes, \$225. At Apollo Signature, 249 West 125th Street.


Courting: From left: J. Lindeberg Wise visor, \$29. At N.Y. Golf Center. Tiffany & Company cultured South Sea pearl necklace, \$82,000. At Tiffany & Company. Dsquared polo shirt, \$195. At Saks Fifth Avenue. Adidas Gym Deluxe track top, \$70, and Adidas by Stella McCartney Adhorata shoes, \$120. See [www.adidas.com](http://www.adidas.com). Chanel tennis skirt, \$580, and tennis racket. Skirt at Chanel. For racket, call (800) 550-0005. Nike sweatband, \$5. See [www.niketown.com](http://www.niketown.com). Diesel Pip-Praca tank top, \$45. At Diesel stores. Lacoste polyester vintage track jacket, \$135. Call (800) 452-2678. Reebok mesh shorts, \$24. At Reebok stores. The Sock Man tube socks. Adidas Rod Laver sneakers, \$60. Wilson Championship Regular Duty tennis balls, \$2 for a pack of three. At Paragon Sports.

Market associates: Anne LeBlanc and Lindha Jacobsson. Fashion assistant: Misty Gunn. Prop stylist: David Mason.

**URL:** <http://www.nytimes.com>

**GRAPHIC:** Photos (Photographs by Bela Borsodi and Paul Graves  
Fashion editor: Mimi Lombardo)

**LOAD-DATE:** May 22, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) 

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Today's News...5/23/05 [sportinggoodsbusiness.com](#) May 23, 2005

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May 23, 2005

**SECTION: NEWS**

**LENGTH:** 2484 words

**HEADLINE:** Today's News...5/23/05

**SOURCE:** Online

**HIGHLIGHT:**

Reebok Sells Ralph Lauren Footwear Rights Back To Polo Ralph Lauren; Easton Launches Ad Campaign; The Walking Co. Merges With Footworks; Spalding Takes Over NBA.com; Clarins to distribute Everlast fragrances in U.S.; Sof Sole Launches Comfort Lite and Comfort Cushion Socks; Nautica To Sponsor 2005 AVP Pro Beach Volleyball Tour; New Tent Warning Labels Approved by ASTM International.

**BODY:**

Reebok Sells Ralph Lauren Footwear Rights Back To Polo Ralph Lauren

Reebok International Ltd. said Polo Ralph Lauren will purchase Ralph Lauren Footwear Co., Inc., a wholly owned subsidiary of Reebok and Polo's footwear licensee, for a gross purchase price of \$110 million, subject to certain closing adjustments.

It is expected that the sale will result in a gain to Reebok. Reebok plans to discuss the effect of the transaction on its results of operations and on its outlook for the balance of 2005 during its second quarter earnings teleconference, which is scheduled to be held on July 21, 2005.

Upon the closing of the transaction, which is expected to occur by the end of the second quarter of 2005, the agreement under which Ralph Lauren Footwear acted as Polo's footwear licensee will terminate. The transaction is subject to the expiration of the waiting period under the Hart-Scott-Rodino Act.

Paul Fireman, Reebok's Chairman and Chief Executive Officer, stated: "The completion of this transaction enables us to focus on the continued growth and development of our core businesses."

"We are very excited about the development of a global luxury accessories business and this acquisition moves us closer to that goal. We are assembling the right businesses and people to build our accessories into an important part of our future," said Ralph Lauren, Chairman and Chief Executive Officer.

"We are pleased to acquire our footwear business as we continue to execute our long-term strategy of taking more direct control of our valuable brands. We believe the development and refinement of our global footwear business is an excellent opportunity for growth at Polo Ralph Lauren," said Roger Farah, President

and Chief Operating Officer. "We have been making investments in design and infrastructure to support this strategic initiative. The acquisition of our footwear licensee will be a key element of a successful accessories strategy."

In 1996, Reebok and Polo Ralph Lauren announced that they had entered into an exclusive footwear licensing arrangement that granted Reebok the rights to design, develop, manufacture, market and distribute men's, women's and children's footwear under the Ralph Lauren Footwear label. Reebok International established a separate subsidiary to operate the Ralph Lauren Footwear business.

Credit Suisse First Boston LLC acted as financial advisor to Reebok for this transaction.

#### Easton Sports Launches New TV Ad Campaign

Easton Sports unveiled a series of television advertisements created to highlight the company's new product line.

The television ad campaign, which utilizes the company's "PLAY WITH IT. OR AGAINST IT." theme concurrently running in print ads, features a sleek and innovative approach to parallel the company's new products, including the Stealth CNT bats featuring Easton's revolutionary Carbon Nanotube Technology, according to Mike Zlaket, vice president of baseball/softball for Easton Sports.

"Easton CNT is unlike any composite technology out there, and the high-tech flavor of this ad campaign really brings that to life," said Zlaket.

The "Range" ads come in both a baseball and fastpitch softball version and feature dozens of batters blasting hits with the Stealth CNT bat on a multi-level, golf-inspired driving range. Multiple special effects are utilized to make the viewer feel as if he or she is right in the middle of the action.

Easton also created a separate series of ads featuring sponsored MLB athletes Javy Lopez (catcher's protective) and Luis Castillo (ball glove, footwear) using the company's latest equipment while voiceovers provide insight into each athlete's mind.

The campaign is currently running on CSTV, ESPN, ESPN2 and ESPN U.

"The new television campaign is an evolution of our previous work for Easton," said Kyle Horn, vice president of account and business development at The Ballpark, Easton's advertising agency of record. "Previous PLAY WITH IT. OR AGAINST IT. print campaigns emphasized different aspects of the brand, such as authenticity and product quality. This new television series pulls each of these threads together along with athlete endorsements and specific technology benefits surrounding CNT. We're really happy with how the new campaign turned out and believe it delivers a technological, contemporary feel that matches Easton's new product line."

#### The Walking Co. Merges With Footworks

Big Dog Holdings, based in Santa Barbara, said its subsidiary The Walking Company signed a definitive agreement to purchase the assets of Footworks, a division of the privately held shoe retailer Blanca of Nevada, Inc., for approximately \$10 million.

Footworks operates a chain of 8 retail stores selling comfort shoes and accessories. Footworks' operations are focused on high-visibility stores in Las Vegas, Nevada.

Following closing, The Walking Co. will largely convert the stores to "The Walking Company" stores. The purchase is subject to standard contractual contingencies and is expected to close within 45 days.

The Walking Company operates 74 stores in premium malls across the nation, and is a leading independent specialty retailer of high-quality, technically designed comfort shoes and accessories. Brands sold at the

chain include ECCO, Mephisto, Dansko, Birkenstock and Merrell.

Commenting on the announcement, Andrew Feshbach, Chief Executive Officer of Big Dogs, said: "This is part of our plan to expand the operations of The Walking Company. The acquisition of Footworks is a strong start to that through the acquisition of these high-profile locations."

#### Spalding Takes Over NBA.com

At the center of Spalding's first-ever I-Media campaign is an NBA.com homepage takeover unit which began Friday, May 20.

The unit showcases Spalding's NBA Jersey Balls and features NBA players LeBron James, Shaquille O'Neal, Steve Nash, and Carmelo Anthony. The online campaign includes a suite of interactive banners designed to drive consumers to the NBA.com store to purchase Spalding's latest products. An estimated two million daily visitors are expected to log on to NBA.com during The Playoffs. Click on the following link to go to NBA.com: [www.nba.com](http://www.nba.com)

Spalding is also capitalizing on the excitement and exposure surrounding the NBA Playoffs with a campaign on NBA TV. The campaign kicks off on May 19 with opening and closing billboards on both the "Play of the Game" features and the "Great Moments" vignettes that will run throughout the NBA Playoffs and Finals. The billboard creative will highlight Spalding's Infusion 3, Jersey Balls, and NBA team portable backboard units. Additional programming includes 105 billboards on ABC/ESPN's coverage of the NBA Finals as well as ABC's Inside Stuff and ESPN's NBA Matchup.

#### Clarins to distribute Everlast fragrances in U.S.

Everlast Worldwide Inc. announced that France-based PAC Paris, the company's worldwide fragrance licensee, has selected New York City-based Clarins Fragrance Group to serve as the U.S. distributor for all Everlast fragrances and grooming products beginning January 1, 2006 with a new launch slated for Spring 2006.

Clarins Group USA is a subsidiary of the Paris based GROUPE CLARINS. Clarins is international in scope and markets products in all cosmetics segments. In addition to the skin care and make-up lines under the Clarins brand, the company's fragrance brands include Thierry Mugler, Azzaro and Stella Cadente.

PAC Paris, which is in the process of identifying additional companies to distribute Everlast products throughout the world, was founded by highly-regarded fragrance marketers, Etienne de Swardt and Laurent Jugeau, who possess a combined 30 years of high level experience with several of the largest fragrance houses in Paris. The Everlast fragrance and grooming line was developed by PAC Paris in conjunction with Glivaudan, Paris and Clarins Fragrance Group.

George Q Horowitz, chairman and CEO of Everlast Worldwide Inc., said, "Clarins is truly a great company with excellent marketing and distribution strengths. In addition to building a solid sales base for the Everlast line of men's fragrances and grooming products, Clarins will further heighten Everlast's image by introducing the brand into some of the best retailers throughout the U.S. We will continue to seek additional opportunities for licensing the Everlast brand into appropriate consumer categories which represent large and untapped markets for us."

Added Clarins Fragrance Group president Ben Gillickin, "Everlast is a perfect brand for a fragrance and grooming line. The brand's image conveys a sense of strength and individuality and adds a completely new and exciting dimension to our existing portfolio of fragrances. With its tremendous heritage and consumer appeal, the Everlast line will be very well received in the United States. We intend to support its introduction with aggressive marketing and merchandising programs and look forward to working with the management of Everlast Worldwide."

#### Sof Sole Launches Comfort Lite and Comfort Cushion Socks



North Carolina based footcare company Sof Sole introduced two new styles of comfort socks to its line of complete fit solutions for active people of all levels. The new Comfort Lite and Comfort Cushion socks combine innovative technology with Sof Sole's established footcare industry expertise to create the ultimate comfort sock for men and women.

The new socks feature Thinvent construction for maximum breathability and dryness. A cushioned sole and high needle count provide a better fit, additional comfort and protection against shock and impact. The Comfort Lite and Comfort Cushion socks feature enhanced ankle bands, which allow the socks to curve along the natural shape of the ankle to reduce slippage and bunching. The reinforced heel and toe areas are durable enough to meet the rigorous demands of an active lifestyle.

Comfort Lite socks (MSRP: \$7.99) are designed specifically for women and are available in four color/style two-pair packs (White/Citrus, White/Carolina Blue, White/Bayou Red, White/Pink). Sof Sole Comfort Cushion socks (MSR: \$5.99) are designed for men and come in six color. (White/Navy, Navy/Carolina Blue, White/Royal, Navy/Grey, White/Black, Black/Red) Both Comfort socks are available in multiple sizes.

"With an increased number of adults taking a proactive approach to their footcare needs, more and more are realizing the benefits of comfortable socks," stated Devin Bigoness, marketing manager for Sof Sole. "Comfort Cushion and Comfort Lite socks are ideal for men and women who put a premium on comfort for their feet."

To enhance the effects of the Comfort Lite or Comfort Cushion line of socks even further, consumers can combine them with Sof Sole's line of Performance or Comfort footbeds. The unique combination, which Sof Sole calls FitSys[tm] (Short for Fit System) is the first sock-footbed system engineered to work together to provide the ultimate in comfort and performance.

Sof Sole footbeds and socks are utilized by over 400 performance athletes including Brady. The cushioning, shock absorption and moisture management help recreational runners to elite athletes run their best and reach their goal. Sof Sole can help runners and walkers of all levels perform their best, whether it is winning a national championship, achieving a personal best or simply making fit happen.

Comfort Lite and Comfort Cushion socks are available at Finish Line and other Sof Sole retailers. For a list of the retailer nearest you, please visit [www.sofsole.com](http://www.sofsole.com) or [www.finishline.com](http://www.finishline.com)

#### **Nautica To Sponsor 2005 AVP Pro Beach Volleyball Tour**

**Nautica** International, Inc., a subsidiary of the VF Corporation, announced it has again partnered with the AVP (Association of Volleyball Professionals) as the Official Apparel Sponsor of the 2005 Pro Beach Volleyball Tour.

In addition to the resigning of its 2004 male and female leading AVP athletes to multi-year agreements, **Nautica** has made a substantial commitment to increase its on and off-court presence with the addition of two new players to its roster to wear and promote the brand. Financial terms of the agreement were not disclosed.

**Nautica** sponsored athletes include: 2004 Olympic Gold Medallist Misty May, 2004 Olympic Bronze Medallist Elaine Youngs, 2000 Olympic Gold Medallist Eric Fonoimoana and 2004 Olympian Qualifier Dax Holdren. New to the **Nautica** roster are 2004 MVP and Best Offensive Player Mike Lambert and 2004 Rookie of the Year George Roumain.

As Official Apparel Sponsor, **Nautica** will outfit referees, announcers, staff and volunteers in specially designed sportswear for the AVP Tour. **Nautica** will also support the AVP in tournaments nationwide with on-site signage and on-site activities celebrating its new "Navigate life(TM)" global marketing platform. All events are broadcast on NBC Sports, Fox Sports Net and Outdoor Life Network and will showcase **Nautica's** new commercial created exclusively for the AVP series. The 30 second spot, called "Navigate

Your Dreams", features Nautica's impressive roster of volleyball professionals.

"As we begin our third year partnering with the AVP, we're confident that our commitment to the sport of beach volleyball and support of its world-class athletes will continue to be an important association for our brand," said Denise V. Seegal, President and CEO of Nautica Enterprises, Inc. "Beach volleyball is an authentic lifestyle sport for Nautica, it's athletic, water related and provides an emotional connection to the active, outdoor way of life that resonates with our consumers."

#### New Tent Warning Labels Approved by ASTM International

ASTM Committee F08 on Sports Equipment and Facilities has developed a new standard that establishes requirements for the information that is permanently affixed to backpacking and mountaineering tents and bivy sacks.

The requirements included in standard F 2441, Practice for Labeling of Backpacking and Mountaineering Tents and Bivy Sacks, significantly expand on the information now required for tent labels.

"Currently a Canvas Products Association International warning label required in seven states is the only warning notice required in tents. That label says 'Warning: Keep all flame and heat sources away from this tent fabric,'" says Steve Nagode, engineer, research and development, Recreational Equipment Inc. "As a group we felt the consumer would benefit from more information, such as the importance of staking out your tent, and what to look for in a good campsite location. We also wanted this information presented in the same format no matter who manufactured the tent."

More detailed information on being aware of the effects of wind, flooding and other potential hazards associated with camping will be included in a label sewn into tents.

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*Canada's Finesse tests 'Total Home Concept'; Goal is to stimulate, inspire and educate Furniture Today May 23, 2005*

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**FURNITURE Today**

Furniture Today

May 23, 2005

**SECTION:** SPECIAL REPORT; Retail Profile; Pg. 12

**LENGTH:** 1159 words

**HEADLINE:** Canada's Finesse tests 'Total Home Concept';  
Goal is to stimulate, inspire and educate

**BYLINE:** By Michael J. Knell

**BODY:**

Edmonton, Alberta— Opening one of Canada's largest furniture-only retail showrooms has given George Saroukian and his brother, Jack, owners of Finesse Furnishings, the perfect forum in which to put their "Total Home Concept" to the test.

Their approach to the market is based on the recognition that the consumer has evolved, thanks to a variety of influences, such as the proliferation of shelter and décor magazines and cable TV programs related to home decorating.

"The consumer has moved from buying single items to buying a room," said George Saroukian. "She is buying a lifestyle and often buying a complete look all at once — all within the restraints of the price points she can afford. This forces retailers to evolve."

Saroukian describes this evolution as "quality within affordability." But complicating the process is time, or rather the lack of it.

"She simply won't shop at 10 different stores — she doesn't have the time," he said.

That's why Finesse puts such a variety of product under one roof at its new location, which opened in July of 2004.

Situated in one of the busiest intersections in the city — Gateway Boulevard and Whitemud Drive — the new store covers 135,000 square feet, almost three times larger than the old location downtown. The new site represents an investment of about C\$25 million.

"The move is part of our vision to become Canada's leading national provider of fine home furnishings," he said, adding that approximately 352,000 vehicles pass by the store every business day.

The goal of the showroom is "to stimulate, inspire, educate and entertain," Saroukian said. "The 'Total Home Concept' is a fusion of total living in one environment that would bring, at an affordable price, the fine art of living. It's a theme that encompasses the total lifestyle approach to home living retail."

Saroukian believes his store is unique. Working with a relatively small group of sources, Finesse is organized around three lifestyles: Modern Living, Simple Living and Formal Living.

"Modern Living is warm and relaxed, yet sleek and masterful," Saroukian said. The sophisticated and pared-down look is characterized by natural colors, soft-grain woods, low-sheen finishes, clean lines and crisp corners. Fitting into the compact spaces of the city apartment, this style favors materials such as glass, marble, chrome and steel. Upholstery selections also have a minimalist and sensual nature.

"Modern Living is function, quality and design in a space that is high energy or calm," Saroukian added.

Simple Living is about family, tradition and unapologetic leisure, Saroukian said. "It represents a life that eschews the new, the slick and the untouchable."

This style is marked by soft edges and a subdued luster. It combines a warm, relaxed formality with the slightly worn look of time that gives country classic pieces a rustic distinction. Upholstery in this lifestyle tends to be mid- to large-scaled and very comfortable.

Meanwhile, Formal Living is "the hallmark of refinement and evident in beautiful carvings and fluid silhouettes," Saroukian noted. "This is serious furniture."

Case goods in the Formal Living presentation have an 18th-century sense of tradition and style with jewel-like hardware. Upholstery is textured and opulent.

"Each theme is driven by clarity of style and a product selection that supports the principal of the total home look, from furnishings and accessories to dinnerware and linen, combined with unmatched affordability," Saroukian said.

Using these three lifestyle themes as a framework, Finesse merchandises its product assortment into a series of 12 boutiques to appeal to consumers who want to "work the label." Branded lines include Ralph Lauren, Martha Stewart, Eddie Bauer, Bob Mackie, Bob Timberlake, **Nautica**, Tommy Bahama, Liz Claiborne and the new Barbara Berry line at Henredon.

"From the rustic charm of Ralph Lauren to the common-sense elegance of Martha Stewart, these boutiques are as diverse as they are unique," Saroukian said. "They are striking a responsive chord with the consumer who begins to define himself or herself by a look."

But the critical factor to the store's success is the environment in which these lifestyles are presented.

"When you come into the store, you walk into a grand entryway that is open, airy and filled with sunlight ... the furniture isn't right in your face," Saroukian said.

From the concierge desk, the customer can see the entire store and choose the direction he or she wishes to explore. Indeed, every path from this entry area — which features its own bistro — leads right back, giving a sense of security. The consumer feels neither lost nor trapped while walking the store, Saroukian said, adding that Finesse serves the best coffee in Edmonton.

"We have worked to create an environment that will allow the customer to establish a sense of clarity," Saroukian said. "We do not market price. We do not market manufacturers. What we focus on is the comfortable and the affordable. Our message is 'come in and find yourself'."

"Our forte is design within reach. Our goal is to encourage people to invest money in the furniture, not the

toys (such as consumer electronics)."

Saroukian wants the customer's visit to Finesse to be educational — to give a sense of the many options that are available. The store contains neutral spaces that give visual and sensual breaks and allow the consumer to move easily from one space to the next. Each vignette is defined by lifestyle, designer or brand.

Finesse floor associates aren't there solely to sell, he maintains; rather, they work with the customer to identify and meet their needs.

"We serve, we don't sell. We inspire, educate and entertain," Saroukian said. "The product and the price speak for themselves. We treat every customer as if she was the first and last customer we have ever had ... whether she has C\$500 or C\$5,000 to spend, we will work with her."

Design services run the gamut from working with the customer in the store to in-home consultations and turn-key design work.

Supporting this are inventory and finance programs.

Saroukian believes today's consumers don't want to wait, so the retailer carries C\$10 million of inventory on-hand at all times, ready to meet those instant gratification needs.

"Over 70% of our product is held in-stock for next day delivery," he said. "That's an important part of the total retail experience."

Finesse also offers credit "at unheard-of rates that allow the customer the financial comfort of purchasing total room concepts rather than pieces."

Even though Saroukian attributes much of Finesse's success to word-of-mouth recommendations, the store still needs to advertise. The company's print, TV and radio campaigns tend to be event-driven, promoting such activities as the appearance of a prominent designer to discuss topics of interest.

"On a weekend, as many as 3,000 people come through the store. During the week, it could be as many as 5,000," Saroukian said.

**LOAD-DATE:** May 26, 2005

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*Apparel firm staff decked out with IP phones South China Morning Post May 31, 2005*

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South China Morning Post

May 31, 2005

**SECTION:** TECHNOLOGY POST; Pg. 3

**LENGTH:** 423 words

**HEADLINE:** Apparel firm staff decked out with IP phones

**BYLINE:** Bien Perez

**BODY:**

VF Asia, the Hong Kong-based unit of the world's largest apparel company, is banking on new Internet protocol (IP) telephony gear from Cisco Systems to bolster its expansion in the region's fast-developing garments industry.

More than 400 Cisco IP phones have been installed at VF Asia's headquarters in Kowloon Bay to enhance staff productivity, reduce operational costs and pave the way for further application deployment.

"We have been expanding rapidly, and the traditional PBX private branch exchange phone system can no longer accommodate our business growth," said Desmond Chan Wud-wing, information technology support manager at VF Asia.

With global sales of US\$ 6.05 billion last year, North Carolina-based VF Corp designs, manufactures and markets worldwide branded apparel and related products, including Wrangler, Lee, Nautica, The North Face and JanSport.

"We strongly believe IP convergence is the way to go in our industry, with combined voice, data and video applications on the phone. So we opted for Cisco's IP solution as it best matches our requirements," Mr Chan said.

By deploying Cisco IP phones and integrating voice and data systems in a single IP network, VF Asia expects to achieve productivity gains of more than 10 per cent and operational cost savings of about 15 per cent.

The VF Asia set-up includes Cisco's 2800-series routers, Unity-brand unified messaging software and Cisco IP phones. Users can relocate their phones within seconds, and administrators can add tens of extensions in minutes at no additional cost.

Mr Chan said VF Asia was mainly using the system's voice-over-IP applications. The company has deployed features such as a voice-gateway between the Cisco phone network's Call Manager program and IP infrastructure, and embedded firewall security services.

Juniper Research said: "Although much attention has been paid to the more complex and 'sexy' value-added services like video-on-demand and online games, it appears the biggest opportunity will be in voice services, as broadband IP -voice takes over from traditional circuit-switched voice."

VF Asia plans to add 600 more IP phones by the end of the year in key locations in the region, leading all other VF Corp geographical operations in adopting IP telephony.

Cisco Systems Hong Kong managing director Fredy Cheung said: "The company is building a solid foundation for a converged network, which will help increase its business agility and market competitiveness in the long run."

**LOAD-DATE:** May 31, 2005

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*Shore bets: you catch her looking at you a second time on the beach. You're cool and you act like you don't notice--all you need to know is she did; Brief Article; Buyers Guide Men's Fitness June 1, 2005*

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June 1, 2005

**SECTION:** No. 5, Vol. 21; Pg. 102; ISSN: 0893-4460

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**LENGTH:** 200 words

**HEADLINE:** Shore bets: you catch her looking at you a second time on the beach. You're cool and you act like you don't notice--all you need to know is she did; Brief Article; Buyers Guide

**BYLINE:** Eisenman, Sasha

**BODY:**

[68]

Percentage of women who said they like to see men wearing trunks that are short enough to show off their legs, particularly if they have nice quads.

Calvin Klein Collection swim trunks, \$ 225

[ILLUSTRATION OMITTED]

\* Based on a Shape/Men's Fitness poll of 300 women

[80]

Percentage of women who think men who wear shorts with bold, graphic prints are outgoing, confident types who don't mind standing out in a crowd

Nautica swim trunks, \$ 45; on her: Calvin Klein Swimwear bikini

[ILLUSTRATION OMITTED]

[51]

Percentage of women who to see men wear classics: simple, non-patterned swim trunks.

Polo by Ralph Lauren New Jamaican beard shorts, \$ 50; on her: Calvin Klein Swimwear bikini

[ILLUSTRATION OMITTED]

[72]



Percentage of women who think men should never a T-shirt with their swim trunks, especially in the water and regardless of their body type.

Tommy Hilfiger Montego tonal, leaf print trunk, \$ 45; on her: D&G swimsuit

[ILLUSTRATION OMITTED]

[57]


Percentage of women who think board shorts look the best at the beach.

American Eagle Outfitters floral print board shorts, \$ 35

[ILLUSTRATION OMITTED]

**IAC-CREATE-DATE:** May 25, 2005

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*Atlantic City, NJ: always turned on; Key to the City; Advertisement Meetings & Conventions June 1, 2005*

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 Meetings & Conventions

June 1, 2005

**SECTION:** No. 7, Vol. 40; Pg. SS8; ISSN: 0025-8652

**IAC-ACC-NO:** 133685620

**LENGTH:** 620 words

**HEADLINE:** Atlantic City, NJ: always turned on; Key to the City; Advertisement

**BODY:**

Atlantic City attracts thousands of meeting and convention attendees with its top-rated convention facility, coupled with one of the Northeast's most popular destination resorts.

Centrally located in the populous northeast corridor, Atlantic City is perfect for regional meetings. The Atlantic City Convention Center is connected to the Atlantic City Rail Terminal, with convenient service between Atlantic City and Philadelphia. Air service is available through Atlantic City, Philadelphia and Newark International Airports, and major roads connect with the Atlantic City Expressway.

The bright and spacious Atlantic City Convention Center is the area's premier meeting facility, with 500,000 square feet of contiguous exhibit space, 45 meeting rooms and 32,000 square feet of pre-function space. The Center also features a full-service business center, a lobby concierge and information desk, an indoor garage and complete food service facilities.

Additional first-class hotel, meeting and banquet facilities are located throughout Atlantic City and the surrounding areas, including 12 casino hotels, the Sheraton Atlantic City Convention Center Hotel and several non-casino hotels.

The Atlantic City Convention & Visitors Authority (ACCV) can help find space at meeting facilities throughout town, and uses the Passkey housing system for hotel bookings.

When the meetings and expos are over, Atlantic City turns on the fun.

Seafood restaurants serve fresh-off-the-boat delicacies, and there's a large choice of steak houses, Italian, Mexican, Cuban, Asian and other cuisines. For golfers, the area has more than 20 quality courses. Atlantic City Outlets--The Walk, a multi-block retail outlet district with upscale brands, starts just steps from the Convention Center. The Quarter at Tropicana houses an eclectic mix of retailers, a choice of restaurants with an international flavor, several nightclubs and other entertainment options.

Atlantic City is one of the best places in the country to catch headliners, revue shows and concerts. In the summer, you can fish, boat, surf and kayak. High-energy nightclubs, martini bars and casino lounges are hopping all year long. For true relaxation, elegant spas provide a variety of treatments. And, of course, there's casino gaming around the clock. Surely your attendees will not run out of things to do, unless they want to.

For more information, contact the Atlantic City Convention & Visitors Authority, Michael Reynolds, Senior Director of National Sales, (888) 222-3683, email: [mreynolds@accva.com](mailto:mreynolds@accva.com), or log on to [www.atlanticcitynj.com](http://www.atlanticcitynj.com).

## THE NEW ATLANTIC CITY

It's not the old Atlantic City anymore. These new attractions give the city a new look and a new attitude:

- \* Atlantic City Outlets-The Walk, a multi-block retail outlet, restaurant and entertainment district that starts just steps from the Convention Center; with upscale brands like Coach, Brooks Brothers and Nautica.
- \* The Quarter at Tropicana, a Havana-themed complex with an eclectic mix of shops, international restaurants and unusual nightclubs. It's topped with a 25-room conference center and 502 hotel rooms.
- \* Coming this summer: House of Blues at Showboat featuring a nightclub, showroom, restaurant, beach bar and more; Miami's famous Nikki Beach Club, Ft. Lauderdale's famous Penrod's Elbo Room and a 50,000-square-foot event arena on the beach at Resorts; a new 11-story parking garage just two blocks from the Convention Center.
- \* Coming in 2006: The Pier at Caesars, with premier restaurants, retail shops and entertainment venues; a 500,000-square-foot expansion at Borgata with additional restaurants, nightclubs, spa and retail space.

**IAC-CREATE-DATE:** July 5, 2005

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*G-8? GEE WHIZ! The New York Times June 5, 2005 Sunday*

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June 5, 2005 Sunday  
 Late Edition - Final

**SECTION:** Section 3; Column 4; SundayBusiness; OPENERS: SUITS; Pg. 2

**LENGTH:** 168 words

**HEADLINE:** G-8? GEE WHIZ!

**BYLINE:** By Jane L. Levere

**BODY:**

Setting aside decades of practice as a diplomat, Richard C. Holbrooke, former ambassador to the United Nations, had some pointed advice for President Bush last week at the Asia Society's annual dinner in New York: Update the Group of 8.

Mr.

Holbrooke, chairman of the Asia Society and vice chairman of Perseus, a private equity firm, called next month's G-8 summit in Scotland a "complete anachronism" because it would not include two of the most dynamic economies on earth.

"How can you have a meeting with such mighty economic powers as Russia -- whose G.D.P. is about the size of that of the county of Los Angeles -- and Italy and Canada, but not China and India?" he asked. Mr. Bush should add them to the G-8, he suggested.

The dinner was for five Asian-American entrepreneurs: David Chu of **Nautica**; Vinod Khosla, founding chief executive of Sun Microsystems; Chong-Moon Lee of Diamond Multimedia Systems; Lulu C. Wang of Tupelo Capital Management; and Jerry Yang, a founder of Yahoo. Jane L. Levere

**URL:** <http://www.nytimes.com>

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*GETTING PREPPED; EVERYTHING OLD IS NEW AGAIN, AS PENNY MOCS MAKE A COMEBACK FOR FALL.*  
Footwear News June 6, 2005

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Footwear News

June 6, 2005

**SECTION:** Pg. 34 ; ISSN: 0162-914X

**IAC-ACC-NO:** 133098765

**LENGTH:** 875 words

**HEADLINE:** GETTING PREPPED; EVERYTHING OLD IS NEW AGAIN, AS PENNY MOCS MAKE A COMEBACK FOR FALL.

**BYLINE:** Schneider-Levy, Barbara

**BODY:**

Byline: Barbara Schneider-Levy

Lions and tigers and bears, oh my! Well, not exactly. When it comes to fashion, it's more like crocodiles, penguins -- and yes, even tigers. While this group of animals may sound like an odd fashion menagerie, they're in demand by today's trendsetters, as preppy takes over the style spotlight.

By now, no one has to convince retailers of the power of preppy. From the popularity of heritage labels such as Lacoste, Original Penguin and Le Tigre targeting the young consumer, to colorful argyle sweaters and blazers appealing to a more sophisticated shopper, classic dressing is once again setting the tone in the men's market. And where there's a crocodile logo polo, a pair of penny mocs can't be far behind.

According to a recent report in Footwear News' sister publication DNR, department stores are slowly moving away from urbanwear and streetwear in the teen sector and putting the emphasis on more traditional looks from labels such as Polo and Nautica. For more-upscale consumers, The Collective's fall '05 show put the spotlight on apparel that played up color from brights such as orange and yellow to greens and bright blues. Included in this apparel were striped shirts with French cuffs, striped sport coats and denim jeans. But take note: These born-again looks are taking on new, less structured silhouettes with shorter blazers and pants with lower rises.

With a return to classic dressing making fashion headlines, it's no surprise footwear is following suit, and my favorite is the penny moc. Yes, those classic loafers from the likes of Bass that have survived countless incarnations over the decades are readying for a comeback. They're the perfect footnote to pick up where boat shoes leave off, offering a dressier alternative that works year-round.

Just to make sure I was on the right fashion track, I consulted with DNR Senior Editor Stan Gellers. In one of his recent columns, he stated, "Preppy is busting out all over and it's the buzzword of the season. ... Companies have jumped on the preppy bandwagon with their own take on the clothes that were once as traditional and enduring as the Ivy League schools where they began."

On the footwear front, Adam Derrick, creative director for Long Island City, N.Y.-based To Boot New York, is also a staunch supporter of penny mocs. In an e-mail to me from Italy, he wrote, "Funny, you should be on the same wavelength! One of our latest top sellers at Nordstrom, Saks and Bergdorf's is the 'Phipps' penny loafer, aka the 'college' penny."

Joining Derrick and me in his enthusiasm for penny mocs is Gordon Thompson, the creative director for Yarmouth, Maine-based Cole Haan. "Color and preppy are coming back and [penny mocs] are the perfect fit for that style of dressing," he said, adding that the look makes the perfect jean shoe. He stressed, however, that the style has to be relevant for today's pant silhouettes. For Thompson, that translates into Cole Haan's Noce style, introduced for spring '05 and continuing into fall. Done on an elongated last and set on a leather sole, it's the perfect footnote to today's wider-leg jeans, said Thompson.

Even traditional footwear houses such as Port Washington, Wis.-based Allen-Edmonds, which always has an offering of this Americana look, are seeing renewed interest in the category. According to Peter Cragan, director of North American sales, from October '04 through March, wholesale sales on its two leather-sole dress styles, the Cameron and Walden, were up 73 percent, indicating the trend will be going strong into fall '05.

A discussion about penny mocs wouldn't be complete without testimony from brands such as Bass and Eastland, benchmarks of the preppie movement. In fact, Bass introduced Americans to the look with its now iconic Weejun back in 1936. It soon evolved into a symbol of "cool," according to the company, when James Dean slipped on a pair. Two decades later, Michael Jackson rejuvenated the look when he wore them in his classic "Thriller" video. For fall '05, Bass will be delivering a new twist on the penny moc with the Blaisdell, described as a 21st-century update, done with a slightly dressier feeling.

The big surprise, however, was when I asked Jim Klein, president of Freeport, Maine-based Eastland, how the company's penny-moc business was doing. Klein said the company, which first offered them in 1955, had watched the look come and go, and hadn't done a version in a decade since the firm moved its production offshore. But, he said, there will be an assortment to choose from for fall '05, with its Asian factories now capable of doing quality handsewns.


"We've reintroduced them as we saw preppy looks get stronger," he said, pointing out the new addition, called the Pepperdine. "We needed to get back into it for fall '05."

While I've been getting strong fashion vibes about penny mocs, Klein said he's been hearing talk about another preppy staple: bucks. This fall, Eastland will be delivering bucks in white, black, tan and brown suede, all set on a traditional red-brick sole. With bucks on the horizon, who knows, saddles may not be far behind.

Barbara Schneider-Levy: [levyb@fairchildpub.com](mailto:levyb@fairchildpub.com).

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*A GIFT FOR EVERY DAD Rocky Mountain News (Denver, CO) June 16, 2005 Thursday Final Edition*

Copyright 2005 Denver Publishing Company  
Rocky Mountain News (Denver, CO)

June 16, 2005 Thursday Final Edition

**SECTION:** SPOTLIGHT; Pg. 3D

**LENGTH:** 381 words

**HEADLINE:** A GIFT FOR EVERY DAD

**BYLINE:** Lesley Kennedy, Rocky Mountain News Style Editor

**BODY:**

I don't know if I'm becoming more mature or if it's just a part of getting older, but somewhere along the line my father went from not only being a parent, but also a friend.

I always feel a jolt of pride when people tell me I'm like my Dad. He's an award-winning journalism teacher. I followed his footsteps into the reporting field. I echo his love of books (though he's reading six right now, while I'm trying to find time to get through one). To this day, I find myself repeating jokes he told me when I was a girl.

Sadly, I didn't inherit his exceptional singing voice, his striking Trivial Pursuit knowledge or his enviable speaking skills, but I feel so lucky and fortunate to have grown up with such a smart, funny and loving Dad. Jack Kennedy is just plain cool.

And with Father's Day right around the corner, simply hanging out with him seems an ideal way to spend Sunday afternoon. But, at the risk of seeming cheap, I'll be sure to throw in a gift or two. For those of you who can't be there in person, here are five ideas to show your pop how much he means to you.

**INFOBOX**

**Metrosexual dads**

The Art of Shaving's new 4 Elements of the Perfect Shave Kit offers two weeks worth of the company's products, including the aromatherapy-based Pre-Shave Oil, Shaving Cream, After-Shave Balm and a shaving brush (\$38). Great for travel. At Neiman Marcus.

**Traditional dads**

A tie may seem predictable, but make it whimsical without being wacky and it'll raise his fashion quotient. Angela Moore's Pineapples silk tie (\$48) is set on a mint green, coral or cornflower blue background. At [www.angelamoore.com](http://www.angelamoore.com).

**Music-loving dads**

Is dad a rocker? Kmart carries Merch, a new collection of replica vintage concert T-shirts. The line includes

the Rolling Stones, Led Zeppelin, Pink Floyd, KISS, AC/DC, Willie Nelson, Bon Jovi and Guns n' Roses (\$19.99). At select Kmart's and [www.kmart.com](http://www.kmart.com).

Adventurous dads

The Portofino Map Case (\$10.99) is a sleek way to hold brochures and maps, and it folds compactly to fit into a glove compartment or door pocket. At The Container Store.

Stylish dads

A new shirt is always a safe, and usually well-appreciated gift. Nautica's stain-resistant polos ( \$52) are classic wardrobe staples. At department stores.

**NOTES:**

COLUMN;

SEE END OF TEXT FOR INFOBOX

**GRAPHIC:** Photo (5), Angela Moore's Pineapples silk tie., **CAPTION:** Nautica's stain-resistant polos., **CAPTION:** Art of Shaving's new 4 Elements of the Perfect Shave Kit., **CAPTION:** The Portofino Map Case., **CAPTION:** Kmart carries Merch, a new collection of replica vintage concert, T-shirts.

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*People & Players Advertising Age June 20, 2005*

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June 20, 2005

**SECTION:** PEOPLE & PLAYERS; Pg. 32

**LENGTH:** 365 words

**HEADLINE:** People & Players

**BODY:**

Newport, R.I.: Fashion documentary

Vogue sponsors a screening of "Seamless" at the Newport International Film Festival. (From I.) Charles H. Townsend, president-CEO, Conde Nast; film subject and fashion designer Doo Ri Chung; Tom Florio, VP-publisher, Vogue; Douglas Kieve, film director; Laurie Kirby, executive director of the Newport International Film Festival.

New York: New crew

Advertising Women of New York holds its 2005 Installation of the board of directors. (From I.) Carol Evans, president-CEO, Working Mother Media; Jill Kaplan, general manager, Wall Street Journal's "Weekend Edition"; Geraldine Laybourne, chairman-CEO, Oxygen Media; Debby Beece, president-programming and marketing, Oxygen Media; Dana Wade, president, Spike DDB.

New York: Worldwide Muppets

Sesame Workshop hosts a gala evening. (From I.) Gary Knell, president-CEO, Sesame Workshop; Stan O'Neal, chairman-CEO, Merrill Lynch; actress Vanessa Williams; Queen Rania Al-Abdullah of Jordan; event host Barbara Walters. In the front row are Jordan's Tonton (I.) and the U.S.'s Elmo.

New York: More talk for Tucker

MSNBC holds a launch party for "The Situation with Tucker Carlson." (From I.) Tucker Carlson, host; Reverend Al Sharpton; MSNBC President Rick Kaplan.

New York: Double-Don

At the Third Annual American Business Awards Donny Deutsch presents Donald Trump with the event's first Lifetime Achievement Stevie Award.

Norwalk, Conn.: Kayak attack

GQ and Nautica prepare for Kayak for a Cause, to be held on July 23 and which benefits Make-a-Wish

Foundation. (From I.) Chris Fuentes, president, Nautica USA; Alex Knopp, mayor of Norwalk; Peter Hunsinger, VP-publisher, GQ; Miles Spencer, founder, Kayak for a Cause; Guy L. Smith, exec VP, Diageo.

Whitehall, Pa.: Prom date

Pop star Ryan Cabrera performs at Whitehall High School prom in conjunction with JC Penney and Seventeen. (From I.) "Rock Your Prom" sweepstakes winner Ashley Stokes, Ryan Cabrera and Elizabeth Schacher, merchandising manager, Seventeen.

Submissions for photo review should be sent to People & Players, Advertising Age, 711 Third Ave., New York, NY 10017. Send color transparencies or color prints, or send digital images to [PeopleandPlayers@AdAge.com](mailto:PeopleandPlayers@AdAge.com)

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*California Gleamin' The Cincinnati Enquirer (Ohio) June 26, 2005 Sunday Final Edition*

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The Cincinnati Enquirer (Ohio)

June 26, 2005 Sunday Final Edition

**SECTION:** SPORTS; Pg. 1B

**LENGTH:** 1033 words

**HEADLINE:** California Gleamin'

**BYLINE:** By Colleen Kane / Enquirer staff writer

**BODY:**

The coolness factor drives beach volleyball's appeal, from the toned physiques to the 'beach' attitude

Bruce Binkow sells California. He sells the sand and the sun and the beautiful people. He sells all that is cool - or hot, as the correct slang term may be - about beach life.

"We export the California lifestyle. We export fun in the sun," said Binkow, the chief marketing officer for the Association of Volleyball Professionals tour.

This week's port is local. The AVP comes to the Lindner Family Tennis Center in Mason beginning Thursday, and it brings with it some of the best volleyball players in the world - Olympians such as Karch Kiraly, Misty May and Kerri Walsh.

But more than just the high caliber of competition, the AVP has a broader appeal. It's the laid-back attitude. It's the perfect bodies in little clothing. It's the trendy supporters. It's the California cool that Binkow hopes will make his four-day sales trip to the Midwest successful.

"The sport sells itself," Binkow said. "... It's fantastic on television, and it's absolutely captivating on site. It takes about 10 minutes before somebody in the crowd gets wrapped up in the teams."

The California attitude

Midwesterners Jeff Nygaard and Denise Johns admitted they had concerns when they moved to California to play their sport.

Nygaard, an Olympian from Madison, Wis., had his parents warn him never to leave his laundry unattended at UCLA based on their perceived mistrust of people in Los Angeles. (He did once and returned to find it folded by someone else.) Johns, of Copley, Ohio, was worried her Midwestern morals wouldn't mesh. They've since gotten used to the subtle differences in lifestyle, good and bad. Johns even has grown to love the party atmosphere, the attitude that is at the core of the AVP appeal.

"(An AVP tournament) is very appealing," said Johns, a University of Cincinnati graduate. "It's noisy. There's music. Geeter, the announcer, is hilarious. There's a lot of energy."

Besides volleyball, fans at an AVP event can expect music, games on the sand, a beer garden and

interaction with the athletes.

Chris "Geeter" McGee is the eight-year announcer of the AVP, whose job it is to keep the crowd informed and entertained. He calls the games between plays, chats with the crowd and helps run games like tug of war, musical chairs, relay races and the wave between matches. And he gets the venue ready when it's about to be put on national TV, as Cincinnati will be for the men's and women's finals Saturday and Sunday.

"The cue is when I say, 'It's the AVP on NBC!'" McGee said. "I haven't had a place in eight years that doesn't get crazy for the finals."

McGee, who used to play volleyball and also hosts a show called "Dig" on Fox Sports, said he'll often be visited by players in his announcing booth, while a screen on the main court shows clips and bios so fans get to know the players.

It's also common for fans to meet big-name players walking around the venue, and autographs can be easy to come by.

"One of the things that is so great about the AVP is that the players are really tangible to the fans," Johns said.

That is just part of the draw.

#### The sex appeal

In few other sports are athletes' bodies put on display as they are in beach volleyball, where bikinis and board shorts are the uniforms.

"It's like watching 'Baywatch' without the slow motion," Nygaard said. "It's the best of both worlds: really good-looking people and great athletes."

The athletes are tan from their days on the beach. (Well, for the most part. Wisconsin native Nygaard avoided the beach at first, because "I know what my skin's like. I was going to get fried.") And their bodies are supremely toned - to the point that trainer Mike Rangel said of his trainee, Karch Kiraly: "I would put him up against any athlete in the world as far as conditioning."

McGee said there are so many great bodies on the Tour that he couldn't pick the best, but: "If you were a man, you wouldn't mind looking like that at all. As for the women, there are a lot of great bodies out there; they're not supermodel size zero, they're athletic."

It's all part of the sex appeal of the event, which can leave fans in the crowd fixated and have TV browsers' "clickers come to a screeching halt," Binkow said. And one of the best parts about it for Binkow is that it isn't forced.

"If the commissioner of the LPGA put golfers in bikinis, eyebrows might be raised. But this is not done in an exploitive or premeditated way," Binkow said. "The truth is, if you ask any of the pro players if they would prefer to wear something else, they would say they wouldn't, because of the conditions they play in. The more clothing, the worse it is for them. We have an advantage because it's organic to the sport, but it's sexy at the same time."

That beautiful image also attracts some trendy sponsors.

#### Selling an image

The AVP, which has a main demographic of 18-34-year-olds, attracts sponsors that share the same image - young, active, fun and healthy.

"They're sponsors that have the desire to reach the same group as we do," Binkow said. "There's been research that shows our fans are fiercely loyal to our sponsors, just under NASCAR."

Nissan is the title sponsor of the AVP's Championship Series, which begins with the Cincinnati Open. Other AVP sponsors include Bud Light, Aquafina, Xbox, Sirius Satellite Radio and Gatorade. And then there are the players' sponsors and endorsements, including Wilson, Speedo, Oakley, **Nautica** and other "cool" brands.

And the advertising is everywhere at tour stops, including on the players via armbands, temporary tattoos, hats, clothing and sunglasses.

Bill Nielsen, the Director of U.S. Subsidiary for Xbox, said the company is in its fourth season with the AVP because it recognized the opportunity to reach a varied customer group, from young people who come to party to families that want to spend a day in the sun, watching Olympians.

"Our core target is 16- to 24-year-old males, and 16- to 24-year-old males are going to come out and see the girls in bathing suits, the men and women with great bodies," Nielsen said.

E-mail [ckane@enquirer.com](mailto:ckane@enquirer.com)

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*The latest news from the USOC - June 29 The Sports Network June 29, 2005 Wednesday*

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June 29, 2005 Wednesday

**SECTION:** Olympics (News Story)

**LENGTH:** 6847 words

**HEADLINE:** The latest news from the USOC - June 29

**BODY:**

(Courtesy of United States Olympic Committee) Salt Lake City, UT (Sports Network) - The following is a recap of events from the United States Olympic Committee. Archery: (June 23) All 13 remaining members of the U.S. Archery World Target Championship Team were eliminated from individual competition during the head- to-head elimination round. Four-time Olympian Butch Johnson (Woodstock, Conn.) and 2004 Olympian Jennifer Nichols (Cheyenne, Wyo.) advanced to the quarterfinals before being eliminated. (June 24) The U.S. men's and women's World Target Championship compound teams advanced to the finals as they continued their quest to defend the USA's 2003 world titles. In the recurve team competition, the U.S. men advanced to the quarterfinals before falling to a team from India, 255-236, while the U.S. women's lost in the first round to the Japanese archers, 238-231. (June 26) The 2005 Archery World Target Championships came to a close with the U.S. compound team winning a gold and a silver medal in the team round event. The No. 1-seeded men's compound team of Dave Cousins (Standish, Maine), Braden Gellenthien (Hudson, Mass.) and Dee Wilde (Pocatello, Idaho) defended its 2003 World team title, along with Kevin Polish (Carmichaels, Pa.), defeating Norway easily in the gold- medal match, 251-226. Reigning World Target Champion Mary Zorn (College Station, Texas), 16-year-old Erika Anschutz (Grand Island, Neb.), Jamie Van Natta (Toledo, Ohio) and Christle Colln (Cape May, N.J.) won the women's compound team silver medal after losing a close finals match to archers from France, 250-246. (June 27) The Disney's Wide World of Sports Complex and Florida Archery Association hosted the 24th Annual Junior Olympic Archery Development National Championships in Orlando. The event featured more 200 young archers (6 to 18 years old) from around the country, including Junior United States Archery Team members and Junior World Champions. For competition results, log on to [www.usarchery.org](http://www.usarchery.org). Baseball: (June 22) Cory Rasmus (Phenix City, Ala.) lined a run-scoring double to drive in the tie-breaking run in the top of the 11th inning as the Dixie National All-Stars edged AABC, 3-2, in the nightcap of the 10th Annual Tournament of Stars at historic Joe Becker Stadium in Joplin, Mo. In earlier action, NABF used two big innings to register a 14-3 victory against PONY while the USA Stars tallied six runs in the first two innings on the way to a 9-1 win against Babe Ruth. (June 24) USA Baseball announced that Alex Gordon - an infielder from the University of Nebraska - topped a talented field of five finalists to capture the 2005 Golden Spikes Award, amateur baseball's most prestigious honor, which is sponsored annually by the Major League Baseball Players Association. For more information, log on to [www.usabaseball.com](http://www.usabaseball.com). Basketball: (June 27) The quest for gold resumes June 28 for the USA Women's U19 World Championship Team. Fresh from a 4-0 finish and gold medal-winning performance at the recent International Sports Invitational in San Diego, Calif., the squad will reassemble in Colorado Springs, Colo. for its final preparations for the July 15-24 FIBA U19 World Championship in Tunisia. The U.S. will continue its training July 3-6 at American University in Washington, D.C., then will travel to Budapest, Hungary, where it will train July 7-11 and play two exhibition games (July 9-10) against Hungary's U19 Team. For more information, log on to [www.usabasketball.com](http://www.usabasketball.com). Bowling: (June 22) A good mix of veteran leadership and promising newcomers added up to success for United States Bowling Congress' Junior Team USA 2005 at the recent International Youth Friendship Tournament in Punta Cana, Dominican Republic. (June 22) The USBC has begun a thorough review of the

entire "System of Bowling," which includes the lanes, lane conditions, bowling balls and pins. Through improved set standards following ongoing research by the USBC Equipment Specifications Team, the USBC will ensure the future of bowling does not suffer from a lack of sporting credibility. (June 22) The United States Bowling Congress Board has selected Barbara Chrisman (Pleasant View, Utah) and Perry Daniels (Carrollton, Texas) to join the USBC Board of Directors, which is made up of 24 active bowlers and bowling enthusiasts. (June 22) The United States Bowling Congress Collegiate program is accepting bids to host the USBC Intercollegiate Team Championships and USBC Intercollegiate Singles Championships in 2007 and 2008. (June 23) Anita Manns has had quite a spring. In April, she was named the Collegiate Bowler of the Year by the Bowling Writers Association of America. Later, the Wichita State senior was named most valuable player as she helped her school win a national title at the Intercollegiate Bowling Championships. Now the Austin, Texas native takes her All-American credentials to the Women's International Bowling Congress Championship Tournament, where Manns would just like to keep pace with her mother. Norma Manns bowls on a team that currently leads the team event in Division 1. (June 24) Chicago's Chi-Town team is at it again. The women who won the Division 1 (average 846 thru 945) team event last year now lead Division 2 (average 746 thru 845) after shooting a team score of 2,640 to move into first place by 14 pins. With one day of competition remaining at the WIBC Tournament, Chi-Town has a great chance of becoming repeat champions. (June 25) Chicago's Gwendolyn Franklin tossed the shot that ended the 86th WIBC Championship Tournament, a 77-day event which was highlighted by two scoring records. (June 28) The United States Bowling Congress Board of Directors has explored available resources and has decided to retain the assets of the Professional Women's Bowling Association until a viable proposal is found. For more information, log on to [www.bowl.com](http://www.bowl.com). Boxing: (June 22) Following a successful opening day of competition at the 2005 Junior Olympic National Boxing Championships in Brownsville, Texas, 30 bouts were on tap for day two. Boxers ranging in weight from 95 pounds on up to the super heavyweight (201+ lbs) division stepped into the ring, all of them in search of a Junior Olympic national title. June 25) The Junior Olympic National Championships moved into championship-round action on both the male and female sides, featuring the best 15- and 16-year-old boxers in the nation. For complete results, log on to [www.usaboxing.org](http://www.usaboxing.org). Canoe/Kayak: (June 24) In first day action at the Flatwater Sprint U.S. Team Trials in Lake Placid, N.Y., Rami Zur (Berkeley, Calif.) outraced a strong field to win the men's single kayak 500 meter event. Jeff Smoke (Buchanan, Mich.) and Andy Bussey (Kailua, Hawaii) finished second and third, right on Zur's tail. In the women's single kayak 500 meter race, Carrie Johnson (San Diego, Calif.) paddled to her second consecutive team trials title. Following close behind were Kari-Jean McKenzie (San Diego, Calif.) in second and Kalen Lee (Gainesville, Ga.) in third. Johnson also led a strong boat of female paddlers in the women's K-4 (four person kayak) 500 meter event. With her were Maggie Hogan (San Diego, Calif.), Kalen Lee and Susannah Stucchio (Mount Vernon, N.Y.). In the men's K-2 (two person kayak) 500 meter event, 2004 Olympians Jeff Smoke and Andy Bussey held off the fast-closing boat of Rami Zur and Tim Hornsby (San Diego, Calif.). In the men's single canoe, two-time Olympian Jordan Malloch (Seattle, Wash.) dominated a small field of paddlers in the 500 meter distance. Finishing second was David Aldrich (San Diego, Calif.). Athletes finishing first in each event are nominated to compete for the United States in that event at the Pan American Championships July 7-10 in Quebec, Canada, and based on Pan Am performances could be nominated to participate in the World Championships in August. (June 26) Perhaps the most exciting event of the Flatwater Sprint Team Trials was the final one. The men's K-4 (four person kayak) 1000 meter race is the fastest race of the regatta, and Jeff Smoke, Andy Bussey, Brandon Woods (Kaneohe, Hawaii) and Daniel Krawczyk (Bayside, N.Y.) streaked down the course to win by a boat length. Finishing second was the dynamic quad of Rami Zur, Ty Hagler (Gainesville, Ga.), Morgan House (Gainesville, Ga.) and Tim Hornsby. For more information, log on to [www.usack.org](http://www.usack.org). Equestrian: (June 22) As part of a series of improvements designed to relieve competition headaches for members and management, the United States Equestrian Federation and the United States Dressage Federation have agreed to commence joint recognition of dressage competitions in the United States. Beginning in 2006, dressage competitions recognized by the USEF will also be recognized by the USDF, eliminating the need for show organizers to apply for USDF recognition. (June 22) The USEF and USDF have approved a change of venue for the 2005 New England Dressage Association Fall Festival, Sept. 14-18. The Board of NEDA unanimously voted to move the Festival from Fieldstone Farm in Halifax, Mass., to HITS-on-the-Hudson in Saugerties, N.Y., a year earlier than originally anticipated. (June 27) Olympic gold medalist David O'Connor (The Plains, Va.) and 11-year-old Ben Gibbs, a member of the Northern Virginia Therapeutic Riding Program, will join Jay Hickey, president of the American Horse Council, and Rep. Don Sherwood (R-PA), a horse owner and breeder, in a June 28 Washington, D.C. ceremony marking the release of the most

comprehensive study ever done on the U.S. horse industry. The study, commissioned by the American Horse Council and several member organizations, demonstrates how the horse industry contributes significantly to the nation's economy and lifestyle. (June 28) The horse industry in the United States contributes \$39 billion in direct economic impact to the U.S. economy and supports 1.4 million jobs on a full-time basis, according to a new study released by the American Horse Council. When indirect and induced spending are included, the industry's economic impact reaches \$102 billion. The study also estimates the horse population in this country has reached 9.2 million. For more information, log on to [www.usef.org](http://www.usef.org). Field Hockey: (June 24) A team of rising young stars and established international standouts will represent the United States when USA Field Hockey hosts the Rabobank Champions Challenge, July 8-16 at the USA Field Hockey National Training Center in Virginia Beach, Va. USA Field Hockey and women's national team coach Lee Bodimeade named the team to the tournament following a pair of international series with New Zealand and Australia. Held every two years, the Champions Challenge is one of the International Hockey Federation's premier events and includes the teams ranked 7th-12th in the world standings. The USA women are currently tied for 11th in the world rankings and will be joined by New Zealand (6th), England (8th), Spain (9th), Japan (10th) and South Africa (tied 11th). The USA opens play on July 8 against South Africa. (June 27) Six hundred and forty six of the nation's top young field hockey players will get the chance to showcase their skills for national team selectors when the USA Field Hockey Association conducts its National Futures Championship, July 9-18 at the USA Field Hockey National Training Center in Virginia Beach. Competition in the U14 division is scheduled for July 9-12, followed by the U16 division July 11-15, and concluding with the U19 division July 14-17. The Futures Championship will run in conjunction with the Rabobank Champions Challenge. For more information, log on to [www.usfieldhockey.com](http://www.usfieldhockey.com). Gymnastics: (June 24) Alexander Artemev (Morrison, Colo.) dislocated his left shoulder during training and will undergo corrective surgery. As a result, Artemev, a member of the men's national team for two years, will miss the 2005 Visa Championships Aug. 10-13 in Indianapolis, Ind. His status for the 2005 World Gymnastics Championships, Nov. 20-27 in Melbourne, Australia, has yet to be determined. Artemev is expected to be able to return to training and competition in two to four months. (June 27) Geoffrey Corrigan (Colorado Springs, Colo.), who just completed his collegiate career at the University of Michigan, won the 2005 Men's U.S. Qualifier in Colorado Springs to advance to the Visa Championships. Twenty-eight male gymnasts in the junior and senior divisions qualified for the Visa Championships. Ralph Rosso (Morganville, N.J.) won the 16-18 all-around title, with Edward Mesa (Cooper City, Fla.) taking top all-around honors in the 14-15 division. For more information, log on to [www.usa-gymnastics.org](http://www.usa-gymnastics.org). Judo: (June 26) Ryan Reser (Colorado Springs, Colo.) successfully defended his 2001 gold medal in the 73 kg (161 lbs.) weight category at the 2005 Pac Rim Judo Championship in Jeju, Korea. Once again, he was the only USA athlete to win a gold medal in the event. Valerie Gotay (Temecula, Calif.) and Sayaka Matsumoto (Richmond, Calif.) won bronze medals in the 57kg (125 lbs.) and 48kg (106 lbs.), respectively. All three athletes are tuning up for the 2005 World Judo Championships in Cairo in September. For more information, log on to [www.usjudo.org](http://www.usjudo.org). Modern Pentathlon: (June 22) The U.S. Olympic Committee announced the list of competitors for the 2005 U.S. National Pentathlon Championships for men and women in the youth, junior and senior divisions. International competitors from Canada, Ecuador, El Salvador, the Dominican Republic and Guatemala will also participate in the June 24-26 event in Colorado Springs, Colo. (June 25) Dennis Bowsher (Colorado Springs, Colo.) compiled 5,404 points to capture his first national title as the men wrapped up competition at the U.S. National Pentathlon Championships. Bowsher, who has only been competing in the sport since January 2003, was joined on the medal stand by Niul Manske (silver/5,188 points) and Terris Tiller (bronze/5,064 points), both of Colorado Springs. (June 26) Michelle "Mickey" Kelly (Colorado Springs, Colo.) compiled 5,196 points to earn the title of U.S. National Champion as competition wrapped up with the junior and senior women's division at the U.S. National Pentathlon Championships. Kelly, who just completed the United States Army's 14-week Officer Candidate School in Fort Benning, Ga. and will be commissioned as a second lieutenant on June 30, was followed in the senior division by Emily Shertzer (Colorado Springs, Colo./4,936 points) and Ursula Hummel (Park City, Utah/4,184 points). For more information, log on to [www.usocpressbox.org](http://www.usocpressbox.org). Roller Sports: (June 24) The 2005 Hardball Hockey National Championships will be held June 26-July 1 in Cumberland, Md. The Cumberland Raiders will play Spain in an exhibition game to kick off the national competition. (June 24) The 2005 Hardball Hockey World Championships is scheduled for Aug. 6-13 at the San Jose State University Events Center in San Jose, Calif., where the most dynamic teams in the world will battle for the international gold medal and the overall world champion title. For more information, log on to [www.usarollersports.org](http://www.usarollersports.org). Rowing: (June 23) Junior national team berths in four boat classes will be up for



grabs June 24-27 at the 2005 Junior National Team Trials on Lake Mercer in West Windsor, N.J. The winners of the men's single sculls, women's single sculls, men's double sculls and women's double sculls will earn the right to represent the United States at the 2005 World Rowing Junior Championships, slated for early August in Brandenburg, Germany. (June 26) Penn Athletic Club's Sean Medcalf and Potomac Boat Club's Caroline Berson earned junior national team berths after sweeping the first two finals of the junior men's and women's single sculls at the Junior National Team Trials. (June 27) Crescent Boat Club and Steel City Rowing Club won the third and decisive finals of the men's and women's double sculls, respectively, at the Junior National Team Trials. Crescent Boat Club's John Cerrone and Justin Ochal, and Steel City Rowing Club's Meredith Meehan and Katrina Gagnon, will join Sean Medcalf and Caroline Berson on the junior national team. In addition to the four boats selected at the trials, the U.S. will send a men's eight, men's four with coxswain, women's eight, women's four and women's pair to the World Junior Championships. Those boats will be chosen in July by the junior national team head coaches from the athletes participating in the junior national team camps that are currently in progress. For more information, log on to [www.usrowing.org](http://www.usrowing.org). Sailing: (June 22) US SAILING announced a new fundraising program to increase support for future U.S. Olympic and Paralympic hopefuls. Launched by US SAILING's Olympic Sailing Committee, the Yacht Club Partner Program encourages sailing organizations nationwide to become involved in top-level sailing by making donations to the Olympic Sailing Program. In return, organizations and their members will enjoy exclusive benefits from the OSC and the National Sailing Teams. (June 23) Nautica International Inc. has signed an exclusive agreement with US SAILING to be the "Official General Apparel Supplier" of the U.S. sailing teams. In addition to the providing apparel for team members, Nautica is also sponsoring several major US SAILING events, to include specially-designed event clothing for the judges, umpires, club officials, volunteers and clinic coaches. (June 27) U.S. Sailing Team members Mikee Anderson-Mitterling (Coronado, Calif.) and Dave Hughes (San Diego, Calif.) won the 470 Men's class at the Kiel Week regatta in Germany, defeating 57 boats to take home the trophy. Since Anderson-Mitterling and Hughes started racing together earlier this year, this was their first win at an International Sailing Federation Grade 1 event. The duo finished second at US SAILING's Rolex Miami OCR last January. For more information, log on to [www.ussailing.org](http://www.ussailing.org). Shooting: (June 24) USA Shooting's last Olympic events -- men's rapid fire pistol and women's three-position rifle -- wrapped up at Fort Benning, Ga. Sgt. Keith Sanderson of the Army Marksmanship Unit won his second event of the National Championships. Sanderson, who was accepted into the AMU just a few months earlier, beat second-place finisher John Bickar (Canton, Ohio) by less than a point on the last series to finish with a 1,337.4 and the gold. Staff Sgt. John Ennis, also of the AMU, took third with a 1,332.0, while Cody Maxwell (Woodland, Colo.) was fourth with a 1,307.7. Maxwell will join Sanderson on the Championships of America's Team in this event. Jamie Beyerle (University of Alaska-Fairbanks) took the gold in women's three-position, as well as in women's prone. Beyerle finished with a 1,259.8 in 50m three-position, with Colorado Springs (Colo.) Olympic Training Center resident athlete Emily Caruso finishing second with a 1,248.7. Sarah Blakeslee, also a CSOTC resident athlete, finished third overall with a 1,246.7 and first in the junior women's division. Blakeslee once again qualified to make the CAT Team, but declined. Instead, Kim Chrostowski (University of Nebraska) and Taylor Beard (Arvada, Colo.) will be traveling to Puerto Rico later this year in this event. For more information, log on to [www.usashooting.com](http://www.usashooting.com). Skiing: (June 26) Record-setting World Cup ski champion Bode Miller (Franconia, N.H.) and World Championships snowboard medalist Hannah Teter (Belmont, Vt.) are among the candidates for this year's ESPY Awards. Miller is nominated in the Best Male Athlete category while Teter is one of the candidates for Best Female Action Sports Athlete. For more information, log on to [www.usskiteam.com](http://www.usskiteam.com). Soccer: (June 23) U.S. Men's National Team manager Bruce Arena has selected the 23 players who will compete in the 2005 CONCACAF Gold Cup, the regional championship of North America, Central America and the Caribbean. The 12-team tournament runs July 6-24 in six cities across the United States. The U.S. will compete in Group B along with Canada, Costa Rica and Cuba, opening the tournament July 7 against Cuba at Qwest Field in Seattle, Wash. The U.S. continues group play against Canada on July 9 in Seattle, then heads East to finish out the opening round against Costa Rica at Gillette Stadium in Foxboro, Mass. The team will begin to assemble June 26 in Portland, Ore., and will train at Nike World Headquarters. The group will move to Seattle on July 3. (June 26) The U.S. Women's National Team earned its first win on home soil in 2005, defeating Canada, 2-0, on a wet, slippery afternoon at the Virginia Beach (Va.) SportsPlex. Lori Chalupny (St. Louis, Mo.) and Christle Welsh (Massapequa, N.Y.) scored for the USA in the first half as Greg Ryan came out victorious in his first match as the team's new head coach. The U.S. squad will come together again on July 3 in Portland, Ore. for a week of training prior to the July 10 match against Ukraine at Merlo Field on the campus of the University

of Portland. The U.S. women will finish their three-game summer schedule on July 26, taking on Iceland at the Home Depot Center in Carson, Calif. For more information, log on to [www.ussoccer.com](http://www.ussoccer.com). Softball: (June 25) The USA Softball Junior Men's National Team rallied for three runs in the bottom of the seventh inning to defeat the Czech Republic, 6-5, in its opening game of the 2005 ISF Junior Men's World Championship. (June 25) The USA Softball Junior Men were shut out by two-time defending champion Australia, 5-0, on day two of the ISF World Championship to fall to 1-1 in the tournament. The U.S. managed only two hits in the game while being fanned 17 times. (June 26) A two-out rally in the sixth inning by the New Zealand Junior Men's Team was enough to get past the USA on day three of the ISF Junior Men's World Championship. Leading 1-0 through five innings, the U.S. was unable to impede the Kiwi's rally in the sixth, allowing two runs to fall behind 2-1. The loss drops the Red, White and Blue to 1-2 in the championship. (June 27) The USA Softball Junior Men evened their record at 2-2 with an 8-1 run-rule victory over Argentina on day four of the ISF Junior Men's World Championships. The win ended a two game skid for the Red, White and Blue and keeps the Americans' hopes alive for a spot in the championship finals. (June 28) The USA Junior Men dropped to 2-3 at the ISF Junior Men's World Championship after losing 6-2 to Canada on day five of the tournament. The U.S. led for the majority of the game, but a sixth-inning rally by Canada proved to be too much to overcome. For more information, log on to [www.usasoftball.com](http://www.usasoftball.com). Speedskating: (June 23) U.S. Speedskating announced a newly-formed partnership with 24 Hour Fitness, a global leader in health and fitness facilities. For more information, log on to [www.usspeedskating.org](http://www.usspeedskating.org). Swimming: (June 22) Matt Farrell (Colorado Springs, Colo.) will join USA Swimming as the new Managing Director for Business Development effective July 30. Farrell has worked for the United States Olympic Committee for a total of seven years, most recently as the Associate Director of Broadcast Properties. (June 22) Thirty-two members of USA Swimming's 2005 World Championship Team will compete at the Santa Clara Invitational, June 23-26 in Santa Clara, Calif., the final meet before they head to Montreal, Canada. Three-time Olympic gold medalist Aaron Peirsol (Irvine, Calif.) headlines the field, which includes 14 Olympic medalists. (June 22) Natalie Coughlin (Vallejo, Calif.) has a shelf full of Olympic medals, enough college records to last a dozen lifetimes, and an equally bright future. Additionally, she is one of 44 U.S. swimmers who will compete at the 2005 World Championships, July 24-31 in Montreal, Canada. (June 28) USA Swimming announced that Omaha, Neb. will host the 2008 U.S. Olympic Team Trials - Swimming. Set for June 30-July 7, 2008, it will be the first time the event will be staged in a temporary pool in an indoor facility, the new Qwest Center Omaha. For more information, log on to [www.usa-swimming.org](http://www.usa-swimming.org). Taekwondo: (June 27) Twenty athletes were named to the 2005 U.S. Junior National Team following competition in the 14-17 Black Belt World Class Sparring division at the Junior Olympic Taekwondo Championships in San Antonio, Texas. The Junior National Team members will compete at the Pan American Junior Championships in Oranjestad, Aruba Oct. 5-7. For more information, log on to [www.ustu.org](http://www.ustu.org). Tennis: (June 28) At Wimbledon, Venus Williams (Palm Beach Gardens, Fla.) avenged a family defeat and advanced to the quarterfinals by beating Jill Craybas (East Greenwich, R.I.). Lindsay Davenport (Laguna Beach, Calif.) also advanced by defeating Kim Clijsters. In men's play, Andy Roddick (Boca Raton, Fla.) took care of Guillermo Coria in straight sets and 2002 champion Lleyton Hewitt defeated Taylor Dent (Newport Beach, Calif.). For more information, log on to [www.usta.com](http://www.usta.com). Track and Field: (June 22) The U.S. Track & Field and Cross Country Coaches Association (USTFCCCA) announced its national coaches and athletes of the year. Named were coaches John McDonnell (University of Arkansas) and Beverly Kearney (University of Texas), and athletes Kerron Clement (University of Florida) and Marshevet Hooker (University of Texas). (June 22) Willie Gault added to his M40 American record list after running 21.80 seconds in the 200m during the recent Southern California Association USATF Masters Championships. Earlier at the meet, the 44-year-old anchored a 4x100m relay that ran 41.4 (hand-timed) that bettered the listed world record. Gault also holds the M40 American record at 100m after running 10.73 at Occidental College in early May. (June 23) Exciting finals in the 100m dashes, sprint hurdles and an impressive performance in the men's high jump highlighted the 2005 USA Junior Outdoor Track & Field Championships in Carson, Calif. Athletes ages 19 and under are competing for the right to represent Team USA at the 2005 Pan Am Junior Championships July 29-31 in Windsor, Ontario, Canada, by placing in the top two of their events. J-Mee Samuels (Winston-Salem, N.C.) won a photo-finish in the men's 100-meter final. Kira Robinson (Colorado Flyers) was the class of the women's 100 hurdles field. Dustin Jonas (Nebraska) sixth at the NCAA Championships, turned in a very impressive performance in the men's high jump with a personal-best clearance of 2.24m/7-4.25. (June 23) Willie Gault was named USA Track & Field's Athlete of the Week after adding the M40 American record in the 200m to the 100m record (10.73) he set in early May. (June 23) Upset victories in the men's field events and close competitions in the men's

10,000 meters and women's discus provided plenty of drama at the 2005 USA Outdoor Track & Field Championships. Two-time USA indoor champion Miguel Pate (Tuscaloosa, Ala.) announced that he has fully recovered from a blown out knee suffered in 2003 by upsetting reigning Olympic and world championships gold medalist Dwight Phillips (Sneville, Ga.). Two-time Olympic teammates Abdi Abdirahman (Mammoth Lakes, Calif.) and Meb Keflezighi (Mammoth Lakes, Calif.) made a two-man show of the men's 10,000 meter final, with Abdirahman crossing the line in 28:10.38. Keflezighi was inches back in 28:10.57. 2004 NCAA champion Becky Breisch (Nebraska) led the women's discus throw competition through three rounds, but in the fourth, fifth and sixth rounds she was relegated to fourth place by four-time U.S. champion Sellala Sua (Anaheim, Calif.), 2004 Olympic Trials and two-time Pan Am gold medalist Aretha (Hill) Thurmond (Opelika, Ala.) and five-time USA runner-up Suzy Powell (Modesto, Calif.). Olympian Shalane Flanagan (Marblehead, Mass.) made a time trial out of the women's 5,000 meters, running well clear of the field for nearly the entire race and winning in a 2005 U.S.-leading time of 15:10.96 for her first national championship. Three-time Olympian Amy Acuff (Austin, Texas) won the fifth U.S. outdoor title of her career in the women's high jump and 2003 Pan Am Games gold medalist Kim Krellner (Baton Rouge, La.) won her third U.S. title in the women's javelin throw. (June 24) A successful sprint double by Cleo Tyson (Tennessee) and a down-to-the-wire men's 200 provided the highlights at the USA Junior Outdoor Track & Field Championships. The men's 200 meters provided the closest race of the day. With 100m champion J-Mee Samuels leading out of the turn, Tremaine Smith (Nebraska) used a powerful stretch run to take the victory in 20.86 seconds. Otis McDaniel (TCU) moved up for second in 20.96, followed by Samuels in 21.00. Cleo Tyson encountered a challenge to her sprint double as well, but successfully turned back high schooler Alexandria Anderson to win in 22.93, giving her the national 200m title to go with her 100m crown. Three-time Nebraska state high school champion Robert Rands won an excellent men's long jump competition, jumping 7.49m/24-7. Nicole Leach (Pennsylvania's West Catholic High School) won the women's 400m hurdles title in 57.25. Reuben McCoy (Auburn) was an easy winner in the men's 400m hurdles with his time of 50.69. The men's and women's 800 meter finals both featured frantic sprints to the finish. In the women's race, University of Oregon-bound Rebekah Noble moved strongly past Heidi Magill (Orem, Utah) in the final 200 meters to win going away in a personal best of 2:03.73. The men's 800 was even closer as 10th grader Karjuan Williams (New Orleans Comets), Jacob DuBois (Eastern Michigan) and Nike Outdoor Nationals champion Robert Novak ran three abreast in the final stretch. Williams emerged the winner in 1:50.88. In the women's 5,000 meters, Nicole Blood (Saratoga Springs, N.Y.) led from start to finish, winning in 16:30.90. In the men's race, Paul Hefferon (Kansas/14:15.18) pulled away from Daniel Nunn (Georgetown/14:17.67) for the victory. Shevell Quinley (Tracy, Calif.) had an eventful day in the heptathlon, moving from second after day one to the USA junior championship. Corey White (University of Redlands) won the men's javelin with a throw of 67.46m/221-4, while Sarah Stevens (Arizona State) won the women's shot put with a mark of 16.90m/55-5. Chelsea Taylor (Colorado Flyers) took the women's high jump (1.78m/5-10), and Rachel Greff (Rice) won the women's pole vault (3.88/12-8.75). (June 24) At the USA Outdoor Track & Field Championships, four-time world champion Allen Johnson (Burke, Va.) won one of the greatest 110-meter hurdles races in history. The 34-year-old Johnson crossed the line in 12.99 seconds, his fastest time since 2003 and the fastest in the world in 2005, to win his seventh U.S. outdoor title. Dominique Arnold (North Hills, Calif.) was just .02 behind, in a personal-best 13.01, while Terrence Trammell (Atlanta, Ga.) also had a personal-best 13.02 to post the fastest third-place time in hurdling history. Joel Brown was fourth in 13.28 and also will be on the team for worlds, since Johnson as defending champion has an automatic berth into the world championships. Olympic silver medalist Bryan Clay (Azusa, Calif.) dominated the men's decathlon field, scoring 8,506 points. Two-time defending champion Tim Broe (Ann Arbor, Mich.) shattered the Championships record in the men's 5,000 meters, his time of 13:12.76 leading three men under Doug Padilla's 1985 mark of 13:16.42. (June 25) Thanks to a ground-breaking, cooperative effort between the International Association of Athletics Federations, USA Track & Field, the World Championships Sports Network and Dentsu Inc., track fans in the United States will have the opportunity to watch unprecedented coverage of the 2005 World Outdoor Track & Field Championships, Aug. 6-14 in Helsinki, Finland. In total, more than 70 hours of event coverage will be available to U.S. fans via national broadcast on the PAX national television network, regionally through Comcast, and online via the WCSN Web site. (June 25) Maria Michta (Nesconset, N.Y.), already the American junior record holder on the roads, added the 10,000m track American junior record to her resume, winning the event in 50:24.54 to break Lisa Chumbley's 1993 record of 50:26.9. (June 26) Kenny Hall (Baton Rouge, La.) continued his domination of the men's triple jump at the USA Junior Outdoor Track & Field Championships. The national high school record holder and a USATF Junior Olympic record holder as well, Hall won the

men's triple jump with a wind-aided (+2.2mps) 16.39m/53-9.25. Harvard-bound Zachary Pollinger won the men's 10,000-meter race walk in 45:29.10, and Michael Bingham (Wake Forest) won the decathlon with 7,042 points. (June 26) Kerron Clement and Sanya Richards (Austin, Texas) claimed the men's and women's title, respectively, of 2005 Visa Champion after turning in the top individual performances of the 2005 Outdoor Visa Championship Series. Clement's remarkable time of 47.24 seconds in the 400 meter hurdles, the fastest time in that event in seven years, vaulted him to the win in the Race for the Championship with 1,261 points. Richards seized the title when her world-leading 400-meter time of 49.28 garnered 1,226 points. (June 26) Justin Gatlin (Brooklyn, N.Y.) left the USA Outdoor Track & Field Championships with the first men's 100-200 double in 20 years, and Allyson Felix (Los Angeles, Calif.) earned another 200m title. Complete results are posted on the USATF web site. (June 26) At the 2005 IAU 100Km World Cup in Hokkaido, Japan the U.S. women's team earned a gold medal, led by second-place finisher and silver medalist Anne Riddle-Lundblad (Asheville, N.C.). Riddle-Lundblad posted a time of 7 hours, 54 minutes, 22 seconds, just 40 seconds out of first place after a grueling 62.1 miles. Second for the American women was Nikki Kimball (Bozeman, Mont.), who placed seventh in 8:22:58. Rounding out the scoring and also finishing in the top 10 was Tanya Pacey (Lakewood, Colo.), ninth with a time of 8:29:19. (June 27) More than 2,000 of the top youth track & field athletes in the U.S. will be on hand June 28-July 3 at the 2005 USA Youth Outdoor Track & Field Championships at the University of Tennessee in Knoxville. A national competition with entry based upon qualifying standards for each event, the Youth Outdoor Championships has the same age divisions as the USATF Junior Olympic program: Bantam (10 and under), Midget (11-12), Youth (13-14), Intermediate (15-16), and Young Men/Women (17-18) and is scored for team championships in all age divisions. The meet also serves as the final tune-up event for the World Youth Team USA that will travel to Marrakech, Morocco July 13-17 to compete at the 2005 IAAF World Youth Championships. (June 28) Walter Henning (Long Island, N.Y.) improved his intermediate boys hammer throw record to start competition at the Youth Outdoor Championships. The 16-year-old tossed 65.66 meters/215 feet, 5 inches to win the event. Kim Williams (Douglasville, Ga.) tossed 48.15m/158-0 on her first attempt to win the young women's division of the hammer throw. For more information, log on [www.usatf.org](http://www.usatf.org). Triathlon: (June 28) USA Triathlon announced that the Baker's Healthy Start Foundation Triathlon, Aug. 7 in Bellingham, Wash., will serve as the U.S. national championships and world championship qualifier for elite, youth (13-15), junior ITU-style (16-19), and under-23 athletes. The Baker's race is part of USA Triathlon's 2005 Elite Cup Series - The Haul to the Great Wall - and part of the International Triathlon Union's Continental Cup Series. U.S. elite athletes will be competing for prize money, points for both the Elite Cup and Continental Cup series, and spots on the U.S. team for the Sept. 10 ITU World Triathlon Championships in Gamagori, Japan. International athletes will also have a chance to win money and points. U23 and junior ITU-style triathletes can also use the race to qualify for the world championships in Gamagori. For more information, log on to [www.usatriathlon.org](http://www.usatriathlon.org). Volleyball: Beach (June 22) In their debut as a team, Todd Rogers (Santa Barbara, Calif.) and Phil Dalhausser (Ormond Beach, Fla.) won both of their matches on the first day of the men's SWATCH-FIVB Beach Volleyball World Championships in Berlin, Germany. After defeating Ahren Cadieux and Miguel Domingo of Canada in their first match (22-20, 21-9), Dalhausser and Rogers upset seventh-seeded Christoph Dieckmann and Andreas Scheuerpflug of Germany, 21-19, 12-21, 15-13. In the only USA women's match of the day, defending world and Olympic champions Misty May-Treanor (Costa Mesa, Calif.) and Kerri Walsh (Santa Clara, Calif.) defeated a pair of fellow Americans, Athens bronze medalist Elaine Youngs (El Toro, Calif.) and her new partner, Rachel Wacholder (Laguna Beach, Calif.), 21-15, 21-16, in third-round action. (June 23) Misty May-Treanor and Kerri Walsh, who posted their 300th career match win together for both domestic and international events, defeated sixth-seeded Germans Stephanie Pohl and Okka Rau, 21-19 and 21-17, to remain undefeated in the women's SWATCH-FIVB World Championships. Todd Rogers and Phil Dalhausser lost their third-round match to 10th-seeded Martin Conde and Jose Salema of Argentina, 15-21, 21-16, 13-15, and must now face fellow Americans Dain Blanton (Laguna Beach, Calif.) and Kevin Wong (Honolulu, Hawaii) in an elimination match. (June 24) Todd Rogers and Phil Dalhausser won a pair of elimination matches to stay alive at the men's SWATCH-FIVB Beach Volleyball World Championships. Rogers and Dalhausser defeated Dain Blanton and Kevin Wong in straight sets, 21-15, 21-15, before scoring a 2-1 victory over Norway's Iver Horrem and Bard-Inge Pettersen, 21-13, 15-21, 15-11. Stein Metzger (Honolulu, Hawaii) and Jake Gibb (Bountiful, Utah) won their first match of the day against Jorre Kjemperud and Tarjei Skarlund of Norway, 2-1 (21-18, 17-21, 15-10), before losing in straight sets to fourth-seeded Harley Marques and Benjamin Insfran of Brazil, 15-21, 19-21. Gibb and Metzger went 4-2 during the week to finish the World Championships tied for 13th place. Blanton and Wong finished the tournament tied for 17th

after posting a 2-2 record. (June 25) Misty May-Treanor and Kerri Walsh again proved why they are the best women's beach volleyball team on the planet as the Americans successfully defended their SWATCH-FIVB World Championship. The 19th-seeded May-Treanor and Walsh scored a 21-17 and 21-17 victory over top-seeded Jullana Felisberta Silva and Larissa Franca of Brazil in the gold-medal match. Todd Rogers and Phil Dalhausser made a valiant run but saw their tournament come to an end with a straight-sets loss to Sascha Heyer and Paul Laciga of Switzerland, 8-21, 18-21. Rogers and Dalhausser, playing together for the first time after Rogers' regular partner, Sean Scott (Los Angeles, Calif.), had to withdraw due to a hand injury, finished tied for seventh place. Indoor: (June 23) The first weekend of the World Grand Prix is also a homecoming for "Jenny" Lang Ping as the first-year head coach guides the USA Women's National Volleyball Team into action in Ningbo, China. The trip marks the first time Lang Ping has returned to her homeland since she was hired by USA Volleyball in February 2005. (June 24) The Netherlands posted a decisive 3-0 win (25-17, 25-14, 25-17) over the USA Women's National Volleyball Team in the World Grand Prix opener for both teams. (June 25) Nancy Metcalf (Hull, Iowa) scored a match-high 23 points to lead the USA Women's National Volleyball Team to a 3-0 win over Thailand at the World Grand Prix. Metcalf led all players in every category with 15 kills, six blocks and two service aces in the 25-13, 25-12, 25-22 victory as the Americans evened their Grand Prix record at 1-1. (June 26) China recorded a 3-0 win over the USA Women's National Volleyball Team to cap the first weekend of the World Grand Prix. Nancy Metcalf scored a match-high 15 points on 15 kills to lead the United States. For more information, log on to [www.usavolleyball.org](http://www.usavolleyball.org). Wrestling: (June 23) 2004 Olympic gold medalist Cael Sanderson (Ames, Iowa), 2000 Olympic gold medalist and 2004 Olympic bronze medalist Rulon Gardner (Wellsville, Utah) and two-time NCAA champion Steve Mocco (North Bergen, N.J.) have been nominated for 2005 ESPY Awards. Sanderson has been nominated for "Best Male Olympic Performance," Gardner for "Best Comeback" and Mocco for "Best Male College Athlete." The ESPY Awards will be presented in Los Angeles, Calif. on July 13. The three wrestling nominees are the most ever in a single year for the sport. (June 28) The Metropolitan Wrestling Association has posted online an application for competitors, as well as housing information, for the ASICS 2005 East Coast National Beach Wrestling Championships, which will be held in Long Beach, N.Y. on Aug. 13. For more information, log on to [www.themat.com](http://www.themat.com).

**LOAD-DATE:** June 30, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

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*SIDELINES: NEW EVERLAST EXEC ... NAUTICA HITS THE BEACH. WWD June 30, 2005*

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WWD

June 30, 2005

**SECTION:** Pg. 9 ; ISSN: 0149-5380

**IAC-ACC-NO:** 133709429

**LENGTH:** 289 words

**HEADLINE:** SIDELINES: NEW EVERLAST EXEC ... NAUTICA HITS THE BEACH.

**BODY:**

NEW EVERLAST EXEC: Susan Fields has been named general manager of the Everlast women's division at Jacques Moret. Fields was most recently president of midtier and off-price at Nine West Accessories and Victoria & Co., subsidiaries of Jones Apparel Group. At Everlast, Fields will oversee product development, merchandising, sales and marketing. Moret, a New York manufacturer of activewear and intimate apparel, acquired the license to make Everlast women's apparel in January and also produces product for brands including Etonic, 2(x)ist and its namesake Jacques Moret label. The new look of the Everlast women's line will be unveiled in August.

**NAUTICA HITS THE BEACH:** It's shaping up to be a busy summer for **Nautica** International. The company has signed a deal with the town of Southampton, N.Y., to outfit the lifeguards in **Nautica** uniforms, and is also the official apparel sponsor of the 2005 Association of Volleyball Professionals Pro Volleyball Tour. Terms of both agreements were not disclosed. As part of the multiyear partnership with The Town of Southampton, lifeguards will be issued **Nautica** beach looks, including swimsuits, T-shirts and baseball caps. The uniform will be worn by about 150 staff members.

As part of the AVP deal, **Nautica** will outfit referees, announcers, staff and volunteers in an AVP-specific line of sportswear. During the tour, the company will showcase a new commercial created for the AVP series. **Nautica**, a division of VF Corp., sponsors a number of volleyball players, including Misty May, Elaine Youngs and Eric Fonoimoana. This year, it added Mike Lambert and George Roumain to its roster.

Caption(s): Lifeguards in Southampton, N.Y., will sport these **Nautica** looks.

**IAC-CREATE-DATE:** July 11, 2005

**LOAD-DATE:** July 12, 2005

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*Licensed lines in infant trend toward lifestyle Kids Today July 1, 2005*

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Kids Today

July 1, 2005

**SECTION:** LICENSING; Pg. 12

**LENGTH:** 487 words

**HEADLINE:** Licensed lines in infant trend toward lifestyle

**BYLINE:** By Jane Kitchen

**BODY:**

Orlando— At the Juvenile Products Manufacturers Assn. trade show here in late May, retailers got a look at the newest trends in licensed infant bedding. Although character classics like Pooh and Beatrix Potter will likely always have a place on store shelves, more and more manufacturers are showing licensed infant bedding with a lifestyle feel to it.

From Baby Boom's new line of Benetton licensed infant bedding to Crown Crafts' **Nautica** line to Zheng Zhang's Graco crib bedding, these new releases have licensed a name, and as a result, a feel, rather than a direct character license. This follows a trend from adult bedding, where names like Ralph Lauren have been popular for years.

Laurie Berkin, principal at Marathon Marketing, said that while the mass market continues to support the character and entertainment properties, she sees a trend toward lifestyle brands in infant, especially in the higher-end market.

"In the mid-tier and specialty market, you have (consumers) who are very familiar with brands in their adult lives," said Berkin. "They're used to taking a brand like **Nautica** and moving with it from apparel to adult bedding, so it makes sense in infant."

Because these consumers — today's new moms — have integrated these brands into their everyday life, it doesn't seem out of the ordinary or extravagant to have a branded line of infant bedding, said Berkin.

Joni McConnell, infant and toddler buyer for J.C. Penney's catalog division, said she noticed a trend toward lifestyle licenses at JPM as well. "That seems to be the way it's going," said McConnell, though she thought some of the new lifestyle licenses were too fashion-forward and expensive for middle America.

Still, said McConnell, it's a trend she'll look more closely at next year.


Baby Boom launched two lifestyle brands in the infant bedding arena: Benetton, which makes a crossover from the fashion world, and MIGI, based on founders Michelle Adams and Gia Russo's books and television shows. Baby Boom's director of communications Dana Lambros Scott said that the MIGI bedding was the hit of the show.

"It's a cleaner, more stylish, more chic way to go," said Scott. Baby Boom has found success with many character licenses, and Scott said the company will continue to focus on those properties as well. But the lifestyle licenses target a different, more upscale customer, said Scott.

"It's a completely different image," she said, "and the price points are different." Licensed character properties might feature items that retail at \$40 at mass market stores, she explained, while MIGI bedding will retail in the \$150 to \$200 range at mid-tier, department and specialty stores.

Scott said that with so many acclaimed children's properties on Baby Boom's roster, the lifestyle licenses are a nice balance and direction for the company. "Because the reaction was so strong, it's an indication of where we should and want to go," she said.

**LOAD-DATE:** November 15, 2005

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*COOL 2 WEAR Newsday (New York) July 11, 2005 Monday*

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# Newsday

Newsday (New York)

July 11, 2005 Monday  
ALL EDITIONS

**SECTION:** PART II; Pg. B02

**LENGTH:** 403 words

**HEADLINE:** COOL 2 WEAR

**BYLINE:** Anne Bratskeir; Joseph V. Amodio; Barbara Schuler

**BODY:**

## STYLE FILE

### Nautica hits the Hamptons

You may have noticed some Hamptons' lifeguards looking particularly snazzy this summer - the guys in hip navy board shorts, gals in saucy navy tankinis. The new fashion-forwardness is thanks to **Nautica**, which has provided uniforms including swimsuits, white T-shirts and baseball caps for about 150 staff members on eight supervised beaches - free. You can purchase the same suits sans the lifeguard shield for \$42.50 at Lord & Taylor and Saks Fifth Avenue.

- Anne Bratskeir

### Summer semester

The campus boasts a no-shoes-required dress code, no classes before noon - and what it lacks in Big 10 sports teams or grads going on to Harvard Law it makes up for with some of the longest beachfronts in the world. We're talking about Fire Island University, a state of mind if not an actual, ivy-covered-walls place. The new online retailer offers a varied courseload: Calculating the cost of T-shirts (\$16.95) and sweatshirts (\$26.95) - that's Accounting 101. Choosing shades of natural or eye-popping daisy yellow - Intro to Psychology. For more info, check out [www.fireislanduniversity.com](http://www.fireislanduniversity.com).

- Joseph V. Amodio

### FROM THE MOVIES

### Screen gems

Movie theaters are filled with Hollywood blockbusters, and the merchandise machine is right in there, with plenty of offerings to fulfill everyone's fantasies of stardom.

They're not what you think of as summer footwear, but Batman's boots set off creative minds at Converse. The limited-edition boots are modeled after those worn by Christian Bale in "Batman Begins"; \$200 at Nom de Guerre in Manhattan.

Belstaff leather jackets have been seen in any number of films, including "The Aviator" and "Ocean's Twelve." This design worn by Tom Cruise in "War of the Worlds," \$1,375, will be on sale for a limited time at Saks Fifth Avenue, Barneys New York and Bloomingdale's.

You, too, can take a dip in a vat of chocolate - or at least smell like you did. A new company called, appropriately enough, Chocolate Shirt is selling a scented "Charlie and the Chocolate Factory" T-shirt, \$34.95, at [www.chocolateshirt.com](http://www.chocolateshirt.com). Honestly, you'll smell like an entire Godiva store.

Coming attractions: Fresh off her "Sex and the City" excess, reports Women's Wear Daily, Patricia Field has landed another plum - styling the upcoming film adaptation of "The Devil Wears Prada." We can't wait to see how she dresses Meryl Streep as the venomous fashion editor.

- Barbara Schuler

**GRAPHIC:** PHOTO - Hamptons' lifeguards wearing **Nautica** clothing. 2) Batman's boots by Converse. 3) Belstaff leather jacket. 4) Charlie and the Chocolate Factory t-shirt

**LOAD-DATE:** July 11, 2005

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*DRESS CODE Rocky Mountain News (Denver, CO) July 14, 2005 Thursday Final Edition*

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Rocky Mountain News (Denver, CO)

July 14, 2005 Thursday Final Edition

**SECTION:** SPOTLIGHT; Pg. 3D

**LENGTH:** 171 words

**HEADLINE:** DRESS CODE

**BODY:**

THEY SAID IT

"The desire is to create uniforms that our crews would want to wear outside the restaurant environment."

Bill Whitman, McDonald's spokesman, on the fast-food chain's search for a high-profile fashion designer to give its 300,000 U.S. restaurant workers a trendy new look. Tommy Hilfiger, Sean John, Ralph Lauren and American Eagle reportedly are among its top choices.

**NEW STORE ALERT**

Swank, the latest boutique in the Highland area, 2405 W. 32nd Ave., celebrates its grand opening July 16. Look for designers such as Rebecca Beeson, Hudson Jeans, below, Deesh and JennyWear Jewelry. SHOP SMART

What: semiannual menswear clearance; 20 percent to 50 percent off furnishings, custom-made shirts, shoes and apparel from such makers as Tallia, Jack Victor, Polo by Ralph Lauren, **Nautica**, Levi and Cutter & Buck

Where: Kaufman's Tall and Big Men's Shop, 3395 S. Broadway, Englewood, 303-761-6000

When: through Aug. 7

Send shopping tips to Janet Simons, [simonsj@RockyMountainNews.com](mailto:simonsj@RockyMountainNews.com) or 303-892-2547.

**GRAPHIC:** Photo (2), Pants, **CAPTION:** McDonald's sign

**LOAD-DATE:** July 14, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: [nautica and date\(geq \(1/1/2005\) and leq \(12/31/2005\)\)](#) [\(Edit Search | Suggest Terms for My Search\)](#)

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*200 WILL KAYAK FOR A CAUSE Hartford Courant (Connecticut) July 21, 2005 Thursday*

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 Hartford Courant (Connecticut)

July 21, 2005 Thursday  
 STATEWIDE EDITION

**SECTION:** CAL; Pg. 32

**LENGTH:** 159 words

**HEADLINE:** 200 WILL KAYAK FOR A CAUSE

**BYLINE:** -- VALERIE FINHOLM

**BODY:**

More than 200 kayakers will paddle along Long Island Sound Saturday during the fifth annual **Nautica-GQ** Kayak-for-a- Cause fundraiser. The event benefits the Make-A-Wish Foundation and several local Connecticut charities.

The kayaking is scheduled to start at 7 a.m. in Norwalk for a 12.4-mile expedition to Huntington, N.Y. Kayakers will return to Norwalk in chase boats for a beachside lobster bake, live concert and silent auction that will start at 5 p.m. says GQ spokesman James Humphrey. Registration for kayaking is closed -- "last year we had 35 kayakers" -- but tickets are available for \$100 each to the lobster bake, concert and auction at Calf's Meadow Beach in Norwalk.

Of the funds raised by the crossing, 40 percent will be donated to the Make-a-Wish foundation, and 12 percent will be donated to each of the following charities: Cancer Care, The Hole in the Wall Gang, Save the Sound, The Courage to Speak Foundation, and Cardinal ShehanCenter.

**GRAPHIC:** (B&W)

**LOAD-DATE:** July 22, 2005

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*MissMatched CNNMoney.com July 25, 2005 Monday*

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**CNNmoney**

CNNMoney.com

July 25, 2005 Monday 8:35 AM EST

**SECTION:** MIDCAPS

**LENGTH:** 225 words

**HEADLINE:** MissMatched

**BYLINE:** By Carlye Adler, Fortune Small Business

**BODY:**

CEO Jonah Staw, 30, knew that selling socks that don't match was an idea that had legs ("It allows kids to express themselves!") but says his manufacturing partner was hurting his relationship with his retailers.

Since MissMatched switched to a new supplier last October, major department stores such as Filene's and Macy's have taken notice, and Staw says his sales will rise from \$1 million in 2004 to an estimated \$5 million this year.

**QUICK CHANGE:** The founders of MissMatched, which was started in San Francisco in 2003, were surprised to learn that department store buyers wanted manufacturers to be involved in post-production decisions ranging from marketing issues to merchandise assortment.


"We didn't have that level of service from our original supplier," says Staw, who made the decision to defect to Manhattan-based Royce, which works with apparel giants such as Dockers, **Nautica**, and Nine West.

**BEST FOOT FORWARD:** Having already extended its product line beyond the \$4.4 billion sock market--into tights, flip-flops, sleepwear, and bedding -- the company is taking its concept of nonconformity to the world of publishing (My MissMatched Life, a scrapbook published by Chronicle Books, is due in spring 2006).

Even Staw, who wears oddly paired socks every day, admits that when it comes to finding a partner, it pays to find the right match.

**LOAD-DATE:** August 2, 2005

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*THE OUTER IMAGE; BRAND-BUILDING IS KEY AMONG TOP COAT LABELS. WWD July 27, 2005*

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WWD

July 27, 2005

**SECTION:** Pg. 63S ; ISSN: 0149-5380

**IAC-ACC-NO:** 134595349

**LENGTH:** 1115 words

**HEADLINE:** THE OUTER IMAGE; BRAND-BUILDING IS KEY AMONG TOP COAT LABELS.

**BODY:**

Byline: Rusty Williamson

Diversity is the name of the game for the best-known outerwear brands. Coat-makers are expanding businesses and customer bases with new styles, like accessories designed especially to be worn with outerwear; updated fits and fabrics, and ad campaigns aimed at strengthening brands and building sales.

In first place, London Fog Industries has come back strong after a major restructuring and layoffs a couple of years ago that streamlined and refocused the company. In January, the \$ 296 million brand named Len Abrams president with an eye on being more competitive and positioning its brands to have broader style and price appeal. Abrams is based in New York and reports to David Greenstein, chief executive. Brands under the LFI umbrella include London Fog, Pacific Trail, Black Dot, Moonstone and the Dockers licensed brand, along with the London Fog Outlet Store division. The company last December bought Homestead Fabrics for \$ 100 million.

Second-ranked L.L. Bean is inspiring new generations of shoppers with its rustic and romantic take on outdoor life and its practical yet charming outerwear, apparel, footwear and lifestyle gear.

The 93-year-old company mails more than 200 million catalogues a year from a merchandising library that includes at least 10 specialty books focusing on outerwear, sportswear, housewares, footwear, camping and hiking gear, children's wear and fly-fishing. L.L. Bean, based in Freeport, Maine, has four retail stores and 15 factory outlets in the U.S., and nine stores in Japan. It sells online at English and Japanese Web sites. L.L. Bean was founded by Leon Leonwood Bean and is still controlled by his family, and had \$ 1.2 billion in retail sales last year.

In third, Eddie Bauer is once again an independent company after emerging in June from former parent Spiegel Inc.'s Chapter 11 reorganization under its newly formed parent company, Eddie Bauer Holdings Inc. Spiegel filed for bankruptcy in March 2003. "We streamlined operations, recruited new talent to strengthen the team and renewed our commitment to providing quality apparel and accessories that reflect a modern outdoor lifestyle," said president and ceo Fabian Mansson from company headquarters in Redmond, Wash. Eddie Bauer courts customers through a multichannel approach that includes its popular catalogue and Internet sites and more than 400 stores in the U.S. and Canada.

Number-four Lands' End, which is owned by Sears Holdings, has enhanced its women's outerwear fit and

ramped up the style offerings. Starting with this fall's collection, trend updates include redesigned wool silhouettes, like peacoats, walking coats and toggle coats; rich shades of plum and camel, and classic patterns like plaids and bird's-eye checks. Accessories have become a major focus at Lands' End in coordinating items to wear with coats, such as cashmere hats, gloves and scarves, and several sport pieces to match the brand's new Extreme Squall collection that's launching in October.

**Nautica**, in fifth place, has revved up its outerwear offerings since being acquired by VF Corp. in 2003. Signature breezy chic jackets and coats in seasonal interpretations are meant to be layered over sportswear, and the label has added fashion items and swimwear in a bid to boost its profile. In June, **Nautica** signed an exclusive deal with U.S. Sailing, the national governing body of the sport, to be the official general apparel supplier of the American sailing teams, which include the U.S. Sailing Team, the U.S. Disabled Sailing Team and the U.S. Youth World Team. **Nautica** has been closely associated with the sailing community since the company was founded in 1983. Besides the team sponsorships, **Nautica** will provide clothing for the judges, umpires, club officials, volunteers and clinic coaches at a range of U.S. Sailing events.

Sixth-ranked Columbia Sportswear continues to strike gold with its athletic and outdoor-inspired outerwear. The 67-year-old company, with net retail sales of \$ 1.1 billion in 2004, is infusing fashion trends into its active and outdoor fashion items with a subtle nod to seasonal colors, patterns and silhouettes. Columbia licenses products from watches, socks and eyewear to outdoor bikes and bike accessories, which are set to hit stores next spring, produced by the World Wide Cycle Supply Co.

Seventh-place Liz Claiborne Coats, licensed to the Levy Group, continues its northward march with an expanded presence in Canada that began with department and specialty store deliveries last fall. Levy signed a joint venture with Montreal-based Freed & Freed to distribute Liz Claiborne and Dana Buchman outerwear in Canada. Claiborne Coats takes design cues from the brand's signature fashion lines and includes lifestyle trends, from dressy to casual, like softly tailored utility jackets, lightweight tunic jackets and more tailored styles.

Jones New York, in eighth place, which is licensed to the Amerex Group, is highlighting outerwear in its women's brands, including Jones New York Collection, Signature and Sport, reflecting the growing importance of the category to the company's overall business. Among its summer outerwear styles are cotton twill toppers, jacquard cardigans, snap-front tweed jackets, sharkskin cabana-inspired jackets, pearlized leather jackets, trenchcoats, one-button patch-pocket jackets and peak-collar shirt jackets, all interpreted in seasonal colors and prints.

Ninth-ranked Calvin Klein Coats, licensed to Marvin Richards, continues to expand its outerwear business, building on the company's origins as a coat maker nearly 40 years ago. Outerwear was relaunched at retail in North America last fall and is projected to ring up \$ 20 million in first-year sales. Calvin Klein Collection coats wholesale from around \$ 400 to \$ 1,400, and Calvin Klein Coats, from about \$ 150 to \$ 350. The design direction for both lines reflects the brand's minimalist luxe aesthetic.

Kenneth Cole Leather, in 10th place, has become a dominant leather player. It continues to update and refine its collections with new styles, finishes, and novelty offerings. It has two labels under the Kenneth Cole brand. Kenneth Cole offers edgier, fashion-forward styles at higher prices while Reaction has broader retail distribution and updated fashions at more mainstream price points. Kenneth Cole Leather coats are licensed to G-III.

1. London Fog
2. L.L. Bean
3. Eddie Bauer
4. Lands' End

5. Nautica

6. Columbia Sportswear

7. Liz Claiborne Coats

8. Jones New York

9. Calvin Klein Coats

10. Kenneth Cole Leather

Caption(s): Kenneth Cole Leather

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 2005 GUIDE BOOK: SHOPPING The Atlanta Journal-Constitution July 28, 2005 Thursday

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**SECTION:** Guide Book; Pg. 31GS;

**LENGTH:** 927 words

**HEADLINE:** 2005 GUIDE BOOK: SHOPPING

**BODY:**  
 THE MALLS

CLAYTON COUNTY

Southlake Mall. J.C. Penney, Sears, Macy's and others. Off I-75 at Ga. 54/Jonesboro Road (Exit 233). 770-961-1050, [www.shopsouthlakemall.com](http://www.shopsouthlakemall.com).

COBB COUNTY

Cumberland Mall. Macy's, J.C. Penney, Sears and others. Off the I-285/I-75 Interchange on Cobb Parkway. 770-435-2206, [www.shopcumberlandmall.com](http://www.shopcumberlandmall.com).

Galleria Specialty Mall. AMC 8 Theatres and a variety of shops. U.S. 41, south of I-285 next to Cobb Galleria Centre. 770-989-5100, [www.galleriaspecialtymall.com](http://www.galleriaspecialtymall.com).

The Avenue East Cobb. Banana Republic, Borders, Bed Bath & Beyond, Pottery Barn, Gap, Gap Kids, Baby Gap, Gap Body, Harry and David and others. Roswell Road just east of the Johnson Ferry Road Intersection. 770-303-2815.

Town Center at Cobb. Macy's, J.C. Penney, Parisian, Sears and others. Off I-75 at Barrett Parkway (Exit 269). 770-424-9486, [www.simon.com](http://www.simon.com).

DEKALB COUNTY

Mall at Stonecrest. Dillard's, Macy's, Sears, J.C. Penney, Parisian and others. Off I-20 at Turner Hill Road (Exit 75). 678-526-8955, [www.mallatstonecrest.com](http://www.mallatstonecrest.com).

North DeKalb Mall. Macy's, AMC 16 Theaters and others. Lawrenceville Highway, off I-285 (Exit 38) and off U.S. 78 at North Druid Hills Road. 404-320-7960, [www.northdekalbmall.com](http://www.northdekalbmall.com).

Northlake Mall. J.C. Penney, Parisian, Sears, Macy's and others. Off I-285 at LaVista Road (Exit 37). 770-938-3564, [www.simon.com](http://www.simon.com).

Perimeter Mall. Macy's, Nordstrom and others. Off I-285 at Ashford Dunwoody Road (Exit 29). 770-394-4270, [www.perimetermall.com](http://www.perimetermall.com).

The Gallery at South DeKalb (formerly South DeKalb Mall). Macy's, Sears (no clothing) and others. Off I-20 at Candler Road (Exit 65) and near I-285 at Flat Shoals Road (Exit 48). 404-241-2431, [www.galleryatsouthdekalb.com](http://www.galleryatsouthdekalb.com).

#### DOUGLAS COUNTY

Arbor Place Mall. Dillard's, Parisian, Sears and others. Off I-20 at Chapel Hill Road (Exit 36). 770-947-4245, [www.arborplace.com](http://www.arborplace.com).

#### FAYETTE COUNTY

The Avenue Peachtree City. Gap, Banana Republic, Ann Taylor Loft, Bombay Co., the Children's Place, Williams-Sonoma and others. Ga. 54 at Ga. 74. 770-486-6587, [www.avenuepeachtreecity.com](http://www.avenuepeachtreecity.com).

#### FULTON COUNTY

Greenbriar Mall. Macy's, Burlington Coat Factory, Circuit City, Magic Johnson Theatres and others. Off I-285 at Langford Parkway/Ga. 166 (Exit 5), southwest Atlanta. 404-344-6611, [www.shopgreenbriar.com](http://www.shopgreenbriar.com).

Lenox Square. Neiman Marcus and Macy's. Peachtree Road at Lenox Road near Ga. 400 (Exit 2). 404-233-6767, [www.simon.com](http://www.simon.com).

Mall at Peachtree Center. Brooks Brothers, Pendleton and others. Peachtree Street at Andrew Young International Boulevard. 404-654-1296, [www.peachtreecenter.com/mall](http://www.peachtreecenter.com/mall).

Mall West End. Radio Shack, Foot Locker, Maxway, Ashley Stewart, Anna's Linens, Save-a-Lot grocery and others. Off I-20, (Exits 55A and 55B). 404-755-1001.

North Point Mall. Dillard's, Lord & Taylor, Parisian, Macy's, Sears, J.C. Penney and more. Off Ga. 400 at Haynes Bridge Road (Exit 9). 770-740-8636, [www.northpointmall.com](http://www.northpointmall.com).

Phipps Plaza. Parisian, Lord & Taylor, Saks Fifth Avenue, Coach Footwear, Giorgio Armani and others. Peachtree Road at Lenox Road near Ga. 400 (Exit 2). 404-262-0992, [www.simon.com](http://www.simon.com).

Shannon Mall. Macy's, Sears and others. Off I-85 at Ga. 138/Jonesboro Road (Exit 64). 770-964-2200.

Underground Atlanta. Atlantix, Social Expressions and others. Next to the Five Points MARTA station and World of Coca-Cola. 404-523-2311, [www.underground-atlanta.com](http://www.underground-atlanta.com).

#### GWINNETT COUNTY

Discover Mills. Neiman Marcus Last Call, Off 5th and Saks Fifth Avenue, Bass Pro Shops Outdoor World, Books-a-Million, Burlington Coat Factory and others. Off I-85 at Sugarloaf Parkway (Exit 108). 678-847-5000, [www.discovermills.com](http://www.discovermills.com).

Gwinnett Place. Macy's, J.C. Penney, Parisian, Sears and others. Off I-85 at Pleasant Hill Road (Exit 104). 770-476-5160, [www.simon.com](http://www.simon.com).

Mall of Georgia. Nordstrom, Dillard's, Lord & Taylor, J.C. Penney, Macy's, Galyan's, Regal Cinema Imax and others. Off I-85 at Ga. 20/Buford Drive (Exit 115). 678-482-8788, [www.simon.com](http://www.simon.com).

Furniture Row. Off I-85 access road and Jimmy Carter Boulevard, numerous shops, outlets, from contemporary to traditional, leather to wicker.

## OUTLET MALLS

Atlanta Warehouse District. Northwest Atlanta. More than 30 stores. Forsyth Fabrics, No Mas, Manorism, K&G Men's, Leather and Luggage Depot. Restaurants include Bacchanalia and Taqueria Del Sol.

Prime Outlets at Calhoun. Tommy Hilfiger, VF Factory Outlets, Springmaid/Wamsutta, Mikasa, Liz Claiborne, Nike, Jones New York and others. Off I-75 (Exit 312) in Calhoun. 706-602-1300, [www.primeoutlets.com](http://www.primeoutlets.com)

North Georgia Premium Outlets. Off 5th-Saks Fifth Avenue Outlet, Crate & Barrel, Polo Ralph Lauren Factory Store, Liz Claiborne, Nike Factory Store, Coach, Kenneth Cole, Williams-Sonoma, Limited Too and others. Off Ga. 400 in Dawsonville. 706-216-3609, [www.premiumoutlets.com](http://www.premiumoutlets.com).

Tanger Factory Outlet Centers. Tanger 1: Liz Claiborne, Old Navy, Levi's and others. Tanger 2: Vanity Fair, Nautica, Tommy Hilfiger, Nike, Guess, Gap and others. In Commerce off I-85 at Banks Crossing/Ga. 15/U.S. 441 (Exit 149) about a mile apart. 706-335-3354, [www.tangeroutlet.com](http://www.tangeroutlet.com).

Tanger Factory Outlet Center. Bass, Eddie Bauer, Gap, Liz Claiborne, Old Navy, Tommy Hilfiger Clearance, Wilson's Leather, Reebok and others. Off I-75 at Bill Gardner Parkway (Exit 212), Locust Grove. 770-957-5310, [www.tangeroutlet.com](http://www.tangeroutlet.com).

On [ajc.com](http://ajc.com)

\* Find hours, directions, major stores and more information on area malls. Our guide will help you make the most of your shopping experience. Go to [www.ajc.com/buyersedge/content/buyersedge/mallwatch/index.html](http://www.ajc.com/buyersedge/content/buyersedge/mallwatch/index.html)

**GRAPHIC:** RENEE' HANNANS HENRY / Staff The Mall at Stonecrest, which opened in 2001, houses Parisian, Dillard's, Macy's, Sears, J.C. Penney and other stores. BEST OF THE BIG A Best antique store: Lakewood Antiques Market, 2000 Lakewood Ave., S.E. Atlanta Best day spa: Spa Sydell, multiple locations Best hair salon: Van Michael, multiple locations

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*solitary renement; For all the days of fall-and for every woman, whatever her age-there is one downright polished, poised, and perfect piece. Photographed by Steven Meisel. Vogue August 2005*

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**VOGUE**

Vogue

August 2005

**SECTION:** solitary renement; No. vol.195 no.8; Pg. 184

**HEADLINE:** solitary renement;

For all the days of fall-and for every woman, whatever her age-there is one downright polished, poised, and perfect piece. Photographed by Steven Meisel.

**GRAPHIC:** grown-up: cardigan Attention! Neutral and oversize (with an even bigger fur collar), it is flashy without a wink of trashy. Michael Kors fox-trimmed cardigan (about \$3,500) and silk blouse (about \$725). Cardigan at Jeffrey, NYC. Blouse at Saks Fifth Avenue. Miu Miu brown tweed pencil skirt, about \$455. Miu Miu boutiques. Nautica watch. Fashion Editor: Tonne Goodman.; youthful: cardigan Good graciousness: Cool young ladies know how to play off a soft little sweater. Alberta Ferretti tan cashmere cardigan, about \$510. Bergdorf Goodman. Libertine silk-screened blouse, about \$395. Maxfield, Los Angeles. Chanel tweed skirt, about \$2,645. Chanel boutiques. Details, more stores, see In This Issue.; youthful: embellishment Catch the bouquet: Shiny sequined roses look fresh when you "mismatch" them with a brash print. Marni graphic blouse (about \$528) and floral applique skirt (about \$3,402). Marni, NYC, Los Angeles.; grown-up: embellishment Blossom time: Tweed gets a jolt of the new when it's sprouting embroidered posies. Dolce & Gabbana black-and-white tweed petal jacket and skirt. Dolce & Gabbana boutiques. Van Cleef & Arpels ear clips. Marni gray leather chain-link bag. Details, more stores, see In This Issue. **BEAUTY NOTE** Daytime drama: Rich, high-impact lips are no longer just an evening affair. Estee Lauder Electric Intense LipCreme delivers lightweight, lasting color.; I just know one thing and have always known it: that I never want to look like anybody else. I always wanted to look a little bit on the edge -Marie Donnelly, 55, art collector; grown-up: military Major impression: The fitted officer's coat is masculin/feminin sexy. Jean Paul Gaultier steel military coat (about \$2,160) and trousers (about \$1,235). Neiman Marcus. Prada leather pumps.; youthful: military The recruit: A bandolier jacket, cropped and colorful, gets top ranks. Chloe violet jacket (about \$2,510), pin-striped blouse (about \$805), and cotton trousers (about \$660). Nordstrom. Details, more stores, see In This Issue.; grown-up: black/white Shady lady: Be mysterious and alluring, but not too dark. Valentino fox-trimmed vest, cashmere turtleneck, and ivory cable-knit skirt. Valentino boutiques. Louis Vuitton black fedora.; youthful: black/white Our gang: Something short, sweet, and white offsets bad-girl biker black. Dior by John Galliano belted denim jacket (about \$1,335) and distressed-knit oversize sweater (about \$1,285). Dior boutiques. Ellen Christine Millinery velvet newsboy cap. Details, more stores, see In This Issue.; Flats make everything younger and fresher. What looks cute and fun when it's flat can look when it's on a heel-Coco Brandolini, 26, student and designer; youthful: fancy flats Wild rose: Toy with tradition in spectator pumps with a big blossom on the toe. Marc Jacobs purple ostrich-and-snakeskin flats (about \$695) and teal ostrich-and-croc mini-bag (about \$2,200). Marc Jacobs stores. Hue blue tights, about \$11. Bloomingdale's. Burberry Prorsum floral dress, about \$2,965. Nordstrom.; grown-up: fancy flats Dear Prudence: With age comes

good sense (but that doesn't mean "sensible" shoes). Roger Vivier grape patent Pilgrim flats, about \$445. Saks Fifth Avenue. Francesco Biasia cherry suede-and-leather bucket bag, about \$265. Wolford black tights, about \$42. Oscar de la Renta skirt, \$2,200. Neiman Marcus. Details, more stores, see In This Issue.; youthful: coat Sea change: Time for a dashing nautical coat with brass buttons and a silk sailor collar. Burberry Prorsum navy coat with satin collar (about \$2,195) and fountain-print smocked dress (about \$2,265). Burberry, NYC. Cathy Waterman necklace and locket.; grown-up: coat Hoodwink: Try a sophisticated take on the pea-soup cover-up. Hermes chocolate cashmere hooded coat, silk Paddock-print blouse, and skirt. Hermes boutiques. Emporio Armani brown croc leather bag, about \$698. Emporio Armani boutiques. Details, more stores, see In This Issue.; youthful: pleats Blithe spirit: Swirl in a skirt that's as lighthearted as you are. Burberry Prorsum tulip-print cardigan, about \$825. Burberry stores. Missoni cashmere tank, about \$385. Missoni, NYC. Marni gold-and-brown paneled skirt, about \$858. Marni, NYC. Gioia pendant necklace.; grown-up: pleats Perfect proportions: One impeccable pleat takes a monochrome skirt from banal to brilliant. Hermes cashmere fringed coat, about \$4,600. Hermes boutiques. Bottega Veneta cashmere turtleneck (about \$740) and gray wool skirt (about \$1,250). Bottega Veneta boutiques. LaCrasia suede gloves, about \$200. Details, more stores, see In This Issue.; grown-up: fur Soft and strong: After a few decades of work and play, a woman has earned her furs. Carolina Herrera mahogany fox jacket and yellow alpaca trumpet skirt. Bergdorf Goodman; Saks Fifth Avenue.; youthful: fur Atlas shrugged: Yes, please do wear it with jeans. Marni fur capelet (about \$1,458) and striped blouse (about \$420). Marni, NYC. Chloe jeans, about \$505. Neiman Marcus. Details, more stores, see In This Issue.; grown-up: suit Prime time: Try a long silhouette that shows off your waist. Ralph Lauren Collection plaid jacket with possum collar (about \$2,798) and pencil skirt (about \$1,298). Ralph Lauren stores.; Even when I'm wearing a suit, I don't like to have a hard edge. I like to feel ladylike-Elaine Wynn, 63, Las Vegas hotelier; youthful: suit Discovery zone: While "finding" yourself, find yourself a flippy miniskirted look. Ruched Junya Watanabe Comme des Garcons gingham jacket (about \$1,190) and tasseled skirt (about \$1,525). Jacket at Jeffrey, NYC. Skirt at Saks Fifth Avenue. Company Ellen Tracy turtleneck, about \$128. Details, more stores, see In This Issue.; grown-up: it bag Classical arrangement: It's got ample room and supple suede. Roger Vivier chocolate suede bag with leather trim, about \$1,990. Bergdorf Goodman. Tod's brown stamped-lizard pumps, about \$425. Tod's boutiques. Hermes leather coat. Oscar de la Renta trousers, about \$1,700. Neiman Marcus.; youthful: it bag Punk princess: Play it a bit louder, in chains and leather. Bottega Veneta suede Siena Vendome bag, about \$2,750. Stanley Korshak, Dallas. Marni almond suede wedges, about \$580. Missoni zigzag mink fur coat. Sportmax cropped trousers, about \$370, MaxMara, Costa Mesa CA. In this story: hair, Garren of Garren New York Salon; makeup, Pat McGrath for Cover Girl; set design, Mary Howard Studio. Details, more stores, see In This Issue.; Photographed by Steven Meisel.

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*Resale store targets teens, 20s The Montgomery Advertiser (Alabama) August 4, 2005 Thursday 01 Edition*

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The Montgomery Advertiser (Alabama)

August 4, 2005 Thursday 01 Edition

**SECTION:** C; Pg. 8

**LENGTH:** 585 words

**HEADLINE:** Resale store targets teens, 20s

**BYLINE:** Deborah Willoughby Montgomery Advertiser, [dwilloughby@gannett.com](mailto:dwilloughby@gannett.com)

**BODY:**

Secondhand chic

Rhonda Webb is getting her children ready for school, and she is happy to see a new option in town.

Plato's Closet, which opens today at East Boulevard and Vaughn Road, buys and sells "gently used" clothing and accessories aimed at high school- and college-age people.

"I think it's wonderful," Webb said. "It's very well set up, especially for those who want their name brands."

Plato's Closet is a fast-growing national chain of resale stores aimed at teenagers and 20-some-things. Its appeal is based on younger buyers' quickly changing fashion sense and name-brand clothing.

"We've gotten a very positive reaction from the people in Montgomery," said Fred Mansour, owner of the Montgomery Plato's closet store. "They're fascinated with the concept."

Plato's Closet sells name-brand items at an average price of \$10. Its parent company, Winmark Corp., also franchises Play It Again Sports, Once Upon a Child and Music Go Round resale stores.

Mansour, who breeds registered quarterhorses on his farm just across the state line in Georgia, spent 35 years in the Mansour's chain of clothing stores in Georgia. He had left the family business and was looking for a new challenge when he noticed the Plato's Closet store in Auburn.

"In the summer of 2004, I was at the Auburn University vet school -- I had taken some mares over there to breed -- and I saw the Plato's Closet store," he said. "I've been in the apparel business all my life, and this store fascinated me."

Mansour and store manager Susie Durham spent time getting the word out at schools and retailers, hiring a staff of high school and college students. They started buying clothing and accessories six weeks ago so the store would be ready for today's grand opening.

They contacted salespeople for stores that sell new name-brand clothing.

"All the kids who work in those stores are required to buy and wear their products," Mansour said. "We take them fliers and candy, and they are real good about selling their barely used products to us."

Durham, who is in her 50s, enjoys keeping current with teen culture: "I'm reading Lucky and Seventeen. When I go to the store now, I pick up Teen People Instead of People."

**PLATO'S CLOSET** What: Resale clothing and accessories targeted at teenagers and people in their early 20s

Address: 2763 East Blvd., next to Fresh Market

Phone: (334) 270-4177

Hours: 10 a.m. to 8 p.m. weekdays; 10 a.m. to 6 p.m. Saturdays; noon to 5 p.m. Sundays

#### ONLINE EXTRA

#### BUYING GUIDE

Plato's Closet buys used clothing, accessories and other items for resale. Clothing must be in good condition, freshly laundered and folded neatly in boxes or shopping bags. Payment is based on condition, brand, style and demand.

Items that may be considered include:

**Clothing:** Jeans, shirts, pants, tops, shorts, skirts, sweaters, sweatshirts, T-shirts and dresses. Sizes are Girls size 12 to Junior 15, and guys sizes 14 up to 38 waist

**Footwear:** Shoes, boots and sandals.

**Outerwear:** Coats, jackets, gloves, hats and scarves.

**Accessories:** Jewelry, belts, purses and sunglasses.

**Room decor:** Candles, black lights, Lava Lamps and picture frames

**Other items:** Books, CDs, videos and DVDs.

Plato's Closet buys name-brand items, including: Abercrombie & Fitch, American Eagle, Banana Republic, Bebe, Charlotte Russe, Diesel, DKNY, Ecko, Express, Fubu, Gap, Guess, Hollister, J.Crew, Limited, Lucky Brand, **Nautica**, Old Navy, Polo, Rampage, Silver, Steve Madden, Tommy Hilfiger and others.

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*Bright decor celebrates sea, sand and sunshine* *The Orange County Register (California)* August 6, 2005  
Saturday

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The Orange County Register (California)

August 6, 2005 Saturday

**SECTION: LIFE**

**LENGTH:** 649 words

**HEADLINE:** Bright decor celebrates sea, sand and sunshine

**BYLINE:** By CINDY McNATT , The Orange County Register

**BODY:**

The pages of Sunset magazine come alive in Orange County's first Idea House.

How to describe the interior of this light-filled home? Craftsman style meets contemporary? Modern melds with Mission? Or maybe Bungalow at the Beach?

" 'Refreshing' sums it up," said Ann Bertelsen, senior design editor of Sunset. " 'We wanted to give the old Craftsman guise a fresh look at today.'"

Since last August, the Sunset design crew has combined talents with builder David Mulvaney of San Juan Capistrano and Laguna Beach interior designer Annie Speck to create a clean twist on classic design.

" 'The Gamble House in Pasadena provided the initial inspiration,'" said Speck, referring to the classic Craftsman home built in 1908 by brothers Charles and Henry Greene. " 'But we didn't want that dark period interior.'"

Their brainstorming resulted in a celebration of the sea, sand and sunshine, where blue skies and foothill views are repeated in the color palette.

There are many details to absorb, yet the home flows with a light, airy mix of sunbeams and serenity and feet-up furniture, wear-and-tear fabrics, and a cool color scheme. All are ideas that the design team hopes you'll take home.

" 'Our concept is to create a house that is relaxed,'" said Bertelsen. " 'And to offer ideas that our readers can use.'"

The design starts with a backdrop of paints from the Ralph Lauren line. The center of the house, with wide halls and open staircase, is plastered in soft, sandy yellow.

There are few interior walls to clutter the core of the home. But from a spacious entry, each room is framed in off-white millwork, and then a subtle evolution from one airy living space to the next is blended with color transitions.



“The way to pull off a serene look is to use neutral furnishings and then put your colors on the walls and in the accessories,” explained Bertelsen. “You will notice that there is little clutter, and thanks to the disciplined taste of Annie Speck, the home is easy on the eyes.”

Speck chose classic furniture that neither goes in or out of fashion.

“We didn’t want fad furniture,” said Speck. “We wanted clean and contemporary pieces without a lot of fuss.”

**Nautica** and **Liz Clalborne** were chosen from the Lexington Furniture line so it can be dressed up with throw pillows for special occasions, or dressed down for a cool summer look.

The fabrics and floorcloths are neutral shades of white and off-white. The window coverings use Sunbrella fabrics.

“If you haven’t seen the Sunbrella line of fabrics lately, take another look,” said Speck. “The colors and textures are fabulous. They make great drapery because they never fade, and are perfect for upholstered pieces because they resist stains.”

Even though the furnishings are contemporary, you’ll find historic touches throughout. The off-the-shelf cabinets from Kraftmaid and hardware from New York Hardware in Costa Mesa provide a definitive Mission flavor.

More Craftsman elements are found in the inlaid floors, the woodwork on the stair risers, the banister, and the paneling along the walls.

“You’ll notice that there is no formal living room,” said Bertelsen. “Today’s families don’t use them. We dedicated space to multifunctional family uses like the laundry/craft room,” she said. “The media room in the basement, decorated by Quiksilver in Newport Beach, and a cozy studio above the garage with a Rancho Mission Viejo design theme are more typical of the way that families use space now.”

Creating a house that is relevant to a 21st-century lifestyle is a lesson that Sunset wants to share with its readers. Every detail must meet its “do-able” standard.

“We want our readers to be able to go out and purchase these products for themselves,” said Bertelsen.

(714) 796-5023 or


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## RESOURCES

More information is available on the tour. Or go online to [www.sunset.com/ih](http://www.sunset.com/ih) and click on Orange County Idea House.

**GRAPHIC: LIGHT AND BRIGHT:** Kitchen cabinets have glass on both sides of the section that sets off the breakfast nook. **GREEN ROOM:** Multipurpose music room has high window to bring in light and is wired for Internet access.

**LOAD-DATE:** August 17, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) 

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*'I don't follow fashion blindly.' Birmingham News (Alabama) August 7, 2005 Sunday*

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Birmingham News (Alabama)

**August 7, 2005 Sunday**

**SECTION:** LIFESTYLE; Pg. 10E Vol. 118 No. 126

**LENGTH:** 299 words

**HEADLINE:** 'I don't follow fashion blindly.'

**BYLINE:** Staci Brown Brooks

**BODY:**

--> Who: Marina Rukavina, 35, of Crestwood. She's an architect with Glattina Fisher Aycock Architects, based downtown. Some of the projects she's worked on include Homewood Middle School and Shala's of Homewood.

She recently returned from a visit to her home country, Croatia, where she did some shopping.

--> Caught: At work.

--> What are you wearing? A white button-up shirt by **Nautica**, an American Eagle denim skirt, and low, pink suede Nine West heels. "They're just little funny shoes that make you smile when you see them."

Her accessories included a wooden necklace worn as a bracelet, a belt from T.J. Maxx and a ring from the Sundance catalog ([www.sundancecatalog.com](http://www.sundancecatalog.com)). "They have very pretty handmade jewelry," she says of Sundance.

The diamond studs she wore are symbolic. "I bought them when I got my first bonus, to remember."

--> It seems that a job as an architect requires a natural sense of style. "It sounds like it, but it's really not because when you have to go to the job sites you have to wear boots and a hard hat. . . and it's not really good to wear a skirt because there are a lot of construction workers." She keeps her boots, hard hat and jeans in her car just in case.

--> What's your pet fashion peeve? "Women who go out to lunch in their tennis outfits. And there are a lot of them in this town," she says, with a laugh.

--> What kind of makeup do you wear? Shiseido sun-protective powder, Lancome mascara, Blotherm lip gloss and Clarins bronzer.

--> What celebrity needs a makeover in the worst way? Melanie Griffith. "She's usually dressed really bad."

--> Do you think you're stylish? "I do think I have some style. I think it's my own style. . . I don't follow

fashion blindly. I wear a mix of my own style and what's trendy."

EMAIL: [sbrooks@bhamnews.com](mailto:sbrooks@bhamnews.com)

LOAD-DATE: August 9, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: [nautica](#) and [date](#)(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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Date/Time: Thursday, July 6, 2006 - 11:25 AM EDT



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*SCHOOL COLORS; VIVID STYLES AND PATTERNS FROM RETAILERS ARE CHECKING INTO DORM ROOMS THIS SEASON; home furnishings industry HFN The Weekly Newspaper for the Home Furnishing Network August 8, 2005*

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HFN The Weekly Newspaper for the Home Furnishing Network

August 8, 2005

**SECTION:** Pg. 18 ; ISSN: 1082-0310

**IAC-ACC-NO:** 135006044

**LENGTH:** 541 words

**HEADLINE:** SCHOOL COLORS; VIVID STYLES AND PATTERNS FROM RETAILERS ARE CHECKING INTO DORM ROOMS THIS SEASON; home furnishings Industry

**BYLINE:** Leizens, Leticia

**BODY:**

Byline: Leticia Leizens

NEW YORK-Retailers are showing their hot colors and patterns for this back-to-school season.

From Wal-Mart to Bed Bath & Beyond to Fortunoff to J.C. Penney, the colors are bright in oranges, pinks and reds, and the patterns striking in dots, waves, stripes and florals.

"MTV Cribs and Seventeen are big for us this back to school," said Leslie Hearn, catalog buyer, juvenile bedding and basics for J.C. Penney. Pink is one of the hot colors in its Seventeen and MTV Cribs collections.

For Seventeen, Cherish Bedding, in bright pink with iridescent taffeta, ribbon stripes and embroidered flowers is a best seller, Hearn said. For MTV Cribs, the Gold Collection, with vibrant pink and shiny gold accents, miniature medallion and paisley patterns, is a popular choice.

But even with solids, there is a preference for bright colors, Hearn said. In blankets, for instance, lime green and orange are selling well. "It is definitely a trend. It's refreshing," said Hearn of the colors that are not the usual picks.

"Back-to-school is very similar to the tween and teen markets, but with a more mature approach to pattern and color," said Joan Karron, executive vice president of strategic market development for CHF Industries. "Complete packages and accessories are very important. Trend-driven products with strong colors are often dominating designs."

The apparel market, particularly the retros, geometrics and preppy stripes, is having an influence, Karron said. A mainstay this season is graphic florals, yarn-dyed brights, seersucker and ticking in multiple colors.

At walmart.com's Back to College department, a faux-fur pink comforter with faux-fur zebra decorative

pillow gets the top billing. For color, the retailer entices its young customers to go for multicolor polka dots.

Fortunoff's back-to-school edition on the front page of its circular shows Tommy Hilfiger's Nolita Varsity Comforter, with pink, red and yellow florals reversing to stripes. Tommy Hilfiger's microfiber and denim comforters get a spread coverage in the inside pages.

Bed Bath & Beyond's back-to-school assortment is a mix of branded bedding products and its exclusives. Dean Miller, Nicole Miller Girl and **Nautica** are among those featured in its circulars. Patterns go from waves to color blocking to geometrics.


Charlotte Huttchings, director of creative merchandising at **Nautica**, said that new for the brand this season are Maritime Twill, a classic enzyme-washed twill in navy and white and updated green grass color and Malibu, a stripe printed on microfiber in tropical colors.

"As the young consumer in home becomes more fashion-conscious, we wanted to allow a wardrobe approach for their bedroom and dorm room," said Huttchings, adding that **Nautica** designs classic sheets with stripes and other patterns that coordinate with multiple options. "This allows them to change the color and pattern of what their bed wears, just like they do their fashion wardrobe."

Caption(s): **Nautica's** back-to-school offering for teens is classic and young. / Above: Fortunoff offers Tommy Hilfiger bedding assortment. Left: J.C. Penney Campus Shop Bedding shows how easy it is to decorate the dorm.

**IAC-CREATE-DATE:** August 15, 2005

**LOAD-DATE:** August 16, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) 

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*PREMIUM OUTLET MALL: Shoppers make the trip from Bangkok The Nation (Thailand) August 9, 2005, Tuesday*

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The Nation (Thailand)

August 9, 2005, Tuesday

**LENGTH:** 439 words

**HEADLINE:** PREMIUM OUTLET MALL: Shoppers make the trip from Bangkok

**BYLINE:** The Nation.

**BODY:**

PREMIUM OUTLET MALL: Shoppers make the trip from Bangkok

Half of all visitors to Cha-am centre trek from capital

After its soft launch two months ago, Premium Outlet Mall in Cha-am is a place where both Thais and foreign tourists like to hang out.

"About 50 per cent of our visitors are from Bangkok," said Supoj Tantichirasakul, president of Outlet Mall Co, adding that 30 per cent are international tourists and the rest local residents.

"As it's only two hours from Bangkok by car, many people, especially movie stars and golfers, like to shop for fashionable apparel while relaxing here on weekends," said Supoj.

Once all the stores at the Cha-am outlet have opened, more than 60 suppliers will be selling 200 domestic and international fashion brands. Installation has been completed on 90 per cent of the total retail space of 12,000 square metres.

Designed in the modern American style, Premium Outlet Mall features many leisure corners and gardens. The outlet's total area covers 32 rai (51,200 square metres).

Nike and Lacoste have opened stores at Premium Outlet Mall, said managing director Pichet Pongpitakmetha. Other international and local brands include Levi, Xoxo, Pooh, Speedo, Diesel, Pony, Dapper, AIZ and **Nautica**. Brands under the development of the Pena House Group are Pena House, Ten&Co, Items and U-Fo.

Supoj said that apart from the usual retail areas, a Sunday market will open every weekend to sell food and desserts prepared by local people. The company plans to expand its parking area from 400 to 700 cars by the end of this year to serve the growing number of customers.

Outlet Mall Co is also in talks with leading hotels in Cha-am and Hua Hin to offer their guests a free shuttle bus service to the outlet. If negotiations are successful, the service will begin by the end of this year.

Premium Outlet Mall Cha-am is open from 10am to 8pm weekdays, and from 9.00am to 8pm on weekends. This is a second of two factory outlets operated by Outlet Mall Co, a Pena House Group subsidiary. The

Outlet Mall in Pattaya opened four years ago.

"The company also plans to branch out with outlets in Chiang Mai and another unspecified site in the Northeast," said Supoj.


Developing and operating outlets is related to the Pena House Group's core garment retail business.

Supoj said most of the company's revenue still comes from garment retailing, while the remainder is from renting retail outlets and the hotel industry on Koh Samui.

Pena House posted Bt1.07 billion in total sales revenue last year and Bt34.4 million in net profits.

Sasithorn OngdeeThe Nation

**LOAD-DATE:** August 9, 2005

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*COMPANY EARNINGS; AIG gains in second quarter Newsday (New York) August 10, 2005 Wednesday*

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# Newsday

Newsday (New York)

August 10, 2005 Wednesday  
 ALL EDITIONS

**SECTION:** BUSINESS & TECHNOLOGY; Pg. A41

**LENGTH:** 874 words

**HEADLINE:** COMPANY EARNINGS;  
 AIG gains in second quarter

**BYLINE:** STAFF AND WIRE REPORTS

**BODY:**

American International Group Inc., the insurer that restated its past five years of earnings by \$3.9 billion, said yesterday that quarterly profit rose 51 percent on gains from investments and its Asian life insurance businesses.

Second-quarter net income rose to \$3.99 billion, or 1.53 a share, from \$2.65 billion, or \$1.01 a share, a year earlier, AIG said in a regulatory filing.

The second quarter was AIG's first full period under chief executive Martin Sullivan, who took over in March after Maurice Greenberg, 80, stepped down during accounting investigations.

By May, AIG had lowered net income from 2000 to 2004 by 10 percent, correcting reinsurance and other transactions that hid losses and understated liabilities.

The same month, New York Attorney General Eliot Spitzer sued AIG and Greenberg, accusing them of securities fraud.

Greenberg, who ran AIG for almost 40 years, has contested the restatement, saying in a memo to federal regulators last month that much of it was unnecessary and driven by fear of regulators.

Other earnings reported yesterday include:

Star Gas Partners. The largest distributor of heating oil in the metropolitan area posted a slimmer third-quarter loss after the company sold two businesses and cut its losses by \$9.7 million. The company, which owns Petro and Meenan, said it is evaluating its near- and long-term liquidity and capital structure, and has hired Jefferies & Co., investment bankers, and Alvarez & Marsal LLC, a crisis management firm. The



company posted a loss of \$29.3 million, or 81 cents per share, compared with a loss of \$42.5 million, or \$1.18 per share, in the year-ago quarter. The recent results include a \$2.4-million tax benefit, while year-ago results include losses of \$9.7 million from its now-discontinued propane and TG&E operations. Total sales grew 13 percent to \$202.8 million from \$179.3 million in the prior-year period, as higher selling prices offset lower volume, Star Gas said. In October, Star Gas warned that a "substantial decline" in earnings at its heating oil division could result in the company seeking bankruptcy protection.

Reckson Associates. The Melville real estate trust has reported an increase in second quarter results, with funds from operations of \$49.8 million, or 59 cents per share. That's up 13.5 percent per share compared to \$37.1 million, or 52 cents per share, that the trust reported for the same period last year. Reckson, Long Island's largest office landlord, which recently purchased the Citibank building in Long Island City and EAB Plaza in Uniondale, said it completed 69 lease transactions totaling 374,120 square feet during the second quarter ended June 30. It reported same property office occupancy at 93.5 percent as of June 30, compared with 93.9 percent at the same time last year.

EchoStar Communication. The second-largest U.S. satellite-television broadcaster said profit rose more than tenfold, buoyed by higher prices and a tax gain. Second-quarter net income rose to \$855.5 million, or \$1.79 a share, from \$85.3 million, or 18 cents, a year earlier, Englewood, Colo.-based EchoStar said. Earnings included a \$593-million tax benefit. Sales rose 18 percent to \$2.1 billion.

Atari Inc. The maker of video games such as The Matrix posted a first-quarter loss of \$32.8 million as sales plunged 78 percent, causing the company to seek financing from its biggest shareholder. The net loss was 27 cents a share in the period ended June 30, compared with net profit of \$12.1 million, or 10 cents, a year earlier. Sales fell to \$24.2 million from \$108.1 million, the Manhattan company said yesterday in a statement.

Clear Channel Communications. The world's largest radio broadcaster yesterday reported a 13 percent drop in second-quarter profit after the company reduced commercial time to attract listeners. Net income fell to \$220.7 million, or 40 cents a share, from \$253.8 million, or 41 cents, a year earlier, Clear Channel said. Sales slipped 1.2 percent to \$2.46 billion. The company said it may use some or all of \$1.6 billion set aside for a dividend to buy back shares.

Polo Ralph Lauren. The garment retailer said first-quarter profit almost quadrupled, lifted by sales of the Black Label luxury line of apparel and Lauren brand women's sportswear. Net income at the maker of Ralph Lauren and Club Monaco clothing rose to \$50.7 million, or 48 cents a share, exceeding analysts' estimates. In the year earlier period, Polo earned \$12.7 million, or 12 cents. First-quarter sales including licensing revenue rose 24 percent to \$751.9 million, Manhattan-based Polo said yesterday in a statement. Sales at stores open at least a year rose 7.3 percent.

Warnaco Group. The maker of brand-name clothes for Nautica, Ralph Lauren and Calvin Klein said yesterday that second-quarter earnings rose 43 percent, helped by a rise in sales, better cost management and a lower tax rate. Net income increased to \$6.3 million, or 14 cents per share, from \$4.4 million, or 10 cents per share, in the year-ago quarter. The latest quarter includes a \$900,000 charge related to a reserve for a non-trade receivable. Revenue rose 13 percent to \$374.7 million from \$332.1 million last year, led by strong results from Chaps and Calvin Klein jeans.

**LOAD-DATE:** August 10, 2005

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*Nautica Intros Infant, Makes Splash In Bath Home Textiles Today August 15, 2005*

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Home Textiles Today

August 15, 2005

**SECTION:** NEWS; Pg. 24

**LENGTH:** 255 words

**HEADLINE:** Nautica Intros Infant, Makes Splash In Bath

**BYLINE:** By Michele SanFilippo

**BODY:**

New York — In addition to introducing a lineup of 16 new beds from its Stateroom, Crew and Bridge collections reflecting trends in corals and blues; **Nautica** has rolled out five new Infant bedding patterns through its partnership with Crown Crafts.

Of the five new patchwork quilt crib designs, three cater to boys and two to girls.

Items will be sold as four-piece sets for \$199.99, including quilt, bumper, sheet and pillowcase. All accessories, such as blankets, window treatments, decorative pillows, mobiles and lamps are produced by Crown Crafts.

In five-ounce brushed flannel, three new plaids, five stripes, four prints and 10 fun colors were added in sheeting, duvet covers, shams and decorative pillows from Zorlu. New pillow shapes were also added in plaids, stripes, solids and reversible terry with matching twill tape as 18, 24 and 30-inch squares with matching cord piping. Pillows are filled with 95/5 feather and down. Queen sheet sets or duvet covers retail for \$69.99.

Several new towels from Welspun were created to coordinate with the new plaids, stripes and colors from Zorlu. Otherwise in the **Nautica** bath world, eight new accessories were shown, including Mina, in resin that mimics ceramic in key lime, blue lagoon, coral reef and offshore colorways that coordinates with Grid Matelasse, Key Largo and Long Beach shower curtains. Other looks include Neo Nautical in ceramic with vinyl band and woven rope detail in three colors and Imago, a brushed nickel with PVC mesh wrap.

**LOAD-DATE:** August 19, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[1\]](#)

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*Malaysian Business August 16, 2005*

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Malaysian Business

**August 16, 2005**

**SECTION:** Lifestyle; Pg. 74

**LENGTH:** 698 words

**HEADLINE:** Watches: The new bling

**BYLINE:** Anis Ramli

**HIGHLIGHT:**

Pieces that tell more than just time.

**BODY:**

WHAT'S the latest fashion must-have? It's trendy timepieces. Forget the Baccarat ring and all else in between. When it comes to the latest accessory, watches rule.

The fusion of watches and quality jewellery is a potent combination. It's a marriage of function and fashion. These days, no one has just one watch. Just like the wardrobe, watch designs change as fast as the season. What one wears on the wrist during the day is not the same as what's swapped on at night. Even the weekends have its flavour of timepieces.

Recent takes on traditional watches have also made today's timepieces a technological wonder. Premium functions such as world time digital display, dual time zone, full feature chronograph and date calendar, to name a few, have created excitement and surprise in an otherwise staid ornament.

Here's a look at the latest trends.

**HOT STONES**

Watches dripping with diamonds are at the top of both men's and women's watches, turning the timepieces into fashion jewellery instantly. Anything with the hot stone - whether around the bezel, the hour marker or the straps - is setting the trend for elite and chic timepieces. Baume & Mercier Diamant and Ebel Beluga are classic timepieces with diamonds around the bezel. Not to be outdone, the men's Christian Dior Riva Chrono Sparkling with its scattering of diamonds around the square face is both fun and sleek. The oversized stainless steel case gives the watch its masculine appeal.

**IN THE PINK**

Regardless of gender, everything's coming up roses where watches are concerned. Rose gold is reigning as the new master metal. Its appeal perhaps is in its subtle approach to style. Sleek stainless steel designs have hogged the limelight for so long. With people looking to nudge up the style factor, rose gold designs can be both dressy yet understated.

Audemars Piguet Royal Oak Automatic Collection, with its brown crocodile strap, is a study in elegance. It's also a wise investment for serious collectors. For women, the Concord La Scala 18k rose gold watch is a petite companion. Consider also other sleek designs from Chopard, Patek Philippe and Daniel Roth for styles that combine rose gold with steel or titanium, or rose gold-plated stainless steel watches.

#### UPSIZE IT

Bigger is certainly better. Jumbo-sized watches are showing no signs of slowing down. The style is adding immense drama to both male and female wrists. At the recent Basel fair for timepieces, **Nautica** introduced the gargantuan N-MX 62. With an oversized 62 mm case, it combines two timepieces; a chronograph timepiece, date, 24 GMT, a second time zone and analogue compass. In one spectacular feat of engineering and design. Omega Seamaster Planet Ocean is also eye-catching at 45.5 mm with its orange bezel and leather straps. Women too, are enjoying the big revolution. Bigger bezels aside, other large-sized adjustments include bigger numbers and larger straps. The Gucci G Bandeau, for instance, with its wide curved band is an instant fashion accessory.

#### ITSY BITSY

At the other end of the spectrum are watches that are slim and thin. Out to make a statement, Hermes introduced the Kelly2 watch designed by Philippe Mouquet that evokes the lock on the famous Kelly bag. Its thin strap and dial are both sleek and stylish. Concord Delirum XXV is a range that pays homage to the 1979 Delirum watch that measures just 1.98 mm - the world's thinnest. The new style for both men and women has a new shape and new complications. These watches may be small in style, but they're big on statement.

#### THE MISSING LINK

When is a watch not a watch? When it can be worn everywhere else apart from the wrist. Unexpected bands are injecting some fun to traditional timepieces. Leading the way is Piaget Miss Protocole that offers straps in sexy lace-ups and little silk squares. For the men, Piaget provides a custom-made service to create your own cufflink watch. Concord Saratoga SR interlocks rubber with steel in a cool combination. Look to brands like Diesel (nylon straps) and Kenneth Cole (mesh band) for a new spin on watch bands and the way you tell time.

**LOAD-DATE:** October 9, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[1\]](#)

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*A Big (And Tall) Part Of Rogers Returns Grand Rapids Business Journal August 22, 2005*

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Business Dateline

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Grand Rapids Business Journal

**August 22, 2005**

**SECTION:** Vol. 23, No. 35; Pg. 7; ISSN: 1045-4055

**ACC-NO:** 889610451

**LENGTH:** 612 words

**HEADLINE:** A Big (And Tall) Part Of Rogers Returns

**BYLINE:** Czurak, David

**BODY:**

GRAND RAPIDS TOWNSHIP - A part of Rogers Department Store reopens in a new location this Friday, as Rogers President Dan Hurwitz will swing open the doors to what he hopes will be the first in a line of specialty stores.

Rogers Big & Tall, a specialized men's clothing store is opening Friday in Terrazzo Fine Shops at 1100 East Paris Ave. SE, just south of Cascade Road SE and north of Lake Drive SE.

The big and tall store will feature the same selection of business, sportswear, casual clothing and accessories that Hurwitz stocked at Rogers Department Store, which served big and tall customers for more than 40 years before it closed in June.

"The big and tall business at Rogers has long been one of our signature, niches, so it made perfect sense to develop our first specialty store dedicated to these customers," said Hurwitz.

Although there are a decent number of men's-only clothing stores in the market, just three - a number that includes the new Rogers - are solely dedicated to big and tall men.

"On a niche-business level - and not to be cute - it's a growing population," said Hurwitz of one reason why he went big and tall.

"It's also a market that has been underserved in selection, by far. We're a true specialty store. While some other stores may extend sizes here and there and add something, they're not looking at the big and tall man with fashion in mind," he added.

Hurwitz said the typical customer is tall, at least three inches over six feet, and someone who needs an extra long. Extra longs start at size 112, which isn't a big size in itself, and Hurwitz said there are a lot of tall men that need an extra long in this region.

"Look at all these kids with size 15 shoes walking around who are 12 years old. They're not going to stay that small," said Hurwitz.

Hurwitz has brought much of his big and tall staff from Rogers Department Store to the new shop.

Charlie Johnson, with over 25 years of retail experience, will manage Rogers Big & Tall and also serve as the shop's buyer.

Three other longtime Rogers Department Store Big & Tall employees - John Velcamp, Brian VanTil and Greg Van Wormer - are also at the new store.

"Our longtime customers will still be able to find everything they need to fill a gentleman's closet. We have an exciting lineup of merchandise for the fall season that our regulars will recognize," said Johnson.

Brand names include Cutter & Buck, Hart Schaffner Marx, Austin Reed, **Nautica**, Polo Ralph Lauren, Axis, Enro and Levi Strauss.

The store will have 4,300 square feet of space and will offer complimentary gift-wrapping.

Rogers Big & Tall will be open from 10 a.m. until 8 p.m., Monday through Friday, and 10 a.m. until 6 p.m. on Saturdays. It will be closed on Sundays. The store will hold a grand opening next month. Rogers Big & Tall joins another Hurwitz-owned shop, Daniel's, in Terrazzo.

"We have a lot of relationships with specialty vendors because of Daniel's," said Hurwitz. "And we have a lot of individuals who are attorneys and professionals who need to be dressed up and look nice. They can't find that at a discount store."

The Hurwitz family opened Terrazzo Fine Shops and Daniel's two years ago.

"There is no other retailer in this region who understands the big and tall customer the way Rogers does," said Johnson, "so it is logical for us to open this new store."

Rogers Big & Tall

Who: The Hurwitz Family

What: A specialty clothing store for big and tall men

When: Opening Friday with grand opening next month

Where: Terrazzo Fine Shops, 1100 East Paris Ave. SE

Why: Serving a niche market that was a successful one for the former Rogers Department Store.

**LOAD-DATE:** September 23, 2005

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*GOING, GOING: JEANS DESIGNED BY CELEBS Sun-Sentinel (Fort Lauderdale, FL) August 25, 2005  
Thursday Broward Metro Edition*

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Sun-Sentinel (Fort Lauderdale, FL)

August 25, 2005 Thursday Broward Metro Edition

**SECTION:** LIFESTYLE; NEXT BY ROD STAFFORD HAGWOOD; Pg. 6E

**LENGTH:** 1115 words

**HEADLINE:** GOING, GOING: JEANS DESIGNED BY CELEBS

**BYLINE:** NEXT ROD STAFFORD HAGWOOD

**BODY:**

In this celeb-sodden society, it seems we will do anything to get into famous people's pants.

Now prurient interests can be focused on a good deed. Macy's is having an online auction where you can bid on jeans designed by the likes of Jennifer Lopez, Diddy, Patricia Field, Kimora Lee Simmons, Rachel Roy, Damon Dash, Nikki Hilton, Donna Karan and Kenneth Cole. Not to mention Mischa Barton, The Killers, Chris Beckman of Polo Jeans, Kim Smith of Guess?, Italo Zucchelli of Calvin Klein, and Olympic medalists Misty May, Elaine Youngs, Mike Lambert and Eric FONOLMOANA. The editors of Teen Vogue have pitched in their fashion design savvy for a worthy cause.

The charity auction will benefit YouthAIDS, the global initiative that raises awareness and funds for AIDS prevention and education in high-risk youths. Starting Monday, denim divas began bidding on eBay for the 21 one-of-a-kind women's and men's jeans, jean jackets, and denim accessories. The auction will end at 11:59 p.m. on Wednesday, with 90 percent of the proceeds being donated to YouthAIDS.

These wearable works of art have been stonewashed, deconstructed, distressed, hand-painted, paint-splattered, studded, shredded, embroidered, embossed and frayed, and then loaded up with lapel pins, decals, chains, belts, rhinestones, appliques and macrame by the tabloid targets.

Each piece will be accompanied by a letter of authenticity; bids will start at \$50. To bid, go to [www.thisit.com/auction](http://www.thisit.com/auction).

Old-fashioned, yet hip, jeans

You can't get much more old school than 1921 jeans. The Canadian label is making jeans that use vintage sewing styles. The spring 2006 collection will feature jeans stitched on antique sewing machines.

The label's design director, Allan Kemp, had access to archives that date to 1921, when Western Glove Works, manufacturer of 1921 jeans and one of the oldest family-owned denim manufacturers in North America, was founded. Kemp was able to incorporate the stitching styles of the antique sewing machines into his design. The new collection also features actual hand-stitching, which takes about 30 minutes per pair and is done with needles from the saddle industry. The jeans will retail between \$150 and \$600. Currently the label's fall collection (embellished by Japanese street artist Taku) is sold in SoFla at Shop 603 in Fort Lauderdale, Mile High in Aventura and Lulu's in Boca Raton.

"These antique sewing machines were not historically used in the crafting of jeans," Kemp said in press materials. "Instead they provided reinforcement for the fabrics on which they were used. We're modernizing these old sewing techniques by incorporating these specialized machines into our design, adding strength to our jeans while giving each vintage flavor."

### Nautica's thinking pink

Jeans-wear giant **Nautica** is going pinko for a cause.

The label, which has expanded into a home collection and even intimates, will launch this fall a limited-edition Pink sleepwear collection in Dillards and Macy's stores.

The mini-group of garments was designed to raise awareness of breast cancer, with each hangtag attached to a "how-to" breast self-examination card. October is Breast Cancer Awareness Month, and the fashion and beauty industry, from Estee Lauder and Avon to designer boutiques and department stores, offers special merchandise to encourage early detection and education among women.

The **Nautica** Pink collection includes a shawl-collar robe (\$65), a floral-print sueded jersey PJ set (\$64) and a pink-and-white-striped cotton pajama set (\$64). **Nautica** is also donating \$25,000 to the Susan G. Komen Breast Cancer Foundation.

### Dress like Marley did, mon

Even from the grave, reggae super-duper star Bob Marley continues to inspire us.

The estate of the legendary musician this winter is launching Tuff Gong Clothing (a nickname among close friends and family) based on Marley's Jamaican style. The collection is the brainchild of Rohan Marley, Bob's son and former University of Miami football player, and his business partner, Stefano Aldighieri, former creative director of 7 for All Mankind denim and now a design director for Levi Strauss & Co.

The introductory collection will start out with denim for men in a range of styles from "aged" and faded to boot-cut jeans and cargo pants. There will also be denim shirts, cotton tees, athletic wear and outerwear.

"We wanted a timeless collection that reflects my father's taste and style without compromising the beliefs he lived by," Marley said in press materials. Aldighieri added, "While the inspiration is clearly vintage Marley, the execution is a modern, contemporary line of high-quality garments. We are more interested in Bob's message than in the simple imagery."

Details include the embroidered lion and the symbolic colors of red, gold and green, which are inconspicuously detailed throughout the collection, and used in the stitching of the garments. The color palette for spring 2006 is military green, faded blue, white, yellow, green, khaki and gold. The introductory line will be available at Bloomingdale's stores beginning in November. Tuff Gong Clothing price ranges are between \$200 and \$300.

### Be like Jessica Simpson, only bigger

Jessica Simpson's Daisy Dukes may well be the real star of the summer flick *The Dukes of Hazzard*, but the abbreviated short-shorts don't even make an appearance in her new Jessica Simpson plus-size denim line.

The jeans for sizes 12 through 32 were launched at Avenue and are also available at Fashion Bug stores (or online at [www.avenue.com](http://www.avenue.com) and [fashionbug.com](http://fashionbug.com)).

But she's not the only celeb to sell to the Rubenesque. Word has it that Beyonce Knowles' much-touted line called House of Dereon will include plus-size denim when it debuts this winter. Jennifer Lopez's J.Lo collection already includes plus sizes, as does hip-opteur Nelly with his Apple Bottoms brand of jeans ([www.applebottoms.com](http://www.applebottoms.com)), which are already the desired denim of Oprah Winfrey and Vivica A. Fox.



**3 SNAPS UP:** Jocks and moms tackle runway

**TOUCHDOWNS:** NFL players and their moms modeled eveningwear and swim fashions to raise money for the Boys & Girls Clubs of Dade and Broward counties. The Professional Football Players Mothers' Association staged the eighth annual dinner and catwalk show at the Eden Roc Renaissance Resort & Spa in Miami Beach. A special award was given to Lucille O'Neal (who begat the Shaq) and Carolyn Smith (who raised rapper/actor Will Smith). The show was coordinated by Art Institute of Fort Lauderdale students and alums, including Maria Solis and grad Lila Rivera, who already designs for Ja Rule and Ashanti.

**GRAPHIC:** PHOTO 9; **ARTWORK:** These pants by Diddy will go to the highest bidder and support YouthAIDS. ThisIt.com photo **TRADITIONAL STYLE:** The 1921 fall collection of jeans are embellished by modern Japanese street artist Taku but sewn with antique machines. 1921 Jeans photo **PINK POWER:** Nautica's pink-and-white pajama set (\$64) is part of a breast-cancer awareness campaign. Nautica photo **TUFF ENOUGH:** Tuff Gong Clothing, inspired by the styles of the late reggae superstar Bob Marley, was founded by Marley's son, Rohan Marley. The line will debut in November. Getty Images photo, Zack Seckler **BIG BLUE:** The jeans for sizes 12 through 32 are available at Avenue and Fashion Bug stores. Jessica Simpson Denim photo Simpson Philadelphia Eagle Donovan McNabb, in a Torreys Big & Tall outfit, with his mother, Charlene McNabb, in Gilda Gevis. Will Smith, in his own attire, escorts his mom, Carolyn Smith, who wears Gilda Gevis. Miami Dolphin Reggie Howard and a model show off swimwear. Photos, Sean Matheson

**TYPE:** COLUMN

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*Ariel Foxman of Cargo magazine discusses must-haves fashions this fall for men NBC News Transcripts  
August 26, 2005 Friday*

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NBC News Transcripts

**SHOW:** Today 7:00 AM EST NBC

**August 26, 2005 Friday**

**LENGTH:** 1414 words

**HEADLINE:** Ariel Foxman of Cargo magazine discusses must-haves fashions this fall for men

**ANCHORS:** NATALIE MORALES

**REPORTERS:** ALEXIS GLICK

**BODY:**

NATALIE MORALES, anchor:

This morning on TODAY'S STYLE, must-have fall fashions for the men in your life. Every year, Cargo magazine puts together a Most Wanted list of the nine items men need to have to update their wardrobe. And Ariel Foxman is Cargo's editor-in-chief and the moderator of today's fashion show. Nice to see you here, Ariel.

Mr. ARIEL FOXMAN (Cargo Magazine): Thank you for having us.

MORALES: So how'd you come up with this list of the top nine must-haves?

Mr. FOXMAN: Every season we look at tons and tons of trends, and we try to narrow it down. What are the must-have items that will really take you to the season but take you through. It's you know, on and through the wardrobe.

MORALES: So we know--we're going to look at some of the must-haves, but what--what about must throw outs? Anything that we need to get rid of?

Mr. FOXMAN: Well, we don't really advocate throwing anything out. Everything comes back, all trends come back.

MORALES: Sure does.

Mr. FOXMAN: But the multi-colored, multi-striped button-down shirt that every guy has and every guy wears out, it's time to put that in the back of the closet. We have some great alternates.

MORALES: Speaking--speaking of everything coming back, let's take a look at our first--Jeremy's modeling this for us. The cardigan coming back for men. And this is not grandpa's cardigan, though, right?

Mr. FOXMAN: No, this is not grandpa's cardigan. The new cardigan is really versatile. You can wear it with a T-shirt instead of a jacket if it gets chilly. You can even wear it under a three-piece suit, you can wear it with a tie, a button-down shirt. It's really great. It's really versatile. You can wear it at night, on the weekends. It's a great look.

TEXT:

"Must-Have" Cardigan Express Design Studio \$68

MORALES: Adds to that whole layering look.

Mr. FOXMAN: Yeah, absolutely. You can put it on with a henley. And keep you out of the jackets for as long as you can as the summer slides into fall.

MORALES: Who makes this one?

Mr. FOXMAN: That's Express. It's \$68.

MORALES: Like the little leather patches on the elbow.

Mr. FOXMAN: Yes. It gives you a little bit of grandfather.

MORALES: All right, there you go. Now we see it. Thanks, Jeremy. Nice look.

All right, now let's talk about Steven, what he's wearing. He's got the vest, he's got the plaid shirt. This is the other big look for the fall.

Mr. FOXMAN: Yeah. We haven't seen vests in a really long time. But it's a great way to add some character to your look.

MORALES: Uh-huh.

TEXT:

"Must-Have Vest J. Crew \$100

Mr. FOXMAN: Work or play. This is a J. Crew vest for \$100. You don't even have to go out and buy that. If you have a three-piece suit, you just take the vest out, wear it with some jeans and a shirt and it's a great way to go.

MORALES: Good idea.

Mr. FOXMAN: If you don't button--the bottom button, do not button it. It's a big mistake.

MORALES: Don't. OK. Otherwise?

Mr. FOXMAN: Otherwise, you're--you're going to get that gut coming over.

MORALES: Oh, that's not a good look, is it now?

Mr. FOXMAN: No.

MORALES: All right. And what else do we have? The plaid shirt here going on?

Mr. FOXMAN: Plaid shirt, yeah, sure. Plaid is really big.

MORALES: Good way to mix up the patterns with the herringbone?

Mr. FOXMAN: A lot of tartans, yeah. Yeah. You don't want to start matching tweeds with herringbones. You're going to probably make a mistake. Go with a plaid shirt. Plaids, tartans. It's a great way to get some color into your look.

MORALES: Thanks so much, Steven.

All right, the velvet blazer. Now, this is a look that women are also wearing this fall. But men?

Mr. FOXMAN: Yeah, absolutely. Actually...

MORALES: Can most guys get away with this?

TEXT:

"Must-Have" Velvet Blazer **Nautica** Jeans \$129.50

Mr. FOXMAN: You can. The velvet blazer has actually been a hot trend for a few seasons now, so it's a really good trend piece to invest in. If you don't want to wear velvet, you're not comfortable in velvet, you can always go with corduroy blazers. Those are really big. This is a great going-out look.

MORALES: And he has the patterned shirt underneath that as well.

Mr. FOXMAN: Yeah.

MORALES: Now, that's another must-have.

Mr. FOXMAN: It is. Like I said, you know, a lot of guys have been wearing these multi-striped, multi-colored shirts. It's time to put those on the bench. It's the all-over-pattern shirt in a paisley or, you know, a medallion print. It just looks a little more modern. You'll stand out from the crowd at the bar.

TEXT:

"Must-Have Patterned Shirt Ermenegildo Zegna \$285

MORALES: Yeah. I mean, I guess this is a look that can probably last for a while, too, right?

Mr. FOXMAN: Oh, yeah, absolutely. This is really good to invest.

MORALES: The paisley seems to come back every year.

Mr. FOXMAN: Yeah, especially velvet, too. I mean, you can't go wrong with that.

MORALES: All right. Thanks so much, Brent. And now the seafaring peacoat.

Mr. FOXMAN: Yes, for land lubbers alike. This coat...

MORALES: Brent is modelling this for us. This is Aaron.

Mr. FOXMAN: This is a classic coat and it's a really classic piece, but we're seeing it a lot this season. You're seeing it in a lot of fabrics, a lot of colors. We like the loyalists, you know, just the Navy, classic cut. This is Michael By Michael Kors coat. Really great. The tip with the peacoat is do not wear it with a suit. Your jacket will hang out underneath and that's a no-go.

TEXT:

"Must-Have" Peacoat Michael By Michael Kors \$298

MORALES: Yeah. Yeah, definitely. And he also has the blad--the plaid pants on as well? That is a must-have?

Mr. FOXMAN: Yeah. If you don't want to go--yeah. If you don't want to go full on with a tartan or bright color, you can do a glen plaid like that and it looks really nice in the office. You can wear that with sneakers on the weekend. It's a great way to go.

TEXT:

"Must-Have" Plaid Pants Banana Republic \$148

MORALES: Who makes those pants?

Mr. FOXMAN: Those are Banana Republic. They're about \$150.

MORALES: OK, so pretty reasonable. Take a little twirl for us there. I guess guys don't twirl, right?

Mr. FOXMAN: Well...

MORALES: Wrong fashion show. We do this with women so often. All right, Aaron, thanks so much. You look great.

And now Jason has another must-have on for us today, the gray flannel suit.

Mr. FOXMAN: Yeah. A lot of guys get stuck in sort of the blue pinstripe or the black suit. You want to add a gray flannel suit into your work wardrobe. This is a really great suit. You can get it at any price point now because it's really hot. And also notice the underpinnings. The shirts are now going into shades of purple. We've seen a lot of french blue.

TEXT:

"Must-Have" Gray Flannel Suit Hickey \$995

MORALES: No more french blue, yeah.

Mr. FOXMAN: Yeah. The french blue's getting a little tired. You want to retire that as well. The great thing about purple is it's the same color as blue, so if you look good in blue, you'll look great in purple, and all your ties will match.

MORALES: I like that look. I mean, this is, you know, corporate world or even a little more casual. You could probably break out the pants and...

Mr. FOXMAN: Yeah. You could bring out the pants or the jacket with jeans and you can go out on a date straight from work.

MORALES: All right, Jason, you're ready for that, right? Ready for that big date tonight?

Gentlemen, come on out. Show us your looks again. Before we go though, Ariel, tell me about this hat. Now, this is kind of a combo deal, men's two favorites, the knit cap and the baseball cap.

Mr. FOXMAN: Yeah. It's a pretty genius accessory. We're seeing a lot of them. This is from Diesel. It's about \$65.

MORALES: I think women will like this, too. Yeah.

Mr. FOXMAN: It's great because it keeps you warm but it also keeps the sun out of your eyes.

MORALES: That's kind of cute, huh?

Mr. FOXMAN: It's great for the slopes. It's great.

TEXT:

"Must-Have" Wide-Brimmed Hat Diesel \$65

MORALES: It's a good look.

Mr. FOXMAN: Yeah, it's really wonderful.

MORALES: Gentlemen, thank you so much. Ariel Foxman, great job, as always.

Mr. FOXMAN: Oh, thank you.

MORALES: You guys look great. I hope you have big plans for tonight.

And coming up later, fashions for your home. We'll be right back after this.

\*\*\*

MORALES: And still to come here on TODAY, Dr. Gall answers your relationship questions, including how not to meddle in your kids' romances. It sounds pretty impossible.

ALEXIS GLICK reporting:

Yes, it certainly does. Plus redecorating your home, also.

MORALES: And we have one more song from Joss Stone. But first, these messages and your local news.

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*Pittsburgh Post-Gazette (Pennsylvania) August 28, 2005 Sunday*

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**August 28, 2005 Sunday REGION EDITION**

**SECTION:** OPEN COVER STORY, Pg.E-6

**LENGTH:** 569 words

**BYLINE:** LaMont Jones Pittsburgh Post-Gazette

**BODY:**

Relax, fellows.

And do it in style.

There's a lot of sartorial finery to choose from this fall and winter, the kind of dapper duds that look more dressed up but are comfortable and uncomplicated.

Suits return to the office in a continuation of the trend away from dressing down. They're incorporating more color, and narrower neckties are showing up.

"The trend toward dressing up is still going on," noted Joseph De Acetis, fashion director for Playboy magazine. "Suit sales are going up among all ages. The return to elegance is still on the rise."

The polished look spills over into everyday clothes, which at the same time retain a workmanlike feel such as tooling on a shearling jacket or artistic details on jeans. Looks are well-suited for men who are naturally confident and intentional about their style statements.

Corduroy is big in jackets, shirts and pants. Earth tones are a mainstay, and there's a profusion of bright color in pants, thanks to **Nautica** and other labels. Brands such as 7 For All Mankind offer styles in winter white.

Chocolate brown and shades of gray are key colors, the latter shown a lot with lavender.

Denim, man's best fashion friend, continues to evolve. It's showing up in more pulled-together ensembles such as jean jackets or denim pants with a blazer, vest and T-shirt.

Argyle is back in new colors, most notably in V-neck sweaters and vests. Big, chunky cable-knit pullover sweaters in warm but not itchy wool blends come in bold prints, button vests dress down with jeans or up with a blazer, and zip-front sweaters become layering pieces with novelty tees, print shirts, belted overcoats and leather jackets.

Headwear shows unusual variety in shape, fabric and color, adding debonair dash to looks casual or dressy. Fedoras, skullcaps, bucket and cowboy hats, bowlers, newsboys and Kangol-style lids are just some of the styles crafted by brands such as Dorfman-Pacific, Winslow & Ellsworth, Orit Parente and Bailey of Hollywood.

Patricia Underwood, known for millinery masterpieces for women, launched a colorful line for guys this

season that includes cossack fur hats, cashmere roll caps and sewn leather fedoras.

"The younger, trend-savvy male in particular is purchasing fashionable, even cutting-edge designs, and he's not afraid of color," said Casey Bush, director of the Headwear Information Bureau, a New York-based industry trade group.

Colorful velvet blazers, tailored leather motorcycle jackets, fur-trimmed overcoats, colorful jacket linings, interesting scarves and big leather weekend bags jazz up the menswear scene on into winter.

All of the options should allow any man to be in the driver's seat when it comes to pulling together a wardrobe for the season.

"Overall, it's about underlying confidence in your own personal, individual style," said De Acetis. "It's taking what's out there and adding your personal style to it and looking smart."

Annie O'Neill/Post-Gazette

Corduroy easily dresses up denim and makes a nice layering piece for guys as the weather chills. This orange corduroy blazer (\$169) complements the autumn landscape as well as the striped shirt underneath (\$138). Flat-front jeans (\$98) look good with a brown leather belt (\$49.50) and brown brushed leather boots (\$250), all by Kenneth Cole at Kenneth Cole New York, 540 S. 27th St., SouthSide Works.

**NOTES:**

Post-Gazette fashion editor LaMont Jones can be reached at [ljones@post-gazette.com](mailto:ljones@post-gazette.com) or 412-263-1469.

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*Sponsor traffic crowds fest lane Variety August 29, 2005 - September 4, 2005*

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Variety

August 29, 2005 - September 4, 2005

**SECTION:** SPECIAL REPORT: SPOTLIGHT: FALL FILM FESTIVALS; Pg. A1

**LENGTH:** 956 words

**HEADLINE:** Sponsor traffic crowds fest lane

**BYLINE:** MARC GRASER

**BODY:**

Film festival organizers are facing a situation you're not going to hear too many of them complain about.

Festivals from Sundance to Telluride are becoming increasingly overrun by sponsors looking to cash in on their 'cool' factor and attractive demographics to introduce new products, reposition existing ones or just increase brand awareness.

That means more cash in fest coffers, but the brands themselves are starting to feel a bit crowded.

For example, at this year's Sundance Film Festival, Volkswagen of America provided transportation to filmmakers, jury, talent and VIPs. It also hosted the Sundance Volkswagen Main Street Lounge, a two-story venue where it gave away freebies to celebs and held two parties.

Despite the money it spent to be Sundance's "official automotive sponsor" for a third consecutive year, the automaker had to watch as General Motors rolled into Park City, also for the third year. GM offered up a fleet of Cadillac Escalades and GMC Yukons to ferry passengers around town.

The carmaker also had to compete for attention with Sundance's other official sponsors, which included Hewlett-Packard, American Express, Andersen Windows and Doors, Cingular Wireless, Delta Air Lines, DirecTV, Intel, Aquafina, Adobe Systems and MovieFone.

In addition, companies like Motorola and Yahoo! hosted their own lodges and venues. Blender magazine hosted concerts backed by Budweiser, Nautica, Oakley and Le Tigre, and everyone from Levi's to Fred Segal, Turning Leaf wine to Cesar's pet food filled the town with signage, product, parties and displays.

Ironically, marketing mavens were attracted to festivals in order to avoid the clutter that typifies commercial time on television.

Car companies like Volkswagen, GM and, more recently, Audi, continue to dominate the festival circuit.

Additionally, Apple has yet to discover a festival it didn't like. And that's especially true if it caters to indie filmmakers likely to edit films with its Final Cut Pro editing software and its line of computers.

But the overcrowding of brands at events like Sundance has forced marketers to plant their flags on other events and block out rivals through multiyear deals.

Starting Labor Day weekend, Apple will serve as presenting sponsor of the Telluride Film Festival in Colorado. Volkswagen is a major sponsor of the Toronto Film Festival. American Express has served as the presenting sponsor of the Tribeca Film Festival since it was founded in 2002.

Some brands are seeing potential in year-round partnerships.

When Audi of America paired up with the American Film Institute late last year, the company had bigger plans than just slapping its four-ringed logo on the school's AFI Fest --- held each November --- as presenting sponsor.

The German automaker was able to link itself to Hollywood's creative community and trendsetters, while working with an org that provides promotional opportunities all year long. Audi covers the costs of the AFI at ArcLight film series, and participates in the American Film Market via AFI's relationship with the mart.

What proved appealing to Audi was not just the international audience that the AFI Fest attracts, but the institute. "We wanted to be with the core people who represent creativity in Hollywood," says Stephen Berkov, Audi's director of marketing, adding that the company was looking for the right fit with the automaker's "leadership and authenticity" motto.

Audi quickly got involved in producing its own film-based events and content, including the recent Step Ahead With Audi A3: Personal Journeys With AFI Fest Filmmakers competition. Three filmmakers chosen from AFI Fest 2004 competed for the opportunity to take a three-week road trip in the automaker's new A3 compact luxury car. The participants created their own 15-minute documentaries on an emerging trend of their choosing. The films will be screened at AFI Fest.

The directors also posted blogs on the Audi Web site, where the finished films appear. Given the road-trip concept, the A3 appears prominently in each film.

Such an in-your-face relationship with a sponsor might have been a turnoff for an earlier generation, but today's filmmakers --- at least the Audi AFI trio --- don't appear to mind.

One of them, Jonathan Levine, enthused in a pitch for his docu, which explored online dating: "The A3 will represent the model, the overarching metaphor, for my personal journey of discovery. I aspire to embody everything the A3 represents: to be active, sophisticated, to be a leader. ... I'm also hoping it will help me with the ladies."

In the final scene of Levine's film, "Love Bytes," the director bids his silver car a fond farewell in the rain, and the vehicle beeps its own goodbye.

None of this swayed the judges (including thesps James Cromwell, Joshua Jackson and Emily Mortimer), who gave the prize to Kristina Robbins-Higgins, who received a new A3 and \$ 10,000 for her docu "Life as You Know It," which focused on nontraditional parenting as practiced by active professionals.

Meanwhile, festival organizers are not likely to complain about sponsor incursion.

As is true for many other fests, multiyear, multimillion-dollar corporate sponsorships account for a significant part of the budget of AFI Fest.

"We really value the relationships with our corporate sponsors," says AFI Fest director Christian Gaines. "We want to leverage them as much as possible."

Gaines says Audi's dollars help enhance programming through more upscale events, and improvements in staffing, venues, transportation and hospitality.

"It allows us to grow and provide a better, higher-quality experience for everybody," Gaines says. "It enables us to put on a good show."

**LOAD-DATE:** August 29, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) [\(Edit Search\)](#) | [Suggest Terms for My Search](#)

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*A serious makeover: Youthful intern reporter goes for an updated, more mature look Times Colonist (Victoria, British Columbia) August 29, 2005 Monday*

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Times Colonist (Victoria, British Columbia)

August 29, 2005 Monday

Final Edition

**SECTION:** LIFE; Pg. C1

**LENGTH:** 944 words

**HEADLINE:** A serious makeover: Youthful Intern reporter goes for an updated, more mature look

**BYLINE:** Peter Cowan, Times Colonist

**BODY:**

Once you've just been confused with the paperboy, it's hard to regain your credibility and carry on with an interview.

Even though I'm a full-time reporter at the Times Colonist for the summer, people seem convinced I'm still in high school.

Reporting on the Moss Street Paint-In, I approached a woman having a garage sale. When I said I was with the Times Colonist she figured I was delivering the paper, not writing for it.

Looking younger is great if you're 50 and look 45, but as someone who's just starting out in the professional world, it's a curse. I'm 22 but I look like I'm 17.

So I turned to Shelley Williams, an image consultant in Victoria who runs The Style File.

It turns out I am not the first guy she has had to age up. She recently had an architect fly in from Whistler; his problem is that when he shows up at the job site people think he's one of the workers.

The problem, she tells me, is not so much age as credibility. People subconsciously associate youth with inexperience and after they've made that first judgment, it's an uphill battle to change their minds.

The first area to work on, Williams says, is my posture. I slouch. My mother has been on my case for years, trying to get me to stand up straight.

The trick, Williams tells me, is to roll your shoulders forward and then back, pulling them down as if someone was pushing on them. Next I need to pull my head back, tilt it up to look straight ahead, and do a little pelvic tilt forward.

Williams assures me I look much better, but I feel like I should be goose stepping around Red Square saluting. It will start to feel natural if I do it for just five minutes a day every day for two weeks, she

promises.

Then there's my clothes.

My problem is that I'm thin -- Kate Moss thin (it's a big problem, like looking young). Even though I eat as much as I want, my weight always stays at around 125 pounds. My grandmother spent a summer trying to fatten me up on the ice cream and cookie diet and I gained a meager three pounds.

The only way I could weigh less is if I donated an organ.

My lankiness means shirt sleeves hang a bit long, and all clothes tend to look big on me, like I'm borrowing my dad's shirt.

Williams's assessment is that I need more than a few tweaks -- I need a makeover. The right clothes and haircut and I'll be looking my age in no time.

The lucky thing for me is that it is mostly my appearance that needs work - I don't sound like a teenager. My sentences aren't peppered with "like, whatever" and my fairly deep voice has people on the phone guessing I'm somewhere in my 30s.

Like a lot of men, shopping is not a recreational activity for me. I go in, get confused, buy whatever's on sale and get out. Part of the enjoyment of buying a new outfit is boasting about how much I saved. Clearance racks are my friend.

But Williams sees clothes as an investment. Just as I'm paying for a four-year journalism degree at Ryerson University instead of taking a college crash course, I should be investing in high-quality clothes that fit well.

Williams takes me to The Bay, where she has already picked out some outfits. Unfortunately, the usual investment advice "buy low" doesn't apply to clothes. By the time you put together a shirt with an argyle sweater, dress pants and a pair of shoes, you're forking over \$300 plus.

Even the expensive clothes don't seem to fit me. An untucked shirt is too long, the waist of the pants, too big. The answer, Williams tells me, is to get things tailored. Clothes come in standard sizes, but people don't, yet few bother to spend the few extra dollars for a perfect fit. The bill keeps getting longer.

Some careful choices of colour and pattern help overcome my lanky frame. Blue looks good and authoritative and brings out my eyes.

Williams banishes vertical stripes on shirts. Instead, she chooses patterns on a thicker fabric that will keep some of its own shape, to make up for a lack of my own.

The total cost for three new outfits, including two pairs of shoes and a watch is more than \$800. Throw in the tax and the total is more than I earn in two weeks.

Now it's time to tackle my hair. Usually it just gets a morning brushing and then I leave it to its own devices. That has all changed.

No more trips to the neighbour down the street who cuts hair in her basement, either. That costs \$10, and neighbourhood gossip is free.

Williams has put me in the hands of BJ Wilson, who owns the much more upscale Lather Hair Design. She decides that a spiky look at the front will help open up my face. By bringing out the hair at the top, my head is squared off.

Some "definition" was added in the front (code word for subtle blond highlights).

The experience of sitting with a plastic bag on my head under the hair dryer was made much more manly by a Maxim magazine that she keeps specially for the quarter of her clients who are guys.

The new style requires judicious use of paste, which is a hair care product I had never heard of, let alone used. It looks very similar to white glue, and works pretty much the same way.

When office comrades saw my hair, minus the new clothes, they were skeptical about whether I was well aged. But when the clothes and hair were put together, everyone agreed the makeover had been a success: I looked my age.

Dozens of people who perused the before and after photos agreed they would be more likely to trust the guy with the spiky hair and expensive clothes.

Looking older can be achieved with time or money. I'll probably invest in one of the outfits, but I don't think the bank will let me use a student loan to build a new wardrobe instead of paying tuition. So I'm stuck waiting for time to take its toll. Naturally.

#### GRAPHIC:

Colour Photo: Debra Brash, Times Colonist; Cowan gets his former boyish hair cut stylishly updated by BJ Wilson, owner of Lather Hair Design. ;

Colour Photo: Bruce Stokesbury, Times Colonist / The makeover begins: Peter Cowan and image consultant Shelley Williams try on shirts at Club Monaco with the help of assistant manager Ben Drake.;

Colour Photo: Debra Brash, Times Colonist; BEFORE: Cowan usually went for the casual look at work (left), but his makeover style is straight out of GQ after a new haircut and clothes, right: blue **Nautica** dress shirt (\$65), Mantles grey foulard tie (\$30) and grey flannel pleated Claiborne slacks (\$45 on sale). ;

Colour Photo: Debra Brash, Times Colonist; AFTER: Cowan usually went for the casual look at work (left), but his makeover style is straight out of GQ after a new haircut and clothes, right: blue **Nautica** dress shirt (\$65), Mantles grey foulard tie (\$30) and grey flannel pleated Claiborne slacks (\$45 on sale). ;

Colour Photo: Debra Brash, Times Colonist; Cowan in a Madras short sleeve shirt by Izod (\$55), Polo kiki pants (\$100), Roots watch (\$150), and leather briefcase tote by Kenneth Cole from the Satchel Shop (\$165).;

Colour Photo: Debra Brash, Times Colonist; A WHOLE NEW LOOK: Cowan in an argyle crewneck sweater by Mac & Jac (\$65) with striped blue shirt, also by Mac & Jac (\$58). (All clothes are from The Bay);

Colour Photo: Bruce Stokesbury, Times Colonist; A WHOLE NEW LOOK: Cowan tries on Aldo brown lace-up shoes at Aldo (\$100). The hair: \$50 at Lather Hair Design. The look: Image consultant Shelley Williams of The Style File: Initial consultation and three hours of shopping, \$285.

**LOAD-DATE:** August 29, 2005

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*CONCERT STYLE The Cincinnati Enquirer (Ohio) August 29, 2005 Monday Final Edition*

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The Cincinnati Enquirer (Ohio)

August 29, 2005 Monday Final Edition

**SECTION:** TEMPO; Pg. 1D

**LENGTH:** 382 words

**HEADLINE:** CONCERT STYLE

**BYLINE:** Lauren Bishop

**BODY:**

Urban and Cowboy

Some text not available. Please see microfilm

50 Cent

Gustelia Scott, 52, Wilmington What she's wearing: A Bandolino black-knit top and a black crocheted skirt. What's on her feet: Black wedge shoes with flowers. Music-inspired fashion look: Motown music.

50 Cent

Tameshia Canady, 26, Madisonville What she's wearing: Fatigue pants, a khaki green fishnet top, and a khaki green tank top. What's on her head: Camouflage hat.

Latoya Canady, 23, Shar- onville What she's wearing: Army fatigue pants, a tank top, and Army belt. What's on her feet: Military boots.

Don Don Canady, 15, Madisonville What he's wearing: Tank top with camo trim and faded jeans. What's on his feet: Nike Air Force Ones.

50 Cent

Rachel Smith, 25, Clifton What she's wearing: Retro '70s-style striped corduroy pants and an Indian-style beaded shirt. What's on her head: A straw hat. I don't like country music, but I like country hats. What's on her feet: Comfortable straw sandals.

Jennifer Lynn, 25, Fairfield What she's wearing: I made my shirt myself with rhinestones. I am also wearing black booty shorts and hoop earrings. What's on her head: A black flower barrette. What's on her feet: Cork wedge sandals.

Kenny Chesney

Jim Passatore, 20, Lebanon What he's wearing: Black faded Gap jeans and black Gap undershirt, navy/white Puma tennis shoes, black Express belt with lion etching on buckle and white plastic Gucci

sunglasses. Music-Inspired fashion look: Chris Cornell.

Alex Tressler, 18, Dayton What she's wearing: Tilt jeans she cut off to make shorts, Value City plaid collared shirt and high-heeled boots she spray-painted for a vintage/used feel, hat borrowed from her step-grandmother.


Kenny Chesney

Andrea Hawkins, 23, Dayton What she's wearing: White Hanes tank with blue Abercrombie & Fitch tank layered overtop, American Eagle peasant style patchwork skirt, brown leather cowboy boots and sunglasses from Steve Madden, straw cowboy hat. Music- inspired fashion look: Alanis Morissette.

Kenny Chesney

Steve Grzebyk, 17, Price Hill What he's wearing: Geoffrey Beene white linen collared shirt, black leather cowboy hat with white bandana underneath, Nautica tapered leg jeans and cowboy boots borrowed from his father. Music- Inspired fashion look: Tim McGraw.

**LOAD-DATE:** August 30, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) 

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*Where to buy; Style Guide Men's Health September 1, 2005*

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ASAP

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Men's Health

September 1, 2005

**SECTION:** Pg. 60 Vol. 20 No. 7 ISSN: 1054-4836

**ACC-NO:** 139606961

**LENGTH:** 1754 words

**HEADLINE:** Where to buy;  
Style Guide

**BODY:**

For more information on clothing and accessories featured in Men's Health Style Guide, contact the following companies

Paul Stuart coat (\$970), waistcoat (\$350), dress shirt (\$130), and bow tie (\$80), (800) 678-8278, paulstuart.com; Rod Keenan cap (\$500), (212) 678-9275, rodkeenannewyork.com (pants, his own)

On the Cover

John Lobb shoes (\$1,050): John Lobb Boutique, NYC, (212) 888-9797. Pantherella socks (\$35): (800) 451-3985, britishapparel.com. Paul Stuart tie (\$140): Paul Stuart, Madison Ave., NYC, and Chicago; (800) 678-8278. Polo by Ralph Lauren cashmere sweater (\$400) and broadcloth shirt (\$85): Select Ralph Lauren, (888) 475-7674, polo.com. Zenith watch (\$7,500): Tourneau New York, (800) 321-4832, zenith-watches.com. (Pants, his own.)

Opener

page 15

Boss Selection suit (\$1,200): Hugo Boss, NYC and L.A., (800) 484-6267. Etro scarf (\$275): Etro, NYC and Coral Gables, FL. John Varvatos double-breasted coat (\$2,000): John Varvatos, NYC, L.A., and Las Vegas. Perry Ellis shirt (\$265): (800) 345-5273, perryellis.com.

Rob Thomas pages 16, 17, 20

Adidas Samba Millennium trainers (\$60): Adidas, thestore.adidas.com. Blue Cult Dakota slim jeans (\$155): The Lounge, NYC; revolveclothing.com. Camper Pelotas shoes (\$150): camper.com. Dolce & Gabbana corduroy sport coat (\$1,500) and pinstriped trousers (\$580): Dolce & Gabbana Boutiques. Gold Toe socks (\$8): goldtoe.com. John Varvatos lambskin jacket (\$2,200): John Varvatos, NYC, L.A., Las Vegas, and Short Hills, NJ; johnvarvatos.com. Julcy Couture Men hooded sweater (\$120): Saks Fifth Avenue, NYC;

saksfifth-avenue.com. Velvet sport coat (\$325), cashmere sweater (\$280): Nelman Marcus, nelmanmarcus.com. Kenneth Cole New York belt (\$35): kennethcole.com. Lacoste vintage polo (\$95): lacoste.com. Trovata Boat T-shirt (\$60), Fisticuffs jacket (\$275), and Legacy pants (\$135): Odln, NYC; trovata.com. Versani signet ring with python inlay (\$95) and leather cuff with cross plate (\$395): versani.com.

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The Art of Shaving (\$22): Nelman

Marcus. Calvin Klein Underwear XT muscle T-shirt (\$25) and trunks (\$20): Bloomingdale's. E-Shave stand (\$65), brush (\$90), and razor (\$65): eshave.com. John Varvatos (\$40): Bloomingdale's. Pringle of Scotland sweater (\$490): Select Nordstrom. Truefitt & Hill (\$40): Nordstrom. 2(X)ist Flash sleeveless V-neck shirt (\$25) and square-cut trunks(\$25): Bloomingdale's.

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Biotherm Homme (\$21): Select Macy's, biothermhomme-usa.com. Clarins Men (\$26): Macy's, gloss.com. John Allan's (\$28): Barneys New York, johnallans.com. Molton Brown (\$40): Nelman Marcus, [www.moltonbrown.com](http://www.moltonbrown.com). Nivea for Men (\$9): Mass drugstores. Prada (\$90): Nelman Marcus, nelmanmarcus.com. Thomas Pink Boutiques Cockatoo slim-fit shirt (\$140): Thomas Pink Boutiques.

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Shoes and socks: Bally Adelmo (\$700): Bally, NYC and L.A. Calvin Klein socks (\$10): (800) 251-9586. Canali (\$550): Bloomingdale's. Cole Haan Collection Leland Wing Ox (\$425): Select Cole Haan, colehaan.com. Ermenegildo Zegna Couture (\$580): Ermenegildo Zegna Boutiques, zegna.com. Geox Uomo Ace (\$180): Geox shops, geox.com. Gold Toe socks(\$8): goldtoe.com. Mezlan Alexander (\$215): Nordstrom, nordstrom.com. Pantherella socks (\$35): (800) 451-3985. Prada (\$590): Select PradaBoutiques. Salvatore Ferragamo (\$600): ferragamo.com.

Page 28

Billy Jealousy (\$75): Barneys New York, billyjealousy.com. Calvin Klein Eyewear glasses (\$140): Calvin Klein, Madison Ave., NYC. Clinique (\$28): Clinique counters, clinique.com. Kenneth Cole New York sport jacket with rib trim (\$275), zip-up hoodie (\$135), and pants (\$150): Kenneth Cole. Lab Series for Men (\$35): labseriesfor men.com. L'Oreal Men's Expert (\$11): Chain drugstores. Salvatore Ferragamo dress shoes (\$540): ferragamo.com.

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Boss Hugo Boss suit (\$900), dress shirt (\$85), and tie (\$75): HugoBoss, NYC and L.A. Salvatore Ferragamo dress shoes (\$540): ferragamo.com.

Andre 3000

Pages 32-34

Gucci Capri jacket (\$1,600): Gucci. John Lobb Darby two-tone shoes(\$1,050): John Lobb Boutique. Pantherella Sea Island socks (\$35): britishapparel.com. Paul Stuart gingham dress shirt (\$130), Neat Pattern bow tie (\$80), and tie (\$140): Paul Stuart Madison Ave., NYC, and Chicago. Polo by Ralph Lauren cashmere V-neck sweater (\$400), broadcloth shirt (\$85), and toggle sweater (\$800): Select Ralph Lauren, polo.com. Ruffian tie (\$115): Barneys New York. Zenith Chronomaster XXT Open (\$7,500) and Grande Chronomaster XXT Tourbillon (\$115,000): Tourneau, NYC; [www.zenith-watches.com](http://www.zenith-watches.com).

Page 36

Anthony Sport for Men (\$16): Robln- son's, anthonysport.com. Aveda(\$20): [aveda.com](http://aveda.com). Jack Black (\$16): Sephora. Marc Ecko Cut & Sew Navaho pea coat (\$225), skull sweater (\$100), sateen tonal shirt (\$70), and corduroy pants (\$70): Lord & Taylor. Phyto Pro (\$18): Sephora.

## Page 38

Metropolitan View cashmere rugby sweater (\$200): Bloomingdale's. Salvatore Ferragamo dress shoes (\$540): [ferragamo.com](http://ferragamo.com). Sergio Rossi bicolor wingtip boots (\$475): Sergio Rossi, Wooster St., NYC. Z Zegna two-button suit (\$980), cashmere V-neck (\$345), dress shirt (\$195), and silk tie (\$110): Ermenegildo Zegna Boutiques.

## Page 40

Adidas a3 Accelerate (\$120): Select Adidas sport-performance stores. Coach James tennis shoes (\$150) Coach. Geox Uomo Electra (\$120): Geox shops. K-Swiss The Wallace (\$75): [kswiss.com](http://kswiss.com). Nike Air Zoom Haven Low (\$100): [niketown.com](http://niketown.com). Puma TT Super (\$60): Select Puma stores. Reebok Tech Runner Lace (\$80): Reebok City Store, NYC and L.A. Saucony Jazz ac (\$50): [saucony.com](http://saucony.com).

## Page 42

Eddie Bauer reversible down vest (\$90): Eddie Bauer. Gap skull hat(\$15) and scarf (\$20): [gap.com](http://gap.com). Montblanc Limited Edition Writers Series 2005 Cervantes fountain pen (\$730) and ballpoint pen (\$395), Diaries and Notes Vertical diary (\$160), and Baby's Notes (\$95): Montblanc boutiques. Tod's City Chic with side buckle shoes (\$395): Tod's Boutiques.

## Page 44

Breitling (\$5,500): [breitling.com](http://breitling.com). Bulgari (\$3,800): Bulgari NYC, Chicago, San Francisco. Concord (\$2,490): (888) 812-6626. ESQ SWISS (\$350): [esqswiss.com](http://esqswiss.com). Longines (\$2,430): (800) 897-9477. Michele Watches (\$800): Neiman Marcus. Oris (\$2,900): [oriswatches.com](http://oriswatches.com). Seiko (\$530): Macy's. Swiss Army (\$325), Swiss Army store, Soho, NYC. TAG Heuer (\$6,900): [tagheuer.com](http://tagheuer.com). Zenith (\$7,200): Tourneau, NYC.

## Page 45

Calvin Klein nylon zip-up jacket (\$200), half-zip sweater (\$100), dress shirt (\$70), and pants (\$70): Macy's. Michael Michael Kors Herringbone Crombie overcoat (\$400): Lord & Taylor. Victorinox by Swiss Army Cross Flyer bag (\$90): [edwardsluggage.com](http://edwardsluggage.com).

## Wayne Gretzky

## Pages 46, 47

Armani Jeans leather bomber jacket (\$1,200): Select Macy's West. Shirt (\$190): Select Neiman Marcus. Carl F. Bucherer Patravi tonneau watch with alligator strap (\$6,900): London Jewelers, East Hampton. Etro sweater (\$360): Saks Fifth Avenue. Cremieux Jeans relaxed-fit jeans (\$50): [dillards.com](http://dillards.com). Indigo Palms Magnolia Bay boot-cut jeans (\$110): Tommy Bahama, Forum Shops at Caesars Palace, Las Vegas. John Varvatos aged calfskin boots (\$500): John Varvatos, NYC, L.A., and Las Vegas.

## Page 48

John Varvatos calfskin boots with studded buckle (\$500): John Varvatos, NYC, L.A., Las Vegas, and Short Hills, NJ. Levi's corduroy Sherpa-Lined Trucker jacket (\$90), Original 501 jeans (\$45), and Western shirt (\$45): [levi.com](http://levi.com). MD Skincare (\$45): Nordstrom, Bergdorf Goodman, Sephora.

## Page 49

Citizens of Humanity Evans relaxed-fit jeans (\$165): Bloomingdale's, select Nordstrom and Ron Herman, L.A. Merrell Thermo 6 Gore-Tex (\$140): merrell.com. Nautica parka (\$200): Marshall Field's. Tod's Igloo boots (\$395): Tod's Boutiques. Woolrich Pelletier jacket (\$350), Big Trails cargo pants (\$55), and Longmont shirt (\$50): woolrich.com.

Page 50

Ties: Robert Talbott Best of Class (\$125): Robert Talbott. Canali (\$110): Tyrone, Roslyn, NY. Charles Tyrwhitt (\$65): [www.ctshirts.com](http://www.ctshirts.com). Claiborne (\$35): Macy's. Daniel Cremieux Signature Collection (\$75): dillards.com. Ermenegildo Zegna (\$140): Ermenegildo Zegna Boutiques. Lee Allison (\$90): leeallison.com. Perry Ellis (\$40): perryellis.com. Thomas Pink (\$95): Thomas Pink, Madison Ave., NYC. Tommy Hilfiger (\$40): (888) 866-6948.

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Robert Talbott Best of Class sterling-silver and enamel cuff links (\$375): Robert Talbott. Bulgari Bulgari pour Homme (\$55): Nordstrom. Catherine Zadeh sterling-silver cuff links with mother-of-pearl insert (\$295): Bergdorf Goodman, NYC. Jan Leslie enamel and shagreen cufflinks (\$325): Bergdorf Goodman, NYC. Jil Sander Sport for Men (\$60): Sephora. Nautica half-zip sweater (\$95) and cords (\$70): Select Macy's East. Polo Black by Ralph Lauren (\$65): Bloomingdale's, polo.com. Soul by Curve for Men (\$55): Macy's, soulbycurve.com. Tateossian Puzzle Square multicolor cuff links (\$165): Neiman Marcus. True Star Men by Tommy Hilfiger eau de toilette (\$55): Macy's. Z Zegna (\$60): zegna.com.

Patrick Dempsey

Pages 54-57

Calvin Klein shirt (\$80) and pants (\$70): Macy's. Shoes (\$130): Nordstrom. Canali blazer (\$1,325): Canali Village of Merrick Park, Coral Gables, FL. Dolce & Gabbana dress shirt (\$275) and jeans (\$675): Dolce & Gabbana Boutiques. Etro shirt (\$275): Maxwell & Company, Falmouth, MA. John Varvatos leather peak-lapel blazer (\$2,200): John Varvatos, NYC, L.A., and Las Vegas. Kenneth Cole New York belt (\$35): kennethcole.com. Perry Ellis pinstriped suit (\$1,000): perryellis.com.


Page 58

Calvin Klein textured wallet (\$950): Calvin Klein, Madison Ave., NYC. Coach water buffalo large card case (\$70) Coach. Cole Haan Larrson money clip/card holder (\$50): colehaan.com. Fossil Reid Traveler (\$25): The Buckle stores. Jack Spade passport sleeve (\$45): Jack Spade, Green Street, NYC. J-Fold Loungemaster wallet (\$45): Nordstrom. Kenneth Cole New York Give It a Try wallet (\$35): kennethcole.com. Louis Vuitton luggage tag (\$130) and Damier wallet (\$380): [www.vuitton.com](http://www.vuitton.com). Salvatore Ferragamo wallet (\$210): ferragamo.com.

Page 59

Alain Mikli sunglasses (\$190): Alain Mikli Boutique, Madison Ave., NYC. Boss Hugo Boss sunglasses (\$275): Select Hugo Boss. Calvin Klein Collection Eyewear aviator sunglasses (\$180): Calvin Klein, Madison Ave., NYC. K-Swiss Pratt shoes (\$75): (800) 938-8000. Nautica Stargazer glasses (\$50): nautica.com. Oliver Peoples by Larry Leight Divin sunglasses (\$285): Oliver Peoples Boutiques, NYC, L.A., and South Coast Plaza, Costa Mesa, CA. Raf... Boston bag (\$600): Raf... New York. Ralph Lauren for the US Open Ball Boy jacket (\$100), pants (\$100), and shirt (\$85): Select Ralph Lauren. Ray-Ban aviator sunglasses (\$90): Sunglass Hut. Robert Marc 20 In Sage sunglasses (\$265): Robert Marc Boutiques. Tommy Hilfiger metal-frame glasses (\$80): (888) 866-6948.

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*CABIN FEVER; home decorators and their information; Brief Article HFN The Weekly Newspaper for the Home Furnishing Network September 5, 2005*

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HFN The Weekly Newspaper for the Home Furnishing Network

September 5, 2005

**SECTION:** Pg. 8 ; ISSN: 1082-0310

**IAC-ACC-NO:** 135898342

**LENGTH:** 134 words

**HEADLINE:** CABIN FEVER; home decorators and their information; Brief Article

**BYLINE:** Devine, Michael D.

**BODY:**

Byline: Michael D. Devine

For those who dream of having a cozy cabin far away from the maddening crowd, retailers and manufacturers offer a wealth of products to help bring home a simpler way of life.

Fair Plate

Woolrich dinnerware is perfect for setting a rustic table.

Zrike.com

Lights Out

Shady Lady created this lamp for its line of lamps inspired by the outdoors.

Shadyladylighting.com

The Right Direction

For hikers or bird watchers, this navigation kit from **Nautica** has a field watch, binoculars and pen.

**Nautica.com**

The Hearth Of the Matter

Every fireplace needs a set of useful tools like these from Sundance.

Sundancecatalog.com

Go Fish

For the sportsman of the house, this fish-embellished rug is perfect for the den.

Capelrugs.com

**IAC-CREATE-DATE:** September 12, 2005

**LOAD-DATE:** September 13, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [1]

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*From Organized Living to scary Halloween store The Herald-Sun (Durham, NC) September 7, 2005  
Wednesday*

Copyright 2005 The Durham Herald Co.  
The Herald-Sun (Durham, NC)

September 7, 2005 Wednesday  
Final Edition

**SECTION:** BUSINESS; Pg. C1

**LENGTH:** 504 words

**HEADLINE:** From Organized Living to scary Halloween store

**BODY:**

Have space, will use: The 22,000-square-foot space that was Organized Living at The Streets at Southpoint is a scary amount of space to fill, so it seems appropriate that half of it has been converted into a Halloween store.

Halloween Express, which is slated to open Thursday, has moved into half of the building, with the store's entrance on the side facing the fountain in front of Southpoint Cinemas. The store will carry what you would expect to find in a Halloween store: masks, makeup and costumes for the upcoming holiday.

Of course Durham's other mall, Northgate, has its spooky standby, The Halloween Zone, up and running. The Northgate store is located across from Chick-fil-A and offers an array of Halloween attire, as well.

Back at Southpoint, the other half of Organized Living is being used to hire/train an army of workers for The Cheesecake Factory, which has Oct. 10 as its target for opening.

\*

Formally coming: The Triangle's first Barry Better Menswear store is coming to Northgate next month.

This will be the chain's third North Carolina location, with the others in Fayetteville and Greensboro. Like its other stores in seven states, the 3,000-square-foot Northgate location will specialize in tailored clothing, suits, sports coats and formal wear. The store also will carry dress shirts, ties, sportswear and accessories.

Brand names include **Nautica**, Oscar De La Renta, Geoffrey Bean and Florsheim, but also check out the Barry Better Menswear label -- it's been around since 1898. The store has set an Oct. 15 opening date.

\*

But wait, there's more: Some more new names will be popping up around Northgate over the next month, and some existing stores have completed renovations.

In the food court, Las Lomitas is bringing Mexican fare such as burritos and enchiladas in mid-September while Formosa, formerly Tokyo Express, opens this week.

In the kiosk arena, Virtual Games has opened, offering up virtual reality video games such as kick boxing, tennis and ping pong. Avon has a kiosk now as well.

Insofar as storefronts, Lynn's Hallmark store has completed its remodeling while Foot Action has relocated across from Chick-fil-A and plans to open its new prototype store in mid-September. Also, Ivy and Vines is relocating to the former Acorn space later this month while a Dollar Store will move into Ivy and Vines' space. Also, Sweets and News is relocating next to Carlyle and Co.

The North Carolina Hammock Company is returning for the holiday season with Oct. 1 the target opening date. Products include Hatteras, Pawley's Island and Outerbank hammocks. There will be plenty of casual and outdoor furniture as well.

\*

Closing: The Burger King at 3520 Hillsborough Road is planning to close on Nov. 15 to make way for a new tenant.

FYI -- If you're going to swing by for a last Whopper, don't ask for a milkshake. The milkshake machine is kaput and since the store is closing, there are no plans to replace it.

Got a tip or question for Buzz? Call 419-6622, send a fax to 419-6889 or e-mail [buzz@heraldsun.com](mailto:buzz@heraldsun.com).

**LOAD-DATE:** September 9, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [i]

Terms: [nautica](#) and [date](#)(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Clayton/Henry Business: BRIEFS The Atlanta Journal-Constitution September 8, 2005 Thursday*

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The Atlanta Journal-Constitution  
njc.com

The Atlanta Journal-Constitution

September 8, 2005 Thursday Home Edition

**SECTION:** Clayton / Henry; Pg. 3JI;

**LENGTH:** 463 words

**HEADLINE:** Clayton/Henry Business: BRIEFS

**BYLINE:** LINDA LICKTEIG

**BODY:**

Tourism director honored

Barbara Danell, McDonough's hospitality and tourism director, was honored at the fall conference of the Georgia Association of Convention and Visitors Bureaus in Hlawassee with the Best of the Best Bill Hardman Sr. Marketing Professional Award for excellence in marketing promotions. Hardman was Georgia's first tourism director and created the Georgia Tourism Division in 1959 under then-Gov. Ernest Vandiver.

Businesswomen's group forming

Businesswomen are invited for an evening of food and networking from 6:30 to 8 p.m. Oct. 5 at Joey's Seafood and Grill, 1381 Ga. 20 W., McDonough. This will be the first meeting of Connecting Henry County Women in Social, Business and Educational Relationships. (Dinner is off the menu.) This event is for women who want to do something to support surrounding areas in business and education. Information: 770-305-9316, or e-mail [HenryCountyWIB@aol.com](mailto:HenryCountyWIB@aol.com).

Sleep program reaccredited

The Sleep Disorders Center of Southeastern Lung Care in South Atlanta, a business in Riverdale directed by Jeffrey E. Michaelson, recently received program reaccreditation from the American Academy of Sleep Medicine.

The AASM accredits 850 sleep medicine centers and laboratories across the country. The sleep center is at 181 Upper Riverdale Road, Building A, Suite 2. Information: 770-994-3008 or [www.sleepeducation.com](http://www.sleepeducation.com).

Outlet center adds space, stores

Tanger Outlet Center recently celebrated the completion of a \$6 million expansion and the grand opening of new outlet stores. The new stores include the Polo Ralph Lauren Factory Store, **Nautica**, Skechers, Strasburg Children, the Children's Place, Stride Rite Shoes, Rack Room Shoes and Kirkland's. Information: 1000 Tanger Drive, Locust Grove. 770-957-5310.

## Real estate news


\* Choice Homes will dedicate its 2005 Transplant Home from 11:30 a.m. to 1 p.m. today in Union City. This will be the second time Choice Homes has donated the proceeds from a home sale to the Georgia Transplant Foundation. The event will recognize to all those involved with making the 2005 Transplant Home a success, including Choice Homes and its vendors who donated materials and time. Christine Cook, a kidney transplant recipient who lives in the Union City area and has used GTF services, will speak. Information: [knewman@ga.transplant.org](mailto:knewman@ga.transplant.org) or [www.ga.transplant.org](http://www.ga.transplant.org).

\* Buddy Head has joined the Mark Williamson team at Re/Max Advantage in Stockbridge, where his wife, Jan, already was on the team. The two have 25 years' experience in residential sales. Information: 770-389-5300.

--- Mail items to Clayton-Henry newsroom, 3000 Corporate Center Drive, Suite 370, Morrow, GA 30260; fax to 770-282-8311; or e-mail Linda Lickteig at [llickteig@ajc.com](mailto:llickteig@ajc.com).

**GRAPHIC:** Barbara Daniell

**LOAD-DATE:** September 8, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) 

Terms: [nautica](#) and [date](#)(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*SOME LINES MORE RELAXED THAN OTHERS AT FASHION WEEK Pittsburgh Post-Gazette (Pennsylvania)  
September 10, 2005 Saturday*

Copyright 2005 P.G. Publishing Co.  
Pittsburgh Post-Gazette (Pennsylvania)

September 10, 2005 Saturday SOONER EDITION

**SECTION:** LIFESTYLE, Pg.C-8

**LENGTH:** 417 words

**HEADLINE:** SOME LINES MORE RELAXED THAN OTHERS AT FASHION WEEK

**BYLINE:** LaMont Jones, Pittsburgh Post-Gazette

**DATeline:** NEW YORK CITY

**BODY:**

Variety is the spice of spring 2006.

That's the early indication as Olympus Fashion Week got under way here yesterday. While some designers are continuing with all-out luxury and elegance, others are taking their brands in fresh new directions or scaling back a bit on color and embellishment.

Kenneth Cole seemed to shift gears in both his men's and women's collections. Looks remained hip and relevant, but the color palette was more restrained and neutral, especially for men. There were pops of colors, such as cornflower and scarlet in shades that matched the strong '70s feel of his short jackets and other silhouettes.

For women, the emphasis was on the waist with high-waist pants, wide belts and empire skirts and dresses. The lovely and breezy dresses were the line's strongest looks. A pleated cotton shirt dress would go well from work to evening, and a pleated cornflower jersey dress would stand out at a cocktail party.

Emphasis on the men's pieces was more about detail and styling than color and fabric. The palette -- lots of gray, navy, earth tones and other neutrals -- was toned down almost to the point of somberness. Trousers were '60s skinny with no cuffs or breaks at the shoes. Together with cropped blazers and leather utility jackets, the looks heralded a serious spring mood.

But the sexy-chic Cole aesthetic still shone through, from a tropical wool trench coat, matching pant, striped jersey crewneck and eggshell suede messenger bag with croc loafers for him to a leather-collared ginger jersey dress with peep-toe spectator high heels for her.

/ Perry Ellis

Like Cole, menswear designer Jerry Kaye played with neutral signature colors. Inspired by the beach, he aimed for styles and colors that reflected relaxation on the coast. Sand, tan, oatmeal, gray and black dominated, with occasional pops of sky blue and a cantaloupe-colored corded cotton blazer. His knits should be popular, such as a cashmere-suede V-neck sweater in oatmeal, and several seersucker pieces would be an asset to any man's wardrobe.

**/ Nautica**

It was the return of the prep, with the popular look of the '70s blended with the brand's nautical tradition. Aficionados will be pleased that it doesn't veer far afield, but the looks were updated and modern for the sophisticate with a sporty side. Newer colors such as lavender, pink and pear green expanded the routine offerings of red, white and blue for fellows looking to take the color quotient up a notch.


**NOTES:**

Post-Gazette fashion editor LaMont Jones can be reached at [ljones@post-gazette.com](mailto:ljones@post-gazette.com) or 412-263-1469.

**GRAPHIC:**

PHOTO: Robyn Beck/AFP/Getty Images: Kenneth Cole's color.

**LOAD-DATE:** October 8, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) 

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*Swag-a-thon sets sights on stars National Post (f/k/a The Financial Post) (Canada) September 10, 2005 Saturday*

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National Post (f/k/a The Financial Post) (Canada)

September 10, 2005 Saturday  
Toronto Edition

**SECTION:** TORONTO; Pg. TO21

**LENGTH:** 501 words

**HEADLINE:** Swag-a-thon sets sights on stars

**BYLINE:** Susanne Hiller, National Post

**BODY:**

So much for the celebrity gift bag. Now it's an entire swag suite.

Celebrities at this year's film festival can drop by a special gift lounge at the Hotel Inter-Continental to snag free stuff -- everything from jewellery and cosmetics to watches and jeans. So far, Jennifer Tilly, Robert Downey, Jr., and Alan Cumming have RSVP'd.

As if Jennifer Tilly doesn't get enough freebies. But showering celebs with products, a practice known as "gifting," is the perfect marketing tool, especially for local designers who get, in return for their goodies, prime star outreach at a relatively low cost.

The hope is that Gwyneth Paltrow might be seen wearing a sparkly necklace by Baubles, a local jeweller. Or Cameron Diaz might be photographed in a poncho by Montreal's Jessie May. Or Reese Witherspoon might mention how much she loves her Toronto-made Smythe jacket.

And free booty works: A few years ago Oprah Winfrey mentioned on her show how much she liked the Moonstone chocolates she's received in a gift bag. Within hours, the company had so much business it could not fill orders.

"It's an awesome way to introduce our product to celebrities and get it in their hands," says Heather Reier, creator of Cake Beauty, a Toronto company that's giving away body scrubs and moisturizers at the suite. "It's all about word of mouth and getting our name out there. It's exciting because this is the first time we've had something like this here."

The swag-a-thon -- or Tastemakers' Celebrity Gift Lounge, to call it by its official moniker -- is the brainchild of Toronto PR gal Debra Goldblatt, who has often worked with celebrities during the film festival. She deemed it high time Toronto follow the gifting trends at other big events and high-profile festivals such as Sundance and Cannes.

The suite was designed and furnished by Greentea Design, a Toronto company known for its contemporary

Asian-style furniture. Trendy yoga shop Lululemon is providing bags in which to stash the loot. Goldblatt says she tried to create a relaxed, intimate atmosphere in which the stars can browse and choose what they like from a mountain of goodies contributed by local designers and retailers including Danier Leather, Escada, Nautica Watches, PF Flyers and Red Earth cosmetics.

Hopefully, things won't get out of hand. At last year's Sundance Film Festival, Marisa Tomei demanded two of everything because she was in two movies. Andy Dick reportedly flipped **when** he wasn't offered a scooter at a Vespa party. And Lindsay Lohan posed for photographers with **armloads** of sunglasses. It's a known fact that many celebs often pass the gifts along to their housekeepers **or** drivers.

"I think at some of the other festivals it does get a little over-the-top, but I **think** here it will be different," Reier says.

Still, should Gwyneth ask for multiple boxes of the Desserted Island Moisturizing Body Glaze, she won't be turned down.

"We'll give Gwyneth, Courtney, Cameron -- they're all fantastic -- anything **they** want," Reier says with a laugh.

#### GRAPHIC:

Colour Photo: Tyler Anderson, National Post; Leesa Butler of Divinelab prepares jewellery for display at the film-fest swag-a-thon at the Hotel Inter-Continental;

Colour Photo: Jennifer Tilly is among the visitors who plan to drop in...;

Colour Photo: ... and check out the mountain of free stuff on offer to needy **celebs**.

**LOAD-DATE:** September 10, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

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*Greek Fashion Box Sets Up Subsidiary for Store Exploitation Greek Business Digest September 13, 2005*

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September 13, 2005 03:18 PM EEST

**LENGTH:** 126 words

**HEADLINE:** Greek Fashion Box Sets Up Subsidiary for Store Exploitation

**SOURCE:** Euro2day, AII Data Processing Ltd.

**BODY:**

Greek clothing retailer Fashion Box Hellas, a member of Italian clothing and accessories producer and retailer Fashion Box group, has set up a fully-owned subsidiary named Blue Box Clothing which to undertake the exploitation of the Fashion Box' Blue Box multi-brand store, the company said on September 13, 2005.

The move follows the company's aim for better management and operation of its retail network in Greece.

The Blue Box outlet is located in Piraeus, southern Greece, on a total area of 470 sq m. It offers well-known casual wear brands such as Replay, Harley Davidson, Gas, Dockers, Timberland, **Nautica**, Lee and Wrangler.

Fashion Box Hellas is an exclusive distributor of the Replay brand for Greece and Cyprus.

[www.euro2day.gr](http://www.euro2day.gr), <http://www.alidatapro.com>

**NOTES:** Fashion Box Hellas network included 25 Replay stores, 15 shop-in-shop outlets and five Replay Corners by end-June 2005, the Greek News Digest reported on September 5, 2005.

**LOAD-DATE:** September 13, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[1\]](#)

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*Seeing forestry's future Edmonton Journal (Alberta) September 13, 2005 Tuesday*

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Edmonton Journal (Alberta)

September 13, 2005 Tuesday  
Final Edition

**SECTION:** LOOK; Pg. E2

**LENGTH:** 45 words

**HEADLINE:** Seeing forestry's future

**BYLINE:** The Edmonton Journal

**BODY:**

At a wine and cheese reception one evening during the recent Edmonton Home & Interior Design Show, up and comers from Edmonton's design community got a chance to chat with Karim Rashid. The well-known designer, now based in New York, was one of the presenters at the show.

**GRAPHIC:**

Photo: Journal Stock; Karl Lohnes, style editor of Style at Home magazine, wears a Roccawear denim suit and Nautica sandals, while friend Denise Summers, account executive at Weber Shandwick, sports a Jean-Paul Gauthier belt, Teen Flo suit and Mag boots. Both were in attendance at the Karim Rashid after-show party in the Northlands Agricom Friday night.;

Photo: Journal Stock; International designer Karim Rashid listens to one of his guests at a reception in his honour at Northlands AgriCom Friday night. Rashid wears a jacket by J. Lindberg and pants by Prada. His eyewear and shoes he designed himself.;

Photo: Journal Stock; Joanna Wloka, a U of A industrial design student, wears a David Bitton Buffalo suit. Friend Patti Dorin, Edmonton Home and Interior Design show manager, wears a dress from Club Monaco that is featured as one of Vogue magazine's top ten.;

Photo: Journal Stock; Lesley Tomlinson, architectural technician at Stantec, and friend Stephani Carter, sustainable industrial designer at Manasc Isaac Architects.;

Photo: Journal Stock; Interior designer Sheri Krug wears Steve Maddey shoes while her friend Shoko Cesar, president of the Industrial Design of Edmonton Association (IDEA), wears a custom made South African style shirt inspired by Nelson Mandela.;

Photo: Journal Stock; Bijhan Zaver, marketing consultant and co-owner of Zaar, wears a Boss jacket, True Religion jeans and John Fluvog shoes. Anna Thomas, furniture designer with Loyal Loot Collective, wears a Wanton knit top by Maked.

**LOAD-DATE:** September 13, 2005

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*Shop these downtown stores! St. John's Telegram (Newfoundland) September 14, 2005 Wednesday*

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St. John's Telegram (Newfoundland)

September 14, 2005 Wednesday

**SECTION:** SPECIAL SECTION; Pg. B4

**LENGTH:** 146 words

**HEADLINE:** Shop these downtown stores!

**BODY:**

277 Water Street

Bowring Building

(709) 576-1816

With the children settled in school and the new fall merchandise arriving, it's time to think of yourself.

When you want to look your best - Benjamin's has over 300 suits and sportcoats. In the store you'll find sizes from 38 to 48 regular, 40 to 44 short and 40 to 48 tall. If you don't see exactly what you want - no problem! There is more ... from 36 short to 60 tall (even extra tall) available in three days. And if you still don't see what you want there is always their made-to-measure service, in seven working days.

Trying to tie in Prostate Cancer Week, September 19-25 and Breast Cancer Month in October, Benjamin's Menswear is trying to do their part by making a \$10 donation to the Canadian Cancer Society for every tie they sell from September 15 to October 15, 2005. Help yourself look great while you help find a cure.

**GRAPHIC:** Benjamin's Menswear offers a great selection of fine quality apparel. Nautica sportswear is an ideal example of classic mix and match pieces available for the casual office or your time off.

**LOAD-DATE:** September 14, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Diaz has her ups & downs [/Text] The Toronto Star September 16, 2005 Friday*

Copyright 2005 Toronto Star Newspapers, Ltd.  
The Toronto Star

September 16, 2005 Friday

**SECTION:** MOVIES; Pg. C03

**LENGTH:** 500 words

**HEADLINE:** Diaz has her ups & downs [/Text]

**BYLINE:** Rita Zekas Star Gazing, Toronto Star

**BODY:**

Cameron Diaz was pretty much the only game in town on Wednesday. Hell, even Cuba Gooding Jr. has gone. And we haven't heard from Nick Nolte since opening weekend. Maybe he's still fermenting in a dark corner of some watering hole.

There was such a clusterf--- when Diaz got out of her vehicle at the Premiere Lounge party at Club Monaco for her film *In Her Shoes*, that Diaz appeared frightened and stumbled, almost falling out of her dress.

Normally, any mention of shoes and we're there.

However, we were invited to the event, then uninvited, then reinvited with the proviso that we could come only "if we wrote something nice."

Say what? Whatever happened to that old adage, "If you don't have anything nice to say about someone, then sit beside me."

We don't do suck-up. We leave all the sucking up to the sycophants on the beat. You know who you are.

According to a cameraperson covering the event outside, "there was lax security and no organization, the worst event" they'd covered at the fest.

Whatever security there was proved ineffectual once Diaz arrived. And the white leather high chair positioned beside a bush to bar entry was a joke.

Night moves

Scott Speedman closed down the College Street Bar last Friday to throw himself a 30th birthday bash. Among his party guests: Sarah Polley.

Despite pulling a "Do you know who I am?," Zack Werner, Canadian Idol judge, couldn't get into the *Where the Truth Lies* party at Ultra Supper Club whatever night because he wasn't on the list.

Spotted Pierce Brosnan in the lobby of the Intercontinental yesterday afternoon in a crisp white shirt - how

can anyone have a crisp white anything this late in the fest? - trailed by a female handler all the way to the men's room door.

Brosnan turned heads at Sotto Sotto on Wednesday night.

Tim Allen dined at Trattoria Vaticano last night.

Cameron Diaz had cocktails at Senses Bar on Tuesday, while her In Her Shoes co-star Shirley MacLaine dined there, as did Jake Gyllenhaal, but at separate tables lest anyone think they are having a thing.

Rachel McAdams did coffee takeout at the Bloor Street Diner Express Wednesday a.m.

Gerard Butler dined at Bistro 990 on Tuesday. Woody Harrelson, Michael Stipe and The Edge Bistro'd on Wednesday, discussing world politics with local actor Marcello Cabezas. The Edge chivalrously helped server Heidi Peterson carry some chairs upstairs.

Gerard Butler was mobbed by femme fans at the party for Beowulf & Grendel at the Fermenting Cellar at Distillery Wednesday night. He had such a good time Fermenting, he didn't want to leave town.


Butler partied till 3 a.m. and missed his 5 a.m. pick-up to the airport yesterday.

Helena Bonham Carter browsed at Over the Rainbow yesterday. On Tuesday, ET's Maria Menounos and Steven Cojocarú shopped Rainbow.

They'd lost Guy Pearce's luggage for three days so he was thankful for the folks at the Tastemakers Lounge at the Intercontinental, who fixed him up with a Danier leather jacket and assorted **Nautica** merch. It's all about the swag this year.

**GRAPHIC:** LDP IMAGES PHOTOS Cameron Diaz, above, stumbles out of her vehicle while entering the party for In Her Shoes. Cuba Gooding Jr., right, leaves disguised as the Unabomber. He's moved on to the San Sebastian film fest. LDP IMAGES PHOTO Now there's a rare sight. A celeb photographed at the fest with water instead of a cocktail. Sissy Spacek, above, hydrates. LDP IMAGES PHOTOS These boots are made for signing. Dakota Fanning, left, signs autographs for her fans in trendy cowboy boots. Eva Mendes, right, braves the hounds with a sunny smile and a bright sundress. LDP IMAGES PHOTOS These boots are made for signing. Dakota Fanning, left, signs autographs for her fans in trendy cowboy boots. Eva Mendes, right, braves the hounds with a sunny smile and a bright sundress. LDP IMAGES PHOTO Now there's a rare sight. A celeb photographed at the fest with water instead of a cocktail. Sissy Spacek, above, hydrates.

**LOAD-DATE:** September 16, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) 

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Shaded eyes in fashion The Courier Mail (Queensland, Australia) September 17, 2005 Saturday*

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The Courier Mail (Queensland, Australia)

**September 17, 2005 Saturday**

**SECTION:** LIFE; Pg. L14

**LENGTH:** 236 words

**HEADLINE:** Shaded eyes in fashion

**BODY:**

SUNGLASS Clearance Warehouse provides shoppers, on the lookout for a bargain, with sunglasses at a fraction of the normal price.

SCW stocks a range of polarised sunglasses including Sport Optics -- glasses that feature TR90 frames which are flexible and durable, with other options including glass, photo-chromatic lenses and titanium metal frames.

The durability of the polarised model makes the shades ideal for outdoor recreation such as fishing and golf.

The warehouse carries Mako sunglasses, which are also polarised and are a suitable choice for outdoor activities.

Other sports brands in store include Nike, Adidas, Bolle and **Nautica**, available at reduced prices.

For beachgoers, surf brands include Rip Curl, Dragon and Dirty Dog.

While SCW caters for everyday use, it also stocks sunglasses for the fashion conscious, with designer brands for men and women including Calvin Klein, DKNY, Miss Sixty, Mooks, French Connection, Diesel, Burberry, Dolce and Gabbana, Fendi, Gucci, Dior, Orolon and Guess.

Although sunglasses are SCW's specialty, they also sell watches in a range of brands.

For more information contact one of SCW's five Queensland warehouses at:

- \* Nerang-Southport Road, Ashmore, 5539 2959;
- \* Adelaide Street, Brisbane City, 3229 0127;
- \* Logan Road, Stones Corner, 3847 3388;
- \* Kelvin Grove Road, Kelvin Grove, 3856 4459;
- \* Gympie Road, Kedron, 3350 1533.

**LOAD-DATE:** September 16, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [i](#)  
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*Wheelchair triathlete to receive award for inspiring others USA TODAY September 21, 2005, Wednesday,*

Copyright 2005 Gannett Company, Inc.  
USA TODAY

September 21, 2005, Wednesday, FINAL EDITION

**SECTION:** SPORTS; Pg. 3C

**LENGTH:** 233 words

**HEADLINE:** Wheelchair triathlete to receive award for inspiring others

**BYLINE:** David Leon Moore

**BODY:**

Jeremy Newman, the No.2-ranked wheelchair triathlete in the world, knows himself very well.

He knows why his parachute failed in 1997, causing him to hit the ground at 100 mph. He was trying to descend as fast as his more experienced partner, and he tried something that caused his chute to collapse.

"My ego," he says, "collapsed my parachute."


He knows why he began training for triathlons, too. It was suggested by a pretty girl in a bar, and how could he say no?

One thing led to another, and, eight years after being paralyzed, Newman, 37, of Sylmar, Calif., will compete Sunday for the eighth time in the **Nautica** Malibu Triathlon, a benefit for the Elizabeth Glaser Pediatric AIDS Foundation. Some of the competitors will have been trained by Newman, a strength coach and motivational speaker who has inspired many, including challenged athletes like himself, to take up triathlons.

For that reason, Newman will be this year's recipient of the Paul Mitchell Spirit Award.

"Jeremy has been not only a great inspiration to the sport but someone who really breaks ground in promoting the cause and the lifestyle of the challenged athlete," event creator and director Michael Epstein says. "He's turned his disability into a special ability."

Newman says he is humbled by the award. "It's mind-blowing for me. I don't see myself any different than anyone else."

Source: News & Business > Combined Sources > News, All (English, Full Text)   
Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) (Edit Search | Suggest Terms for My Search)

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*VLIFE WEEKEND: DO GOOD Daily Variety September 23, 2005, Friday*

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Daily Variety

September 23, 2005, Friday

**SECTION:** NEWS; Pg. V4

**LENGTH:** 258 words

**HEADLINE:** VLIFE WEEKEND: DO GOOD

**BYLINE:** ANNIE GARCELON

**HIGHLIGHT:**

STUDIOS TAKE ON TYKE TRIATHALON

**BODY:**

**THE CHALLENGE:** More than 2,000 celebs, athletes and weekend warriors will gather before dawn for the Nautica Malibu Triathlon at Zuma Beach Sept. 25.

**THE CAUSE:** In its 19th year, event is expected to raise over \$ 275,000 for the Elizabeth Glaser Pediatric AIDS Foundation.

**THE CONTENDERS:** Studio teams from Disney, DreamWorks and others will vie for most money raised and fastest time. Tot Trot gives kids under 12 a shot in a short race.

**EATS:** A celebrity VIP brunch (\$ 125) follows on site.

**IT'S NOT TOO LATE:** To donate or register, go to [Nauticamallbutri.com](http://Nauticamallbutri.com). Fee is \$ 100 for individuals. If the event is not sold out, registration will be available Sept. 24 on site from 1-5 p.m.

**THE LAUGHS:** "A Night of Comedy for a Cause" spotlights comedian-playwright Allison Larkin's one-woman show "The English American" on Monday at the Edgemar Center for the Arts in Santa Monica.

**THE FOCUS:** Show will benefit the Evan B. Donaldson Adoption Institute. Co-chairs are Brooke Adams and Tony Shalhoub.

**THE MISSION:** The institute works to improve the lives of those touched by adoption, especially children, through better policies and laws. Projects range from helping foster children find permanent homes to assisting families who adopt domestically or internationally.

**BOOKEND NIBBLES:** Cocktails and hors d'oeuvres are served before and a dessert reception after, from Rockenwagner and Stuart Cellars.

IT'S NOT TOO LATE: Call Michael Teta Associates at (818) 817-2310 for tickets (\$ 250). Go to [AdoptionInstitute.org](http://AdoptionInstitute.org) for more info.

**LOAD-DATE:** September 23, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

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*Timely pieces..ZO: A-ALL New Straits Times (Malaysia) September 25, 2005, Sunday*

Copyright 2005 New Straits Times Press (Malaysia) Berhad  
 New Straits Times (Malaysia)

September 25, 2005, Sunday

**SECTION:** Pg. 4

**LENGTH:** 385 words

**HEADLINE:** Timely pieces..ZO: A-ALL

**BYLINE:** Sofianni Subki

**BODY:**

WHETHER you prefer a dainty tick-tock or a bold timepiece, watches now come in interesting designs that make you ahead of your time (in fashion, that is). What's more, while the latest timepieces are fashionably fun such as those with an exotic python strap or ones embedded with gemstones, they still keep good time. SOFIANNI SUBKI went on the watch for some trendy timepieces.


1. **FUNKY:** Dior Malice watch with safety pin (RM2,700)
2. **VERSATILE:** Dior bracelet watch with interchangeable straps (RM3,200)
3. **PRECIOUS:** Guess? gold bracelet watch with crystal dial (RM529)
4. **CHIC:** Gucci bangle watch with Roman numeral motif (RM2,060)
5. **TRENDY:** Gucci Mine watch with diamond-encrusted bezel (RM5,870)
6. **BOLD:** Fendi watch with turquoise straps and bezel embedded with peridot and blue topaz (RM8,250)
7. **FAB:** Fendi watch with monogram strap and diamond index (RM2,050)
8. **DAZZLING:** Dior watch with satin straps encrusted with crystals (RM2,700)
9. **SERPENTINE:** Locman Plus watch with snake skin straps (RM2,848)
10. **MODERN:** Montblanc Profile watch with engraved dial and leather straps in pink and burgundy (RM3,630)
11. **FEMININE:** Ovalshaped Calvin Klein jewellery watch with purple dial (RM840)
12. **FLOWER POWER:** Tissot watch adorned with sapphires, diamonds and rubies with satin straps and mother-of-pearl dial (RM3,800)



13. CLASSIC: Watches from Tiffany & Co's new line called Tiffany Grand
14. FASHIONABLE: Tommy Hilfiger Bonaire dangling watch with snake skin strap
15. GLAMOROUS: Flower Power Tissot watch with mother-of-pearl dial in white, black, red, pink and blue (RM995)
16. SPORTY: Nike cuff watch with washable and interchangeable wrist bands (RM169)
17. SPARKLING: Tommy Hilfiger Windjammer watch with crystal-encrusted bezel
18. BRIGHT: Locman watch with purple alligator strap and diamond-encrusted bezel (RM6,888)
19. FUN: Guess? watch with faux fur straps and crystal-encrusted dial and bezel (RM449)
20. PRACTICAL: Nautica watch with compass, stop watch and time zone functions (RM1,359)
21. WILD: Rectangular Guess? watch with leather straps with faux fur (RM469)

Most watches are available at Yee Wah Hing's Watch, 1st Floor, Bangsar Shopping Centre, Kuala Lumpur and Ground Floor, Jaya Shopping Centre, Petaling Jaya.

**LOAD-DATE:** September 26, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) 

Terms: nautica and date(gteq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*THINKING PINK FOR THE CAUSE; Breast Cancer Awareness Month WWD September 26, 2005*

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WWD

September 26, 2005

**SECTION:** Pg. 12 ; ISSN: 0149-5380

**IAC-ACC-NO:** 136714419

**LENGTH:** 893 words

**HEADLINE:** THINKING PINK FOR THE CAUSE; Breast Cancer Awareness Month

**BYLINE:** Monget, Karyn

**BODY:**

Byline: Karyn Monget

NEW YORK -- Breast Cancer Awareness Month, in October, has become a cause celebre for several intimate apparel companies.

There has been a huge push in the fashion apparel and beauty industries in the last decade for breast cancer awareness and education, as well as promotional events and seminars at major department and specialty stores. The charitable effort has been embraced by only a few lingerie firms, mainly because industry executives, primarily from bra companies, have generally not wanted to connect the image of a bra brand with breast cancer.

"It's a good cause, but we've been afraid consumers would think of breast cancer when they think of our bras," said an executive, who asked not to be identified because of the sensitive nature of the issue.

However, Wacoal America, the U.S. subsidiary of apparel giant Wacoal Japan, is taking a proactive approach that has received support from retailers and consumers. Wacoal will be coordinating its fifth-year anniversary of year-round promotions and special events at dozens of major department and specialty stores to fight breast cancer.

Robert J. Vitale, executive vice president of sales and marketing at Wacoal, which also has the licensed Donna Karan Intimates and DKNY Underwear collections, said the company would stage 900 Fit for the Cure events at stores across the U.S. About 25,000 women are expected to participate in complimentary bra fittings this fall.

Wacoal will donate \$ 2 to the Susan G. Komen Breast Cancer Foundation for every woman who has a fitting in a Wacoal bra and pledged an additional \$ 2 for every Wacoal bra purchased at an event. In addition, the company will donate \$ 2 to the Komen foundation for every pink Wacoal bra and Awareness bra purchased in October during the company's month-long Pretty in Pink events. The Awareness bra has a signature breast cancer pink ribbon and hangtag explaining how to do a breast self-exam.

"We're spreading a lot of great messages that's led to further success of the Wacoal brand," Vitale said.

"You get women fitted in Wacoal bras and gain a loyal customer. Sales of Wacoal bras at Nordstrom are ahead 38 percent against a year ago. At the end of 2005, we will have raised three-quarters of a million dollars. Next year will be a magic year for us -- \$ 1 million."

Meanwhile, Gwen Widell, vice president of merchandising, said Wacoal's newest bra style, the IBra, has had strong sell-throughs at retail.

"Each [cup] size is a different mold, nothing is cut and sewn," which leaves less differentiation between sizes, Widell said. "No matter what color skin a woman has, there's a flattering shade from nude, suntan, chocolate and black, and the fit is universal."

Richard Murray, president of Wacoal America, attributed a year-to-date 14 percent gain in corporate sales to the IBra, as well as a Donna Karan Intimates Solutions program of bras and daywear. Wacoal America generated annual wholesale sales of \$ 109 million in 2004.

Another strong advocate of breast cancer awareness is sleepwear designer Karen Neuburger. The KN Karen Neuburger brand is celebrating eight years of its Pink Ribbon Signature Collection with an increased line of 14 "comfy, cozy products" that will be available this October and throughout the year.

The Pink Ribbon line includes pajamas, robes, lounge socks, slippers, intimate apparel, decorative scrapbooks, papers and home accessories. The newest items this year are quilting fabrics by the yard, an embellished sweatshirt, stickers, rubber stamps and a line of pink totes. Many items incorporate the words grandmothers, mothers, sisters, daughters, wives, nieces and friends into the design.

"We felt it was very important to offer this line of products year-round because breast cancer is a disease that can strike any time," Neuburger said. Our current partner is Evelyn Lauder's Breast Cancer Research Foundation."

Neuburger was in Cedar Rapids, Iowa, where she had just finished speaking to a group of breast cancer patients and survivors at St. Luke's Hospital. She said her visit, which included reading an excerpt on wellness and breast cancer from her book, "The Secret Language of Girlfriends," is part of a program called Spirit of Women. The program is conducted at 150 partner hospitals nationwide.

Neuburger said she anticipates donating more than \$ 75,000 to the research foundation this year, generated by a portion of the proceeds from the sales of the Pink Ribbon collection.

**Nautica** is a first-time participant in raising awareness of breast cancer and will launch a limited Pink sleepwear collection in October at select department stores, including Dillard's, Macy's, Filene's, Hecht's and Foley's. Items will include soft, shawl-collar robes, floral-printed sueded jersey pajamas and a pink-and-white striped cotton pajama set.

Consumers will receive a complimentary pair of pink socks with any \$ 49 or more purchase of **Nautica's** Pink collection. All items will feature pink hangtags as well as educational how-to breast self-exam cards.

**Nautica** will make a \$ 25,000 donation to the Susan G. Komen Breast Cancer Foundation, said a company spokeswoman.

Caption(s): KN Karen Neuburger's "comfy" slippers. / Wacoal's Pretty in Pink bra. / **Nautica's** cotton pajama set.

**IAC-CREATE-DATE:** October 5, 2005

**LOAD-DATE:** October 06, 2005

Source: News & Business > Combined Sources > News, All (English, Full Text) [1]  
 Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) (Edit Search | Suggest Terms for My Search)

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*NEW YORK RUNWAYS: RUGGED AND ROMANTIC; SPRING COLLECTIONS RAN THE GAMUT FROM SPORT-INSPIRED LOOKS TO ROMANTIC STYLES STEEPED IN NOSTALGIA. Daily News Record September 26, 2005*

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Daily News Record

September 26, 2005

**SECTION:** Pg. 14 ; ISSN: 1041-1119

**IAC-ACC-NO:** 136841195

**LENGTH:** 1142 words

**HEADLINE:** NEW YORK RUNWAYS: RUGGED AND ROMANTIC; SPRING COLLECTIONS RAN THE GAMUT FROM SPORT-INSPIRED LOOKS TO ROMANTIC STYLES STEEPED IN NOSTALGIA.

**BODY:**

NEW YORK -- From athletic chic to retro rock & roll schoolboy, the men's spring collections at New York Fashion Week had enough looks to fit a variety of moods. Here are the shows that made an impression during the second half of the week.

Michael Kors The Michael Kors man traveled from the sophisticated slopes of last season to the more arid environment of the American Southwest for spring '06, and the distance between the collections was evident in more than one way.

This season brought a rugged and romantic mood to this desert drifter. A neutral palette of earthy sand, nutmeg and olive colors, along with shades of black and cream, dusted linens, crushed cottons and subtle suedes. Bulky silk-tweed jackets were the only thing that weighed down the soft, relaxed silhouettes of the urbane adventurer.

Although the men's and women's collection blended like desert winds, with the camouflage and black-and-white bandana prints echoed in each, there was an imbalance in the pairing. With previous collections Kors succeeded in establishing his man's identity as a sophisticated jet setter -- yet the elegant offerings of the women's collection left him behind in the sand.

MARC BY MARC JACOBS It was deja vu all over again for Marc Jacobs, who stuck to his formula of playful, young and '80s-inspired looks for men in his Marc by Marc Jacobs line that might have outfitted the TV teens from Degrassi High.

Scooped T's worn under tuxedo jackets, slim belts and multi-zippered bombers paired with skinny plaid trousers could have easily been the uniform of scenesters and hipsters alike. Not to leave out the jocks, there was a dynamic, active vibe in cropped sweats, jersey tanks and fleece tops. Wearable, light cotton and canvas pieces in flirty pastels and whites and dark-blue mini-tartans were other nostalgic reminders of the decade.

Still, the golden designer who can do no wrong in the women's arena seems to rest on his laurels when it comes to men in his diffusion line. For all the spirit of youth it evoked, the collection's men's wear had difficulty evolving beyond adolescence.

Y-3 Held at the former New York Mercantile Exchange and City National Bank on Wall Street, the elaborate and glittering heist-themed Y-3 show added a spike of drama to a relatively sedate showing of men's wear during Fashion Week. Just as the white-jacketed servers brandishing silver trays of Bellini cocktails augmented the grand setting, the Adidas athletic heritage combined with the design sensibilities of Paris-based Yohji Yamamoto also proved to be a well-heeled alliance.

Yamamoto flaunted his skill for playfully mixing shapes and proportions, such as drop-crotch sweatpants reminiscent of MC Hammer or morning suit jackets with athletic bottoms. Soft-shouldered athletic blazers and classic white suits with elastic draw cords at the leg fused functionality with chicness, while streetwise denim elements played to another personality of the casual collection. Unlike the in-your-face athletic branding of many designer collaborations, the subtle three-striped theme and use of the Y-3 logo were right on the money.

DIESEL Mixing 1940s military regalia with Japanese references, the Diesel show was an entertaining pastiche of retro glamour -- think Jerry Bruckheimer's Pearl Harbor, all handsome flyboys and femme fatales with lacquered hair.

As a thunderous Taiko drum troop banged away in cages above the runway, out came a squadron of guys in washed khaki trousers, vintage leather bombers, epauleted shirts and multipocketed flight pants -- accessorized with de rigueur dog tags, aviator sunglasses and Casablanca-style fedoras. Although the show was a touch predictable and veered toward costume at times, it certainly ended with a bang -- a deafening finale of firecrackers exploding the length of the runway.

**NAUTICA** Spring was about an energetic, active American style at **Nautica**, according to president and CEO Denise Seegal. "It's a man with different needs for his lifestyle," she said. "We want to keep taking him a little more fashion, a little more forward. But he doesn't want to stand out; he wants to fit in."

The brand charted a steady course through a consistent silhouette and nautical color palette. There weren't many waves in the collection this season, though some innovation lurked beneath the surface in fabrics, such as bionic yarn for trench coats. Made from recycled plastic bottles mixed with cotton for durability and water resistance, it added performance without compromising style.

A particular standout was the Deck White theme, featuring pure white suits, terry-cloth robes, and bathing suits. A more modern look for **Nautica**, the tailored suit jackets and knitwear paired with white shorts were as refreshing as an ocean breeze.

**THOM BROWNE** Shaggy-haired indie bands performing live on the third floor of Bergdorf Goodman Men while wearing Thom Browne suits may have seemed like an unlikely scene, but it was an ideal way to showcase a collection that Browne described as "schoolboy meets rock & roll."

"For me, these are quintessentially my customers," he said. "When I think of making beautifully tailored jackets, these are the guys that I design them for."

Browne's signature slim suits and cropped trousers in gray, black and white were updated with new fabrics, such as rubber-coated linens for butter-colored outerwear and white tuxedos. The tall socks matched with dress shorts might have looked a little improbable, but the gray and white denim was a more realistic way to appeal to youthfully minded men who may have been turned off by traditional tailored clothing. If this season is any indication, Browne is on his way to winning them back.

**DAVID CHU** The former **Nautica** designer continues to advance his new collection toward dressier looks. "We're evolving into much more of a tailored-driven collection, but with some elements of casual sportswear," he explained, showing off linen, unconstructed blazers and summer trousers with natural stretch.

Soon to be opening his first shop-in-shop at Saks Fifth Avenue, David Chu is certainly expanding his

offerings to fill the 1,200-square-foot space: from the new, soft-shouldered, two-button suit to refined outerwear to lightweight sweaters in soft mints, lavenders and tangerines.

Chu said his aim was to create a tailored look for younger men by balancing classic sensibilities with a Wall Street attitude, but the fit of the Prince of Wales plaid suits on striped shirts and the width of the ties looked a little more mature than the designer perhaps intended. He was more exacting with a silk/cotton khaki suit that draped gracefully while keeping a breezy summer attitude.

Caption(s): Michael Kors / Marc by Marc Jacobs / Y-3 / Diesel / David Chu / **Nautica** / Thom Browne

**IAC-CREATE-DATE:** October 3, 2005

**LOAD-DATE:** October 04, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

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A 'GOOD NIGHT' FOR CLOONEY & O'REILLY TO BOND Daily News (New York) September 27, 2005 Tuesday

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**DAILY NEWS**

NEW YORK'S METROPOLITAN NEWSPAPER

Daily News (New York)

September 27, 2005 Tuesday  
SPORTS FINAL EDITION

**SECTION:** GOSSIP; Pg. 34

**LENGTH:** 831 words

**HEADLINE:** A 'GOOD NIGHT' FOR CLOONEY & O'REILLY TO BOND

**BYLINE:** BY GEORGE RUSH AND JOANNA RUSH MOLLOY With Jo Piazza and Chris Rovzar

**BODY:**

George Clooney and Bill O'Reilly remain the best of enemies. Media-dog watchers worried that the long-running feud between the actor and the Fox News scourge had cooled last week when O'Reilly was invited to a VIP screening of "Good Night and Good Luck," Clooney's movie about the 1953-54 clash between CBS eminence Edward R. Murrow and Communist-hunting Sen. Joseph McCarthy.

The two combatants were seen chatting pleasantly at the event, which drew the likes of Walter Cronkite, Tom Brokaw, Dan Rather, Brian Williams, Morley Safer, Harry K. Smith and Andy Rooney.

"O'Reilly actually said some nice things about the movie," Clooney told us Friday at the opening night of the New York Film Festival.

This comes as high praise indeed, considering that the movie's archival footage of McCarthy reminds some people of the "No Spin" pundit. The U.K.'s Guardian newspaper wrote, "You don't have to squint too hard to recognize O'Reilly - who makes it his business to shout down and then de-mike his guests on the air - in the hectoring robot-voiced McCarthy."

Clooney thinks O'Reilly is untroubled by comparisons with McCarthy because "he sees himself as "Murrow, like a lot of broadcasters."

And, in fact, Clooney thinks it unfair to compare O'Reilly and McCarthy.

"Unlike McCarthy," a broadly grinning Clooney told us, "O'Reilly was never elected to public office. What's more, Joe McCarthy was never accused of telling one of his female staff members she should use a vibrator" - one of the sex-harassment claims former Fox News

associate producer Andrea Mackris made against O'Reilly, who denied her allegations.

A Fox News spokeswoman said that O'Reilly would have no comment on Clooney's latest tweak. But we feel one of his "Back of the Book" commentaries coming on.

Trey Parker gets animated

Tom Cruise's lawyers apparently don't scare "South Park" creators Trey Parker and Matt Stone. At Saturday's New Yorker Festival's panel "Anarchy & Animation,"

Interviewer Tad Friend asked them what they would say if Cruise asked them to do a live-action movie.

"Tom Cruise is gay!" Parker deadpanned. "And he lies about it all the time!" (Memo to Cruise's pit-bull attorney Bert Fields: The audience laughed loudly, suggesting that it regarded Parker's statement as ridiculous hyperbole.)

Elsewhere at the dependably provocative New Yorker Fest:

Edie Falco revealed to interviewer Jeff Toobin that next season, her "Sopranos" character, Carmela, announces she voted for President Bush. The thought made Bush-phobic Falco ill ...

Elvis Costello (below l., with fellow legend Lou Reed) wrote a song for Saturday's Hurricane Katrina benefit, a haunting number he calls "River in Reverse." Let's hope the dashed-off gem is on his next album ...

Police Commissioner Ray Kelly looked - or smelled - the other way as he rode down from that concert's after-party at the Royalton on an elevator reeking of marijuana. Also at the party were David Byrne, Steve Martin, Patricia Clarkson, Mary-Louise Parker, Tracy Chapman and the Roots, none of whom has been charged.

What happened in Vegas ...

Pop stars, B-listers and a former First Daughter turned out to toast the grand opening of Tao at the Venetian in Las Vegas this weekend.

Chelsea Clinton spent most of her time cuddling and dancing with a large, sweaty man who seemed an unlikely candidate for an invitation to Chappaqua. The same chap was later seen squiring Paris Hilton around the dance floor.

Not to keep playa-hatin' on Tara Reid, but we hear the most-uttered phrase over the weekend was, "Oh my God, Tara Reid fell on me." At one point, the party barnacle cornered poor

Usher near the Venetian pool and told the singer he should write a song about her. "He looked terrified and slowly backed away," our spy reports.

And if you're wondering how news of Demi Moore and Ashton Kutcher's supersecret nuptials leaked in the late hours of Saturday, some fingers are pointing at Ashton's pal Wilmer Valderrama, who chatted up nubile glossy reporters after flying in Saturday night - right before the gals' deadlines.

#### SIDE DISH

FERNANDO FERRER couldn't have been too pleased to see Hillary Clinton, who recently announced her support for the Democratic mayoral candidate, cozying up to rival Mayor Bloomberg in a photo op yesterday. "I thank you, mayor, for taking this on," Clinton gushed at a ribbon-cutting in Fort Hamilton, Brooklyn. Clinton's camp denies any political undertones. ... JERRY SEINFELD (below) usually doesn't get political, but he did manage to throw in some zingers Saturday night at the Hollywood benefit for Autism



Speaks. "Seems like the war in Iraq is going smoothly," he said. "Can't seem to find the terrorists, yet we have a tremendous amount of film of terrorists training in their camps. They need to find the guy dropping off the film" ... R&B CROONER D'Angelo, 31, is recuperating from serious injuries in a Richmond, Va., hospital after flipping his SUV over on Sept. 19. The

singer was not wearing a seatbelt and was thrown from the car.

**GRAPHIC:** SCOTT RUDD PATRICK MCMULLAN Anchors aweigh News types joined George Clooney (second from r.) at the screening of his "Good Night, and Good Luck": from l., Tom Brokaw, Walter Cronkite (the evening's host), Brian Williams, Dan Rather and Barbara Walters. Clooney took the opportunity to tweak his nemesis Bill O'Reilly (l.), who had nice things to say about the flick. JOHN HAYES EVERETT COLLECTION They're both winners William H. Macy congratulated Emmy-winning wife Felicity Huffman after the couple completed the 19th annual Nautica Malibu Triathlon. Some of the proceeds from the half-mile swim, 18-mile bike ride and 4-mile run went to the Elizabeth Glaser Pediatric AIDS Foundation. NICHOLAS KHAYAT ABACA Dog days Soon-Yi Previn (that'd be Mrs. Woody Allen) and daughters Manzie (l.), 5, and Bechet, 6, caught the premiere of "Wallace and Gromit: Curse of the Were-Rabbit" in Chelsea Sunday, and got to meet one of the stars, wonder dog Gromit. NIKKI NELSON WENN/LANDOV Turning up the heat As Paris Hilton would say, "That's hot." A flaming Tim Trella greeted Dwayne Johnson (you know, The Rock) at the World Stunt Awards in Los Angeles over the weekend.

**LOAD-DATE:** September 29, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[1\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) [\(Edit Search | Suggest Terms for My Search\)](#)

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***TIMEX TO BRING IN 3 NEW GLOBAL BRANDS IN REJIG (ALL THREE BRANDS TO BE POSITIONED AT THE PREMIUM END) India Business Insight September 30, 2005***

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India Business Insight

**September 30, 2005**

**ACC-NO:** A200510032D-EA50-GNW

**LENGTH:** 139 words

**HEADLINE:** TIMEX TO BRING IN 3 NEW GLOBAL BRANDS IN REJIG (ALL THREE BRANDS TO BE POSITIONED AT THE PREMIUM END)

**BODY:**

Timex India has put in place a financial restructuring package and is set to bring in three new international brands as part of its retail expansion plans.

All three new brands—**Nautica**, Opex Paris and Fcuk - will be positioned at the premium end of the market. The company plans to increase the number of standalone stores from 19 now to 120 stores with investments of Rs15 crore, with most operating under the franchise model.

Timex is also looking to relocate its entire production base from Noida to Parwanoo in Himachal Pradesh in order to leverage excise benefits in the state.

Timex Watches BV and Time Master BV, the promoters of Timex watches, have recently reduced their holding in Timex India from 83.54 percent to 74.93 percent. This has been done to comply with the guidelines of the Securities and Exchange Board of India.

**LOAD-DATE:** October 4, 2005

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*How They Stay IN SHAPE; Exotic-dance classes, horseback riding, ordering up turkey with pickles! The actresses have their own ways of keeping fit People October, 2005*

Copyright 2005 Time Inc.  
People

October, 2005

**SECTION:** Pg. 43

**LENGTH:** 531 words

**HEADLINE:** How They Stay IN SHAPE;

Exotic-dance classes, horseback riding, ordering up turkey with pickles! The actresses have their own ways of keeping fit

**BODY:**

TERI HATCHER

**DIET:** Though celebrity bloggers like to question what--if anything--the whippet-thin actress eats, Hatcher insists she indulges in "a lot of fattening food," including wine, tequila and chocolate--in moderation. More often, however, she fuels up on plenty of fresh fruit and vegetables. "I kind of eat what I want," she told Diane Sawyer. "Then I'll watch it for a couple of days. But I eat healthy."

**FITNESS:** How does a woman who hates the gym stay in shape? If you're Teri Hatcher, you join the S Factor, Shella Kelley's sexy dance class in L.A. Sessions entail an hour of stretches followed by 30 minutes of pole dancing (think slinky stripper moves like the "cat crawl"). "Teri really took to what we're teaching women," says Kelley, "to get in touch with the natural curves of their bodies."

MARCIA CROSS

**DIET:** "If I feel like I'm putting on weight, I cut down on bread," says Cross, who mainly eats salads and protein but allows herself treats like frozen yogurt and animal crackers. "Nix the bread and you'll feel results." On-set, the caterers fix her turkey slices and pickles--"a little protein to keep me going."

**FITNESS:** Cross likes to mix it up: walking, hiking, going to the gym and doing yoga. "I'm not a regimented person in general," she says. "But I think exercise is really important for the body and mind."

FELICITY HUFFMAN

**DIET:** Huffman's approach to food? Down with deprivation. "I try to eat pretty well, but I don't really have a no-no," she says. "If I could, I'd eat cheese all day long. But I try to keep that to a minimum." Her trainer has even encouraged her to eat more. "That is so liberating," says Huffman, "as opposed to people who say, 'Oh my God, you had a muffin!'"

**FITNESS:** Huffman and husband William H. Macy work out four times a week with trainer Kirsten Hultgreen. But running is her passion. "I'm really slow, but I love it," she says. "It's sort of meditative." She also runs in the annual Malibu triathlon (Macy bikes and Hultgreen swims). "I sort of flop along, and my body parts sort of blob along behind me," she jokes.

NICOLLETTE SHERIDAN

**DIET:** "I eat more than any man I know," says Sheridan, who loves to cook. While she embraces "healthy, tasty food" (Indian is a favorite), she also splurges on Haagen-Dazs, Mulberry Street pizza and In-N-Out burgers.

**FITNESS:** An avid horsewoman, Sheridan rides and jumps regularly. "I love getting my hands dirty," she says. When time allows, she runs with her golden retriever for three to five miles five days a week.

**EVA LONGORIA**

**DIET:** Growing up on a ranch, Longoria developed a taste for fresh homegrown fruit and vegetables at an early age. "I wasn't allowed to have fast food," she says, adding that eating right is easiest on-set. "They have egg whites, turkey bacon, granola and nonfat yogurt. On my days off I'm not so healthy."

**FITNESS:** She is a pint-size bundle of energy, but Longoria admits she's "extremely lazy" about exercise. "Once I found out how much lingerie I was going to be in last season, I thought, Oh God, I better do something!" The personal trainer she hired appears to have things under control.

**GRAPHIC: PHOTO:** KEVIN WINTER/GETTY, Hatcher demonstrated her pole-dancing slither for Jay Leno.; **PHOTO:** JUSTIN STEPHENS/CORBIS OUTLINE, Before Housewives, Cross was a regular at yoga class. Now she saves time by practicing at home.; **PHOTO:** HARRY LANGDON FOR SHOW CIRCUIT MAG., Sheridan began riding as a girl in England.; **PHOTO:** ©VIVIAN ZINK/ABC, INC., Like Gabrielle, Longoria likes to work out at home.; **PHOTO:** JEAN-PAUL AUSSENARD/WIREIMAGE, Teamwork: Huffman and Macy train together for the Nautica Malibu Triathlon.

**LOAD-DATE:** October 21, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [1]

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*Indy girls;strike back Gold Coast Bulletin (Australia) October 5, 2005 Wednesday*

Copyright 2005 Nationwide News Pty Limited  
Gold Coast Bulletin (Australia)

October 5, 2005 Wednesday

**LENGTH:** 96 words

**HEADLINE:** Indy girls;  
strike back

**BODY:**

IF the boys think they have a mortgage on having a free-wheeling time with the V8 lunch at Manos on Indy Thursday, a new girls lunch is sure to dissuade them of that notion.

This one is also at Mano's and mighty Mick Ellison has kindly offered his restaurant on Indy Friday to the team from Life Education for a fund-raiser.

Featuring the boys from Manpower, fashions by **Nautica**, sample bags, good food and wine, it is an excuse for the gals to sit, sip and sigh over any or all of the above.

The theme is Girls Just Want to Have Fun ... and that's guaranteed.

**LOAD-DATE:** October 5, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Fashion's favorite Ventura County Star (California) October 6, 2005 Thursday*

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Ventura County Star (California)

October 6, 2005 Thursday

**SECTION:** LIFE, ARTS AND LIVING; Pg. 3

**LENGTH:** 951 words

**HEADLINE:** Fashion's favorite

**BYLINE:** Samantha Critchell

**BODY:**

fall color is

pink

Industry participates in fight against breast cancer

AP fashion writer

NEW YORK -- When most people think of October, they think about the bright reds, yellows and oranges of the turning leaves, or the orange and black associated with Halloween. The fashion and beauty industries, though, think pink.

Pink is the color that represents breast cancer awareness, and shoppers will see a lot of it in the coming weeks:

- New Balance offers one of the largest groups of products, known as the Lace Up for the Cure Collection.

For every \$25 minimum purchase, consumers receive a donation form to send to the manufacturer. For each form received, New Balance donates \$5 to the Susan G. Komen Breast Cancer Foundation up to \$150,000.

- Estee Lauder Cos. teams with Sean "Diddy" Combs, Elizabeth Hurley and Bloomingdale's for the "Give Breast Cancer the Pink Slip" campaign. Combs designed a pink slip that's sold for \$85 at Bloomingdale's with all proceeds going to the Breast Cancer Research Foundation. That foundation was founded by Evelyn Lauder in 1993.

- Saks Fifth Avenue partners with the Entertainment Industry Foundation for "Key to the Cure," a women's cancer initiative that culminates with shopping days on Oct. 28-29 during which a percentage of sales will benefit EIF's Women's Cancer Research Fund. Actress Hilary Swank stars in a national public service announcement wearing a limited-edition T-shirt with Swarovski crystals designed by Diane von Furstenberg that will be sold at Saks stores. Mercedes-Benz USA is another partner in the initiative, donating \$1 million

through sales of a signature edition of the R-Class sports tourer.

- Lilly Pulitzer is working with Ford Motor Co.'s "Tied to the Cause" campaign, creating a special scarf to raise money for the Komen Foundation.
- Ann Taylor offers a Love Cures card for \$30 at its namesake and Loft stores. The card entitles shoppers to 15 percent off purchases of \$100 through Dec. 31, and cardholders get a one-year subscription to a Conde Nast magazine. Ann Taylor splits 50 percent of the card's purchase price between the Komen Foundation and the Breast Cancer Research Foundation.
- Keds' BCRF Champion is a classic canvas sneaker adorned with a pink ribbon. Keds donated \$1 from each pair sold to the Breast Cancer Research Foundation.
- Tumi creates three bags to support the Breast Cancer Research Foundation -- an oversized tote, a demi-zip shoulder bag and a cosmetic pouch. All are in Tumi's logo pattern in a pink jacquard with pink leather trim. Twenty percent of the retail price is donated to the Breast Cancer Research Foundation.
- QVC's Fashion Footwear Association of New York Shoes on Sale is Oct. 26. More than 100,000 pairs of shoes are offered at half the suggested retail price. All proceeds from the three-hour program (4-7 p.m.) will be donated to research and education institutions.
- Song, Delta Air Lines' low-fare carrier, introduces a pink plane to its fleet with the Breast Cancer Research Foundation's pink ribbon logo next to the boarding door. In each of Song's planes, pink products, such as Chelsea Paper Co.'s Perfectly Pink stationery set and Karen Neuburger's pink slipper socks, will be sold, with a percentage of proceeds benefiting the Breast Cancer Research Foundation.
- Coach's Positively Pink watch features a baguette case edged in bright pink and a narrow leather band striped in different shades of pink. The dial is set with sparkling pink Swarovski crystal markers. It's available at Coach stores and Macy's; \$100 from the sale of each watch goes to the Breast Cancer Research Foundation.
- Wrangler offers one of the few men's breast cancer awareness products -- a Tough Enough To Wear Pink shirt with a rope emblem in the shape of the breast cancer ribbon.
- Nike's breast cancer awareness swimwear collection features pink suits in four silhouettes. Ten percent of the proceeds will be donated to the Komen Foundation.
- Bliss' Go Bust is a new firming, toning, skin-tightening cream. All net proceeds from the sale of the product will support "Rethink Breast Cancer." Juvena of Switzerland has a fundraising Bust Performance Intensive Firming Bust Gel that includes the antioxidant pomegranate.
- Nautica Sleepwear made a \$25,000 donation to the Komen Foundation and produced a limited edition women's sleepwear "pink collection."
- Rebecca & Drew Breast Cancer Awareness Shirt -- like all Rebecca & Drew shirts -- is sized depending on wearers' bust size ranging from 32A to 38D. During October, 15 percent of proceeds from sale of the breast cancer shirt, a fitted white button-down with pink satin ribbon laced down the front and tied in a bow, on NeimanMarcus.com benefit the National Breast Cancer Foundation.
- Essie launches the Pink Ribbon nail polish shade. Proceeds go to the Libby Ross Foundation, which offers support programs.
- Retailer White House Black Market adds pink to its stores during October. For every pink charm watch and pink charm key chain sold, 100 percent of net proceeds will go to Living Beyond Breast Cancer.
- Nordstrombeauty.com is donating 15 percent of proceeds from Clarins Colour Gloss in pink sparkle to the

National Breast Cancer Foundation.

- Xela Aromasticks Soothing Nursery Scent is a home fragrance that aims to bring back memories of childhood. Through Dec. 31, 10 percent of the product's profits will go to the Komen Foundation.
- Sephora raises money for the Komen Foundation with a two-tone makeup pouch.
- Shopbop.com and True Religion jeans support the Y Me National Breast Cancer Organization by donating 100 percent of the proceeds of Joey-style jeans that are embroidered with pink butterflies and flowers along with a breast cancer ribbon.

**LOAD-DATE:** October 8, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

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*Dallas firm donates truckloads of clothes for teachers; Donated clothes a perfect fit for displaced workers  
Times-Picayune (New Orleans) October 10, 2005 Monday*

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Times-Picayune (New Orleans)

October 10, 2005 Monday

**SECTION:** METRO; Pg. 4

**LENGTH:** 495 words

**HEADLINE:** Dallas firm donates truckloads of clothes for teachers;  
Donated clothes a perfect fit for displaced workers

**BYLINE:** By John-John Williams IV, River Parishes bureau

**BODY:**

Dressed in a multicolored purple, gold and brown blouse and a three-quarter-length brown skirt, East St. John High School teacher Karen Gipson was styling one recent day.

At first glance you wouldn't know that Gipson, a newly minted St. John the Baptist Parish English and language arts teacher, lost virtually everything as a result of Hurricane Katrina. And up until two weeks ago, the former Orleans Parish public school teacher's job status was bleak at best.

Gipson's New Orleans home took on five feet of water, and her clothes and most of her other belongings were lost forever. So, when Gipson, a former teacher at Martin Luther King Jr. Middle School, was hired at East St. John, she was in serious need of work clothes.

"We lost everything," Gipson said. "We are virtually homeless."

But thanks to the kindness of strangers several hundred miles away in a Dallas architecture firm, Gipson didn't have to worry long about being able to afford suitable work clothes.

A donated-clothing distribution site, at Lake Pontchartrain Elementary School in LaPlace, is the brainchild of Ann LaBorde, executive director of personnel and legal services for the district, who worked out a plan to assist displaced teachers such as Gipson. LaBorde's daughter Yvette Hightower, who works for the architecture firm of Mark Humphries and Partners, asked how her company could assist with the Hurricane Katrina relief effort; the firm agreed to donate clothes.

Soon, shipments of boxes and truckloads of clothes began to arrive.

"They are nice clothes," said LaBorde, whose parents once worked in the retail industry. "I've got Dillard's, Macy's and Nautica-brand clothing. They are architects. ...They wear nice clothes."

LaBorde said that the clothes keep coming in.

"I just got five boxes today," LaBorde said one day last week.

Brenda Sermersky, vice president of the PTO at Lake Pontchartrain Elementary, said there are plans to move the clothes into a bigger room because of the increase in donated items. But she said there was still a need for more.

"We're helping everybody," she said.

LaBorde said the district has hired more than 30 displaced people since Katrina. Many of these employees have come to the district with the clothes on their backs and whatever they were able to grab in a hurry, she said.

Gipson went to the distribution site last week and retrieved two bags of clothes for herself and her 80-year-old mother, Yvonne Charles, who also evacuated.

Gipson said she still has to pay bills despite the fact that she was not receiving a check from Orleans Parish while school is not in session. She said she has no extra money for new clothes.

"It's so nice that we could get these clothes," she said. "I like to look nice. You have to look nice for these students so they have something to look up to."

Gipson said she is extremely grateful to the architecture firm's employees.

"It's really a blessing," she said. "They didn't have to do it. That took a big load off of me."

**LOAD-DATE:** October 14, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

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*Star Tracks People October 10, 2005*

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People

October 10, 2005

**SECTION:** STAR TRACKS; Pg. 10

**LENGTH:** 485 words

**HEADLINE:** Star Tracks

**BODY:**

MALIBU, SEPT. 25 Despite a 101th fever, Emmy winner Felicity Huffman crosses the finish line at the **Nautica** Malibu Triathlon, where her husband, William H. Macy (Inset), also competed. "I'm going back to bed," said the *Desperate Housewives* star. The day's biggest winner? The Elizabeth Glaser Pediatric AIDS Foundation, which raised over \$ 500,000 at the event.

HOLLYWOOD, SEPT. 22 Ahoy, avast, etc.: Johnny Depp steals the spotlight with a surprise appearance as *Pirates of the Caribbean's* Capt. Jack Sparrow at Disney's showcase of upcoming films.

LAS VEGAS, SEPT. 24 Paris Hilton (left) snuggles a suave simian at the Beacher's Madhouse comedy show at the Hard Rock Hotel & Casino. Her real prime mate, fiancé Paris Latsis, shouldn't fret: Reps for the monkey say he and Hilton are "just friends."

NEW YORK CITY, SEPT. 19 Renee Zellweger finds strength in numbers, surrounding herself with friends five days after filing for the annulment of her marriage to Kenny Chesney.

LOS ANGELES, SEPT. 26 It's not quite a wrap for Eric McCormack and Debra Messing, who are kicking off their last season of *Will & Grace* with a live season premiere Sept. 29. As for the sitcom coming to a close, Messing says, "I don't think it's hit us yet."

NEW YORK CITY, SEPT. 26 As if having two real daughters (Sam, 18 months, and Lola, 3 months) at home wasn't enough, Denise Richards bought a lifelike baby doll at F.A.O. Schwarz during her visit to Manhattan.

DANA POINT, CALIF., SEPT. 24 Eva Longoria--on her way to a wedding celebration at the Laguna Cliffs Marriott--would look good even doing the electric slide in this Maggie Barry dress.

SANTA MONICA, SEPT. 25 Parents-to-be Ben Affleck and Jennifer Garner pick up kiddie supplies in preparation for baby Bennifer. For the new season of *Alias*, Garner's character, Sydney, will also be pregnant.

BEVERLY HILLS, SEPT. 23 With summer gone, Jessica Simpson ditches her *Daisy Dukes* for a more modest look while shopping with a pal.

LOS ANGELES, SEPT. 19 Rebecca Romijn's mini-poodle lives up to his mega-name, *Better Business Kisses* Galore (seriously!), as fiancé Jerry O'Connell gives the pup a peck at LAX.

LOS ANGELES, SEPT. 26 Guest of honor and breast- cancer survivor Melissa Etheridge rocks a huge smile at Ford's benefit luncheon for the disease. The event raised about \$ 100,000 for the Susan G. Komen

Breast Cancer Foundation.

HOLLYWOOD, SEPT. 20 Lindsay Lohan flaunts a frothy Chanel Haute Couture dress at a Teen Vogue soiree held at the Hollywood Roosevelt Hotel's Tropicana Bar.

LOS ANGELES, SEPT. 20 Seeworthy: Ryan Phillippe dons a sailor suit while filming *Flags of Our Fathers*.

WEST HOLLYWOOD, SEPT. 21 Days after going public with her split from husband Charlie Shanley, Tori Spelling dials up the courage to dine alfresco with pals.

For more celebrity photos, go to [www.people.com](http://www.people.com) or AOL (Keyword: People)

**GRAPHIC:** FIVE PHOTOS: CLOCKWISE FROM LEFT: LIONEL HAHN/ABACA; ALBERTO, RODRIGUEZ/BEIMAGES; JAMIE MCCARTHY/WIREIMAGE; INF; INSET: VINCE FLORES/CELEBRITY PHOTO, FOUR PHOTOS: CLOCKWISE FROM LEFT: MARC ROYCE; CLARK SAMUELS/STARTRAKS; LIMELIGHT PICTURES; CASTRO-STEFAN/X 17, THREE PHOTOS: CLOCKWISE FROM LEFT: FAME; GARY LEWIS/CAMERA PRESS/RETNA; DONATO SARDELLA/WIREIMAGE, THREE PHOTOS: CLOCKWISE FROM LEFT: JODY CORTES/WENN/LANDOV; FLYNET; FAME

**LOAD-DATE:** September 29, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [i](#)

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*A shopper's paradise Pacific Daily News (Hagatna, Guam) October 15, 2005 Saturday*

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Pacific Daily News (Hagatna, Guam)

October 15, 2005 Saturday

**SECTION:** MAILA HALOM; Pg. 31B

**LENGTH:** 843 words

**HEADLINE:** A shopper's paradise

**BYLINE:** Mia McCully

**BODY:**

Guam offers some of the finest shopping in the Pacific, attracting off-island visitors and as well as a loyal local following. With shopping centers, malls and even outlet stores, all tastes and wallets can find their niche. From the luxury name brands to the unique small businesses, it's here on island.

In the capital of Hagatna, a devout shopper can begin their shopping hop with the newly renovated Agana Shopping Center. New stores and locations of well established island favorites are found in this shopping center. Me Casa offers scented candles and knickknacks for the home, while ABC Electronix has a wide variety of television sets, DVD players and digital cameras. For the latest in surfing and beach wear, check out Primo Surf.

But don't stop here; there are numerous stores that can satisfy anyone's shopping needs. Pay-Less Markets, the island's biggest grocery store chain, has one of several locations at Agana Shopping Center.

After a day's work and in the mood for Italian cuisine, there is a slice of Italy here in Hagatna. Capricciosa provides the Italian experience with unique pasta dishes and classic pizza. Tony Roma's has American fare with lunch specials. And there's a coffee shop, Java Junction, right next door.

A serious shopper who's in the mood for more can head north to the Guam Premier Outlets in Tamuning. Big name brands are found for much less. In addition to discounts on BCBG, Nine West, Anne Kline and Maxx Studio, there are stores that offer a wide array of discounted merchandise. Teens can find the latest fashions at Ever Blue while more mature women can find clothes for the work place at Career Image. Sporting goods are also discounted at Goody's and Island Discount Golf. Shoppers who want to find low prices on clothing, shoes, home decor and kitchenware all in one spot, head to GPO's largest store - Ross Dress for Less.

After shopping, patrons can watch a movie at the Wallace Movie Theaters, located at GPO or get a bite to eat at the food court.

For more shopping, Tumon is the next place with great stores for everyone. Tumon Sands Plaza will satisfy the boutique shopper. All under one roof, the shopper can find Tiffany & Co., Bally and Cartier stores. Joinus Restaurant has good Japanese dining after a successful shopping trip.

Farther down Pale San Vitores Road, Duty Free Shoppers Galleria has everything from chocolates to cosmetics. In addition to cosmetic brands such as Bobbi Brown and MAC, there are luxury brands, which

include Chanel, Louis Vuitton, Burberry and many more.

Across the street, the shopping continues. At The Plaza, shoppers can browse two floors of stores. On the first floor, Morgan has the latest styles for women while Splash has a wide variety of bathing suits for all ages. Upstairs, patrons can try on the different shoes at Birkenstock or buy scented lotions and soaps from Applewoods.

No shopping spree is complete without visiting the Micronesia Mall in Dededo. The island's largest mall includes movie theatres, a theme park with bumper cars, a carousel and a roller coaster, beauty salons and many stores. Sisley, Esprit, United Colors of Benetton, Harley Davidson, and Nautica are all found at the mall. Macy's also has numerous brands and items ranging from home decor to children's clothing.

The island also boasts several night markets and a weekend flea market where you can try different foods, buy fresh produce and purchase crafts for a price that's usually negotiable.

The Wednesday Night Market at the Chamorro Village in Hagatna is popular even when it's raining. Residents, tourists and newcomers make up the thousands who attend this weekly event.

The Dededo Flea Market is perfect for the early riser who wants the freshest produce available, as well as an opportunity for some early-morning bargains in the form of used and new clothing, household items and electronics.

Scattered around the island too are several dollar stores, where sundry household items can be bought for a buck.

With a wide range of stores, the island provides residents and tourists with an endless amount of shopping experiences.

- Mia McCully

For Malla Halom

MASAKO WATANABE/PACIFIC DAILY NEWS/MWATANABE@GUAMPDN.COM

Assistant manager Christophe Bertin, 31, of Tumon is photographed at the Louis Vuitton Tumon Sands store. "First surprising thing (about Guam) is the melting pot we have in people, different nationalities living together," the native of France says. Guam is known in the French luxury brand industry as a good training ground because of the various nationalities among the staff and customers, he adds. Bertin, who moved here in March, says Guam is a great place to meet people with different backgrounds. "I'm impressed by how hard-working people are, the young people," he says. "I find living in Guam is not easy, minimum wage is low, power is expensive, gas is expensive," he says. "The characteristic of Guam is that family is so important. ... That's something I appreciate a lot. I think it's a valuable asset," he says.

**LOAD-DATE:** January 26, 2006

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) [\(Edit Search\)](#) [Suggest Terms for My Search](#)

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Date/Time: Wednesday, July 5, 2006 - 10:43 PM EDT



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*the look The Sunday Mail (Queensland, Australia) October 16, 2005 Sunday*

Copyright 2005 Nationwide News Pty Limited  
The Sunday Mail (Queensland, Australia)

October 16, 2005 Sunday

**SECTION:** INSIDE ENTERTAINMENT; Pg. 23

**LENGTH:** 188 words

**HEADLINE:** the look

**BYLINE:** Kellie Alderman

**BODY:**

Kellie Alderman profiles stylish people

WENDELL SAILOR

31, Wallabies star and ambassador for **Nautica** in **Nautica** polo top, cotton fl at-front pants and canvas sneakers. Platinum and diamond earrings by Stuart Bishop of Hardy Bros.

\* WENDELL chooses clothes that allow him to make the most of the attention he gets wherever he goes. He loves fashion and can shop with the most seasoned fashionista. He enjoys his front-row position at fashion events and will hit the shops in America later this year on a trip with his stylish wife, Tara.

**Nautica** T \$49.95, **Nautica**, Queens Plaza, City, 3229 1346.

**Nautica** cotton shorts \$99.95, **Nautica**, Queens Plaza, City, 3229 1346.

Trent Nathan polo top \$59.95, David Jones, City, 3243 9000 or 1300 720 118.

Oroton boxers, \$29.95, Myer and David Jones.

"I like to stand out in a crowd and wear things no one else is wearing"

Van Heusen fragrance \$59.95 and cuffl inks \$39.95, stockists 02 8709 8800.

Kenneth Cole New York cotton striped jacket \$380, Myer, City, 3232 0121.

Van Heusen European-cut shirts from \$69.95, stockists 02 8709 8800.

**LOAD-DATE:** October 15, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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Date/Time: Wednesday, July 5, 2006 - 10:43 PM EDT

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [1]

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*THE SCOUT; The 'oomphy' life Los Angeles Times October 20, 2005 Thursday*

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Los Angeles Times

October 20, 2005 Thursday  
Home Edition

**SECTION:** HOME; Features Desk; Part F; Pg. 2

**LENGTH:** 613 words

**HEADLINE:** THE SCOUT;  
The 'oomphy' life

**BYLINE:** David A. Keeps, Times Staff Writer

**BODY:**

AN aluminum and white Poggenpohl kitchen, a Barclay Butera revolving lounge with a circular red velvet settee and a \$10,500 white antler chandelier, plus a plasma TV in every room. This, says Movieline's Hollywood Life editorial director Anne Volokh, "Is not what young Hollywood needs, but it is what they want -- something oomphy." To celebrate its Hollywood Style Awards, the L.A. magazine is sponsoring the Young Hollywood Home showcase at the Pacific Design Center in West Hollywood. The exhibition features nine room settings furnished by PDC tenants, including the glam Butera living room, above; a screening area with stately Baker chairs; and a young Hollywood must: a \$50,000 mahogany-and-leather custom dressing room from Troy Adams Design. For a tad more oomph, check out Marcelo Pizarro ([www.pizarrostudio.org](http://www.pizarrostudio.org)), who outfitted the hotspot Tao in Las Vegas. His innovative designs include a \$3,300 leather cube chair that swivels and rocks and a \$6,200 love seat that flips out into a round bed. Young Hollywood Home is open 10 a.m. to 4 p.m. weekdays through Nov. 11 at the Pacific Design Center, 8687 Melrose Ave., Suite B219.

\*

SEEN

From the floor up

From the damask print painted on the exterior of the building to the columns of rolled-up carpets flanking the walls, the Rug Company is redecorating the typical cover-your-floor store. The newly opened Melrose Avenue location of the London-based custom rug firm is designer Suzanne Sharp's hip twist on Hollywood Regency, with a 13-foot velvet Chesterfield sofa in fashionable teal and coordinating tufted chairs in silver leather by George Smith. Customers can roll up their sleeves, and roll out their floor plans and swatches at sleek Hans Wegner dining tables, then look through piles of rugs by fashion designers including Marni and Paul Smith in a sunlit anteroom. Says Rug Company cofounder Christopher Sharp: "It has built-in banquettes for comfortable viewing -- and weary husbands." 8202 Melrose Ave., Los Angeles; (323) 653-0303.

\*



## FINDS

Cozy as a pullover

Which of these pillows not only looks like a sweater but actually is one? As bedrooms cozy up for cooler weather, local stores are sporting \o7sportif \f7knit cushions. Woolrich's Fair Isle rectangular boudoir pillow, front, (\$17.99 at Target) a chunky stitch ice-blue Euro sham cover, top, by Nate Berkus and a black-and-white rugby striped pillow, right, by Nautica (\$49.99 each at Linens 'n Things) inspire a little do-it-yourself decorating. To earn this week's homemaking merit badge, the Scout sewed shut the crewneck of an old gray cashmere Lacoste that ain't what it used to be, creating a pillowcase that's luxe for less. Sleeves can be tucked inside, or hacked off and transformed into a pair of mini-bolsters.

\*

## HAPPENING

Mr. Wright, in the flesh

Scholars and architectural buffs gathering in L.A. for the Frank Lloyd Wright Building Conservancy's annual conference can question the man behind the Hollyhock and Ennis houses in person. Well, almost. In "Meet Mr. Wright," actor John Crowther, above, throws on the architect's trademark beret to recount the drama-filled life of Wright, below, in a lecture and Q&A. "He was very curmudgeonly, which is always very entertaining," says Crowther, 66, a volunteer docent at the Ennis House who met Wright when he was 13. "One of his best lines was, 'If you turn the country on its side, everything loose winds up in Southern California.'" 4 and 8 p.m. Saturday at Barnsdall Gallery Theatre; tickets \$20. Call (310) 471-3979 or e-mail \o7frankent1@juno.com\f7. The conference, "Wright in Hollywood: Frank Lloyd Wright and His Los Angeles Progeny, 1917-1941," runs through Sunday; [www.savewright.org](http://www.savewright.org).

**GRAPHIC:** PHOTO: (no caption) PHOTOGRAPHER: Rug Company PHOTO: (no caption) PHOTOGRAPHER: Ricardo DeAratanha Los Angeles Times PHOTO: (no caption) PHOTOGRAPHER: Frank Lloyd Wright Archives PHOTO: (no caption) PHOTOGRAPHER: Frank Lloyd Wright Conservancy PHOTO: (no caption) PHOTOGRAPHER: Melvin Sokolsky

**LOAD-DATE:** October 20, 2005

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*STYLE SEEN Knoxville News-Sentinel (Tennessee) October 20, 2005 Thursday*

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Knoxville News-Sentinel (Tennessee)

October 20, 2005 Thursday  
Five-star Edition

**SECTION:** STYLE; Pg. E2

**LENGTH:** 175 words

**HEADLINE:** STYLE SEEN

**BYLINE:** Text by Chandra Harris; Photos by Bryan Campbell

**BODY:**

Fashionable folks spotted before the concert of rap and R&B performers Kanye West, Fantasia and Keyshia Cole, Thompson-Boling Arena

Names: Jenna Hampton and Jessica Claggett

Ages: 21 (Jenna); 20 (Jessica)

By day: University of Tennessee students

Fashion motto: "Classic Southern belle" (Jenna); "Trendy" (Jessica).

Jenna's outfit:

Tube top: Wet Seal, \$20

Gaucho pant: Forever 21, Atlanta, \$20

Silk belt/scarf: Dayton, Tenn., boutique, \$20

Wristlet handbag: a gift

Jessica's outfit:

Beaded necklace: Memphis jewelry wholesale store, \$6

Scoop-neck tee: borrowed from a friend

Circular wide grommet metallic belt: Memphis jewelry wholesale store, \$15

Metallic hobo bag: Memphis jewelry wholesale store, \$25

Metallic birdcage pumps: Target, \$15

Name: Sydney Clinkscales

Age: 28

By day: Cook, Ruby Tuesday; semipro football coach and model

Fashion motto: "Be comfortable."

Nautica linen-blend single-breasted blazer: Proffitt's, \$125

Striped cotton shirt: Burlington Coat Factory, \$35

Rugged jeans: Burlington Coat Factory, \$60

Stacy Adams leather square-toe shoes: Dillard's, \$65

**LOAD-DATE:** December 2, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) ☐

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*STYLE CALENDAR The Boston Herald October 20, 2005 Thursday*

Copyright 2005 Boston Herald Inc.  
 The Boston Herald

October 20, 2005 Thursday  
 ALL EDITIONS

**SECTION:** THE EDGE; Pg. 052

**LENGTH:** 378 words

**HEADLINE:** STYLE CALENDAR

**BODY:**

- **Nautica** presents the Head of the Charles Regatta on Saturday and Sunday on the Charles River. As part of the world's largest two-day rowing event, **Nautica** also will sponsor the ``Row-a-Palooza" music stage. The All-American Rejects will headline the stage on Saturday, and local college bands will play throughout the weekend. Until then, try on a pair of **Nautica** jeans at Filene's in Boston, Cambridge or Chestnut Hill to receive the new CD single, ``Dirty Little Secret," from the All-American Rejects' new album. For more information, go to [www.nautica.com](http://www.nautica.com) or the Head of the Charles site at [www.hocr.org](http://www.hocr.org)

- Relic, ``an artistic haven for street wear," celebrated its grand opening yesterday at 116 Newbury St. in Boston. The store carries hard-to-find clothing labels such as Morphine Generation and Grail, and it has a whole wall of designer jean labels such as Meltin' Pot, True Religion and Energize. Call 617-437-7344 for more information.

- The Kitchen Cabinet is throwing a ``Fall for the Classics" party tonight at the Algonquin Club of Boston, 117 Commonwealth Ave., Boston, to benefit the Greater Boston Food Bank. Cocktails and hors d'oeuvres will be served at this casual but elegant affair. Tickets are \$75 per person, which provides enough food for 192 meals for the needy. To register, buy a ticket or contribute a donation, go to [www.gbfb.org/kitchencabinet](http://www.gbfb.org/kitchencabinet). Complimentary parking is available at the Prudential Center Garage, and jackets are preferred.

- The Laundress and its creators, Lindsey Wieber and Gwen Whiting, will be at Louis Boston tomorrow from noon to 3 p.m. to show you how to care for your wardrobes. From teaching you how to store summer items to cleaning cashmere, the two creators have all the tips and products to pamper your clothing. Louis Boston is located at 234 Berkeley St. in Boston. For more information call 800-255-5135.

Send your Style Calendar listing to Style Calendar, Kerry Purcell, Boston Herald, P.O. Box 55843, Boston, MA 02205-5843; call 617-619-6407 for more information. All listings must be received at least one week before the event.

Sign up to receive the latest Style News by e-mail at [www.bostonherald.com](http://www.bostonherald.com). Simply click the ``Sign Up!" button in the E-News section on the Boston Herald home page and voila.

**LOAD-DATE:** October 20, 2005

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*Clayton/Henry Business: BRIEFS The Atlanta Journal-Constitution October 20, 2005 Thursday*

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The Atlanta Journal-Constitution

October 20, 2005 Thursday  
Home Edition

**SECTION:** CLAYTON / HENRY; Pg. 3JI

**LENGTH:** 516 words

**HEADLINE:** Clayton/Henry Business: BRIEFS

**BODY:**

Vendors can register online

The Clayton County Water Authority is offering online vendor registration to local businesses.

"We have been reaching out to minority-owned and female-owned businesses through workshops that have been held in the county," said General Manager Wade Brannan. "Having this technology in place is another way we can provide business opportunities to these and other locally owned companies."

By registering online, businesses will be notified of all upcoming authority projects. The new system also will allow the authority to track who is receiving information on upcoming projects and which businesses actually are getting the jobs.

Once a vendor has registered, it will be able to view all of the authority's available business opportunities. Following registration, the company will receive e-mail notification of all upcoming bidding and projects. Information: Teresa Adams, 770-960-5213.

**Nautica, Kirkland's open at Tanger**

Kirkland's and Nautica stores recently held grand openings at the newly expanded Tanger Outlet Center in Locust Grove. Kirkland's and Nautica are part of a 46,400-square-foot expansion that Tanger completed at the end of August. Nautica opened on Sept. 3 and Kirkland's on Oct. 5.

Billboards will promote shopping

Local businesses may take advantage of free advertising during the holiday season. The Henry County Chamber of Commerce/Convention & Visitors Bureau's Intown billboards will advertise local shopping during November and December and will direct people to the bureau's Web site, [www.henrycvb.com](http://www.henrycvb.com), for discount coupons. To take part, contact Sarah Robbins at 770-957-5786 or [tourism@henrycounty.com](mailto:tourism@henrycounty.com) by Friday.

## College names assistant dean

Jim Dixon has been named assistant dean of GMC Community College. Dixon will be responsible for the development, management and evaluation of all academic programs at the two-year college, which has campuses in Union City and at Fort McPherson.

## Ground broken for Eagle's Brooke club

More than 150 local and state government officials, real estate professionals and homeowners attended the groundbreaking for Killearn's new Eagle's Brooke Golf and Country Club in Henry County. The golf and country club, a semi-private facility, is being developed as part of the Killearn Eagle's Brooke community in Locust Grove. The 1,200-acre planned community, expected to be completed in 2008-09, ultimately will contain about 600 homes, priced from the \$300,000s to more than \$1 million. For more information: 770-898-5929.

## Parker joins office of Prudential Realty

Realtor Judge Parker has joined Prudential Georgia Realty as assistant managing broker of the Henry/Clayton office. The office is at 3637 Ga. 138 in Stockbridge. Originally from Arkansas, Parker attended Georgia State University and lives in Fayette County. For more information: 770-474-7653, [www.HenryClayton.PrudentialGeorgia.com](http://www.HenryClayton.PrudentialGeorgia.com).

Mail items to Clayton-Henry newsroom, 3000 Corporate Center Drive, Suite 370, Morrow, GA 30260; fax to 770-282-8311; or e-mail Linda Lickteig at [llickteig@ajc.com](mailto:llickteig@ajc.com). Items must be submitted at least 10 days before publication.

**LOAD-DATE:** October 20, 2005

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*REGATTA REVS UP WITH NEW SPRINT The Boston Globe October 21, 2005, Friday*

Copyright 2005 Globe Newspaper Company  
The Boston Globe

October 21, 2005, Friday THIRD EDITION

**SECTION:** SPORTS; Pg. C16

**LENGTH:** 519 words

**HEADLINE:** REGATTA REVS UP WITH NEW SPRINT

**BYLINE:** By John Powers, Globe Staff

**BODY:**

It'll be Drag City on the Charles River this afternoon at 2 when four fuel-injected eights Cambridge University, Leander, Harvard, and Northeastern line up for a 450-meter sprint upstream from the Elliot Bridge, just beyond Dead Man's Curve.

"Drag race is the right terminology," said Crimson coach Harry Parker, who semi-scientifically selected his best dashmen for the inaugural Row Jet Set, Row! event sponsored by Virgin Atlantic Airways, which is planning a champagne spritz for the victors, who'll take home a coxswain-sized trophy in the shape of an airplane. The smart money is on the Brits, whose boats are loaded with global medalists.

"I think we're in over our heads, to be perfectly frank," conceded Parker, whose varsity has won three straight national titles. "It'll be an honor just to line up with them for a stroke or two."

**Added starters**

Besides the sprint, there'll be three new events for both men and women in this year's regatta. Tomorrow afternoon, there's a collegiate fours race. On Sunday, it's the collegiate/youth doubles and the Directors' Challenge quadruple sculls, with the \$1,000 entrance fee going toward the regatta's permanent endowment. Because of the added races there'll be no practice on the course tomorrow and Sunday mornings. Any boat that needs to game-plan the bridges can't be on the water until after 4 p.m. tomorrow and has to be off by 6 or risk a penalty . . . For the first time in memory, US Rowing hasn't entered an elite boat in the men's championship event. Since it's the post-Olympic year and the gold-medal boat has dispersed, the Princeton Training Center didn't have a top-level eight worth sending. Until last year's entry slammed into the Elliot Bridge, US Rowing had won nine straight titles. The US men also are skipping the championship fours event, which they've won seven of the last eight years. The US women will have two loosely assembled boats in the championship eights race, which was won last year by Dutch entry ASR Nereus . . . After having to shorten the 3-mile course by half a mile last year because of gusty winds, the race directors weren't delighted with the Sunday forecast of rain and a northeast wind, which would chop up the waters in the basin where crews warm up. If necessary, said executive director Fred Schoch, the course can be truncated again. Compared to the "100-year storm" that wiped out the 1996 regatta, any lesser modifications seem trivial . . . To make a further distinction between elite and second-tier college


programs, there's a new regatta rule that requires any crew with scholarship athletes to compete in the championship event. It's another way to discourage the age-old rowing practice of "pot-hunting," where crews enter less demanding races to collect silverware . . . Row-a-Palooza, the river rock fest sponsored by Nautica, will take place tomorrow and Sunday at the Weeks footbridge alongside Memorial Drive on the Cambridge side starting at 11:30 a.m. Headliners are The All-American Rejects, who'll take the stage tomorrow at 3:30 p.m.

**NOTES:**

HEAD OF THE CHARLES NOTEBOOK

**GRAPHIC:** PHOTO    MAP

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*TODAY San Jose Mercury News (California) October 22, 2005 Saturday MO1 EDITION*

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San Jose Mercury News (California)

October 22, 2005 Saturday MO1 EDITION

**SECTION:** SP; Pg. 2

**LENGTH:** 278 words

**HEADLINE:** TODAY

**BODY:**

WORLD SERIES Time TV Radio

Houston at Chicago White Sox 5 p.m. 1050

COLLEGE FOOTBALL

Ohio State at Indiana 9 a.m. ESPN

Northwestern at Michigan State 9 a.m. ESPN2

Louisville at Cincinnati 9 a.m. ESPNU

Nebraska at Missouri 9:30 a.m. FSN

Brigham Young at Notre Dame 11:30 a.m.

Wyoming at Colorado State Noon ESPN Classic

USC at Washington 12:30 p.m.

Tennessee at Alabama 12:30 p.m.

Florida State at Duke 12:30 p.m. ESPNU

Arizona State at Stanford 2 p.m. 910

Hawaii at San Jose State 3 p.m. Comcast\*\* 1220, 1240

Baylor at Oklahoma 3:30 p.m. FSN

Utah at UNLV 4 p.m.

Penn State at Illinois 4 p.m. ESPN2

Auburn at Louisiana State 4:45 p.m. ESPN

Texas-El Paso at Marshall 6 p.m.

Washington State at Cal 7:15 p.m. FSN 810

GOLF

European PGA: Mallorca Classic 5:45 a.m. Golf

The Cliffs Challenge 10 a.m.\*

PGA: Funai Classic 1 p.m. ESPN

Champions Tour: SBC Championship 2 p.m. Golf

HOCKEY

Sharks at Nashville 5 p.m. 98.5, 1340, 1490

MOTOR SPORTS

NASCAR Nextel Cup practice: Subway 500 8 a.m. Speed

NASCAR Busch Series qualifying: 9 a.m. Speed

Sam's Town 250

NASCAR Craftsman Truck Series: Kroger 200 10 a.m. Speed

NASCAR Busch Series Sam's Town 250 12:30 p.m. TNT

NHRA Budweiser Shootout 7 p.m. ESPN2

NHRA Las Vegas Nationals qualifying 7:30 p.m. ESPN2

MEXICAN LEAGUE SOCCER

Toluca vs. Atlante 1 p.m. Galavision

Monterrey vs. Necaxa 3 p.m. Galavision

Atlas vs. Sinaloa 7 p.m.\* Telefutura

TRIATHLON


Nautica Triathlon 2 p.m.\* FSN

BEACH VOLLEYBALL

Men's AVP Nissan Tour 1 p.m.\* FSN

\*tape delay \*\*Comcast SportsNet available to some digital cable subscribers

**LOAD-DATE:** October 22, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) 

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*On TV Duluth News-Tribune (Minnesota) October 22, 2005 Saturday*

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**Duluth News Tribune**  
Found on [DuluthNews.com](#)

Duluth News-Tribune (Minnesota)

**October 22, 2005 Saturday**

**SECTION:** SPTS

**LENGTH:** 324 words

**HEADLINE:** On TV

**BODY:**

11 a.m. (WDIO Chs. 10&13)) College Football Michigan at Iowa.  
(ESPN) College Football Ohio State at Indiana.  
(ESPN2) College Football Northwestern at Michigan State.  
11:30 a.m. (FSN) College Football Nebraska at Missouri.  
Noon (CBS3) Golf ADT Cliffs Challenge.  
(SPEED) Truck Racing Craftsman Truck Kroger 200.  
1:30 p.m. (KBJR Ch. 6) College Football BYU at Notre Dame.  
2:30 p.m. (CBS3) College Football Tennessee at Alabama.  
(WDIO Chs. 10&13) College Football Purdue at Wisconsin.  
(TNT) Auto Racing Busch Series Sam's Town 250.  
3 p.m. (ESPN) PGA Funai Classic Third Round.  
3:30 p.m. (FSN) Triathlon **Nautica** Triathlon From Malibu, Calif.  
6:00 p.m. (ESPN2) College Football Penn State at Illinois.  
(TBS) College Football Oregon State at UCLA.  
6:30 p.m. (KQDS Ch. 21) Baseball Houston Astros at Chicago White Sox.  
6:45 p.m. (ESPN) College Football Auburn at LSU.

7 p.m. (FSN) College Men's Hockey Minnesota State-Mankato at Minnesota.

9:45 p.m. (FSN) College Football Washington State at California  
Radio

5:30 a.m.: Gopher Sports Update, WEBC, 560 AM.

9:30 a.m.: Glen Mason Show, KDAL, 610 AM.

10 a.m.: Saturday Morning Sportstalk with Joe Soucheray and Patrick Reusse, KDAL, 610 AM.

11:40 a.m.: UMD football pregame, KDAL, 610 AM.

Noon: FAN Motorsports, WEBC, 560 AM; college football: UMD at Augustana, KDAL, 610 AM.

1 p.m.: Badger football pregame, WDSM, 710 AM; College football: BYU at Notre Dame, WEBC, 560 AM.

2 p.m.: Auto racing: NASCAR Busch Series Sam's Town 250, WGEE, 970 AM.

2:30 p.m.: College football: Purdue at Wisconsin-Superior, WDSM, 710 AM.

5:30 p.m.: UMD men's hockey pregame, KDAL, 610 AM.

6 p.m.: College men's hockey: UMD at Vermont, KDAL, 610 AM.


6:30 p.m.: College football: Auburn at LSU, WEBC, 560 AM.

6:45 p.m.: UMD women's hockey pregame, WDSM, 710 AM.

7 p.m.: World Series, Houston at Chicago, WGEE, 970 AM.

7:07 p.m.: Women's college hockey: Ohio State at UMD, WDSM, 710 AM.

**LOAD-DATE:** October 22, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) 

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*Sports on TV/radio Charleston Gazette (West Virginia) October 22, 2005, Saturday*

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Charleston Gazette (West Virginia)

**October 22, 2005, Saturday**

**SECTION:** Sports; Pg. P2D

**LENGTH:** 416 words

**HEADLINE:** Sports on TV/radio

**BODY:**

TELEVISION

(TGC) 8:45 a.m. - golf: European PGA, Mallorca Classic

(SPEED) 11 a.m. - NASCAR: Nextel Cup, Subway 500 final practice

(8) 11:30 a.m. - Mountaineer Magazine

(SPEED) noon - NASCAR: Busch Series, Sam's Town 250 qualifying

(8) noon - college football: Syracuse at Pittsburgh

(ESPN) noon - college football: Ohio State at Indiana

(ESPN2) noon - college football: Northwestern at Michigan St.

(3) 12:30 p.m. - Marshall Magazine

(FOXP) 12:30 p.m. - college football: Nebraska at Missouri

(11) 12:30 p.m. - college football: Arkansas at Georgia

(13) 1 p.m. - golf: ADT Cliff Challenge

(SPEED) 1 p.m. - NASCAR: Craftsman Truck Series, Kroger 200

(TGC) 1:30 p.m. - golf: Nationwide Tour, Miccosukee Championship

(3) 2:30 p.m. - college football: BYU at Notre Dame

(CLASSIC) 3 p.m. - college football: Wyoming at Colorado St.

(TNT) 3:30 p.m. - NASCAR: Busch Series, Sam's Town 250

(8) 3:30 p.m. - college football: Purdue at Wisconsin

(13) 3:30 p.m. - college football: Tennessee at Alabama

(ESPN) 4 p.m. - golf: PGA Tour, Funai Classic

(FOXP) 4:30 p.m. - **Nautica** Triathlon

(TGC) 5 p.m. - golf: Champions Tour, SBC Championship (same-day tape)

(FOXP) 5 p.m. - women's beach volleyball: AVP Series

(FOXP) 7 p.m. - college football: Baylor at Oklahoma

(TBS) 7 p.m. - college football: Oregon State at UCLA

(ESPN2) 7 p.m. - college football: Penn State at Illinois

(11) 7:30 p.m. - World Series: Astros at White Sox

(ESPN) 7:45 p.m. - college football: Auburn at LSU

(I) 9 p.m. - college football: Marshall at UTEP

(ESPN2) 10 p.m. - NHRA: Budweiser Shootout (same-day tape)

(FOXP) 10:15 p.m. - college football: Washington St. at Cal

(ESPN2) 10:30 p.m. - NHRA: Las Vegas Nationals qualifying (same-day tape)

#### RADIO

580-AM WCHS 7 a.m. - W.Va. Outdoors

580-AM WCHS 8 a.m. - High School Football Report

580-AM WCHS noon - Mountaineers Today

580-AM WCHS 12:30 p.m. - college football: Louisville at WVU (replay)

1490-AM WSWW 12:30 p.m. - NASCAR: Craftsman Truck Series, Kroger 200

950-AM WVTS 1 p.m. - college football: Charleston at WVU Tech

1240-AM WBES 1 p.m. - college football: W.Va. State at West Liberty

1490-AM WSWW 3 p.m. - NASCAR: Busch Series, Sam's Town 250

107.3-FM WKAZ 93.7-FM WDGG 930-AM WRVC 7 p.m. - college football: Marshall pregame

1490-AM WSWW 7:30 p.m. - baseball playoffs: World Series, Astros at White Sox

107.3-FM WKAZ 93.7-FM WDGG 930-AM WRVC 9 p.m. - college football: Marshall at UTEP

**LOAD-DATE:** October 24, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)  
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*Goodbye to the office / Focus on the future: Seeing it through; Optometrist is retiring after half-century  
Star News (Wilmington NC) October 24, 2005, Monday*

Copyright 2005 Star News  
Star News (Wilmington NC)

October 24, 2005, Monday

**SECTION:** Local/State; Pg. 1B, 3B

**LENGTH:** 694 words

**HEADLINE:** Goodbye to the office / Focus on the future: Seeing it through; Optometrist is retiring after half-century

**BYLINE:** John DeSantis, Staff Writer

**BODY:**

On the far side of a small counter in the optometry office on South 16th Street, the eyeglass frames await examination by prospective buyers.

Gucci, Tommy, Polo and **Nautica** appear to dominate and reinforce a suggestion floated - successfully - by marketers long ago that eyewear is not just a medical tool for improving vision but also a fashion statement.

It wasn't like that back in 1953, when a young man from the Burlington area named Don Whittemore opened his first optometry practice in Wilmington. Glasses then were built for functionality and were quite heavy on the nose and ears.

After more than a half-century of fitting Wilmingtonians for glasses, preparing them for contact lenses, catching early warnings of eye problems during routine exams, and then doing the same for their children and in some cases even their children's children, Dr. Whittemore is calling it quits.

The practice that he built will remain, under the name of Dr. Jeffrey R. Coleman. He bought it a few years ago but asked Dr. Whittemore to stay on for a while. This has helped patients acclimate to new hands touching their temples and a new voice asking them "which is better" while displaying various combinations of letters and numbers, using a device called a "phoropter."

What was to have been a few months of transition turned into years, with Dr. Whittemore continuing to see patients on a limited basis.

Officially, Dr. Whittemore trades his lab coat for everyday golf shoes on Nov. 15.

"I will miss the people," Dr. Whittemore said during an interview last week, taking a break between his last morning patient and lunch at Chris' restaurant around the corner on 17th Street, a daily ritual ever since he occupied the current location after years of downtown practice. "It is a good profession. People like it better when they can see."

The decision to become an optometrist was the result of kismet, in a way, more than of a burning desire to improve the vision of the masses.

While serving stateside in the U.S. Army - he joined in 1944 while WWII still raged - the young Don Whittemore tried working as a dentist's assistant, something he did not like. But while serving in Texas he worked under an optometrist whose name he can't quite recall but who had a lasting effect.

Fitting people for glasses and examining their eyes was far less intrusive than dentistry and did not involve actual physical pain.

The decision to work in Wilmington was the result of a toss-up, Dr. Whittemore said. Hailing from the geographically bland Piedmont, he tried to decide between communities where relatives lived. An aunt was in the mountains, up in Hickory. Other relatives lived in Wilmington, near the shore.

"The shore won out," he said with a shrug.

For support staff members who have served Dr. Whittemore for years in his practice, the pending departure is bittersweet. They will miss him on his office days but have already settled into a good routine with Dr. Coleman, and so for them little will actually change.

The same holds true for patients, they said.

On Nov. 15, his last day in the office, the staff will present Dr. Whittemore with a special book containing farewell wishes from them and many of the patients he has seen over the years, and they invite those past and present to contact the office so that they can add their own messages.

Dr. Coleman said he wonders what it was like to practice when Dr. Whittemore first entered the profession, at a time when doctors of all types would occasionally receive barter offers for their services, before complex insurance programs, space-age plastics for lenses and lasers.

But he is confident that the transition will work for him and that optometry is a field with more to offer than ever before.

"If you're a people person, it's the best job anyone could have," Dr. Coleman said. "If you enter health care or want to be a doctor for money or ego, you will hate your job. If you love people, approach life with a little humor and always wear a smile, you'll be a great doctor, just like Dr. Whittemore."

John DeSantis: 343-2223

[john.desantisstarnewsonline.com](http://john.desantisstarnewsonline.com)

**GRAPHIC: STAFF PHOTOS |** LOGAN WALLACE. ABOVE AND BELOW: Dr. Don Whittemore examines longtime patient Alice Jones' eyes at his Wilmington office on Thursday. Dr. Whittemore has been practicing optometry in Wilmington since 1953 and will officially retire on Nov. 15. Dr. Jeffrey Coleman, who has worked with Dr. Whittemore for several years, will take over the practice.

**LOAD-DATE:** November 8, 2005

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*BIG SPONSOR WOULD TOP IT OFF The Boston Globe October 24, 2005, Monday*

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The Boston Globe

October 24, 2005, Monday THIRD EDITION

**SECTION:** SPORTS; Pg. D12

**LENGTH:** 744 words

**HEADLINE:** BIG SPONSOR WOULD TOP IT OFF

**BYLINE:** By John Powers and Tony Chamberlain, Globe Staff

**BODY:**

Though the Head of the Charles Regatta will cover its \$1 million budget this year, sponsorship continues to be a challenge.

"It's a better story than it was a year ago, but it's still a struggle," said executive director Fred Schoch. "We don't have a Manulife at the top the way the Marathon does."

What the regatta does have is four top-tier sponsors **Nautica**, Dunkin' Donuts, Audi, and new addition Virgin Atlantic plus the US Navy and half a dozen official partners. **Nautica** and Virgin are signed for next year and discussions are ongoing with Audi, Dunkin' Donuts, and the Navy.

"We'll break even this year," said Schoch, who estimates that he spends 70 percent of his time raising money. "But it's a long 12 months trying to get to the bottom line."

What would help significantly is if the state, which reaps an estimated \$2 million to \$3 million in taxes from spectator expenditures, would cover some of the public-sector expenses. The two-day event annually pumps \$26 million into the Massachusetts economy, according to a study done by McKinsey and Co.

Let's do it again

The "Row Jet Set, Row!" sprint, sponsored by Virgin Atlantic and won by the Leander Club Friday, will be on again next year. "It was well-received by the audience and I think the athletes enjoyed it," Schoch said. "I think they enjoyed licking the champagne spray off their lips." Odds are that the four-boat format, with two Boston and two British eights, won't change; Leander already has agreed to return. Neither will the course, which goes upstream from just beyond the Elliot Bridge and allows for easy spectator viewing . . . Six champions successfully defended their titles yesterday. Dan Gorriaran and Michael Smith (men's master doubles), Judy Geer (grand master singles), and Russ Cone (men's master singles) all won for the third straight time, while Ellen Kennelly (women's senior master singles), Trinity (men's collegiate eights), and Ottawa RC (men's lightweight fours) all repeated. Repeat winners on Saturday were Richard Kendall in

men's senior veteran singles (sixth straight), Eve Green in women's senior veteran singles (fourth straight), Joan Linse and Susan Kinne in women's senior master doubles (third straight), Long Beach RA in women's master eights, Conibear RC in women's senior master fours, and Tom Dryer and Bob Eldridge in men's senior master doubles.

#### Twice the fun

Double gold yesterday for 51-year-old Craig Leeds, who won the grand master singles (by a whopping 28 seconds) in the morning, then came back in the afternoon to steer the California Yacht Club's mixed quadruple sculls entry to victory by 62 seconds in the Inaugural Directors' Challenge . . . Though regatta entries were up by 7 percent (to 1,600), penalties for missed buoys and such were down by 15 percent. One reason: the prerace coxswain tutorial given by former US cox Yaz Farooq, who knows every inch of the Charles by heart. Last weekend, she enlightened 278 tutees . . . The regatta's charity program this year will donate more than \$65,000 to five organizations: AccessSportAmerica, American Red Cross of Massachusetts Bay, the Boys and Girls Clubs of Boston, the Cambridge Community Foundation, and Community Rowing Inc. The proceeds come from donors who get a guaranteed entry for their money \$1,250 for singles, \$6,250 for fours, \$11,250 for eights. Since the program began in 1998, more than \$570,000 has been raised.

#### A peerless pair

Like the Boston Marathon, the Head of the Charles prides itself on its mix of elite athletes and amateurs. Such was the case with mother and daughter team of Linda Moriarty and her daughter, Karie Ballway, of the West Lake Sculling Club in Cazenovia, N.Y. Achieving their goal of a Top 10 finish in the women's master pair event, the two said they always enjoyed working out together, but began rowing about 10 years ago. "It just seems like such a good, healthy thing to do," said Moriarty, who rowed as the stroke. "This is all about stroke rate and we came in here after working hard in our practice sessions." Ballway said she and her mother row for two hours daily about five days a week. "We may like to work hard, but we're very relaxed in the boat. It's important to have fun doing this," she said. "It's always great to be here," said Moriarty. "It gets better every time."

#### NOTES:

41ST HEAD OF THE CHARLES REGATTA

#### GRAPHIC: PHOTO

LOAD-DATE: October 25, 2005

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*41st HEAD OF THE CHARLES REGATTA; NOTEBOOK; There's no fun in fund-raising The Boston Herald  
October 24, 2005 Monday*

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October 24, 2005 Monday  
ALL EDITIONS

**SECTION:** SPORTS; Pg. 084

**LENGTH:** 490 words

**HEADLINE:** 41st HEAD OF THE CHARLES REGATTA;  
NOTEBOOK;  
There's no fun in fund-raising

**BYLINE:** By RICH THOMPSON

**BODY:**

Organizing a two-day event like the Head of the Charles Regatta is a difficult task.

Financing it is even harder.

HOC Executive Director Fred Schoch, who's been at the helm for 14 years, addressed many of the event's economic issues while the rowers powered their way along the tricky, 3-mile trek on the Charles River yesterday.

Schoch said he spends most of his time finding corporate sponsors to fund the event, which avoids dipping into the HOC's endowment. Nautica, Audi, Dunkin Donuts, Virgin Atlantic Airways and the United States Navy were the five primary sponsors this weekend. Schoch said it's incumbent on him to add more names to that list in the future.

"I'd rather be a full-time racing director, but unfortunately, 70 percent of my time is fund-raising," Schoch said. "We work all year looking at industry sectors, studying trade publications and finding out what the trends are."

"The last four years have been the hardest four years of the 14 I've been associated with (HOC). On the sports side, it's running on eight cylinders, and the (business) side is running on six-of-eight cylinders in the economic engine."

Schoch feels he has a viable product that draws - depending on the weather - up to a quarter-million people. A study by the McKinsey & Company management consulting firm showed that the HOC added \$28 million to the economy, as well as \$2 million in taxes. But because four professional sports teams dominate the Boston market, Schoch has run into roadblocks.

"I think the Red Sox have close to 100 corporate sponsors and the Patriots are probably not very far behind," he said. "Whenever I go to Staples, whenever I go to EMC, whenever I go to Deutsche Bank, it's,

'Jeez, we'd like to help, but we're doing a national program.' "

Schoch said pursuing overseas sponsorship is an option the HOC will explore after the holiday season. Virgin Atlantic already has signed a two-year deal and sponsored a sprint race Friday.

#### Local upset

The host Cambridge Boat Club manufactured the biggest upset yesterday with a victory in the men's masters four event. The CBC team of Rich Sampson (stroke), Chris Richards, Greg Wilkins, Tom Wese and coxswain Cynthia Hill stunned (18:47.473) the heavily favored 1980 Rowing Club (19:23.715).

The 1980 rowers were one-time Olympic qualifiers who never competed because the U.S. boycotted the '80 Games in Moscow.

#### Bows and sterns

In an unwanted Ivy League engagement, the Radcliffe four lightweight crew was penalized for colliding with Princeton on the tight turn before the Elliot Bridge. The University of Victoria, which was seeded 11th, took advantage of the situation and streaked to victory in 19:14.697. . . . The Homberger RK of Germany captured the youth (under-20) eights and buried half the Ivy League in the process. The top 10 included boats from Brown, Princeton, Yale and Penn. Homberger finished the run in 16:21.771, followed by the University of California (16:23.780).

**GRAPHIC: GAINING GROUND:** The UMass boat (front) catches up with the Rutgers team yesterday during the women's championship eights race at the Head of the Charles Regatta. STAFF PHOTO BY LISA HORNAK

**LOAD-DATE:** October 24, 2005

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*LET THE SHOPPING BEGIN; TEDDY BEARS, CHOCOLATES AND COOKIES, OH MY! The Toronto Sun October 27, 2005 Thursday*

Copyright 2005 Sun Media Corporation  
The Toronto Sun

October 27, 2005 Thursday  
FINAL EDITION

**SECTION:** LIFESTYLE; Strictly Savings; Pg. 78

**LENGTH:** 633 words

**HEADLINE:** LET THE SHOPPING BEGIN;  
TEDDY BEARS, CHOCOLATES AND COOKIES, OH MY!

**BYLINE:** BY RITA DEMONTIS, TORONTO SUN

**BODY:**

It's coming! It's almost here! The great Magical Mystery Shopping bus tour. Details will be in the paper and on CFRB Radio shortly. And believe me, you want to win this seat on the shopping bus! Stay tuned.

In the meantime, I've been waiting all year for this gem of a sale (which will be on the bus tour) -- yes, it's time for the big (bigger than ever!) Clearance Warehouse Sale, starting today, with major deals on everything from name-brand cookware to stuffed teddy bears, decorations to famous chocolates and cookies and more. New this year is an extended line of high-end automotive essentials and accessories -- prices up to 90% off the retail. The place has expanded with plenty of aisle space to manoeuvre. Lots of Corelle, Corningware and other name-brand merchandise, plus toys, books, candles and kitchen utensils. You save from 30% to 80% off the retail price.

- Clearance Warehouse Sale, 10 Bramhurst Ave., Units 3 and 4 (Torbram, north of Steeles Ave.), Brampton, Mon.-Fri. 10 a.m.-8 p.m., Sat. 10 a.m.-6 p.m., Sun. 11 a.m.-5 p.m. Cash only. An instant teller machine is on site.

Well, be still my foolish heart -- the big Ganz sale is almost here, and I can hear carols in the air. I always equate this glorious sale with the holidays, as there's so much to choose from and the gifts you buy are of quality and things of beauty. Everything from candles and aromatherapy to home decor, ceramics, collectibles, garden accessories, housewares, frames, baby gifts -- and let's not forget the famous Ganz teddy bears! Sale starts this Tuesday, Nov. 1, and goes to early December. Come early and plan to stay awhile -- every trip offers up something new and unique.

- Ganz Annual Warehouse Sale, Nov. 1 to Dec. 3, 1 Pearce Rd. (Steeles and Weston Rd. area), Tuesdays to Fridays, 11 a.m.-7 p.m., Saturdays, 11 a.m.-5 p.m., Closed Sundays and Mondays to restock EXCEPT for Sunday Nov. 6, 11 a.m.-5 p.m.

And since you're in the neighbourhood, don't forget to pop into the 4th annual Hush Puppies Warehouse Sale, next to Ganz, featuring everything from the famous Hush Puppie slippers for the whole family to Murray Feiss Lighting, housewares, Christmas ornaments and great gift ideas. There are men's sweaters,

regularly \$100-\$150, on sale for only \$20, slippers, regularly between \$30 to \$90, on sale for as little as \$10 and much, much more. Deals too numerous to mention, lots to choose from! Again, this sale starts this Tuesday, Nov. 1 to Dec. 17.

- 4th Annual Hush Puppies Warehouse Sale, 481 Hanlan Rd., Woodbridge (one block west of Weston, north of Steeles, off Pearce Rd.), 905-851-3454, Tues. Nov. 1 to Sat. Dec. 17, Tuesdays to Fridays, 10 a.m.-6 p.m., Saturdays, 9 a.m.-5 p.m., closed Sundays and Mondays; except Sunday, Nov. 6, 9 a.m.-5 p.m.

Freeman's Tuxedo Warehouse Sale is now on with major savings on everything from thousands of good tuxedos and accessories previously used in the company's rental stock. Everything must be sold to make room for new formalwear.

- Freeman's, 111 Bermondsey Rd. (south of Eglinton Ave. E. at Sunrise Ave.), 416-288-1919, Mon.-Fri. noon-8 p.m. Sat. 10 a.m.-5 p.m. Sun. noon-5 p.m.

The Brand Name Warehouse sale is gearing up for the holidays with its famous Christmas warehouse sale, featuring plenty of apparel, bedding, Christmas ornaments, candles and much more, with prices up to 80% off the retail. Name brands include Levis, Adidas, Karl Kani, DICKIES, Russell Athletic, J. CREW, Bertoli, Hellmann's, Oral B, Gillette, MACH III, AXE, Tribal Sportswear, Katherine Barclay sweaters, Nautica & Nike for kids, Joe Boxer and more. Sale starts this Saturday to Nov. 13.

- Name Brand Warehouse Sale, 1170 Birchmount Rd. (enter off Underwriters Rd., one block west of Birchmount, south of Lawrence), Mon.-Fri. 10 a.m.- 8 p.m., Sat.-Sun. 10 a.m.-5 p.m.

**GRAPHIC:** 1. photo Products for the household available at the great Clearance Warehouse Sale. 2. photo by Fred Thornhill Cuddle up to unbearably cute dolls at the Ganz sale.

**LOAD-DATE:** October 27, 2005

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*Linens N Things nears Dollars 1.2bn sale to Apollo RETAIL CONSOLIDATION Financial Times (London, England) November 2, 2005 Wednesday*

Copyright 2005 The Financial Times Limited  
 Financial Times (London, England)

November 2, 2005 Wednesday  
 USA Edition 2

**SECTION:** COMPANIES INTERNATIONAL; Pg. 21

**LENGTH:** 396 words

**HEADLINE:** Linens N Things nears Dollars 1.2bn sale to Apollo RETAIL CONSOLIDATION

**BYLINE:** By JAMES POLITI

**DATELINE:** NEW YORK

**BODY:**

Linens N Things, a US retailer that specialises in home textiles and decorations, could in the coming weeks strike a deal to be acquired by Apollo Management, the New York-based private equity group, for more than Dollars 1.2bn.

Talks between Linens, which put itself up for sale in September, and Apollo, recently moved into an advanced stage, according to people familiar with the situation.

However, they cautioned that substantial hurdles remained before any deal could be signed, and that the discussions might still fall apart.

When Linens hired investment bankers at Credit Suisse First Boston to explore its options, a heated auction was expected to follow. But there was limited interest, and Apollo emerged as the clear frontrunner to buy the company, ahead of other possible contenders such as Bain Capital and the Yucaipa Companies.

Apollo is working with UBS and Bear Stearns to arrange a financing package for the acquisition, which is likely to value Linens above its current market value of Dollars 1.2bn, or Dollars 25.40 per share.

One worry that any buyer of Linens might have relates to the health of the business. Last month, the company reported a 94 per cent drop in profits for the third quarter, to Dollars 1m.

Norman Axelrod, chief executive of Linens, which is based in New Jersey, said on October 19: "We experienced significant traffic declines throughout the third quarter as the initiatives we had undertaken to emphasise fashion and better price points in our merchandise assortment resulted in a weaker value perception to our guests."

Linens operates a network of more than 500 stores in 45 states and five provinces across the US and Canada, offering brands such as Liz Claiborne, Nautica, Braun, Henckels and Krups.

A sale of Linens would extend a wave of consolidation among US retailers. This week, Saks agreed to sell its Northern department store group for Dollars 1.1bn to Bon-Ton, a rival. Tommy Hilfiger, the clothes retailer, is also considering a sale.

The most intense mergers and acquisitions activity in the retail industry occurred in the first half of the year and was also driven by private equity buyers.

First, Toys R Us agreed to be sold to a consortium of buy-out groups for Dollars 6.6bn. Then, Neiman Marcus agreed to a Dollars 5.5bn purchase by another private equity consortium.

Apollo, CSFB, UBS and Bear Stearns declined to comment.

**LOAD-DATE:** November 1, 2005

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*Board Certified The New York Times November 6, 2005 Sunday*

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November 6, 2005 Sunday  
 Late Edition - Final

**SECTION:** Section 6; Column 1; Magazine; Pg. 87

**LENGTH:** 8 words

**HEADLINE:** Board Certified

**BODY:**

Low-tech winter classics way too cool for school.

**URL:** <http://www.nytimes.com>

**GRAPHIC:** Photos: Opposite page: Tyrone Ray wears a DSquared duster with a beaver-fur collar, \$3,085. At selected Saks Fifth Avenue stores. Y-3 hooded sweater, \$445. At Yohji Yamamoto, 103 Grand Street. Gap striped dress shirt, \$45. At selected Gap stores. Paul Smith for Burton ski pants, \$600. Call (800) 881-3138. Von Zipper ski goggles. Burton mitts. Above: On Errol LaRue, Dolce & Gabbana wool blazer, \$1,095. At Saks Fifth Avenue. Y-3 hooded sweatshirt, \$220. At Yohji Yamamoto. Trovata T-shirt, \$50. At Barneys New York. Burton 3L Trench ski pants, \$400. Call (800) 881-3138. Galliano goggles and gloves. Technica boots.

From left: Michael Kunz wears a J. Crew quilted vest, \$98. At jcrew.com. Dolce & Gabbana tweed blazer, \$2,550. At 83 Bloor, Toronto, Canada. Kunz's own Holden pants and Grenade gloves. Y-3 hat. Carrera goggles. ThirtyTwo boots. Chatham Baker wears a Giorgio Armani jacket, \$1,750. At Giorgio Armani boutiques. Burton ski pants, \$450. Call (800) 881-3138. Y-3 hat and scarf. Smith goggles. Solomon boots. On Tyrone Ray, Boss Hugo Boss plaid jacket, \$675, and turtleneck, \$235. Call (800) 484-6267. Paul Smith for Burton ski pants, \$600. Call (800) 881-3138. Von Zipper goggles. DC boots. Opposite page: Michael Kunz is in an Etro sport jacket, \$1,050, and wool cargo pants, \$550. At Etro, 720 Madison Avenue. Nautica down vest, \$128. At selected Macy's East. DSquared shirt, \$430. At selected Saks Fifth Avenue stores. M7 hlbauer hat. Quicksilver T-shirt. ThirtyTwo boots.

Opposite page: On Casey Hawkes, Hermès wool blouson, about \$2,500. At Hermès stores. Boss Hugo Boss sweatshirt, \$155. Call (800) 484-6267. Gap striped dress shirt, \$45. At selected Gap stores. Trovata T-shirts, \$50 each. At Barneys New York. Adidas hat. Smith goggles. Burton ski pants, Hawkes's own. ThirtyTwo boots. Below, from left: On Tyrone Ray, DSquared coat Y-3 hooded sweater

Paul Smith for Burton ski pants. Von Zipper ski goggles. Gap striped dress shirt. Burton mitts. On Michael Kunz, a Burberry Prorsum English wool tartan peacoat, \$1,695. At selected Burberry stores. 4YOU wool Scandinavia hooded sweater, \$85. Call (877) 768-4968. Kunz's own Old Navy polo shirt, Holden ski pants, Volcom belt and Grenade gloves. Carrera ski goggles. Chatham Baker wears a Belstaff jacket, \$975. Call (212) 966-8994. Boss Hugo Boss sweater, \$235. Call (800) 484-6267. Gap striped dress shirt, \$45. At selected Gap stores. Burton ski pants, \$450. Call (800) 881-3138. Smith goggles. Y-3 hat. Grenade gloves. For more on the marketing of snowboarding apparel, see Consumed, Page 22. (Fashion assistant: Suzanne Karotkin. Produced by Jennifer Diehl Production and talent. Locations: Bald Mountain, Warm

Springs day Lodge and Sun Valley Resort, Idaho.)(Photographs by Tina Barney | Fashion editor: Anne Christensen)

**LOAD-DATE:** June 29, 2006

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Winning pieces mix style, utility The Miami Herald November 6, 2005 Sunday*

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**The Miami Herald**

Found on Miami.com

The Miami Herald

November 6, 2005 Sunday

**SECTION:** H; Pg. 14

**LENGTH:** 395 words

**HEADLINE:** Winning pieces mix style, utility

**BYLINE:** Home Magazine

**BODY:**

Celebrating the newest ideas in home furnishings and accessories, Home magazine recently announced winners of its annual American Furniture Awards. This year editors were in search of striking, livable pieces that tinge traditional styling with modern flair.

Winners were honored last month in High Point, N.C.

Award-winning products include:

**Surfboard Coffee Table:** Mitchell Gold + Bob Williams. Handmade in Italy, the pieces are fabricated from maple and cathedral-cut walnut veneers. \$1,695; 800-789-5401, [mgandbw.com](#).

**Neo Settee, Pine Cone Hill Collection:** Lee Industries. Home editors were smitten with the narrow, sloping arms and front casters that make it easy to maneuver, as girl talk demands. \$3,000; 900-892-7150, [leeindustries.com](#).

**Origins Bench:** Bernhardt. Pull it up to a dining table, add it to a conversation area, or place it in a foyer as a focal point. \$800; 866-273-3699, [bernhardt.com](#).

**Bamboo Leaf Bunching Table,** Todd Oldham by La-Z-Boy Collection. Use alone as an end table or cluster a few to serve as a cocktail table. \$499; [lazboy.com](#).

**Faux Parchment End Table,** Barbara Barry Realized by Henredon Collection. A storage drawer with a pullout shelf and an open shelf make the table practical as well as timeless. \$1,425; 800-444-3682, [barbarabarryco.com](#).

**Dining Chair**, Kelly Hoppen for Century Collection. Luxe plum-colored mohair gives a regal air to the simple, Asian-inspired silhouette of this side chair. \$1,800; 828-328-1851, centuryfurniture.com.

**Breakers Point Writing Desk**, Nautica Collection: Lexington. The deep blue finish on this old-world writing desk evokes wistful days at the seaside. Under the drop lid are four drawers and five open compartments for stationery and supplies -- so it's a breeze to take note of your musings. \$1,350; 336-236-5300, ext. 6, lexington.com.

**Fowler Chair**, Jonathan Adler Furniture by Rowe Collection. Adler lightens up the staid Sheraton chair with his signature dove-white lacquer finish and modern lattice-pattern sides. \$875; jonathanadlerfurniture.com.

**Balou Chair**, Kenneth Cobonpue for Janus et Cie. This chair proves that all-weather outdoor furniture needn't be relegated to the back porch. Fabricated from Hularo, a natural-looking synthetic fiber, the smooth-to-the-touch armchair rebuffs all kinds of threats -- like ultraviolet rays, suntan lotion, even bacteria. \$2,130; 800-245-2687, janusetcie.com.

**LOAD-DATE:** November 6, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [i](#)

Terms: nautica and date(geq (1/1/2006) and leq (12/31/2005)) [\(Edit Search\)](#) | [Suggest Terms for My Search](#)

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*10 QUESTIONS; "10 Questions" spotlights the people of DeSoto County The Commercial Appeal (Memphis, TN) November 8, 2005 Tuesday*

Copyright 2005 The Commercial Appeal, Inc.  
The Commercial Appeal (Memphis, TN)

November 8, 2005 Tuesday  
Final Edition

**SECTION:** DESOTO APPEAL; Pg. DS2

**LENGTH:** 134 words

**HEADLINE:** 10 QUESTIONS;  
"10 Questions" spotlights the people of DeSoto County

**BYLINE:** Compiled by Raina Hanna

**BODY:**

Name: Jimmy Battles

Residence: Barton

Occupation: Tree work/painter

Age: 21

Where are you from? Memphis

What one name brand are you most loyal to? Nautica

What's in your glove compartment? Paperwork, title, registration, insurance

Do you have family members in the military? I think two or three

What sports and teams do you follow? Green Bay and Oakland

If the statement, "You are what you eat" was true what would you be? A shrimp

What's something that really makes you mad? People who talk a lot

What is your favorite current television show? "That 70s Show"

What's the worst thing you ever tasted? Squash

What's your favorite video game? "Grand Theft Auto: San Andreas"

If you could own a famous landmark, which one would you pick? Empire State Building

What's one thing you can't resist? Food

- Compiled by Raina Hanna

**GRAPHIC:** Photo; Jimmy Battles

**LOAD-DATE:** November 9, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(gteq (1/1/2005) and leq (12/31/2005)) [\[Edit Search\]](#) | [Suggest Terms for My Search](#)

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*Psst... Brisbane News (Australia) November 9, 2005 Wednesday*

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Brisbane News (Australia)

November 9, 2005 Wednesday

**SECTION:** BRISBANE NEWS; Pg. 5

**LENGTH:** 717 words

**HEADLINE:** Psst...

**BYLINE:** Briana Lewington

**BODY:**

email: [lewingtonb@gnp.newsltd.com.au](mailto:lewingtonb@gnp.newsltd.com.au)

who what where?

Beautiful bamboo but you probably won't find a panda living in this thicket. Do you know where this leafy prospect is? If you do, please email your answer (with daytime phone number and your suburb) to [letters@brisbanenews.com.au](mailto:letters@brisbanenews.com.au). The winner, who will be drawn at random from correct entries, receives a copy of Chris Pickering's CD *A Safer Place*.

\* Congratulations to reader Judy Schoelen, of Spring Hill, who correctly identified last week's Who What Where?, left, as the basement of the Australian Indigenous Workshop in Turbot St, city.

unsung hero

Danielle Graham, 22, New Farm

With in the army and a fiance serving as a soldier in Iraq, Danielle Graham felt compelled to join the RSL Girl in a Million Quest, an event aimed at raising money for the care and wellbeing of our war veterans.

The successful entrant must raise at least \$2500 and have good general knowledge, charm and the ability to communicate with people from all walks of life. "I've been to many of the homes and talked with the vets but I think the most important thing is chatting to young people to raise significance and recognition of our soldiers," Danielle says.

Until Remembrance Day this Friday (Nov 11), she will be participating in one of the RSL's biggest annual fundraisers by selling poppies in honour of all those who have fought and died for their country.

Dig deep when you see her in and around Anzac Square.

listen and learn

Enjoy classical music but have trouble telling the difference between your preludes and your sonatas? Classical group Macquarie Trio Australia plays Mozart, Dvorak and Beethoven and talks the audience through the pieces, often giving insight into composers' lives or the reasoning behind interpretations of their works. Each of the Trio's concerts is themed, with Kathryn Selby on piano, Michael Dauth on violin and

Michael Goldschlager on cello. They'll deliver a series of five concerts next year at their new Brisbane home, the refurbished Ithaca Auditorium at City Hall. Meanwhile, the final in the Trio's series of 2005 concerts is on this Friday (Nov 11) at the Queensland Conservatorium. Tickets are \$24-\$44. For bookings and more information, ph: 1800 359 441.

scooped

You didn't read it here first:

\* Kevin Federline, Britney Spears's hubby, had hopes of a singing career until he let his wife have a listen to his work. Apparently Britters laughed in his face and told him not to get his hopes up. So much for moral support.

- [www.msnbc.msn.com](http://www.msnbc.msn.com), Nov 1

\* Everybody's favourite blonde, Paris Hilton, left, is to play Zsa Zsa Gabor in a new movie. The colourful Ms Gabor was once married to Paris's great-grandfather, Conrad, the hotel magnate. Nice to see they're keeping it in the family.

- [www.glamourmagazine.co.uk](http://www.glamourmagazine.co.uk), Oct 31

\* Sharon Osbourne has named Madonna, Mick Jagger and Bryan Ferry as her three "nightmare" dinner guests,

saying that she would love to punch

Madge for being so full of [bleep!].

- [www.msnbc.msn.com](http://www.msnbc.msn.com), Nov 1

win!

\* **Nautica** has just opened up its latest store in the swanky new Queens Plaza. To commemorate the event, Brisbane News and **Nautica** have 10 packs to give away containing a cap and voucher for a polo-style shirt. The packs are valued at \$100 each. Total prize value \$1000. To win, phone 1900 968 313 and register your details.

\* Pink Swing is a smooth new CD released to support the National Breast Cancer Foundation. Talents such as Anthony Warlow, Vince Jones, Kate Ceberano and James Morrison have lent their voices to this jazzy, bluesy compilation. Valued at \$24.95 each, Brisbane News has five copies to give away. Total prize value \$124.75. All proceeds from the CDs sold in David Jones stores will be channelled into breast cancer research through the NBCF. To win, phone 1900 968 316 and register your details.

Competition lines open midnight Tuesday, November 8, and close midnight Sunday, Nov 13. Calls to Dialect Solutions Group cost 50c (mobile, pay phones extra). Winners notified by mail, not published in Brisbane News.

correction In last week's cover story "For art's sake", we attributed the main photo of Brett Lethbridge to Justine Walpole. The shot was taken by Marisol Da Silva. Our apologies to Marisol.


**LOAD-DATE:** November 10, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

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*ON SALE! Daily News (New York) November 10, 2005 Thursday*

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**DAILY NEWS**

NEW YORK'S HOMETOWN NEWSPAPER

Daily News (New York)

**November 10, 2005 Thursday**

**SPORTS FINAL EDITION**

**SECTION:** THERSDAY; Pg. 72

**LENGTH:** 369 words

**HEADLINE:** ON SALE!

**BYLINE:** BY BREANNE L. HELDMAN

**BODY:**

#### FANCY FINDS

The folks at Yigal Azrouel help you update your fall wardrobe with goodies from their collection on the cheap. Cashmere sweater sets in multiple sizes and colors are \$100

(were \$400), signature jersey cocktail dresses are \$125 (were \$700), evening gowns are \$250 (were \$2,300) and printed chiffon blouses are \$65 (were \$600).

Tues. & Wed. (9 a.m.-7 p.m.) and Thurs. (9 a.m.-5 p.m.) 225 W. 39th St., seventh floor (212) 302-1194.

REESE'S PIECES Fun, flirty, feminine goods from Tracy Reese and plenty by Tracy

Reese visit sample-sale land with fall items as low as \$30. Silk sweaters are \$98 (were \$216), dresses are \$118 (were \$259), and tunics are \$78 (were \$171).

Wed. thru Nov. 18 (10 a.m.-6 p.m.) 275 W. 39th St., 11th floor (212) 719-1010.

WEB WINNERS The 7th on Sale Online sample sale takes over eBay today with items from Marc Jacobs, Dolce & Gabbana, Donna Karan, Polo Ralph Lauren and others. Sponsored by Vogue and the CFDA, among others; all proceeds are donated to HIV/AIDS charities.

Today: [www.ebay.com](http://www.ebay.com)

SEE CLEARLY Need a new outlook? Check out the DisRespectacles Autumn Eyewear sale, featuring glasses by Theo, Anne et Valentin, Alain Mikli, DisRespectacles and more for up to 80% off.

Thru Sun. (11 a.m.-7 p.m., Sun. noon-5 p.m.) 117 W. Broadway, between Duane

and Reade Sts. (212) 608-8892.

HOME SWEET HOME The **Nautica** Sample Sale features clothing, sleepwear, swimwear and home goods from the namesake label, as well as Earl Jeans, John Varvatos men's shoes and women's clothing.

**Nautica** goods range from \$2-\$160 and Varvatos for \$40-\$700. Mon. thru Nov. 18. (Mon., noon-6 p.m., Tue.-Thurs 10 a.m.-6 p.m., Fri. 10 a.m.-

4 p.m.) 40 W. 57th St., eighth floor. (212) 541-5757.

BKLYN BARGAINS The A.P.C. Over Stock Sale at North Side Bank in Brooklyn


Includes trendy clothing and accessories for men, women and children at 60% to 70% off retail. Fri.-Sun. (noon-7 p.m.) 33 Grand St., between Wythe and Kent Aves.

(212) 966-9685.

WHAT A FEELING! Grab new yoga or dance duds for 20% off (including clearance items) at the one-day (Wednesday) storewide sale at all three city Capezio locations.

1650 Broadway, at 51st St. (212) 245-2130; 1776 Broadway, at 57th St. (212) 586-5140; 136 E. 61st St. (212) 758-8833.

**LOAD-DATE:** November 10, 2005

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*Start early; Easy presents for everyone on your list Chicago Tribune November 17, 2005 Thursday*

Copyright 2005 Chicago Tribune Company  
Chicago Tribune

November 17, 2005 Thursday  
RedEye Edition

**SECTION:** Pg. 32

**LENGTH:** 65 words

**HEADLINE:** Start early;  
Easy presents for everyone on your list

**BYLINE:** By Amy Tara Koch. AMY TARA KOCH IS A REDEYE SPECIAL CONTRIBUTOR. SHE CAN BE SEEN AT 6:25 A.M. TUESDAY ON NBC-5 NEWS.

**BODY:**

It's early, yes, but it's never too early to start your holiday shopping.

RedEye offers this gift list to help you jump-start your gift-giving and find something groovy for everyone on your list. Gals are loving chain necklaces, fabulous layered bangles and the perfect handbag. Guys will delight in a cool messenger bag, fancy shave paraphernalia or a trendy watch. Ready, get set ... shop!

**NOTES:** URBAN SURVIVAL GUIDE: HOLIDAY SHOPPING  
STYLE PHYLE

**GRAPHIC:** PHOTOS (color): FOR GUYS

Medium, leather messenger bag, \$335; at His Stuff, 5314 N. Clark St.

Nautica Leather Watch, \$75; at nauticawatches.com.

Kiehl's Ultimate Man Collection, \$68.50; at 907 W. Armitage Ave.

Cashmere Shadow-Plaid Scarf, \$68; at bananarepublic.com.

PHOTOS (color): FOR GALS

Lana 24-carat Gold Heat Perfumed Candle, \$160; at Marshall Field's.

Vivre Haircalf Journal ( left ) in zebra or leopard print, solid white, camel or brown, \$145; at vivre.com.

Oversized Pashmina Shawl/blanket/couch throw, \$125; at chicstuff.com.

Abraham Bangle Set, \$45; at samanthachicago.com.

Lisa Freede long crystal chain necklace, \$190; at celebstylist.com

Flo's Fabulous Purse Hangers, \$15.95-19.95; at flosaccessories.com.

PHOTOS (color): FOR MOM

Exhale core fusion classes (left), set of five, \$95; at Exhale Spa, 945 N. State St.

Coach, initial key fob, \$28

PHOTO (color): FOR ANYONE

iTunes gift certificate; at the Apple Store, 679 N. Michigan Ave.

**PHOTO (color): FOR GRANDPARENTS**

Ethel's Chocolates Cocktail Collection, \$22-\$42; at Ethel's Chocolate, 800-471-0352 for store locations.

**PHOTO (color): FOR BEST FRIEND**

Krispy Kreme gift cards; at <https://shop.krispykreme.com/giftcards/kkcardorder.asp>.

**PHOTOS (color): FOR DAD**

The Art of Shaving: 4 Elements of the Perfect Shave kit--Unscented, \$38; at Nordstrom.  
Kenneth Cole 5 Card Stud Wallet, \$35; at Kenneth Cole, 540 N. Michigan Ave.

PHOTOS 17

**LOAD-DATE:** November 18, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [i](#)

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*Shooting for bargains; The Retail Report Fort Wayne Journal-Gazette (Indiana) November 19, 2005  
Saturday*

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## *The* Journal Gazette

Fort Wayne Journal-Gazette (Indiana)

November 19, 2005 Saturday

**SECTION:** B; Pg. 9

**LENGTH:** 769 words

**HEADLINE:** Shooting for bargains;  
The Retail Report

**BYLINE:** Sherry Slater, The Journal Gazette

**BODY:**

I admit it: I tend to take things too literally. Like when I received a notice about "Deer Widows Weekend" at Prime Outlets Fremont.

My first thought was: Deer widows? I didn't even know deer got married.

Jill Hanna displays hunting-themed scrapbook supplies at Scrapbook Outlet in Prime Outlets Fremont. She is thrilled that deer season overlaps the beginning of the holiday shopping season, making it easier for her to get Christmas shopping done. Photos by Samuel Hoffman/The Journal Gazette

Scrapbook Outlet sells outdoor and hunting-themed scrapbook supplies.

I'm not kidding.

Turns out deer widows have much in common with football widows: wives who are left to entertain themselves while their husbands are otherwise occupied with some sporting obsession. (What the husbands don't realize is that few of them are all that entertaining anyway, and we have little trouble finding something interesting to do without them.)

But the people at Prime Outlets have decided to offer an enhanced shopping option to the mix.

The special events include "licenses to shop" coupons worth extra savings for the first 100 visitors to Maurices, a "doe camp" refreshment stand in the Fremont North lobby from 9:30 to 10:30 a.m., as well as other drawings and discounts throughout the outlet mall today.

Dawn Harmon is general manager of Prime Outlets Fremont, which is nestled in Steuben County near Indiana's borders with Michigan and Ohio. She noticed a few years ago that hunters' wives, mothers,

daughters and girlfriends get together for some early Christmas shopping the third weekend of November.

Prime Outlets' 40 stores include: Coach, Polo Ralph Lauren Factory Store, Gap Outlet, Tommy Hilfiger, Nautica, Reebok Outlet Store, Book Warehouse, Dress Barn Outlet and Dress Barn Woman Outlet.

By pairing outlet shopping with visits to Satek Winery in Fremont and various area antiques stores, deer widows can make a whole weekend of it, Harmon said. Some people spend Friday or Saturday night in an area hotel and do just that.

"Usually the men are gone, out having fun," Harmon said. "So we want the women to come and do the same thing."

According to the Department of Natural Resources, Indiana has about 215,000 deer hunters, who collectively spend 2.5 million days afield.

Jill Hanna learned early in her relationship with husband Bill that he's otherwise occupied during hunting season and she has to fend for herself.

When they were dating, Jill drove up to visit Bill at his parents' home. She made the trek from Indiana University's Bloomington campus, but he made tracks for the woods. He'd warned her, but she came anyway.

"I was devastated. I felt totally abandoned. That should have been my first clue," she said, laughing at the memory that somehow didn't derail her nearly 30-year marriage.

The 50-year-old Angola woman even tried strapping on her own camouflage for a few years. Jill shot her last deer 18 years ago while pregnant with the couple's third son.

"It's interesting. I understand the passion," she said of hunting. "But it's too cold (in the woods) for me."

Jill now plays head cheerleader, photographer and chili-maker for her hunting husband and sons.

So, today, while Bill plans to be deer hunting, Jill plans to be bargain hunting. She knows the outlet mall well from her part-time job there at Scrapbook Outlet.

Jill, who teaches seventh-grade language arts at Angola Middle School, relaxes by working on her own scrapbooks. In fact, her ideal day would include scrapbooking also sleeping late, meeting a girlfriend for breakfast, shopping at Prime Outlets and taking a road trip to Fort Wayne for more shopping.

She considers it a happy coincidence that deer season overlaps the beginning of the holiday shopping season, making it easier for her to get her Christmas shopping done without having her bored husband tagging along. Considering Bill leaves long before sunrise and gets home after dark, she's left with "a pretty good-sized window to play in."

But that's now. Jill feels sorry for women with young children.

When her brood was still underfoot, she had to resort to doing her holiday shopping from catalogs. Heck, with so many Web sites available these days, many young moms who are deer widows probably prefer to shop online.

Deer widows shopping online? I swear I didn't even know deer knew how to use computers!

The Retail Report looks at shopping primarily from the consumer's view and appears every other Saturday. If you have a column idea, contact Sherry Slater at 260-461-8262, e-mail [sslater@jg.net](mailto:sslater@jg.net) or send it to Sherry Slater, The Journal Gazette, 600 W. Main St., Fort Wayne, IN 46802.

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [i](#)

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*WEAVING A STORY ON THE WEB. HFN November 21, 2005*

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Business and Industry  
HFN

November 21, 2005

**SECTION:** Pg. 26 ISSN: 1082-0310

**ACC-NO:** 4939425

**LENGTH:** 365 words

**HEADLINE:** WEAVING A STORY ON THE WEB.

**BODY:**

For designer brands like DKNY, Tommy Hilfiger and **Nautica**, brand presentation is important. So along with selling bedding ensembles, how does one project the brand in a shopping Web site?

"We understand the special needs of designer vendors and built new capabilities to convey their imagery," said Karen Lannertone, senior manager of Amazon.com. She said the Web site has created a layout that offers a lifestyle presentation and allows for a designer's selection across apparel, accessories and home categories.

If a consumer decides to look for **Nautica** bedding products, for example, he or she will be directed to a page that shows images of what the brand stands for and what it sells, from men's jeans to women's sleepwear to bedding to bath to tableware. Below the page are two paragraphs that give a short history of the brand and a description of three lifestyles for its home collection.

**Nautica**, DKNY and Tommy Hilfiger are three of the 12 designers listed on the site's bed and bath department that give a full brand presentation. Other designers, like Oscar de la Renta, Echo and Raymond Waite, opted to just sell their bedding products.

Another way to tell a brand story is Amazon.com's version of a shop-within-a-shop concept.

"We help the vendor display their products in ways that make the most sense to customers," Lannertone said. "We absolutely want our customers to be well informed about their purchases, so the brand stores and product pages describe key product qualities and attributes."

Pacific Coast Feather's shop, for example, provides information on its down comforters, down feather pillows and feather beds. The company said consumers can choose from among light, year-round and extra-warmth type of down comforters. "Unique three-sided ComfortLock border keeps down on top of you where you need it most," was one of the features cited.

The shop emphasizes savings of 30 percent or more on the product offerings.

Caption(s): Above: Pacific Coast's shop makes it easy for consumers to purchase basic bedding products. /

Right: **Nautica** tells the story of its brand on Amazon.com. Copyright 2005 Fairchild Publications, Inc., a subsidiary of Advance Publications, Inc..335

**LOAD-DATE:** December 5, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [i](#)

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*At Deadline... Brandweek November 21, 2005*

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**BRANDWEEK.COM**

Brandweek

November 21, 2005

**SECTION:** NEWS; ARTICLE

**LENGTH:** 295 words

**HEADLINE:** At Deadline...

**BODY:**

Bud Gets Into the Swim-suit

With SI, Supermodel Sims

Budweiser is unveiling a promotion sure to attract a lot of male eyeballs. The Anheuser-Busch beer brand is partnering with the 2006 Sports Illustrated Swimsuit issue in a co-branded push starring model Molly Sims. Bud will feature Sims on standup cards, cooler stickers and other POP materials, offering consumers \$1 off the Swimsuit issue with the purchase of a Bud 12-pack, plus a limited-edition Sims poster. The magazine goes on sale in February.

Buick Goes Beyond Precision

To Intro Lucerne Sedan

General Motors' Buick division, having ditched Aerosmith and its "Dream On" anthem, opts for precision-tuning and wiper fluid in a new campaign from McCann Erickson, Detroit. Ads for the new Lucerne sedan break this week with the tagline, "Beyond Precision." The spots are meant to showcase quality and luxury. One ad features craftsmanship, another heated wiper fluid and a third focuses on the quiet interior. TV spots air during news and lifestyle programs; print runs in USA Today, the New York Times, national magazines.

ETC.

Apparel marketer VF Corp., Greensboro, N.C., awarded its \$110 million consolidated buying account to Mediaedge:cia, New York. VF has four dozen clothing lines, including Lee and Wrangler jeans, Nautica and North Face. The assignment did not encompass planning, and individual brands will continue to handle that function through creative shops, internal planning departments and media specialty firms . . . Procter & Gamble awarded North American communications planning assignments for its recently acquired Gillette subsidiary to Starcom MediaVest Group, Chicago; media spending in the U.S. is estimated at \$560 million. Creative chores for Boston-based Gillette remain with BBDO, New York.

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Desperate, dead and to the dogs: Steven Culp is relaxed about untimely end on Housewives National Post (f/k/a The Financial Post) (Canada) November 22, 2005 Tuesday*

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National Post (f/k/a The Financial Post) (Canada)

November 22, 2005 Tuesday  
Toronto Edition

**SECTION:** ARTS & LIFE; Scene; Pg. AL3

**LENGTH:** 773 words

**HEADLINE:** Desperate, dead and to the dogs: Steven Culp is relaxed about untimely end on Housewives

**BYLINE:** Shinan Govanl, National Post

**BODY:**

There is life after Desperate Housewives.

A dog's life.

Steven Culp, who until his untimely demise on TV's Desperate Housewives played Rex van de Kamp -- the dubious doormat to Marcia Cross's tightly wound Bree -- is in Toronto working on his first post-Desperate project. It's opposite a pooch -- a very talented pooch, we might add -- in a movie called Firehouse Dog. According to my sources, the story revolves around a top Hollywood canine star that's very diva-like (sound familiar?) but after getting lost is adopted by a down-on-its-luck firehouse. Comedy and pathos ensue. So does the ear-flapping.

Culp, who's had prior experience working with bitches, was at Bistro 990 last Thursday evening, minding his own business and reading the paper when somebody recognized him. "Hey, why'd they kill you off Desperate?" they asked him, once they got to talking. The actor's answer: "That's Hollywood."

Good answer, we say.

While that certain estrogen-fuelled ABC serial gave him an entirely new level of fame, the straight-and-narrow-lookin' Culp is one of those actor-for-hire types who's been all over the place. He was Robert F. Kennedy in Thirteen Days. Speaker of the House Jeff Haffley in The West Wing. Some dude in a uniform on JAG, and another dude in a uniform on Star Trek: Enterprise. But Desperate was Desperate, and he seems to have developed an appreciation for what it was. In an interview earlier this year, he noted that the runaway TV hit was "a women's show, and I knew the male characters would be subsidiary."

By the way, when a certain somebody at Bistro 990 tried to get Culp to talk about the all the alleged cat-fighting on the desperate set, the actor got as quiet as a mouse in church. He wasn't about to blab. Nicollette Sheridan might hang him with one of her Juicy track suits.

And, yes, kids, you don't have to tell me that I've just led this particular column with an item not only

about one of the men on *Desperate Housewives*, but one of the ex-men on *Desperate Housewives*. Three words, my friends: Slow. News. Day.

OH, HAVE I MENTIONED ... ?

- That disgraced politico Svend Robinson worked a matching raspberry-red cummerbund and bow tie with his tux at last week's 100th anniversary Maclean's blow-out -- a happy hue that went nicely with Kim Cattrall's Christian Dior gown (which, by the way, was gorgeously offset by Myles Mindham baubles) ...

- That following a rave in *The New York Times* recently for *The Last Mogul* -- Barry Avrich's doc about Hollywood titan Lew Wasserman -- Playboy's Hugh Hefner has asked the puckish T.O. director to screen his film for him in L.A. next month. At the "mansion," of course ...

- That Jennifer Carter, the head honcho-ess of Hermes Canada, thinks the very best Christmas "hostess gift" is the hostess herself. She tells Canadian House and Home you can't go wrong with "a beautiful picture frame with a photo of the hostess in it -- everyone loves this" ...

- That Marilyn Denis fretted about turning into Barbara Walters when Shania Twain started sobbing on CityLine last week. Recalling her own hellish childhood, when music was the only escape, the rags-to-riches honky-tonk singer broke down and let her makeup run. (Later, Shania also prompted groans from the audience when she admitted that she doesn't "work out") ...

- That pretty peacock Lenny Kravitz turned The Beaconsfield on Queen West into a far-out, cramped-silly party last Friday night. "There were crowds outside all night," a spy reports. Kravitz had just come from opening for Aerosmith at the ACC, where -- surprise, surprise -- he ripped off his shirt onstage and showed some ab ...

- That Harbourfront Centre CEO William J.S. Boyle has been named a Knight of the Order of Dannebrog by Queen Margrethe of Denmark -- how's that for something on the resume? -- In recognition of last year's two-month-long exhibition in Toronto dubbed SuperDanish ...

- That sweet-something shortie and non-stop bicyclist Dufflet Rosenberg turned the clock back over the weekend when, in celebration of Dufflet Pastries' amazing 30 years in biz, she handed out -- what else? -- cake at her sugary Queen Street shop ...

AND FINALLY ...

- That while people like Kevin Newman, Rick Campanelli, Patrick McKenna, Scott Thompson and Cara Pifko had a \$1,300-valued gift bag to take home after last week's Gemini Awards -- which, among other things, brimmed with **Nautica** watches, Lush bath-bombs and plenty of Iceberg Vodka -- we're keeping warm with the memories of Wendy Mesley, who showed up at the Awards -- and won! -- in her new short, warrior-woman, post-chemo haircut. As one observer noted, "She's got the Sharon Stone do!"

#### GRAPHIC: Black & White

Photo: Bob D'amico, ABC; Steven Culp was Rex van de Kamp on *Desperate Housewives*. "That's Hollywood," he says of his character's demise.; Black & White

Photo: George Pimentel, For National Post; Kim Cattrall, right, in a Christian Dior gown at the Maclean's 100th birthday bash.; Black & White

Photo: Robert Galbraith, Reuters; Scott Thompson is rich in **Nautica** watches and bath bombs this week.

**LOAD-DATE:** November 22, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: [nautica](#) and [date\[geq \(1/1/2005\) and leq \(12/31/2005\)\]](#) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Fashion fun at Suria KLCC New Straits Times (Malaysia) November 23, 2005 Wednesday*

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New Straits Times (Malaysia)

November 23, 2005 Wednesday

**SECTION:** LOCAL; Pg. 18

**LENGTH:** 414 words

**HEADLINE:** Fashion fun at Suria KLCC

**BYLINE:** Suryani Dallp

**BODY:**

THE place with "always something new" and the shopping centre synonymous with housing top notch International and local fashion labels - Suria KLCC in Kuala Lumpur - Invites fashionistas to celebrate this autumn/winter fashion season.

The "Celebrate Fashion @ Suria KLCC" event, from today till Nov 30, features fashion parades and workshops at participating outlets.

This is the second time this year Suria KLCC is hosting free fashion workshops.

There are 14 workshops to choose. These include interesting topics like "Stylish ways to wear a sarong" by Ikaritini, "Finding your sole mate" by Bonia Natural, "Winter look make-up" by The Body Shop, "Fun with colours" by Poney, "Party in style" by Renew and "Hip hats and hair extraordinaire" by Axxezz.

The fashion parades, from Friday to Sunday, will bring together new styles from both International and local brands.

The shows will not only showcase garments but also watches, accessories and shoes.

Shoppers can look forward to 18 spectacular catwalk parades, showcasing the latest fashion by Elle, Versus, FCUK, Nautica, Nose, Chamelon, Swatch, Modernmum and Poney.

Suria KLCC Sdn Bhd assistant marketing manager Hani Ezra Hussin said the event would offer shoppers fun and exciting opportunities to enjoy and embrace fashion of all shades.

There are categories for apparel, hairstyles, beauty and fashion accessories.

This is a great opportunity for those looking for professional fashion insights.

"Who would be better qualified if not the experts themselves," Hani Ezra said during a recent Press briefing.

..

The shopping centre management has been very much involved in assisting fashion retailers to showcase and profile their brands.

"The tenant mix, particularly the fashion category, has been carefully selected so that Suria KLCC remains current and relevant to targeted customers."

She said in line with the shopping centre's objective to "always provide something new", the aim of the event was to showcase diversity and variety.


Another aim is to establish the shopping centre as the "fashion planet" of the country.

In conjunction with the event, there is a contest where shoppers can win the grand prize of a pampering programme worth RM1,000 when they purchase RM250 and above in a single receipt from any fashion outlet.

Those who spend RM500 and above can win instant prizes like Suria KLCC's exclusive shoe bags, T-shirts and cash vouchers.

Receipts from Isetan, Parkson Grand and Marks & Spencer are not eligible for the contest.

**LOAD-DATE:** November 22, 2005

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) 

Terms: [nautica and date\(gteq \(1/1/2005\) and leq \(12/31/2005\)\)](#) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*Wasatch Front Shopping Malls The Salt Lake Tribune November 25, 2005 Friday*

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The Salt Lake Tribune

November 25, 2005 Friday

**SECTION:** FRIDAY; Pg. D5

**LENGTH:** 499 words

**HEADLINE:** Wasatch Front Shopping Malls

**BODY:**

The Downtown Malls (Crossroads/ZCMI Center)

50. S. Main St., Salt Lake City

No. of stores: 45

Major or unique retailers: Nordstrom, Meler & Frank, Mervyn's, Borders Books & Music

Santa? Yes, at ZCMI Center

Dining: Some fast-food places remain at both food courts

Entertainment options: Performing groups in ZCMI Center court

The Gateway

90 S. 400 West, Salt Lake City

No. of stores: 84

Major or unique retailers: Apple Store, Dick's Sporting Goods, Virgin Megastore, J. Crew, Anthropologie, Bebe, Hawk Skate

Santa? Yes

Dining: 13 sit-down restaurants plus food court

Entertainment options: 12-screen movie theater, Clark Planetarium, Living Planet Aquarium

Trolley Square

600 S. 700 East, Salt Lake City

No. of stores: 80

Major or unique retailers: Pottery Barn, Restoration Hardware, The Sharper Image, Brookstone

Santa? Yes, Friday and Saturday evenings

Dining: Desert Edge brewpub, Old Spaghetti Factory, Hard Rock Cafe, Rodizio Grill

Entertainment options: Four-screen movie theater

Fashion Place Mall

6200 S. State St., Murray

No. of stores: 100

Major or unique retailers: Nordstrom, Dillard's, Meler & Frank, Sears

Santa? Yes

Dining: Applebee's, Olive Garden, Nordstrom Cafe, food court

Entertainment options: Performing groups Thursdays-Saturdays

Valley Fair Mall

3601 S. 2700 West, West Valley City

No. of stores: 102

Major or unique retailers: Meler & Frank, JC Penney, Mervyn's

Santa? Yes

Dining: Red Robin, food court

Entertainment options: Choir groups and other performers daily

Tanger Outlet Center

6699 N. Landmark Drive, Park City (at Kimball Junction)

No. of stores: 65

Major or unique retailers: Nike Factory Store, Calvin Klein, **Nautica**, Geoffrey Beene, Polo Ralph Lauren, Tommy Hilfiger

Santa? No

Dining: Mrs. Field's, nearby chains such as Ruby Tuesday's

Entertainment options: Skiing at The Canyons; movies at nearby Redstone complex

Cottonwood Mall

4835 S. Highland Drive, Holladay

No. of stores: 125

Major or unique retailers: Meler & Frank, JC Penney, L'Express

Santa? Yes, plus special kids' waiting area

Dining: Cafe Trang, T.G.I. Friday's

Entertainment options: School choirs and bands playing Christmas carols

Provo Towne Centre

1200 Towne Centre Blvd., Provo

No. of stores: 105

Major or unique retailers: Dillard's, JC Penney, Sears

Santa? Yes

Dining: Red Robin, food court

Entertainment options: 16-screen movie theater, video arcade, children's play area

University Mall, Orem

State Street and University Parkway

No. of stores: 140

Major or unique retailers: Nordstrom, Mervyn's, Meler & Frank, Gart Sports

Santa? Yes

Dining: California Pizza Kitchen, Carrabba's Italian Grill, Joe's Crab Shack, Old Spaghetti Factory, P.F. Chang's, food court

Entertainment options: Four-screen movie theater, daily choral performances

Newgate Mall

36th Street and Wall Avenue, Ogden

801-621-1161

No. of stores: 85

Major retailers: Dillard's, Gart Sports, Mervyn's

Santa? Yes

Dining: Food court

Entertainment options: 14-screen movie theater, video arcade, children's play area



**GRAPHIC:** Jump Page D6: The Gateway shopping center, right, shot from the sixth floor of the Delta Center.

**LOAD-DATE:** November 25, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) [\(Edit Search\)](#) | [Suggest Terms for My Search](#)

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**WELSPUN TO MARKET UMBRA, NAUTICA BRANDS IN US (THE MARKETING LICENCE WILL BE VALID TILL DEC 2007)** *India Business Insight November 30, 2005 Wednesday*

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India Business Insight

November 30, 2005 Wednesday

**ACC-NO:** A2005121430-F6AB-GNW

**LENGTH:** 66 words

**HEADLINE:** WELSPUN TO MARKET UMBRA, NAUTICA BRANDS IN US (THE MARKETING LICENCE WILL BE VALID TILL DEC 2007)

**BODY:**

Welspun of Mumbai has got the licence to market the Umbra and **Nautica** brands in the USA.

It has teamed with Umbra, known for its T-shirts associated with soccer, for manufacturing, marketing and distribution of Umbra towels in North America. The licence will be valid till Dec 2007. The agreement with **Nautica** also includes manufacture, marketing and distribution of **Nautica** bath towels in the USA.

**LOAD-DATE:** December 14, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

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*It's your bag, baby; go on, make it your color USA TODAY December 2, 2005, Friday,*

Copyright 2005 Gannett Company, Inc.  
USA TODAY

December 2, 2005, Friday, FINAL EDITION

**SECTION:** LIFE; Pg. 1D

**LENGTH:** 457 words

**HEADLINE:** It's your bag, baby; go on, make it your color

**BYLINE:** Gene Sloan

**BODY:**

No more boring black.

That's the mantra sweeping the luggage industry, which suddenly is awash in bold, bright color -- yellows, oranges and hot pinks, to name a few.

"Five years ago you couldn't find a piece in hot pink anywhere," says Michele Marini Pittenger, president of the Travel Goods Association. "Now you'll find hot pink in four different shades."

The color revolution has been building since 2000, when Swiss Army launched a luggage line in its trademark red that became an unexpected hit. Trend-sensitive manufacturers quickly brought out more red luggage, followed by eye-catching blue and green bags, building to this year, when there has been what Pittenger calls "an explosion of color" -- the bolder and brighter, the better.

The new luggage helps fill a void for travelers fed up with all-black-bags-look-alike confusion at baggage claim carousels. And it comes as more big-name designers enter the luggage wars, bringing a design sensibility that's focused as much on fashion as function. Among the new offerings:

\*The Scope Collection. Celebrated designer Marc Newson's first foray into luggage, made by Samsonite and arriving in specialty stores this month, brings five curvy pieces in bright yellow, vibrant orange and electric blue, as well as gray. Aluminum-trimmed wheeled uprights cost \$395 to \$495, depending on size. Information: samsonite.com.

\*Nautica Performance Travel Gear. The bright yellow color found on sailor jackets now covers luggage, too, as Nautica launches its first line in time for Christmas. With waterproofing befitting the heartiest boaters, the Kevlar-reinforced, nylon twill bags, also available in navy, cost from \$145 for a 24-inch rolling duffel to \$430 for a 27-inch upright. Information: ebags.com.

\*Nine West Sign On Collection. Raspberry is the color du jour for Nine West's new designer line, made by

Ollivet. A 25-inch upright costs \$190. Information: 888-310-2668.


\*Tommy Hilfiger Classics. Hot pink luggage with green accents marks designer Tommy Hilfiger's arrival on the luggage scene. The Ollivet-made line features aluminum handles and twill fabric, with a 29-inch upright costing \$285. Information: 888-310-2668.

\*The Heliom Collection. Delsey just added vibrant pastel colors to its popular 1-year-old line, including lime green, sky blue and pink. Prices start at \$29.99 for a personal bag; \$79.99 for carry-on rollers. Information: [www.delseyusa.com](http://www.delseyusa.com).

\*The Cargo Super Light. Luggage giant Tumi this fall added two vibrant orange rolling suitcases (with fuchsia lining) -- a 20-inch carry-on (\$350) and a larger, 22-inch packing case (\$395) -- to its Cargo line. Information: [tumi.com](http://tumi.com).

**GRAPHIC:** PHOTO, Color, Samsonite; PHOTO, Color; PHOTO, Color, Tumi

**LOAD-DATE:** December 02, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) 

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*H. Baskin Clothier celebrates 40th Pittsburgh Post - Gazette (Pennsylvania) December 4, 2005, Sunday*

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Pittsburgh Post - Gazette (Pennsylvania)

December 4, 2005, Sunday

**KR-ACC-NO:** PG-CLOTHIER-20051204

**LENGTH:** 1001 words

**HEADLINE:** H. Baskin Clothier celebrates 40th

**BYLINE:** By Lamont Jones

**BODY:**

With the rise of malls, the proliferation of chain stores and the growing number of mass merchants offering trendy styles at bargain-basement prices, it's getting harder for specialty fashion retailers to survive.

So hitting a milestone anniversary becomes something to celebrate, and that's what H. Baskin Clothier has done this year for its 40th.

Howard Baskin, 72, opened a men's store at South Hills Village in 1965, and a generation later his daughter and son-in-law, Wendy and Jess Hutchinson, run two women's stores at Ross Park Mall and the Galleria in Mt. Lebanon.

The right combination of factors allow specialty stores to survive for so long in midsize cities such as Pittsburgh, said Tom Julian, a Pittsburgh native and fashion industry trend analyst with New York-based Fallon Worldwide.

"Smart merchant, service-oriented business, passion for apparel and understanding the local shopper," Mr. Julian said.

Many family-owned fashion retail stores fold in the first or second generation because they don't "change or adapt to shifting lifestyle and consumer wants and needs" in a competitive, price-sensitive industry, Mr. Julian said.

But then there are those who thrive by being unique in a sea of sameness, sometimes even expanding to other cities.

Retail has been a part of Mr. Baskin's entire life. His family ran a military retail store where they lived in Manchester, and he later worked at Gentry, a men's specialty store in Shadyside.

When the developers of South Hills Village approached him about opening a men's specialty store there, he seized the opportunity. He opened Coventry Ltd., one of the mall's original tenants, in 1965, designing and making the traditional, British-style men's apparel sold in the store. He also sold accessories by specialty name brands, including Arrow shirts and neckties by **Nautica**, Tommy Hilfiger and Ralph Lauren. (Mr. Baskin recalled that during one meeting, Lauren called Baskin's necktie the ugliest he had ever seen, then reached across the table with scissors, cut it off and told Baskin to pick out a new Polo tie.)

Mr. Baskin added a small women's boutique next door in 1976. It was so successful, he said, that when Ross Park Mall opened in 1987, he set up an H. Baskin women's store there. In 1991, he opened a women's store in the Galleria, less than a mile away from South Hills Village. The following year he closed the award-winning South Hills Village store and in 1994 closed a sluggish H. Baskin women's shop he had operated at Monroeville Mall for four years.

As a child, Mrs. Hutchinson watched her father and developed a love for fashion retail.

"In college, I wanted to go into fashion merchandising," she said. "But he really steered me away from it because he knew how time-consuming and how hard it was."

"There's so many pressures," Mr. Baskin said, "it's a hard way to make a living."

So his daughter worked in marketing, advertising and promotion for 15 years until 1992, when her corporate employer left Pittsburgh. Then she joined her father in the business, and he trained her in buying and management.

In 1995, Mr. Baskin retired, Mr. Hutchinson left his corporate job, and he and his wife bought the stores.

"We were in a position to buy the business, and we didn't want it to leave the family," said Mr. Hutchinson, 55. "We got it from good hands. He had done a good job evolving it and keeping it updated and moving from men's to women's. And it had a very loyal and strong customer base."

"You know how I did it?" a beaming Mr. Baskin asked recently as customers browsed the Galleria store. "I had fun doing it. You gotta love it. My store was always my home. If you came into my store, you were in my home. That's the way you were treated."

The business is in its third generation of customers with regular customers in 22 states, an active mailing list approaching 10,000 and an e-mail distribution list of several thousand people through [hbaskinclothier.com](http://hbaskinclothier.com).

H. Baskin has branched out from its traditional selection of clothes for work, play, travel and special occasions. There's still a place for Burberry, Garfield & Marks and Geiger of Austria, but there are also contemporary classic offerings by brands such as Tadashi, Cynthia Steffe and Nicole Miller. And while the store remains a go-to place for theme sweaters, more room has been made for trendy denim lines such as Christopher Blue, Haven Bleu, MU and too-She-She.

The stores feature more than 300 brands, with new lines rotating in and others being dropped to keep inventory fresh and uncommon.

H. Baskin was one of the first stores to carry Brighton and Vera Bradley, two accessories brands that have become hugely popular.

Mr. Baskin also credited the store's success to his daughter, who he said "has a really good eye for fashion and buys smart. It's satisfying to see how well she's done."

She said her aim is to remain relevant to shoppers "without being too trendy" and to offer excellent service. When the need arises, they make home deliveries, pick up customers from the airport and quickly perform alterations with a full-time seamstress who has been a staff fixture for 18 years.

To survive and thrive, stores such as H. Baskin must continue to evolve and offer superior service, said Mr. Julian, the trend analyst.

That, he said, means differentiating themselves from competitors, attracting more customers through multiple channels such as catalogs and the Internet and "recognizing what their retail experience is all about and keep turning up the volume."

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**JOURNAL-CODE:** PG

**LOAD-DATE:** December 6, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

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*FurnitureFind adds lines, features Furniture Today December 5, 2005 Correction Appended*

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**FURNITUREToday**

Furniture Today

December 5, 2005

Correction Appended

**SECTION:** NEWS; Pg. 1

**LENGTH:** 686 words

**HEADLINE:** FurnitureFind adds lines, features

**BYLINE:** By Brian Carroll

**BODY:**

South Bend, Ind.— FurnitureFind.com is adding Broyhill, Lexington and AICO to its product roster, positioning the online seller for dramatic growth in 2006, particularly when coupled with robust new search capabilities.

After a four-month test phase with Lexington Home Brands, which involved selling the Liz Claiborne, Tommy Bahama and **Nautica** lines since July, FurnitureFind.com is adding the rest of the Lexington stable to its site.

"The response was very, very strong," said Ken Kwit, FurnitureFind's president. "It surprised us; it surprised Lexington."

At the October market in High Point, the e-commerce company also signed up Broyhill, capping years of on-and-off discussions. FurnitureFind has for some time sold Broyhill through its lone brick-and-mortar furniture store in Niles, Mich.

Kwit said the breadth of the Broyhill line should be on the site within three weeks.

Also new is AICO, a line that is at the sweet spot of FurnitureFind's price range and style emphasis.

"AICO does such a great job marketing, with excellent photography," Kwit said. "We're expecting them to make a big difference materially."

To help consumers find what they want from among all its offerings (the company had 8,000 SKUs before the brand additions), FurnitureFind has partnered with Cambridge, Mass.-based Endeca Technologies to develop new search capabilities. Endeca also has developed search engine technology for retailers such as Home Depot, Barnes & Noble and Wal-Mart.



Consumers on FurnitureFind.com can now shop by construction material or by the dimensions of the furniture desired. These join the existing methods, or request fields, which are price, style, item and brand.

Kwit said the new search capabilities, which enable faster, deeper drilling, are expected to boost the Web site's average ticket, which already is about \$2,000.

In addition, he said, a scalable room planner was added six months ago and is paying huge dividends in increasing the percentage of shoppers who are converted into purchasers.

"It's bumped up our conversion rate quite a bit," he said. "It's also given us a gold mine of information on what people are adding to their rooms and other marketing information that has made us smarter retailers."

The site improvements and additions have boosted the company's conversion rate about 50% in the past six or seven weeks, according to Kwit.

"Sales, of course, are up dramatically as well," he said, declining to give specifics. Between 20,000 and 30,000 new shoppers visit per day.

FurnitureFind also has redesigned and freshened the look and feel of its site (<http://www.furniturefind.com>), emphasizing lifestyle presentations.

Kwit took over as president a little over a year ago after a majority stake in FurnitureFind.com was acquired by one of its principal financial backers, HQ Venture Capital. HQ immediately spent \$1 million on a new FurnitureFind.com e-commerce Web site and in moving the company to South Bend from Buchanan, Mich., just across the state border.

About the same time, the site added direct online sales. Historically, the company had required a phone call to complete a sale. Since then, return rates on orders made via the Web site have dropped below those for orders made over the telephone from the company's call center.

"But make no mistake," Kwit said. "We aren't moving away from using human interaction to facilitate sales. Quite the contrary, the site redesign actually helps our call center as much as it does consumers."

Also since the acquisition, FurnitureFind.com has established several selling relationships, mostly with comparison shopping sites.

It partnered first with Amazon.com, then others, including PriceGrabber.com and Shopzilla.com.

To proliferate these partner sites with FurnitureFind.com product and pricing information, FurnitureFind tapped Mercent Retail, an e-business company founded by former Amazon.com executives.

"We still do search engine advertising, but we're doing better with customers coming from these affiliate sites," like Amazon, Kwit said.

Mercent helps FurnitureFind automate, measure and optimize its online product merchandising.

**CORRECTION-DATE:** December 19, 2005

**CORRECTION:**

A story about new lines on the FurnitureFind.com Web site, on page 1 of the Dec. 5 issue, did not include the information that prices would not be given online or in e-mails for some products, such as those from Broyhill Furniture. Consumers would have to telephone FurnitureFind.com for pricing information and to place orders.

Source: [News & Business > Combined Sources > News, All \(English, Full Text\)](#) [\[i\]](#)

Terms: [nautica](#) and [date](#)(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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*TIES FOR SMALLER GUYS The Tennessean (Nashville, Tennessee) December 8, 2005 Thursday 1st Edition*

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The Tennessean (Nashville, Tennessee)

December 8, 2005 Thursday 1st Edition

**SECTION:** BUSINESS; Pg. 1E

**LENGTH:** 1175 words

**HEADLINE:** TIES FOR SMALLER GUYS

**BYLINE:** MELONEE McKINNEY HURT

**BODY:**

Entrepreneur starts Web site that offers neckware for those 5'8" and shorter.

By MELONEE McKINNEY HURT

For The Tennessean

Five-foot-four-inch Jason Rappoport is out to turn a personal fashion frustration -- long neckties that descend too close to his knees -- into a money-making online venture aimed at shorter shoppers.

He is using marketing savvy learned at the Vanderbilt University business school, blast e-mails targeting online shoppers under 5-foot-8 and something less than \$100,000 in startup capital to launch [www.jraffianl.com](#) -- a Web site selling Italian-made silk ties that are 6 inches shorter than the standard 60-inch variety found in most retail stores.

"About six years ago, I was working at a firm where I was expected to wear a tie every day," the 34-year-old Rappoport said. "Tying the tie really frustrated me. I am 5-foot-4, and it just didn't work. One day I glanced down and my tie was hanging way over my belt buckle."

Rappoport refined his retail ideas while getting an executive MBA at Vanderbilt's Owen Graduate School of Management. He left with a degree and detailed plans for [jraffianl.com](#), a cleverly designed Web site featuring nearly three-dozen neckwear designs and the slogan, "Never short on style." The site went live two days ago after months of research.

Two months ago, Rappoport was touring necktie factories in Como, Italy (near Milan), picking out silks and agreeing on designs for an initial shipment of 750 handmade ties. Now, he is implementing a marketing plan designed to boost his brand name and coax slight-of-stature shoppers in four cities, including Nashville, to try his merchandise.

"We're starting out in Nashville, Chicago, San Francisco and Atlanta with an e-mail blast to 100,000 people who have shown positive online buying habits," Rappoport said.

Shorter men, especially those sensitive about their height, are frequent buyers of clothes online, Rappoport said, a fact that he hopes fuels strong word-of-mouth for his 54-inch-long merchandise.

Rappoport intends to focus exclusively on online sales for now, although he might eventually try to get some items into select department stores -- Saks Fifth Avenue or Nordstrom, for example.

He first discussed the idea of ties for short guys at an entrepreneurship class at the Owen school. His classmates loved the idea, and he was assigned to a group charged with developing the concept as a business project. His group consisted of the president of a bank, a Toyota engineer, a lawyer and an international buyer for Dollar General.

One of his professors, Bruce Lynskey, is on his advisory board. Another professor, Germain Boer, who specializes in innovation and entrepreneurship, also thinks Rappoport's idea is a great one -- on several levels.

"The thing that got me pretty excited about it was the data he had showing there were more short guys than tall guys -- yet we have a separate clothing line focused on the big and tall customer," Boer said. "Nobody's focused on short guys, and Jason had the numbers to back it up."

Among males in the peak wage-earning years of 45- to 55-years-old, 20% are under 5-foot-8 and only 10% are over six feet, Rappoport said.

"I saw that and realized there's a product out there for people who have disposable income to spend on accessories," he said.

If sales are strong, Rappoport has the option of dramatically increasing production, which is being handled by three separate Italian factories so that all his ties aren't wrapped up "in one basket."

Boer said Rappoport's start-up strategy is smart because he doesn't have a huge amount of cash sunk into the project in the early going -- he didn't open any retail stores, for example -- and he should know within a few weeks if his ties are a hit.

"If this doesn't work, he won't have lost a lot of money," Boer said. "There are a lot of features that make this attractive. I tell students if you can take an idea and start small, you can do it without losing a lot of money. Anytime you can start small, it's so much better because you never know what the market is going to be like. You can research it all you want, but you never really know until you try it."

Who will buy?

For women, shopping in a "petites" section of a store isn't considered a direct blow to the ego, but will men be willing to not only admit they are short but shop at a Web site specifically designed for smaller guys?

Boer suspects maybe that's why nobody has done this type of height-specific apparel for men.

"Nobody wants to admit they are short," Boer said. "I have no idea how that's going to work, but after listening to Jason talk about trying to make an ordinary tie work, I realized it wasn't anything I'd ever thought about before."

Mervyn Mandelbaum, president and CEO of Superba Inc., a leading manufacturer of neckwear for brands such as Nautica, DKNY, Tommy Hilfiger and Michael Kors, has been in the neckwear industry for more than 50 years. He doesn't know of anyone in the industry specifically addressing the shorter neckwear market.

"Over the years, ties have gotten longer because men have gotten taller," Mandelbaum said. "When I started, ties were 51 to 52 inches long. Now they are 58 (or 60) inches. The general movement has been toward ties lengthening. Is there a market for shorter ties? I am sure there is."

On the Web site, Rappoport has organized his neckwear, (which is also slightly narrower than the standard), into five collections designed to appeal to all categories, from casual to the boardroom. There's

even a mechanism to help match shirts with ties.

The neckwear available at [www.jraffianl.com](http://www.jraffianl.com) is sourced directly from Como, Italy, which is arguably the neckwear and silk capital of the fashion world. The orders are filled and shipped out of a facility in Nashville. Prices range from \$45 to \$105.

Rappoport's goals go way beyond just being a neckwear retailer. He wants to become a nationally recognized clothier to men under 5-foot-8.

"By January 2007, our goal is to have grown the product line to include shirts, belts, socks and shoes -- all of which are hard to find," Rappoport said. "We also want to have increased our target market penetration by 1% each year. By the end of 2008, we will have reached and sold product to almost a million men.

"I want to make the word 'proportional' as ubiquitous as 'big and tall' is," he said. o

#### THE DOS AND DON'TS OF TIES BIG AND SMALL

- o Don't ever flick a tie over your shoulder while eating.
- o Don't leave your tie knotted overnight to avoid retying it in the morning; it ruins the shape.
- o Don't ever tuck a tie into your trousers.
- o Do always wear a tie that is darker than your shirt.
- o Do tie the tie so that it falls in the middle of your belt.
- o Don't wear cartoon ties -- they're silly.

Source: T.M. Lewin clothier (Essex, England), Florida State University Career Center

GRAPHIC; CREDIT: JASON RAPPOPORT (ABOVE) SELLS TIES ONLINE THAT ARE 4 TO 6 INCHES SHORTER THAN REGULAR TIES. PHOTOS BY STEVEN S. HARMAN / STAFF

**LOAD-DATE:** December 15, 2005

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*NAUTICA, COTY SET SAIL; "Voyage" men's fragrance WWD December 9, 2005*

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WWD

December 9, 2005

**SECTION:** Pg. 6 ISSN: 0149-5380

**ACC-NO:** 139813002

**LENGTH:** 867 words

**HEADLINE:** NAUTICA, COTY SET SAIL;  
"Voyage" men's fragrance

**BODY:**

Byline: Matthew W. Evans

NEW YORK -- Coty bid bon voyage to landlubbers this week when it unfurled **Nautica's** first scent in three years, a men's fragrance called Voyage, and introduced a new spokesman and ad campaign for Davidoff Cool Water.

At The Water Club here Tuesday, Coty unveiled the new **Nautica** eau de toilette, a fresh, aquatic fougere scent. Thursday night, the company presented Laird Hamilton as the new face of Cool Water at Divine Studio (see story, this page).

"Coty overall is the biggest fragrance company in the world," Bernd Beetz, the company's chief executive officer, told attendees at the Nautica event. "We think we are the most successful fragrance company in the world."

He asserted Coty is building its fragrance business around three pillars: "designer, lifestyle [and] celebrity" brands, **Nautica** and Davidoff being part of the lifestyle portfolio. "All elements of [**Nautica**] make us very excited. This introduction provides newness to an already well-established brand and will help to energize the men's fragrance category."

"Today is a very exciting day," said Denise Seegal, president and CEO of parent VF Corp.'s sportswear coalition and president and CEO of **Nautica**. She pointed to the fact that **Nautica** Voyage is the brand's first fragrance launch with Coty, since the beauty company acquired **Nautica** fragrances in its \$800 million buy this year of Unilever's prestige fragrance business. Voyage is slated to reach about 2,000 to 2,200 doors in the U.S. in April.

Seegal, who joined **Nautica** a year ago from JLo -- another of Coty's fragrance licenses -- noted **Nautica's** partnership with Coty is an important part of the plan to double the size of **Nautica** into a \$4 billion global brand in the next five years.

"Fragrance is the first entry point [into a brand] for consumers," she said, adding a "long line" of **Nautica** fragrances are to shove off after Voyage, including a women's scent as early as next year.

Dennis M. Keogh, vice president of marketing for Lancaster Group U.S., referred to **Nautica's** plan to introduce a women's sportswear collection for fall 2006. Added Seegal, "The women's component [will] give us a great growth opportunity."

The **Nautica** brand is available in 40 countries worldwide and, while there are plans to roll out Voyage internationally, they have not yet been finalized. Prior **Nautica** fragrances, including Competition, are still on the market. However, Voyage will represent the brand's most significant U.S. department store effort, Seegal noted.

Executives, who declined to discuss sales projections, are aiming for a top-10 ranking with Voyage. Industry sources estimate the scent could generate upward of \$20 million in first-year retail sales volume. Roughly \$10 million to \$12 million will reportedly be spent to support the fragrance with promotion and advertising.

A print ad campaign picturing Carter Oosterhouse is scheduled to break in April magazines. Oosterhouse, a Michigan native who is now based in Los Angeles, made his mark on The Learning Channel's "Trading Spaces" as a hunky carpenter and is a contributor to TV shows like "Three Wishes" and "Today" on NBC.

Seegal described Oosterhouse as an "accomplished sailor," and his skills were tested during the Voyage photo shoot off the coast of Brazil.

There was a bit of drama aboard the custom-built, 50-foot sailboat that served as the set -- including high seas, seasickness and an engine fire on a support vessel. Suddenly, the campaign's "know no boundaries" tag line gained new relevance. Nevertheless, the crew, including photographer Mikael Jansson, composed an image of Oosterhouse at the helm, pushing 12 knots downwind.

Beetz said Oosterhouse "impressively epitomizes" the **Nautica** brand.

Voyage was blended by Maurice Roucel of Symrise. The heart of the scent features a "sailcloth accord," which is described as a mixture of hemp, air and sea aromas. The heart of the scent, which also includes mimosa and water lotus, is preceded by top notes of green leaf and apple and followed by a base of cedar wood, musk, moss and woody amber.

The bow-shaped bottle was inspired by wind in a sail and its cap is in the shape of a winch on a sailboat. Voyage will be available in 1.7-oz. and 3.4-oz. versions priced at \$44 and \$58, respectively. A \$45, 3.4-oz. aftershave splash will accompany the collection, as will a \$16 deodorant stick.

While **Nautica** is known for its performance clothing, it is too early for executives to speculate whether such a positioning would translate into **Nautica** toiletries -- namely items such as body care products employing advanced treatment ingredients.

"Now, men want skin care," said Seegal. "It's a natural [brand] extension more so today than it was in the past." She added, though, that whether **Nautica** would enter that category "depends on consumer research on these product areas."

**Nautica** is a "fantastic concept" as a lifestyle brand, said Beetz. "We started with fragrance and there are no concrete plans to go beyond that." He acknowledged this scenario could change, noting that he likes to take a holistic approach to brand building. However, it depends upon consumer reaction, he said.

Caption(s): Bernd Beetz, Denise Seegal and Carter Oosterhouse.

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*Giving the gift of style Canberra Times (Australia) December 18, 2005 Sunday*

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Canberra Times (Australia)

December 18, 2005 Sunday Final Edition

**SECTION:** A; Pg. 26

**LENGTH:** 749 words

**HEADLINE:** Giving the gift of style

**BYLINE:** The Canberra Times

**BODY:**

It happens to the best of us.

A week to go and you still haven't started/finished the Christmas shopping.

If you're stumped for ideas, here are some fashion and beauty-inspired suggestions.

Under \$20 Lush has oodles of body treats which won't break the bank.

Bath ballistics, bubble bars and shower gels can be had for as little as \$7.50 to help soak away the day's stresses and strains.

A Kookai G-string for her can be had for \$19.95. And if you want to really splurge and add a bra, you'll have to spend another \$39.95.

David Jones has a beauty case full of great presents in this price category. There are lingerie drawer aromatic sachets, an eyeshadow palette with eight shades, and a set of five lip glosses, at \$19.95 each.

A manicure kit with three mini nail enamels and a mini buffer is \$9.95.

Innoxia has a plethora of bath and body care packs, starting at \$14.95 for the hand therapy pack, and \$19.95 for the shower revival kit.

If your loved one deserves the ultimate indulgence pack, you won't find it in this price category (it's \$34.95).

It had to happen (and thank goodness it did). Holeproof has brought out a sport version of its Explorer sock. A pair for him is about \$9, and for her about \$6.50.

\$20-\$50 One hundred per cent cotton means 100 per cent comfy, according to Orotan, which suggests a pair of hipster briefs for the man (or men) in your life. They're \$36.95.

Also for him, briefs, trunks and boxers from Trent Nathan in plains or stripes from \$22.95-\$29.95.

And if he needs a new business shirt, try one of the \$45 numbers from Van Heusen.

Ginger massage oil from Origins is \$47 -and make the gift doubly nice by giving your loved one a rub to go with it.

Fragrant bath salts from Op Therapy are \$29.95. There are five varieties, including chamomile, nerole and bergamot; and grapefruit, mandarin and lime.

You can swap \$35 for a Bloom eyeshadow trio palette, a lip and cheek trio set, or pack of four lip glosses.

For another \$4 you can buy some sheer shimmer powder from Calvin Klein which is infused with his wonderful Eternity Moment fragrance.

Love this one -a Daintree twinkle toes set from the Natural Source is \$39.95. There is a leg and foot cream, sandpaper cream, and a waffle loofah pad. Voodoo has some pretty hot stockings for \$29.95. The Sex Bomb kit has a suspender belt and fishnet lace stockings, and the Diva a G-string with detachable suspender straps and lace stockings.

\$50-\$100 A Mambo bikini -it's teeny and features fluoro polka dots -is \$59.95 A polo shirt always looks great teamed with white linen pants or shorts. One from Trent Nathan is \$59.95. Funky maternity T-shirts from Baboig start at \$59. Slogans include, Mind the Bump, Fragile, Work in Progress, Occupied, and It Started with a Kiss. If she's into retro, try the Malibu Maybe dress, from Original Penguin, for \$89.95.

The scents of pine and eucalyptus are the inspirations for Jo Malone's limited-edition Christmas gift suggestions. The bath oil is \$90, a set of three soaps \$65, and cologne \$100.

Spoil your loved one with a spa pack from the Natural Source. It has a salt rub, body whip, body massage brush and loofah gloves for \$59.95.

Nautica boardshorts, complete with Hawaiian-inspired print, could bring out the beach boy in your man.

It will cost you \$89.95 to find out.

More than \$100 Perfume lovers are bound to be dazzled by a limited-edition Vera Wang eau de parfum. The bottle has a sprinkling of Swarovski crystals, and the fragrance is a blend of Bulgarian rose, calla lily, mandarin flower, gardenia and musk. The price? It's \$240.

A stylish handbag from BMW LifeStyle can be yours, and ultimately hers, for \$375. If this is out of the price range, how about a key holder for \$69.

Then there's always a Kenneth Cole bag, a steal at \$199, or a quilt bowling bag from Liz Claiborne for \$139.

At \$235 a T.L. Wood camisole is a lot cheaper than a skirt, \$395, or dapper jacket, \$575. Or you could always buy the lot.

If your man is a shirt, tie and cufflinks kind of guy, Declic has the works. A business shirt is \$199.95, a tie \$159.95, and gem cufflinks \$199.95. At the other end of the fashion spectrum is a Kenneth Cole western shirt for \$180. And from Queenspark, a white leather bag is \$349 and a snakeskin bag \$140.

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*RAINY DAY WOMAN; Brief Article WWD December 20, 2005*

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WWD

December 20, 2005

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**LENGTH:** 148 words

**HEADLINE:** RAINY DAY WOMAN;  
Brief Article

**BODY:**

LOS ANGELES -- There's no need for the rain to go away this season. A medley of trenches, A-line and swing coat styles make those dreary days prettier than ever -- and may just leave a girl hoping that the rain comes again another day.

Caption(s): Searle's cotton and nylon coat, C&C California's cashmere sweater and Morgane Le Fay's cotton skirt. Tamara Henriques hat and boots; **Nautica** umbrella / Cole Haan's cotton and polyurethane coat and Kenneth Cole Reaction's silk skirt. Ralph Lauren scarf; Moschino umbrella; Tamara Henriques boots / London Fog's cotton and polyurethane raincoat and Issa's silk jersey dress. Echo scarf; Totes umbrella; Coach rainboots / Michael Michael Kors' cotton and nylon twill coat and Petro Zillia's silk chiffon dress. Paul Smith umbrella; Hunter rainboots / Mulberry's cotton coat and Moschino's silk dress. Lulu Guinness umbrella; Tamara Henriques rainboots.

**LOAD-DATE:** December 28, 2005

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*Follow this Almanac to the past; Local Favorites \*\* Insider tips on exploring our area Morning Call  
(Allentown, Pennsylvania) December 24, 2005 Saturday*

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Morning Call (Allentown, Pennsylvania)

December 24, 2005 Saturday  
SECOND EDITION

**SECTION:** SATURDAY MAGAZINE; Pg. D4

**LENGTH:** 572 words

**HEADLINE:** Follow this Almanac to the past;  
Local Favorites \*\* Insider tips on exploring our area

**BYLINE:** By Geoff Gehman Of The Morning Call

**BODY:**

It's a Wednesday night at Almanac in Springtown, a 21st-century general store in a 19th-century general store. Trumpeter Chet Baker's smoky jazz mingles with the smell of balsam-fir incense burning in a miniature log cabin. Proprietor Bryan Norris stands behind a new counter made of old shutters, reviewing a high-end Hellertown restaurant with a real-estate agent who just bought three handblown vases and a tin Christmas tree ornament made in a Mexican village.

Open since Nov. 17, Almanac is a rustic dream come true for Norris, a 47-year-old native of Lancaster. He gets to work near his home, a stone schoolhouse in Hellertown he purchased seven years ago as a weekend retreat from his Manhattan apartment. He gets to spin a design sense refined as a globe-trotting design director for men's fashions sold by J. Crew and **Nautica**. And he gets to mix and match home and body accessories, which he likes better than updating shirts and jackets with foreign fabrics and vintage patterns.

Like general-store owners of yesteryear, Norris likes to be hands-on with hand-made goods. Before launching Almanac, he made a business trip to Mexican towns with his life partner Erwin Gorostiza, a Sony Music design director who designed Almanac's business cards. Skipping a Hawaiian vacation, they bought wool rugs in the weaving center Teotitlan del Valle (Place of the Gods). In Puebla they purchased Talavera ceramic plates, which buzz with floral motifs that could have been painted in Provence or Tuscany.

Countries, ages, styles -- they all blur in Almanac. Norris supports the local economy by selling quilted scarves made by Claudia Allen and Marian Szakacs, who run a Springtown enterprise called Baa Baa Bags. He stores the spirit of a general store in a wooden refrigerator that holds jars of jam (13 ounces of fig-ginger for \$8.50) and in optic apothecary jars (\$20.50), which resemble small glass hat boxes. The atmosphere of a SoHo emporium can be found in a traveling lantern with three candles in narrow glass globes (\$56), a sleek adaptation of a milk-bottle crate, and in the book "American Fancy: Exuberance in the Arts, 1790-1840." The \$75 design bible was written by Sumpter Priddy, one of most sumptuous names this side of Cotton Mather.

Almanac is a shrine to childhood, too. Norris sells balsa gliders he flew and Miesse candles he ate as a kid.

He sells new versions of old Fisher-Price toys played with by customers who attended the schoolhouse that's his house. He likes to joke that if he buys a post office to go with his school and general store, he'll have himself a village barony.

Norris wants Almanac to grow slowly. He plans to sell the store's antique display furniture; he may even part with an auction gift from his father, a Spanish-style tin church with pews and sculptures of saints. In the spring he expects to place chairs and tables on the porch to encourage reading, sipping iced tea and socializing. The idea, he says, is to make Almanac a guide to putting life on a long leash, a sanctuary for stopping to smell the ginger-currant candles.

[geoff.gehman@mcall.com](mailto:geoff.gehman@mcall.com)

610-820-6516

\*\*\* ALMANAC

What: A 21st-century general store in a former 19th-century general store that sells everything from \$320 quilts to \$1.75 tin chocolate molds

Where: 3201 Route 212/Main Street, Springtown, Bucks County

Hours: noon-7 p.m. Wed.-Thurs., 11 a.m. to 7 p.m. Fri.-Sat., noon-5 p.m. Sun.

Info: 610-346-7509, [www.almanacgoods.com](http://www.almanacgoods.com)

**GRAPHIC:** 2 PHOTOS by Catherine Meredith, The Morning Call

\*\* 1. OWNER BRYAN NORRIS features merchandise from Mexican rugs to new 'old' Fisher-Price toys to candies to candles at Almanac, once the site of the Springtown general store. \*\* 2. Photograph of items in the store.

**LOAD-DATE:** December 24, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[i\]](#)

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*Hot in the city HERALD SUN December 27, 2005 Tuesday*

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HERALD SUN

December 27, 2005 Tuesday  
FIRST Edition

**SECTION:** CITYSTYLE; Pg. S02

**LENGTH:** 591 words

**HEADLINE:** Hot In the city

**BYLINE:** ANNA BRODIE, SUSAN BUGG

**BODY:**

TURN UP THE VOLUME

WOULDN'T we all love thicker, longer and fatter lashes?

L'Or al Paris is promising 12 times more volume from your lashes with the launch of its new Volume Shocking Mascara.

The two-step application is a result of four years' research. The base coat contains mother-of-pearl pigments to prime the lashes ready for the volumising top coat, which is applied with a nifty rubber comb with two rows of teeth that get to the lashes from root to tip.

Today's mascaras can create many effects, but to maximise curl, Bronwyn Fraser of L'Or al Paris suggests using an eyelash curler before applying mascara. And for extra curl, she suggests recurling the lashes after the mascara has fully set.

The mascara costs \$24.95 at department stores and some pharmacies. Ph: 1300 659 259 AB

CATWALK-SIDE SEATS

THE Increasing importance men are placing on what they wear will be recognised at the L'Or al Melbourne Fashion Festival, which opens on February 26.

Festival director Karen Webster says there has been a shift in the way men think about their image.

"It's not just metrosexuals or Queer Eye for the Straight Guy kind of stuff ... It's about the average guy in the street taking an interest in the way he looks," Webster says.

"Men are really taking an interest in dressing up."

Designers are embracing the trend, especially among newer ranks. Three of the five finalists in the festival's annual award for emerging designers have mixed women's and men's collections.

One of the festival's seven signature runway shows will concentrate solely on men's fashions, featuring designs by AG, Leopold, Flux, Hugo Boss, Nautica and Morrissey.

"Another show, which has a rockstar feel, will have more street-type labels - M.L. Denim, Vicious Threads, Ericaamerica," Webster says.

English trend forecaster Christine Foden will talk about the shift in men's fashion culture at the festival's business seminar.

Tickets for festival events are on sale now. Runway shows at Waterfront City, Docklands, are \$42.50, and more intimate salon shows at South Yarra's Swan Lake studios are \$45.

Bookings: [www.ticketmaster.com.au](http://www.ticketmaster.com.au), ph: 13 61 00

or [www.lmff.com.au](http://www.lmff.com.au) SB

#### SCENT FOR LEONA

FROM frocks to sunglasses, hosiery, shoes and bags, Sydney designer Leona Edmiston has fans of her signature feminine style covered from head to toe.

Now she is about to launch a fragrance, which will be in stores from mid-February.

It's been a while since an Australian designer has dabbled in the world of fragrance. Others have included Trent Nathan, Christopher Chronis, Carla Zampatti and others.

"It was time for an Australian designer to take the leap in the fragrance world and break new ground for the Australian fashion industry," Jean-Marc Carriol, of fragrance distributor Trimex, says.

"We are really excited to help an Australian designer discover the world of designer fragrance," Carriol says.

The fragrance is a mix of zesty notes of mandarin, orange, lemon and green ginger together with floral notes of gardenia, rose and jasmine.

The Eau de Parfum will sell for \$85 (50ml) at Myer, some pharmacies and perfumeries and Leona Edmiston boutiques. AB

#### Winners

THE winner of the Grand Hyatt Christmas buffet for four is Silwa Dee, of Melton.

Desperate Housewives prize-pack winners are Sheryl Hayes, Werribee; Grace Muscat, Campbellfield; Heather Ferguson, Wangaratta; James Chua, Lower Templestowe; Lyn Taylor, Donvale; Trisha Ballot, Werribee;

Sonya Forteni, Kensington; Nadia Lando, Werribee; Gail Afflick, Seabrook; Michelle Wyatt, Berwick; Lyn Wilson, Mount Clear, Lisa Nye, Diamond Creek.

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[1\]](#)

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*Students rush to find jobs when money is tight The Maryland Gazette December 28, 2005 Wednesday*

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The Maryland Gazette

December 28, 2005 Wednesday

**SECTION:** TEEN PULSE; Pg. C1

**LENGTH:** 377 words

**HEADLINE:** Students rush to find jobs when money is tight

**BYLINE:** JENI WHITE; Glen Burnie High School

**BODY:**

The holidays are here and money is tight.

This is the perfect time to find a job. Many students struggle trying to find a job, but it's actually not that hard. Students should make a list of local stores or businesses in their area.

The customer service center at the local mall is a great place to start. They will compile a list that will explain what stores are hiring and what their requirements are.

Even though options may seem limited for teens, there are in fact many places students can get jobs. Fast food restaurants, grocery stores, retail outlets/stores and movie theaters commonly hire students under 18. Many stores at Marley Station, such as Sears, are accepting applications. Nautica Kids, Dave and Busters and FYE are a few places at Arundel Mills that are looking for employees.

Instead of spending the day filling out applications by going store to store, using the Internet can save a great deal of time - simply look up a specific store and apply online or go [www.snagajob.com](http://www.snagajob.com).

Snagajob.com is a site that gives local job listings by city as well as helpful tips. Chuck-E-Cheese, Boston Market, A.J. Wright and many other places are currently looking for employees and accepting online applications.

When getting an application or going for an interview, it is important to look presentable. Employers will be looking at appearance and a good first impression.

Be sure to speak confidently, but not act like a know-it-all, and make eye contact. It's very important to be your best and seem like you really want the job.

All students under 18 need a work permit, which are held in the guidance office. The student needs to fill it out first and get his or her parent's signature. The next step is to bring it to the employer and get them to add their necessary information. The final step is to get it signed by a guidance counselor.

A work permit limits the amount of hours a student can work according to their age.

A 14- or 15-year-old can only work four hours per school day and eight hours per non-school day, and only for a total of 23 hours per week.

A 16- or 17-year-old can work eight hours on a non-school day, but can only spend 12 hours a day with work AND school.

These requirements are important to remember when choosing the job right for you.

**LOAD-DATE:** December 28, 2005

Source: [News & Business](#) > [Combined Sources](#) > News, All (English, Full Text) [\[1\]](#)

Terms: nautica and date(geq (1/1/2005) and leq (12/31/2005)) ([Edit Search](#) | [Suggest Terms for My Search](#))

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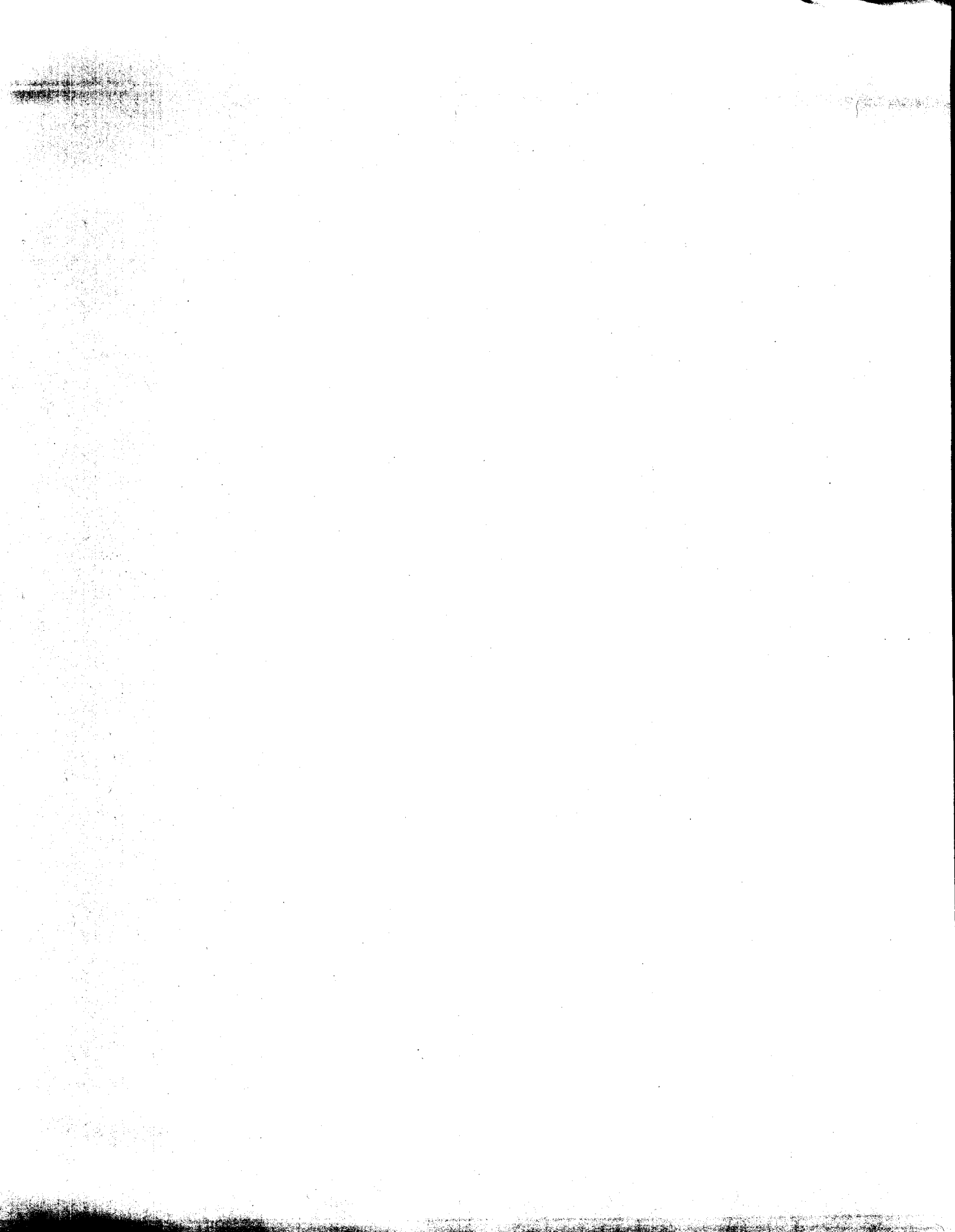
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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE  
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

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NAUTICA APPAREL, INC.,

Opposer,

v.

MARTANNA LLC,

Applicant.

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Mark: GET NAUTI

Serial No. 78610037

Filed: April 15, 2005

**OPPOSER'S TWENTY-FIRST NOTICE OF RELIANCE  
PURSUANT TO 37 CFR §2.122(e)**

Please take notice that Opposer, Nautica Apparel, Inc., pursuant to 37 CFR §2.122(e) is hereby noticing its reliance on various excerpts from printed publications downloaded and printed from Nexis. The excerpts are comprised of representative examples of English language third party articles from the year 2006 that reference Opposer and/or Opposer's goods and/or services.

Each of the excerpts are relevant to the renown and fame of Opposer's trademarks and of Opposer and its services and products, use by Opposer of the mark and name NAUTICA, the goods and services marketed and sold by Opposer, the channels of trade through which Opposer's goods and services are and have been, offered and sold, and the similarity of the parties' respective marks, goods and services, and the legal similarity in channels of trade.

The excerpts are identified in the attached summary by date, name of publication, page, and article headline. Copies of the excerpts are attached immediately following the summary.

Dated: December 3, 2008

Respectfully submitted,

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I hereby certify that on December 3, 2008 a true and complete copy of the foregoing  
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Neil B. Friedman

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Shannon H. Bates, Esq.  
Saul Ewing LLP  
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Suite 1000 – The Watergate  
Washington, D.C. 20037

/Neil B. Friedman/  
Neil B. Friedman

NAUTICA APPAREL, INC.

Jan – March 2006

Third Party Articles

Date	Publication	Page	Headline
1/3/2006	WWD	Pg. 18S	Winter Romance
1/9/2006	Furniture Today	Pg. 33	Savvy retailer Quadro adapts to its markets
1/12/2006	Palm Beach Post	Pg. 8 E	
1/16/2006	Philippine Daily Enquirer	Metro	Fake underwear seized
1/16/2006	Italian Business Digest	171 words	U.S. Nautica opens flagship store in Florence, Italy
1/23/2006	Brandweek	News	Etc.
1/30/2006	Daily News Record	Pg. 2	Briefings
2/7/2006	Japanese Business Digest	70 words	Japanese Descente to open Nautica brand shop in Kyoto
2/9/2006	PR Newswire	609 words	Nautica named title sponsor of 6 <sup>th</sup> annual Nautica NYC Triathlon
2/17/2006	Sports Illustrated Presents	Pg. 168, vol.104, No.7	Cat Island
2/24/2006	The Boston Herald	Pg. 031	Casual Male, serious step
2/25/2006	Estates Gazette	Pg. 41	Big Game hunter looks to gab another winner
2/25/2006	The Business Times Singapore	What's in; shop	Sweet smell of success
2/27/2006	U.S. News and World Report	Pg. EE8,EE10; Vol.140, No. 7	Racing to the top? Try the Triathlon
2/27/2006	Brandweek	News; Strategy	Strategy: Nautica raises sails on two adventures
3/1/2006	Shape	Pg. 166, Vol. 25, No. 7	My inner athlete: how one reader squashed her Bridget Jones tendencies to compete in a triathlon
3/2/2006	Arkansas Democrat Gazette	Style	Big box boutique Wal Mart is joining the game that Target started
3/4/2006	Herald Sun	News; pg. 13	Sun sets on stunner
3/8/2006	Business Wire	403 words	Herbalife announces series of major sports sponsorships in France.
3/10/2006	Charlotte Observer	Style; pg. 1 E	A new look
3/12/2006	The Star Press	Pg. 1 F	Ahhh, to have a spaaaaa
3/12/2006	The New York Times	Sect.6, 'T'; Col. 1, Pg. 134	The White Album

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